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**AUTOPREISE IN DER EUROPÄISCHEN UNION AM**

**CAR PRICES WITHIN THE EUROPEAN UNION AT**

**PRIX DES VOITURES AU SEIN  
DE L'UNION EUROPEENNE AU**

**1/01/2008**

**ЦЕНИ НА АВТОМОБИЛИТЕ В ЕВРОПЕЙСКИЯ СЪЮЗ**

**PRECIOS DE COCHES EN LA UNION EUROPEA**

**CENY AUTOMOBILŮ V EVROPSKÉ UNII**

**BILPRISER INDENFOR DEN EUROPÆISKE UNION**

**AUTO HINNAD EUROOPA LIIDUS**

**ΟΙ ΤΙΜΕΣ ΤΩΝ ΑΥΤΟΚΙΝΗΤΩΝ ΣΤΗΝ ΕΥΡΩΠΑΙΚΗ ΕΝΩΣΗ**

**PREZZI DEGLI AUTOVEICOLI NELL'UNIONE EUROPEA**

**AUTOMAŠĪNU CENAS EIROPAS SAVIENĪBĀ**

**AUTOMOBILIŲ KAINOS EUROPOS SĄJUNGOJE**

**AUTÓÁRAK AZ EURÓPAI UNIÓBAN**

**PREZZIJET TAL-KARROZZI FI HDAN L-UNJONI EWROPEA**

**AUTOPRIJZEN IN DE EUROPESE UNIE**

**CENY SAMOCHODÓW W UNII EUROPEJSKIEJ**

**PREÇOS DE AUTOMÓVEIS NA UNIÃO EUROPEIA**

**PREȚUL AUTOTURISMELOR ÎN UNIUNEA EUROPEANĂ**

**CENNÍK VOZIDIEL PREDÁVANÝCH V EURÓPSKEJ ÚNII**

**CENE AVTOMOBILOV V EVROPSKI UNIJI**

**AUTOJEN HINNAT EUROOPAN UNIONIN ALUEELLA**

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## Български – Означение

|   |   |  |  |   |
|---|---|--|--|---|
| BE – Белгия<br>BG – България<br>CZ – Чешка<br>република<br>DK – Дания<br>DE – Германия<br>EE – Естония<br>IE – Ирландия<br>EL – Гърция<br>ES – Испания  | FR – Франция<br>IT – Италия<br>CY – Кипър<br>LV – Латвия<br>LT – Литва<br>LU – Люксембург<br>HU – Унгария<br>MT – Малта<br>NL – Нидерландия<br>AT – Австрия | PL – Полша<br>PT – Португалия<br>RO – Румъния<br>SI – Словения<br>SK – Словакия<br>FI – Финландия<br>SE – Швеция<br>UK – Обединеното<br>кралство   | BGN – български лев<br>CZK – чешка крона<br>DKK – датска крона<br>EEK – естонска<br>крона<br>GBP – британска<br>лира<br>HUF – унгарски<br>форинт | LTL – литовски литас<br>LVL – латвийски лат<br>PLN – полска злота<br>RON – румънска лея<br>SEK – шведска крона<br>SKK – словашка<br>крона |
| Цена в EUR и в национална валута (без такси), по марки/сегменти<br>Източници: Автомобилни производители<br><br>100% се използват за най-евтината страна от EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX означава, че няма данни |   | <u>СЕГМЕНТ А</u> Мيني автомобили<br><u>СЕГМЕНТ В</u> Малки автомобили<br><u>СЕГМЕНТ С</u> Средни автомобили<br><u>СЕГМЕНТ D</u> Големи автомобили<br><u>СЕГМЕНТ E</u> Представителни автомобили<br><u>СЕГМЕНТ F</u> Луксозни автомобили<br><u>СЕГМЕНТ G</u> Многофункционални и високопроходими автомобили |  |   |

## Español – Leyenda

|  |   |   |   |  |
|--|---|---|---|--|
| BE – Bélgica<br>BG – Bulgaria<br>CZ – Chequia<br>DK – Dinamarca<br>DE – Alemania<br>EE – Estonia<br>IE – Irlanda<br>EL – Grecia<br>ES – España   | FR – Francia<br>IT – Italia<br>CY – Chipre<br>LV – Letonia<br>LT – Lituania<br>LU – Luxemburgo<br>HU – Hungría<br>MT – Malta<br>NL – Países Bajos | AT – Austria<br>PL – Polonia<br>PT – Portugal<br>RO – Rumania<br>SI – Eslovenia<br>SK – Eslovaquia<br>FI – Finlandia<br>SE – Suecia<br>UK – Reino Unido   | BGN – lev búlgaro<br>CZK – corona checa<br>DKK – corona danesa<br>EEK – corona Estonia<br>GBP – libra esterlina<br>HUF – forint húngaro | LTL – litas lituana<br>LVL – lats letón<br>PLN – zloty polaco<br>RON – leu rumano<br>SEK – corona sueca<br>SKK – corona eslovaca |
| Precio en euros y en moneda nacional (sin impuestos), por marca/por segmento<br>Fuentes: Los fabricantes de automóviles<br><br>100% para el país menos caro EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX indica que no hay datos disponibles |   | <u>SEGMENT A</u> Minicoches<br><u>SEGMENT B</u> Coches pequeños<br><u>SEGMENT C</u> Coches medianos<br><u>SEGMENT D</u> Coches grandes<br><u>SEGMENT E</u> Coches de representación<br><u>SEGMENT F</u> Coches de lujo<br><u>SEGMENT G</u> Todo-terrenos, monovolúmenes y coches deportivos |   |  |

## Čeština - Vysvětlivky

|   |  |  |   |   |
|---|--|--|---|---|
| BE – Belgie<br>BG – Bulharsko<br>CZ – Česko<br>DK – Dánsko<br>DE – Německo<br>EE – Estonsko<br>IE – Irsko<br>EL – Řecko<br>ES – Španělsko   | FR – Francie<br>IT – Itálie<br>CY – Kypř<br>LV – Lotyšsko<br>LT – Litva<br>LU – Lucembursko<br>HU – Uhersko<br>MT – Malta<br>NL – Nizozemí | AT – Rakousko<br>PL – Polsko<br>PT – Portugalsko<br>RO – Rumunsko<br>SI – Slovinsko<br>SK – Slovensko<br>FI – Finsko<br>SE – Švédsko<br>UK – Spojené království  | BGN – bulharský lev<br>CZK – česká koruna<br>DKK – dánská koruna<br>EEK – estonská koruna<br>GBP – britská libra<br>HUF – maďarský forint | LTL – litevský litas<br>LVL – lotyšský lats<br>PLN – polský zlotý<br>RON – rumunský lei<br>SEK – švédská koruna<br>SKK – slovenská koruna |
| Cena v eurech a v národní měně (bez daně), dle značky/dle segmentu<br>Zdroj: výrobci motorových vozidel<br><br>100% je užito pro nejlevnější zemi EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX znamená, že údaje nejsou k dispozici |  | <u>SEGMENT A</u> mini automobily<br><u>SEGMENT B</u> malé automobily<br><u>SEGMENT C</u> střední automobily<br><u>SEGMENT D</u> velké automobily<br><u>SEGMENT E</u> manažerské automobily<br><u>SEGMENT F</u> luxusní automobily<br><u>SEGMENT G</u> víceúčelové a sportovní vozy |   |   |

## Dansk – Reference

|  |                   |                             |   |                       |
|--|-------------------|-----------------------------|---|-----------------------|
| BE – Belgien   | FR – Frankrig     | AT – Østrig                 | BGN – bulgarske lev   | LTL - litauiske litas |
| BG - Bulgarien   | IT – Italien      | PL – Polen                  | CZK - tjekkiske   | LVL - lettiske lats   |
| CZ – Tjekkiet  | CY – Cypern       | PT – Portugal               | koruna  | PLN - polske zloty    |
| DK – Danmark   | LV – Letland      | RO - Rumænien               | DKK - danske kroner   | RON – rumænske lei    |
| DE – Tyskland  | LT – Litauen      | SI – Slovenien              | EEK - estiske kroon   | SEK - svenske kroner  |
| EE – Estland   | LU – Luxembourg   | SK – Slovakiet              | GBP - pund sterling   | SKK - slovakiske      |
| IE – Irland  | HU – Ungarn       | FI – Finland                | HUF - ungarske forint   | koruna                |
| EL – Grækenland  | MT – Malta        | SE – Sverige                |   |                       |
| ES – Spanien   | NL – Nederlandene | UK – Det Forenede Kongerike |   |                       |
| Pris i euro og national valuta (uden afgifter),<br>per bilmærke/per bilsegment<br>Kilde: Bilfabrikanter  |                   |                             | <u>SEGMENT A</u> Mini biler<br><u>SEGMENT B</u> Små biler<br><u>SEGMENT C</u> Mellem biler<br><u>SEGMENT D</u> Store biler<br><u>SEGMENT E</u> Repræsentations biler<br><u>SEGMENT F</u> Luksus biler<br><u>SEGMENT G</u> Multifunktioner og sportsformål |                       |
| 100% er brugt på det billigste land EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX indikerer at beløb ikke er til rådighed |                   |                             |   |                       |

## Deutsch – Erläuterung

|   |                  |                             |  |                         |
|---|------------------|-----------------------------|--|-------------------------|
| BE – Belgien  | FR – Frankreich  | PL – Polen                  | BGN – Bulgarischer Lew   | LTL - Litauischer Litas |
| BG - Bulgarien  | IT – Italien     | PT – Portugal               | CZK - Tschechische   | LVL - Lettischer Lat    |
| CZ – Tschechische Republik  | CY – Zypern      | RO - Rumänien               | Krone  | PLN - Polnischer Zloty  |
| DK – Dänemark   | LV – Lettland    | SI – Slowenien              | DKK - Dänische Krone   | RON – Rumänischer Leu   |
| DE – Deutschland  | LT – Litauen     | SK – Slowakei               | EEK - Estnische Krone  | SEK - Schwedische Krone |
| EE – Estland  | LU – Luxemburg   | FI – Finnland               | GBP - Pfund Sterling   | SKK - Slowakische Krone |
| IE – Irland   | HU – Ungarn      | SE – Schweden               | HUF - Ungarischer Forint   |                         |
| EL – Griechenland   | MT – Malta       | UK – Vereinigtes Königreich |  |                         |
| ES – Spanien  | NL – Niederlande | AT – Österreich             |  |                         |
| Preis in Euro und nationaler Währung (ohne Steuern),<br>gegliedert nach Marke/nach Marktsegment<br>Angaben stammen von den Automobilherstellern |                  |                             | <u>SEGMENT A</u> Kleinstwagen<br><u>SEGMENT B</u> Kleinwagen<br><u>SEGMENT C</u> Mittelklasse<br><u>SEGMENT D</u> Ober mittelklasse<br><u>SEGMENT E</u> Oberklasse<br><u>SEGMENT F</u> Luxusklasse<br><u>SEGMENT G</u> Mehrzweck, Sportwagen |                         |
| 100% bezeichnet das preisgünstigste Land EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX Angaben nicht verfügbar     |                  |                             |  |                         |

## Eesti keel - Viide

|  |                  |                      |   |                       |
|--|------------------|----------------------|---|-----------------------|
| BE – Belgia  | FR – Prantsusmaa | AT – Austria         | BGN – Bulgaaria lev   | LTL - Leedu litt      |
| BG - Bulgaaria   | IT – Itaalia     | PL – Poola           | CZK - Tšehhi kroon  | LVL - Läti latt       |
| CZ – Tšehhi  | CY – Küpros      | PT – Portugal        | DKK - Taani kroon   | PLN - Poola zlott     |
| DK – Taani   | LV – Läti        | RO - Rumeenia        | EEK - Eesti kroon   | RON – Rumeenia leu    |
| DE – Saksamaa  | LT – Leedu       | SI – Sloveenia       | GBP - Inglise nael  | SEK - Rootsi kroon    |
| EE – Eesti   | LU – Luksemburg  | SK – Slovakkia       | HUF - Ungari forint   | SKK - Slovakkia kroon |
| IE – Iirimaa   | HU – Ungari      | FI – Soome           |   |                       |
| EL – Kreeka  | MT – Malta       | SE – Rootsi          |   |                       |
| ES – Hispaania   | NL – Madalmaad   | UK – Ühendkuningriik |   |                       |
| Hind Eurodes ja rahvuslikes valuutades (ilma maksuta),<br>margi/segmenti kohta<br>Allikas: Mootorsõidukite tootjad                                   |                  |                      | <u>SEGMENT A</u> Miniautod<br><u>SEGMENT B</u> Väikeautod<br><u>SEGMENT C</u> Keskmise suurusega autod<br><u>SEGMENT D</u> Suured autod<br><u>SEGMENT E</u> Esindusautod<br><u>SEGMENT F</u> Luksusautod<br><u>SEGMENT G</u> Mitmeotstarbelised ja spordi sõiduvahendid |                       |
| Odavaima maa kohta on kasutatud 100% EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX märgib, et andmed pole kättesaadavad |                  |                      |   |                       |

## Ελληνικά – Σημείωση

|  |   |  |  |   |
|--|---|--|--|---|
| BE – Βέλγιο<br>BG – Βουλγαρία<br>CZ – Τσεχική<br>Δημοκρατία<br>DK – Δανία<br>DE – Γερμανία<br>EE – Εσθονία<br>IE – Ιρλανδία<br>EL – Ελλάδα<br>ES – Ισπανία | FR – Γαλλία<br>IT – Ιταλία<br>CY – Κύπρος<br>LV – Λεττονία<br>LT – Λιθουανία<br>LU – Λουξεμβούργο<br>HU – Ουγγαρία<br>MT – Μάλτα<br>NL – Κάτω Χώρες<br>AT – Αυστρία | PL – Πολωνία<br>PT – Πορτογαλία<br>RO – Ρουμανία<br>SI – Σλοβενία<br>SK – Σλοβακία<br>FI – Φινλανδία<br>SE – Σουηδία<br>UK –<br>Ηνωμένο Βασίλειο | BGN - βουλγαρικό<br>λεβ<br>CZK - τσεχική κορόνα<br>DKK - δανική κορόνα<br>EEK -<br>εσθονική κορόνα<br>GBP - λίρα στερλίνα<br>HUF -<br>ουγγρικό φιορίνι | LTL -<br>λιθουανικό λιτας<br>LVL - λεττονικό λατ<br>PLN - πολωνικό ζλότι<br>RON - ρουμανικό<br>λέι<br>SEK -<br>σουηδική κορόνα<br>SKK -<br>σλοβακική κορόνα |
| Τιμή σε ευρώ και εθνικό νομισμα (αφορολόγητη),<br>μοντέλο/ανά τμήμα  |   |  | <b>SEGMENT A</b> πολύ μικρά αυτοκίνητα   |   |
| Πηγές: Οι κατασκευαστές οχημάτων   |   |  | <b>SEGMENT B</b> μικρά αυτοκίνητα  |   |
|  |   |  | <b>SEGMENT C</b> μεσαία αυτοκίνητα   |   |
|  |   |  | <b>SEGMENT D</b> μεγάλα αυτοκίνητα   |   |
| 100% χρησιμοποιείται για τη φτηνότερη χώρα   |   |  | <b>SEGMENT E</b> επίσημα αυτοκίνητα  |   |
| EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)  |   |  | <b>SEGMENT F</b> αυτοκίνητα πολυτελείας  |   |
| XXX ενδυνώνει ότι τα ποσά δεν είναι<br>διαθέσιμα   |   |  | <b>SEGMENT G</b> πολλαπλής ωφελείας και<br>αθλητικής χρησιμότητας  |   |

## English – Reference

|   |  |  |  |  |
|---|--|--|--|--|
| BE – Belgium<br>BG - Bulgaria<br>CZ – Czech Republic<br>DK – Denmark<br>DE – Germany<br>EE – Estonia<br>IE – Ireland<br>EL – Greece<br>ES – Spain | FR – France<br>IT – Italy<br>CY – Cyprus<br>LV – Latvia<br>LT – Lithuania<br>LU – Luxembourg<br>HU – Hungary<br>MT – Malta<br>NL – Netherlands | AT – Austria<br>PL – Poland<br>PT – Portugal<br>RO - Romania<br>SI – Slovenia<br>SK – Slovakia<br>FI – Finland<br>SE – Sweden<br>UK – United Kingdom | BGN – Bulgarian lev<br>CZK - Czech koruna<br>DKK - Danish krone<br>EEK - Estonian kroon<br>GBP - Pound sterling<br>HUF - Hungarian<br>forint   | LTL - Lithuanian litas<br>LVL - Latvian lats<br>PLN - Polish zloty<br>RON – Romanian leu<br>SEK - Swedish krona<br>SKK - Slovak koruna |
| Price in euro and national currency (tax-free),<br>by make/by segment<br>Sources: Motor vehicle manufacturers                                     |  |  | <b>SEGMENT A</b> Mini cars<br><b>SEGMENT B</b> Small cars<br><b>SEGMENT C</b> Medium cars<br><b>SEGMENT D</b> Large cars<br><b>SEGMENT E</b> Executive cars<br><b>SEGMENT F</b> Luxury cars<br><b>SEGMENT G</b> Multi purpose and sports utility |  |
| 100% is used for the cheapest country EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)   |  |  |  |  |
| XXX indicates that figures are not available  |  |  |  |  |

## Français – Légende

|   |   |   |  |   |
|---|---|---|--|---|
| BE – Belgique<br>BG - Bulgarie<br>CZ – République<br>tchèque<br>DK - Danemark<br>DE – Allemagne<br>EE – Estonie<br>IE – Irlande<br>EL – Grèce<br>ES – Espagne | FR – France<br>IT – Italie<br>CY – Chypre<br>LV – Lettonie<br>LT – Lituanie<br>LU – Luxembourg<br>HU – Hongrie<br>MT – Malte<br>NL – Pays-Bas | AT – Autriche<br>PL – Pologne<br>PT – Portugal<br>RO - Roumanie<br>SI – Slovénie<br>SK – Slovaquie<br>FI – Finlande<br>SE – Suède<br>UK – Royaume-Uni | BGN – lev bulgare<br>CZK - couronne tchèque<br>DKK - couronne danoise<br>EEK - couronne<br>estonienne<br>GBP - livre sterling<br>HUF - forint hongrois   | LTL - litas lituanien<br>LVL - lats letton<br>PLN - zloty polonais<br>RON – leu roumain<br>SEK - couronne<br>suédoise<br>SKK - couronne<br>slovaque |
| Prix en euros et en monnaie nationale (hors taxes),<br>par marque/par segment<br>Sources: Les constructeurs automobiles                                       |   |   | <b>SEGMENT A</b> Mini-voitures<br><b>SEGMENT B</b> Petites voitures<br><b>SEGMENT C</b> Voitures moyennes<br><b>SEGMENT D</b> Familiales<br><b>SEGMENT E</b> Grandes routières<br><b>SEGMENT F</b> Voitures Prestigieuses<br><b>SEGMENT G</b> Tout terrain, monovolumes et sportives |   |
| 100% pour le pays le moins cher EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)   |   |   |  |   |
| XXX données non disponibles   |   |   |  |   |

## Italiano – Leggenda

|  |                  |                  |  |                        |
|--|------------------|------------------|--|------------------------|
| BE – Belgio  | FR – Francia     | AT – Austria     | BGN – lev bulgari  | LTL - litas lituani    |
| BG - Bulgaria  | IT – Italia      | PL – Polonia     | CZK - corone ceche   | LVL - lats lettoni     |
| CZ – Repubblica ceca   | CY – Cipro       | PT – Portogallo  | DKK - corone danesi  | PLN - zloty polacchi   |
| DK – Danimarca   | LV – Lettonia    | RO - Romania     | EEK - corone estoni  | RON – leu rumeni       |
| DE – Germania  | LT – Lituania    | SI – Slovenia    | GBP - sterline inglesi   | SEK - corone svedesi   |
| EE – Estonia   | LU – Lussemburgo | SK – Slovacchia  | HUF - fiorini ungheresi  | SKK - corone slovacche |
| IE – Irlanda   | HU – Ungheria    | FI – Finlandia   |  |                        |
| EL – Grecia  | MT – Malta       | SE – Svezia      |  |                        |
| ES – Spagna  | NL – Paesi Bassi | UK – Regno Unito |  |                        |
| Prezzo in euro e in moneta nazionale (al netto delle Tosse), per marca/per segmento<br>Fonte d'informazione: I costruttori di automobili |                  |                  | <u>SEGMENT A</u> Superutilitarie<br><u>SEGMENT B</u> Utilitarie<br><u>SEGMENT C</u> Medie inferiori<br><u>SEGMENT D</u> Medie<br><u>SEGMENT E</u> Lusso<br><u>SEGMENT F</u> Superiori<br><u>SEGMENT G</u> Monovolume fuoristrada e macchine sportive |                        |
| 100% per il paese meno caro EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX vale dati non disponibili         |                  |                  |  |                        |

## Latviešu valoda - Atsauce

|  |                  |                          |  |                        |
|--|------------------|--------------------------|--|------------------------|
| BE – Beļģija   | FR – Francija    | AT – Austrija            | BGN – Bulgārijas ieva  | LTL - Lietuvas lits    |
| BG - Bulgārija   | IT – Itālija     | PL – Polija              | CZK - Čehijas krona  | LVL - Latvijas lats    |
| CZ – Čehija  | CY – Kipra       | PT – Portugāle           | DKK - Dānijas krona  | PLN - Polijas zlots    |
| DK – Dānija  | LV – Latvija     | RO - Rumānija            | EEK - Igaunijas krona  | RON – Rumānijas leja   |
| DE – Vācija  | LT – Lietuva     | SI – Slovēnija           | GBP - Lielbritānijas mārciņa   | SEK - Zviedrijas krona |
| EE – Igaunija  | LU – Luksemburga | SK – Slovākija           | HUF - Ungārijas forints  | SKK - Slovākijas krona |
| IE – Īrija   | HU – Ungārija    | FI – Somija              |  |                        |
| EL – Grieķija  | MT – Malta       | SE – Zviedrija           |  |                        |
| ES – Spānija   | NL – Nīderlande  | UK – Apvienotā Karaliste |  |                        |
| Cena eiro na nacionālajā valūtā (bez nodokļiem), pa marku/pa sektoru<br>Avoti: Auto transporta ražotāji                                      |                  |                          | <u>SEGMENT A</u> mini automašīnas<br><u>SEGMENT B</u> mazās automašīnas<br><u>SEGMENT C</u> vidējās automašīnas<br><u>SEGMENT D</u> lielās automašīnas<br><u>SEGMENT E</u> augstākās klases automašīnas<br><u>SEGMENT F</u> luksuss automašīnas<br><u>SEGMENT G</u> multi-lietošanas un sporta automašīnas |                        |
| 100% ir lietoti lētākajai valstij EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX norāda, ka skaitļi nav pieejami |                  |                          |  |                        |

## Lietuvių kalba - Paaiškinimas

|  |                    |                         |  |                        |
|--|--------------------|-------------------------|--|------------------------|
| BE – Belgija   | FR – Prancūzija    | AT – Austrija           | BGN – Bulgarijos levas   | LTL - Lietuvos litas   |
| BG - Bulgarija   | IT – Italija       | PL – Lenkija            | CZK - Čekijos krona  | LVL - Latvijos lats    |
| CZ – Čekija  | CY – Kipras        | PT – Portugalija        | DKK - Danijos krona  | PLN - Lenkijos zlotas  |
| DK – Danija  | LV – Latvija       | RO - Rumunija           | EEK - Estijos kronos   | RON – Rumunijos leja   |
| DE – Vokietija   | LT – Lietuva       | SI – Slovėnija          | GBP - Svaras šterlingas  | SEK - Švedijos krona   |
| EE – Estija  | LU – Liuksemburgas | SK – Slovākija          | HUF - Vengrijos forintas   | SKK - Slovākijos krona |
| IE – Airija  | HU – Vengrija      | FI – Suomija            |  |                        |
| EL – Graikija  | MT – Malta         | SE – Švedija            |  |                        |
| ES – Ispanija  | NL – Nyderlandai   | UK – Jungtinė Karalystė |  |                        |
| Kaina euras ir nacionaline valiuta (be mokesčių), pagal modelį/pagal segmentą<br>Šaltiniai: automobilių gamintojai                   |                    |                         | <u>SEGMENT A</u> mini-automobiliai<br><u>SEGMENT B</u> maži automobiliai<br><u>SEGMENT C</u> vidutinio dydžio automobiliai<br><u>SEGMENT D</u> dideli automobiliai<br><u>SEGMENT E</u> automobiliai vadovams<br><u>SEGMENT F</u> prabangūs automobiliai<br><u>SEGMENT G</u> daugiatikslio naudojimo ir sportiniai automobiliai |                        |
| 100% atitinka pigiausią valstybę EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>xxx žymima, kad duomenų nėra |                    |                         |  |                        |

## Magyar - Hivatkozás

|  |                    |                         |   |                      |
|--|--------------------|-------------------------|---|----------------------|
| BE – Belgium   | FR – Franciaország | AT – Ausztria           | BGN – Bulgár leva   | LTL - Litván litász  |
| BG - Bulgária  | IT – Olaszország   | PL – Lengyelország      | CZK - Cseh korona   | LVL - Lett lats      |
| CZ – Csehország  | CY – Ciprus        | PT – Portugália         | DKK - Dán korona  | PLN - Lengyel zloty  |
| DK – Dánia   | LV – Lettország    | RO – Románia            | EEK - Észt korona   | RON – Román lej      |
| DE – Németország   | LT – Litvánia      | SI – Szlovénia          | GBP - Angol font  | SEK - Svéd korona    |
| EE – Észtország  | LU – Luxemburg     | SK – Szlovákia          | HUF - Magyar Forint   | SKK - Szlovák korona |
| IE – Írország  | HU – Magyarország  | FI – Finnország         |   |                      |
| EL – Görögország   | MT – Málta         | SE – Svédország         |   |                      |
| ES – Spanyolország   | NL – Hollandia     | UK – Egyesült Királyság |   |                      |
| <p>Árak euro-ban és nemzeti valutában (adómentes),<br/>gyártmány/szegmens szerint<br/>Forrás: Gépjárműgyártók</p> <p>100 % az Euro-zóna legolcsóbb országát jelzi EUR-15<br/>(BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT,<br/>SI, FI)<br/>XXX jelöli, ha az adatok nem elérhetők</p> |                    |                         | <p><u>SEGMENT A</u> Mini autók<br/><u>SEGMENT B</u> Kisméretű autók<br/><u>SEGMENT C</u> Középméretű autók<br/><u>SEGMENT D</u> Nagyméretű autók<br/><u>SEGMENT E</u> Felsőkategóriás autók<br/><u>SEGMENT F</u> Luxus autók<br/><u>SEGMENT G</u> Többfunkciós és sport autók</p> |                      |

## Malti - Referenza

|  |                     |                    |  |                       |
|--|---------------------|--------------------|--|-----------------------|
| BE – Il-Belġju   | FR – Franza         | AT – L-Awstrija    | BGN – Lev Bulgaru  | LTL - Litas Litwana   |
| BG – Il-Bulgarija  | IT – L-Italja       | PL – Il-Polonja    | CZK - Koruna Ċeka  | LVL - Lats Latvjan    |
| CZ – Ir-Repubblika Ċeka  | CY – Ċipru          | PT – Il-Portugall  | DKK - Krone Daniż  | PLN - Zloty Pollakk   |
| DK – Id-Danimarka  | LV – Il-Latvja      | RO - Ir-Rumanija   | EEK - Kroon Estonu   | RON – Leu Rumen       |
| DE – Il-Ġermanja   | LT – il-Litwanja    | SI – Is-Slovenja   | GBP - Lira sterlina  | SEK - Krona Žvediza   |
| EE – L-Estonja   | LU – Il-Lussemburgu | SK – L-Islovakkja  | HUF - Forint Ungeriz   | SKK - Koruna Slovakka |
| IE – L-Irlanda   | HU – L-Ungeriya     | FI – Il-Finlandja  |  |                       |
| EL – Il-Greċja   | MT – Malta          | SE – L-Iżvezja     |  |                       |
| ES – Spanja  | NL – L-Olanda       | UK – Ir-Renju Unit |  |                       |
| <p>Prezzijiet f'euro u l-munita nazzjonali (mingħajr taxxa),<br/>skond id-ditta/skond is-segment<br/>Sorsi: Manifatturi tal-vetturi bil-mutur</p> <p>100% huwa użat għall-irħas pajjiż EUR-15 (BE, DE, IE,<br/>EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br/>XXX tindika li ċ-ċifra mhix disponibbli</p> |                     |                    | <p><u>SEGMENT A</u> Karrozzi żgħar hafna<br/><u>SEGMENT B</u> Karrozzi żgħar<br/><u>SEGMENT C</u> Karrozzi ta' daqs medju<br/><u>SEGMENT D</u> Karrozzi kbar<br/><u>SEGMENT E</u> Karrozzi eżekuttivi<br/><u>SEGMENT F</u> Karrozzi lussużi<br/><u>SEGMENT G</u> Karrozzi b'aktar minn funzjoni waħda u sports utility</p> |                       |

## Nederlands - Verklaring

|   |                |                          |   |                        |
|---|----------------|--------------------------|---|------------------------|
| BE – België   | FR – Frankrijk | AT – Oostenrijk          | BGN – Bulgaarse lev   | LTL - Litouwse litas   |
| BG - Bulgarije  | IT – Italië    | PL – Polen               | CZK - Tsjechische<br>koruna   | LVL - Letlandse lat    |
| CZ – Tsjechië   | CY – Cyprus    | PT – Portugal            | DKK - Deense kroon  | PLN - Poolse zloty     |
| DK – Denemarken   | LV – Letland   | RO – Roemenië            | EEK - Estlandse kroon   | RON – Roemeense leu    |
| DE – Duitsland  | LT – Litouwen  | SI – Slovenië            | GBP - Fond sterling   | SEK - Zweedse kroon    |
| EE – Estland  | LU – Luxemburg | SK – Slowakije           | HUF - Hongaarse<br>forint   | SKK - Slovaakse koruna |
| IE – Ierland  | HU – Hongarije | FI – Finland             |   |                        |
| EL – Griekenland  | MT – Malta     | SE – Zweden              |   |                        |
| ES – Spanje   | NL – Nederland | UK – Verenigd Koninkrijk |   |                        |
| <p>Prijns in euro en in nationale Valuta (zonder belasting),<br/>per merk/per segment<br/>Bron: automobiefabrikanten</p> <p>100% wordt gebruikt voor het goedkoopste land EUR-15<br/>(BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI,<br/>FI)<br/>XXX betekent dat er geen cijfers beschikbaar zijn</p> |                |                          | <p><u>SEGMENT A</u> Zeer kleine auto's<br/><u>SEGMENT B</u> Kleine auto's<br/><u>SEGMENT C</u> Medium auto's<br/><u>SEGMENT D</u> Grote auto's<br/><u>SEGMENT E</u> Executive auto's<br/><u>SEGMENT F</u> Luxe auto's<br/><u>SEGMENT G</u> Terrein-, monovolume- en sportauto's</p> |                        |

## Polski – Legenda

|   |                 |                      |  |                       |
|---|-----------------|----------------------|--|-----------------------|
| BE – Belgia   | FR – Francja    | AT – Austria         | BGN – Lew  | LTL - Lit litewski    |
| BG – Bułgaria   | IT – Włochy     | PL – Polska          | CZK - Korona czeska  | LVL - Łat łotewski    |
| CZ – Czechy   | CY – Cypr       | PT – Portugalia      | DKK - Korona duńska  | PLN - Złoty polski    |
| DK – Dania  | LV – Łotwa      | RO - Rumunia         | EEK - Korona estońska  | RON – Lej rumuński    |
| DE – Niemcy   | LT – Litwa      | SI – Słowenia        | GBP - Funt szterling   | SEK - Korona szwedzka |
| EE – Estonia  | LU – Luksemburg | SK – Słowacja        | HUF - Forint węgierski   | SKK - Korona słowacka |
| IE – Irlandia   | HU – Węgry      | FI – Finlandia       |  |                       |
| EL – Grecja   | MT – Malta      | SE – Szwecja         |  |                       |
| ES – Hiszpania  | NL – Niderlandy | UK – Wielka Brytania |  |                       |
| Cena w euro i w walucie krajowej (bez podatku),<br>wg marki/wg segmentu<br>Źródło: Producenci pojazdów samochodowych                              |                 |                      | <u>SEGMENT A</u> Samochody mini<br><u>SEGMENT B</u> Samochody małe<br><u>SEGMENT C</u> Samochody kompaktowe<br><u>SEGMENT D</u> Samochody duże<br><u>SEGMENT E</u> Samochody reprezentacyjne<br><u>SEGMENT F</u> Samochody luksusowe<br><u>SEGMENT G</u> Samochody terenowe i sportowe |                       |
| 100% jest użyte dla najtańszego kraju EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX oznacza, że dane nie są dostępne |                 |                      |  |                       |

## Português – Legenda

|  |                    |                  |   |                      |
|--|--------------------|------------------|---|----------------------|
| BE – Bélgica   | FR – França        | AT – Áustria     | BGN – lev   | LTL - litas          |
| BG – Bulgária  | IT – Itália        | PL – Polónia     | CZK - coroa checa   | LVL - lats           |
| CZ – República Checa   | CY – Chipre        | PT – Portugal    | DKK - coroa dinamarquesa  | PLN – zloti          |
| DK – Dinamarca   | LV – Letónia       | RO - Roménia     | EEK - coroa estoniana   | RON – leu            |
| DE – Alemanha  | LT – Lituânia      | SI – Eslovénia   | GBP - libra esterlina   | SEK - coroa sueca    |
| EE – Estónia   | LU – Luxemburgo    | SK – Eslováquia  | HUF - forint  | SKK - coroa eslovaca |
| IE – Irlanda   | HU – Hungria       | FI – Finlândia   |   |                      |
| EL – Grécia  | MT – Malta         | SE – Suécia      |   |                      |
| ES – Espanha   | NL – Países Baixos | UK – Reino Unido |   |                      |
| Preço em euros e em moeda nacional (livre de taxas),<br>por marca/por segmento<br>Fonte: Os fabricantes de automóveis        |                    |                  | <u>SEGMENT A</u> Mini carros<br><u>SEGMENT B</u> Carros pequenos<br><u>SEGMENT C</u> Carros médios<br><u>SEGMENT D</u> Carros grandes<br><u>SEGMENT E</u> Carros de representação<br><u>SEGMENT F</u> Carros de luxo<br><u>SEGMENT G</u> Todo terreno - monovolumes e desportivos |                      |
| 100% para o país menos caro EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX dados não disponíveis |                    |                  |   |                      |

## Română – Referință

|  |                    |                   |  |                        |
|--|--------------------|-------------------|--|------------------------|
| BE – Belgia  | FR – Franța        | AT – Austria      | BGN – Leva bulgărească   | LTL – Litas lituanian  |
| BG – Bulgária  | IT – Italia        | PL – Polonia      | CZK – Coroana cehă   | LVL – Lats leton       |
| CZ – Republica Cehă  | CY – Cipru         | PT – Portugalia   | DKK – Coroana daneză   | PLN – Zlot polonez     |
| DK – Danemarca   | LV – Letonia       | RO – România      | EEK – Coroana estoniană  | RON – Leu românesc nou |
| DE – Germania  | LT – Lituania      | SI – Slovenia     | GBP – Lira sterlină  | SEK – Coroana suedeză  |
| EE – Estonia   | LU – Luxemburg     | SK – Slovacia     | HUF – Forint maghiar   | SKK – Coroana slovacă  |
| IE – Irlanda   | HU – Ungaria       | FI – Finlanda     |  |                        |
| EL – Grecia  | MT – Malta         | SE – Suedia       |  |                        |
| ES – Spania  | NL – Țările de Jos | UK – Regatul Unit |  |                        |
| Preț exprimat în euro și în moneda națională (fără taxe),<br>în funcție de marcă/segment<br>Surse: Producătorii de autovehicule  |                    |                   | <u>SEGMENT A</u> Autoturisme mini<br><u>SEGMENT B</u> Autoturisme mici<br><u>SEGMENT C</u> Autoturisme medii<br><u>SEGMENT D</u> Autoturisme mari<br><u>SEGMENT E</u> Autoturisme de tip executive<br><u>SEGMENT F</u> Autoturisme de lux<br><u>SEGMENT G</u> Utilitare și autoturisme sport |                        |
| 100% se folosește pentru țara cu cele mai mici prețuri<br>EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX indică faptul că datele nu sunt disponibile |                    |                   |  |                        |

## Slovenčina - Odkaz

|  |  |  |  |   |
|--|--|--|--|---|
| BE – Belgicko<br>BG - Bulharsko<br>CZ – Česko<br>DK – Dánsko<br>DE – Nemecko<br>EE – Estónsko<br>IE – Írsko<br>EL – Grécko<br>ES – Španielsko  | FR – Francúzsko<br>IT – Taliansko<br>CY – Cyprus<br>LV – Lotyšsko<br>LT – Litva<br>LU – Luxembursko<br>HU – Maďarsko<br>MT – Malta<br>NL – Holandsko | AT – Rakúsko<br>PL – Poľsko<br>PT – Portugalsko<br>RO - Rumunsko<br>SI – Slovinsko<br>SK – Slovensko<br>FI – Fínsko<br>SE – Švédsko<br>UK – Spojené Kráľovstvo | BGN – Bulharský lev<br>CZK - Česká koruna<br>DKK - Dánska koruna<br>EEK - Estónska koruna<br>GBP - Britská libra<br>HUF - Maďarský forint  | LTL - Litovský litas<br>LVL - Lotyšský lats<br>PLN - Poľský zlotý<br>RON – Rumunský lei<br>SEK - Švédska koruna<br>SKK - Slovenská koruna |
| Cena v EUR a v národnej mene (bez DPH)<br>podľa značky/kategórie<br>Zdroje: Výrobcovia motorových vozidiel<br><br>Hodnota 100% je použitá pre krajinu s najnižšími cenami<br>EUR-15 (BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL,<br>AT, PT, SI, FI)<br>XXX znamená, že číselné údaje nie sú k dispozícii |  |  | <u>SEGMENT A</u> Miniautá<br><u>SEGMENT B</u> Malé autá<br><u>SEGMENT C</u> Nižšia stredná trieda<br><u>SEGMENT D</u> Stredná trieda<br><u>SEGMENT E</u> Vyššia stredná trieda<br><u>SEGMENT F</u> Luxusné autá<br><u>SEGMENT G</u> Viacúčelové a športovo-úžitkové autá |   |

## Slovenščina - Referenca

|  |  |  |  |   |
|--|--|--|--|---|
| BE – Belgija<br>BG - Bolgarija<br>CZ – Češka<br>republika<br>DK – Danska<br>DE – Nemčija<br>EE – Estonija<br>IE – Irska<br>EL – Grčija<br>ES – Španija   | FR – Francija<br>IT – Italija<br>CY – Ciper<br>LV – Latvija<br>LT – Litva<br>LU – Luksemburg<br>HU – Maďarska<br>MT – Malta<br>NL – Nizozemska | AT – Avstrija<br>PL – Poljska<br>PT – Portugalska<br>RO - Romunija<br>SI – Slovenija<br>SK – Slovaška<br>FI – Finska<br>SE – Švedska<br>UK – Združeno kraljestvo | BGN - lev<br>CZK - češka krona<br>DKK - danska krona<br>EEK - estonska krona<br>GBP - funt šterling<br>HUF - maďarski forint   | LTL - litovski litas<br>LVL - latvijski lats<br>PLN - poljski zlot<br>RON – romunski leu<br>SEK - švedska krona<br>SKK - slovaška krona |
| Cena v evrih in nacionalni valuti (brez davka)<br>po znamki/po razredu<br>Viri: Proizvajalci motornih vozil<br><br>100% se uporablja za najcenejšo državo EUR-15 (BE, DE,<br>IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX pomeni, da podatki niso na razpolago |  |  | <u>SEGMENT A</u> Mini avtomobili<br><u>SEGMENT B</u> Majhni avtomobili<br><u>SEGMENT C</u> Srednje veliki avtomobili<br><u>SEGMENT D</u> Veliki avtomobili<br><u>SEGMENT E</u> Avtomobili poslovnega razreda<br><u>SEGMENT F</u> Luksuzni avtomobili<br><u>SEGMENT G</u> Večnamenski in športni avtomobili |   |

## Suomi – Viite

|  |   |   |   |  |
|--|---|---|---|--|
| BE – Belgia<br>BG - Bulgária<br>CZ – Tšekki<br>DK – Tanska<br>DE – Saksa<br>EE – Viro<br>IE – Irlanti<br>EL – Kreikka<br>ES – Espanja  | FR – Ranska<br>IT – Italia<br>CY – Kypros<br>LV – Latvija<br>LT – Liettua<br>LU – Luxemburg<br>HU – Unkari<br>MT – Malta<br>NL – Alankomaat | AT – Itävalta<br>PL – Puola<br>PT – Portugali<br>RO - România<br>SI – Slovenia<br>SK – Slovakia<br>FI – Suomi<br>SE – Ruotsi<br>UK – Yhdistynyt kuningaskunta | BGN – Bulgarian leviä<br>CZK - Tšekin korunaa<br>DKK - Tanskan kruunua<br>EEK - Viron kruunua<br>GBP - Englannin punttaa<br>HUF - Unkarin korinttia   | LTL - Liettuan litiä<br>LVL - Latvian latia<br>PLZ - Puolan zlotya<br>RON – Romanian leuta<br>SEK - Ruotsin kruunua<br>SKK - Slovakian korunaa |
| Hinta euroissa ja paikallisessa valuutassa (ilman veroja),<br>automerkeittäin/per luokka<br>Lähde: Moottoriajoneuvojen valmistajat<br><br>100 %:ia käytetään kuvaamaan edullisinta maata EUR-15<br>(BE, DE, IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI,<br>FI)<br>XXX ilmaisee, ettei tietoja ole saatavilla |   |   | <u>SEGMENT A</u> Pienet autot<br><u>SEGMENT B</u> Pienehköt autot<br><u>SEGMENT C</u> Keskikokoiset autot<br><u>SEGMENT D</u> Suuret autot<br><u>SEGMENT E</u> Edustusautot<br><u>SEGMENT F</u> Loistoautot<br><u>SEGMENT G</u> Monikäyttö- ja urheiluautot |  |

## Svenska – Referens

|   |                    |                          |   |                        |
|---|--------------------|--------------------------|---|------------------------|
| BE – Belgien  | FR - Frankrike     | AT – Österrike           | BGN – bulgarisk lev   | LTL - litauisk litas   |
| BG - Bulgarien  | IT – Italien       | PL – Polen               | CZK - tjeckisk koruna   | LVL - lettisk lats     |
| CZ – Tjeckien   | CY – Cypern        | PT – Portugal            | DKK - dansk krona   | PLZ - polsk zloty      |
| DK – Danmark  | LV – Lettland      | RO - Rumänien            | EEK - estnisk krona   | RON – rumänsk leu      |
| DE – Tyskland   | LT – Litauen       | SI – Slovenien           | GBP - pund sterling   | SEK - svensk krona     |
| EE – Estland  | LU – Luxemburg     | SK – Slovakien           | HUF - ungersk forint  | SKK - slovakisk koruna |
| IE – Irland   | HU – Ungern        | FI – Finland             |   |                        |
| EL – Grekland   | MT – Malta         | SE – Sverige             |   |                        |
| ES – Spanien  | NL – Nederländerna | UK – Förenade kungariket |   |                        |
| Pris i euro och i nationell valuta (excl. moms),<br>per bilmärke/per segment<br>Källor: biltillverkare<br><br>100% används för det billigaste landet EUR-15 (BE, DE,<br>IE, EL, ES, FR, IT, CY, LU, MT, NL, AT, PT, SI, FI)<br>XXX visar att uppgift saknas |                    |                          | <u>SEGMENT A</u> Mindre småbilar<br><u>SEGMENT B</u> Småbilar<br><u>SEGMENT C</u> Mellanstora bilar<br><u>SEGMENT D</u> Större mellanklass<br><u>SEGMENT E</u> Stora bilar<br><u>SEGMENT F</u> Lyxbilar<br><u>SEGMENT G</u> Sport- och terrängbilar |                        |



## NON EURO ZONE

**1 EURO =**

|                |            |
|----------------|------------|
| <b>1,9558</b>  | <b>BGN</b> |
| <b>26,364</b>  | <b>CZK</b> |
| <b>7,4552</b>  | <b>DKK</b> |
| <b>15,6466</b> | <b>EEK</b> |
| <b>0,7413</b>  | <b>GBP</b> |
| <b>253,22</b>  | <b>HUF</b> |
| <b>3,4528</b>  | <b>LTL</b> |
| <b>0,6988</b>  | <b>LVL</b> |
| <b>3,6013</b>  | <b>PLN</b> |
| <b>3,583</b>   | <b>RON</b> |
| <b>9,4257</b>  | <b>SEK</b> |
| <b>33,586</b>  | <b>SKK</b> |

(1/01/2008)

## **% (INDEX)**

Цена в EUR (без такси), по марки / сегменти  
Precio en euros (sin impuestos), por marca / por segmento  
Cena v eurech (bez daně), dle značky / dle segmentu  
Pris i euro (uden afgifter), per bilmærke / per bilsegment  
Preis in Euro (ohne Steuern), gegliedert nach Marke / nach Marktsegment  
Hind Eurodes (ilma maksuta), margi / segmendi kohta  
Τιμή σε euro (αφορολόγητη), μοντέλο / ανά τμήμα  
Price in euro (tax-free), by make / by segment  
Prix en euros (hors taxes), par marque / par segment  
Prezzo in euro (al netto delle Tasse), per marca / per segmento  
Cena eiro (bez nodokļiem), pa marku / pa sektoru  
Kaina eurais (be mokesčių), pagal modelį / pagal segmentą  
Árak euro-ban (adómentes), gyártmány / szegmens szerint  
Prezz f'euro (mingħajr it-taxxa), skond id-ditta / skond is-segiment  
Prijs in euro (zonder belasting), per merk / per segment  
Cena w euro (bez podatku), wg marki / wg segmentu  
Preço em euros (livre de taxas), por marca / por segmento  
Preț exprimat în euro (fără taxe), în funcție de marcă / segment  
Cena v EUR (bez DPH), podľa značky / kategórie  
Cena v evrih (brez davka), po znamki / po razredu  
Hinta euroissa (ilman veroja), automerkeittäin / per luokka  
Pris i euro (excl. moms), per bilmærke / per segment



## European Commission

|                  | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ALFA ROMEO 147   | C   | EURO        | 16.970 | 16.405 | 15.977 | 17.857 | 15.050 | 15.435 |        | 16.973 | 16.044 | 16.075 | 16.405 | 16.905 | 14.880 | 16.496 | 15.267 |
|                  |     | Index       | 114,0% | 110,3% | 107,4% | 120,0% | 101,1% | 103,7% |        | 114,1% | 107,8% | 108,0% | 110,3% | 113,6% | 100,0% | 110,9% | 102,6% |
| ALFA ROMEO 159   | D   | EURO        | 25.386 | 25.017 | 26.979 | 24.958 | 24.237 | 23.121 |        | 25.000 | 25.279 | 26.333 | 25.017 | 27.260 | 23.284 | 24.534 | 22.334 |
|                  |     | Index       | 113,7% | 112,0% | 120,8% | 111,7% | 108,5% | 103,5% |        | 111,9% | 113,2% | 117,9% | 112,0% | 122,1% | 104,3% | 109,9% | 100,0% |
| ALFA ROMEO Brera | G   | EURO        | 29.941 | 28.512 | 31.991 | 26.849 | 27.749 | 28.291 | 29.374 | 30.184 | 29.248 | 31.167 | 28.512 | 31.453 | 28.922 | 29.207 | 29.017 |
|                  |     | Index       | 111,5% | 106,2% | 119,2% | 100,0% | 103,4% | 105,4% | 109,4% | 112,4% | 108,9% | 116,1% | 106,2% | 117,1% | 107,7% | 108,8% | 108,1% |
| AUDI A3          | C   | EURO        | 17.733 | 17.401 | 18.318 | 19.080 | 17.710 | 18.263 | 16.984 | 18.582 | 17.777 | 18.410 | 17.612 | 19.454 | 18.065 | 18.388 | 17.403 |
|                  |     | Index       | 104,4% | 102,5% | 107,9% | 112,3% | 104,3% | 107,5% | 100,0% | 109,4% | 104,7% | 108,4% | 103,7% | 114,5% | 106,4% | 108,3% | 102,5% |
| AUDI New A4      | D   | EURO        | 25.851 | 24.704 |        | 26.576 |        | 25.316 |        | 25.289 |        | 25.570 |        |        |        | 25.200 |        |
|                  |     | Index       | 104,6% | 100,0% |        | 107,6% |        | 102,5% |        | 102,4% |        | 103,5% |        |        |        | 102,0% |        |
| AUDI A6          | E   | EURO        | 36.658 | 35.200 | 37.790 | 36.708 | 36.557 | 36.316 | 34.999 | 35.181 | 35.270 | 36.082 | 35.097 |        | 35.648 | 35.486 | 34.853 |
|                  |     | Index       | 105,2% | 101,0% | 108,4% | 105,3% | 104,9% | 104,2% | 100,4% | 100,9% | 101,2% | 103,5% | 100,7% |        | 102,3% | 101,8% | 100,0% |
| AUDI A8          | F   | EURO        | 65.994 | 65.576 | 65.932 | 66.015 | 66.153 | 66.686 | 68.846 | 65.551 | 65.081 | 65.679 | 64.941 |        | 65.838 | 67.173 | 64.105 |
|                  |     | Index       | 102,9% | 102,3% | 102,9% | 103,0% | 103,2% | 104,0% | 107,4% | 102,3% | 101,5% | 102,5% | 101,3% |        | 102,7% | 104,8% | 100,0% |
| BMW Mini Cooper  | A   | EURO        | 14.586 | 14.816 | 14.031 | 14.958 | 15.085 | 14.628 | 14.387 | 14.765 | 14.379 | 14.808 | 14.846 | 14.883 | 14.889 | 15.035 | 14.986 |
|                  |     | Index       | 104,0% | 105,6% | 100,0% | 106,6% | 107,5% | 104,3% | 102,5% | 105,2% | 102,5% | 105,5% | 105,8% | 106,1% | 106,1% | 107,2% | 106,8% |
| BMW 120d         | C   | EURO        | 22.455 | 22.124 | 22.174 | 23.277 | 22.293 | 22.655 | 22.086 | 23.353 | 22.723 | 22.674 | 22.165 | 23.147 | 22.475 | 22.609 | 21.626 |
|                  |     | Index       | 103,8% | 102,3% | 102,5% | 107,6% | 103,1% | 104,8% | 102,1% | 108,0% | 105,1% | 104,8% | 102,5% | 107,0% | 103,9% | 104,5% | 100,0% |
| BMW 320d         | D   | EURO        | 27.092 | 26.289 | 26.216 | 27.479 | 26.855 | 27.311 | 26.189 | 27.243 | 26.886 | 27.317 | 26.332 | 28.231 | 26.298 | 27.382 | 25.196 |
|                  |     | Index       | 107,5% | 104,3% | 104,0% | 109,1% | 106,6% | 108,4% | 103,9% | 108,1% | 106,7% | 108,4% | 104,5% | 112,0% | 104,4% | 108,7% | 100,0% |
| BMW 523i         | E   | EURO        | 32.330 | 32.388 | 31.627 | 32.605 | 31.554 | 32.286 | 31.300 | 32.260 | 31.971 | 32.065 | 32.432 | 32.881 | 32.599 | 31.866 | 31.319 |
|                  |     | Index       | 103,3% | 103,5% | 101,0% | 104,2% | 100,8% | 103,2% | 100,0% | 103,1% | 102,1% | 102,4% | 103,6% | 105,1% | 104,2% | 101,8% | 100,1% |
| BMW 740i         | F   | EURO        | 60.866 | 60.678 | 58.324 | 61.261 | 61.959 | 61.814 | 61.186 | 60.590 | 61.428 | 60.512 | 60.786 | 61.089 | 61.583 | 60.704 | 58.623 |
|                  |     | Index       | 104,4% | 104,0% | 100,0% | 105,0% | 106,2% | 106,0% | 104,9% | 103,9% | 105,3% | 103,8% | 104,2% | 104,7% | 105,6% | 104,1% | 100,5% |
| BMW X5           | G   | EURO        | 44.366 | 43.785 | 46.579 | 44.118 | 44.315 | 44.476 | 44.644 | 44.277 | 43.356 | 44.405 | 43.897 | 47.666 | 43.633 | 43.807 | 43.195 |
|                  |     | Index       | 102,7% | 101,4% | 107,8% | 102,1% | 102,6% | 103,0% | 103,4% | 102,5% | 100,4% | 102,8% | 101,6% | 110,4% | 101,0% | 101,4% | 100,0% |



|                  | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ALFA ROMEO 147   | C   | EURO        | 14.602 | 17.977 | 14.255 | 15.978 | 15.507 | 15.684 | 16.999 | 18.550 | 17.835 | 16.720 | 16.488 | 17.743 |
|                  |     | Index       | 98,1%  | 120,8% | 95,8%  | 107,4% | 104,2% | 105,4% | 114,2% | 124,7% | 119,9% | 112,4% | 110,8% | 119,2% |
| ALFA ROMEO 159   | D   | EURO        | 22.584 | 28.559 | 19.284 | 22.477 | 25.149 | 23.415 | 24.269 | 29.953 | 25.550 | 24.605 | 28.020 | 24.821 |
|                  |     | Index       | 101,1% | 127,9% | 86,3%  | 100,6% | 112,6% | 104,8% | 108,7% | 134,1% | 114,4% | 110,2% | 125,5% | 111,1% |
| ALFA ROMEO Brera | G   | EURO        | 30.916 | 33.946 | 27.814 | 30.331 | 27.081 | 29.428 | 30.961 | 34.050 | 30.534 | 33.093 | 32.652 | 26.176 |
|                  |     | Index       | 115,1% | 126,4% | 103,6% | 113,0% | 100,9% | 109,6% | 115,3% | 126,8% | 113,7% | 123,3% | 121,6% | 97,5%  |
| AUDI A3          | C   | EURO        | 19.835 | 21.759 | 16.061 | 18.725 | 18.302 | 18.725 | 18.725 | 19.406 | 19.694 | 16.310 | 18.986 | 16.329 |
|                  |     | Index       | 116,8% | 128,1% | 94,6%  | 110,3% | 107,8% | 110,3% | 110,3% | 114,3% | 116,0% | 96,0%  | 111,8% | 96,1%  |
| AUDI New A4      | D   | EURO        |        |        |        |        |        |        |        |        |        | 22.139 |        | 25.249 |
|                  |     | Index       |        |        |        |        |        |        |        |        |        | 89,6%  |        | 102,2% |
| AUDI A6          | E   | EURO        | 39.575 | 40.440 | 32.737 | 34.996 | 37.020 | 34.996 | 34.996 | 37.366 | 37.320 | 30.633 | 36.670 | 31.074 |
|                  |     | Index       | 113,5% | 116,0% | 93,9%  | 100,4% | 106,2% | 100,4% | 100,4% | 107,2% | 107,1% | 87,9%  | 105,2% | 89,2%  |
| AUDI A8          | F   | EURO        | 63.469 | 71.640 | 59.988 | 63.988 | 65.903 | 63.988 | 63.988 | 66.297 | 65.078 | 59.842 | 68.408 | 52.307 |
|                  |     | Index       | 99,0%  | 111,8% | 93,6%  | 99,8%  | 102,8% | 99,8%  | 99,8%  | 103,4% | 101,5% | 93,3%  | 106,7% | 81,6%  |
| BMW Mini Cooper  | A   | EURO        | 14.725 | 16.435 | 14.620 | 14.727 | 15.045 | 14.828 | 14.615 | 15.797 | 15.534 | 13.846 | 15.175 | 13.095 |
|                  |     | Index       | 104,9% | 117,1% | 104,2% | 105,0% | 107,2% | 105,7% | 104,2% | 112,6% | 110,7% | 98,7%  | 108,2% | 93,3%  |
| BMW 120d         | C   | EURO        | 20.574 | 24.894 | 22.381 | 22.512 | 21.468 | 22.446 | 22.140 | 23.941 | 21.116 | 21.719 | 23.664 | 20.606 |
|                  |     | Index       | 95,1%  | 115,1% | 103,5% | 104,1% | 99,3%  | 103,8% | 102,4% | 110,7% | 97,6%  | 100,4% | 109,4% | 95,3%  |
| BMW 320d         | D   | EURO        | 24.753 | 28.718 | 26.025 | 26.263 | 25.647 | 26.554 | 26.432 | 28.350 | 25.671 | 24.490 | 27.143 | 24.841 |
|                  |     | Index       | 98,2%  | 114,0% | 103,3% | 104,2% | 101,8% | 105,4% | 104,9% | 112,5% | 101,9% | 97,2%  | 107,7% | 98,6%  |
| BMW 523i         | E   | EURO        | 31.081 | 35.844 | 31.566 | 31.072 | 31.325 | 31.935 | 31.738 | 33.142 | 31.067 | 28.189 | 33.512 | 28.201 |
|                  |     | Index       | 99,3%  | 114,5% | 100,8% | 99,3%  | 100,1% | 102,0% | 101,4% | 105,9% | 99,3%  | 90,1%  | 107,1% | 90,1%  |
| BMW 740i         | F   | EURO        | 57.472 | 68.333 | 60.858 | 59.574 | 59.640 | 60.079 | 59.848 | 63.776 | 61.745 | 56.342 | 63.067 | 53.869 |
|                  |     | Index       | 98,5%  | 117,2% | 104,3% | 102,1% | 102,3% | 103,0% | 102,6% | 109,3% | 105,9% | 96,6%  | 108,1% | 92,4%  |
| BMW X5           | G   | EURO        | 43.878 | 49.240 | 44.140 | 43.943 | 42.551 | 43.981 | 43.569 | 45.486 | 44.024 | 41.402 | 47.088 | 40.625 |
|                  |     | Index       | 101,6% | 114,0% | 102,2% | 101,7% | 98,5%  | 101,8% | 100,9% | 105,3% | 101,9% | 95,8%  | 109,0% | 94,1%  |



## European Commission

|                                 | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |        |
|---------------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>CITROEN C2</u>               | A   | EURO        |        | 11.033 |        | 11.218 |        | 10.551 |        | 11.095 |        | 10.626 | 11.033 |        |        | 10.698 |        |        |
|                                 |     | Index       |        | 104,6% |        | 106,3% |        | 100,0% |        | 105,2% |        | 100,7% | 104,6% |        |        | 101,4% |        |        |
| <u>CITROEN C3</u>               | B   | EURO        | 13.113 | 13.413 |        | 13.571 |        | 12.746 | 11.767 | 13.545 |        | 12.974 | 13.413 |        | 11.916 | 13.217 | 11.610 |        |
|                                 |     | Index       | 112,9% | 115,5% |        | 116,9% |        | 109,8% | 101,3% | 116,7% |        | 111,7% | 115,5% |        | 102,6% | 113,8% | 100,0% |        |
| <u>CITROEN C4</u>               | C   | EURO        |        | 16.178 |        |        |        | 16.026 |        | 16.890 | 13.993 | 15.736 | 16.116 |        |        |        | 15.500 |        |
|                                 |     | Index       |        | 115,6% |        |        |        | 114,5% |        | 120,7% | 100,0% | 112,5% | 115,2% |        |        |        | 110,8% |        |
| <u>CITROEN Xsara Picasso</u>    | C   | EURO        | 19.517 | 19.318 |        | 19.580 |        | 18.012 | 17.107 | 19.314 |        | 18.169 | 19.318 |        | 17.149 | 18.272 | 17.872 |        |
|                                 |     | Index       | 114,1% | 112,9% |        | 114,5% |        | 105,3% | 100,0% | 112,9% |        | 106,2% | 112,9% |        | 100,2% | 106,8% | 104,5% |        |
| <u>CITROEN C5</u>               | D   | EURO        | 24.146 | 23.810 | 22.447 | 24.471 |        | 22.389 |        | 22.901 | 21.043 | 22.973 | 23.810 |        | 21.879 | 23.613 | 22.700 |        |
|                                 |     | Index       | 114,7% | 113,1% | 106,7% | 116,3% |        | 106,4% |        | 108,8% | 100,0% | 109,2% | 113,1% |        | 104,0% | 112,2% | 107,9% |        |
| <u>CITROEN Grand C4 Picasso</u> | G   | EURO        | 21.227 | 21.901 |        | 22.311 |        | 20.265 | 19.760 | 21.990 | 20.773 | 20.939 | 21.942 | 20.295 | 20.420 | 20.833 | 20.731 |        |
|                                 |     | Index       | 107,4% | 110,8% |        | 112,9% |        | 102,6% | 100,0% | 111,3% | 105,1% | 106,0% | 111,0% | 102,7% | 103,3% | 105,4% | 104,9% |        |
| <u>DAIHATSU Sirion</u>          | A   | EURO        | 8.369  | 9.370  | 10.160 | 8.283  | 7.418  |        |        |        | 9.431  | 8.283  | 9.071  | 9.661  | 10.668 | 8.521  | 8.007  |        |
|                                 |     | Index       | 112,8% | 126,3% | 137,0% | 111,7% | 100,0% |        |        |        | 127,1% | 111,7% | 122,3% | 130,2% | 143,8% | 114,9% | 107,9% |        |
| <u>FIAT Cinquecento</u>         | A   | EURO        | 8.814  | 8.884  | 10.941 | 8.824  | 8.999  | 8.702  |        |        | 8.946  |        | 8.201  | 8.884  |        | 9.163  | 8.750  |        |
|                                 |     | Index       | 107,5% | 108,3% | 133,4% | 107,6% | 109,7% | 106,1% |        |        | 109,1% |        | 100,0% | 108,3% |        | 111,7% | 106,7% |        |
| <u>FIAT Panda</u>               | A   | EURO        | 8.651  | 8.508  | 8.345  | 8.714  | 7.828  | 7.629  | 7.889  | 8.027  | 8.565  | 7.834  | 8.508  | 7.128  | 6.544  | 7.495  | 7.583  |        |
|                                 |     | Index       | 132,2% | 130,0% | 127,5% | 133,2% | 119,6% | 116,6% | 120,6% | 122,7% | 130,9% | 119,7% | 130,0% | 108,9% | 100,0% | 114,5% | 115,9% |        |
| <u>FIAT Grande Punto</u>        | B   | EURO        | 12.897 | 12.388 | 11.473 | 13.176 | 11.675 | 11.856 | 11.380 | 12.500 | 11.597 | 12.590 | 12.388 | 11.447 | 12.289 | 12.291 | 11.217 |        |
|                                 |     | Index       | 115,0% | 110,4% | 102,3% | 117,5% | 104,1% | 105,7% | 101,5% | 111,4% | 103,4% | 112,2% | 110,4% | 102,0% | 109,6% | 109,6% | 100,0% |        |
| <u>FIAT Bravo</u>               | C   | EURO        | 16.783 | 16.314 |        | 17.563 | 14.640 | 15.793 | 14.300 | 17.266 | 15.472 | 16.667 | 16.314 |        | 15.395 | 15.268 | 14.583 |        |
|                                 |     | Index       | 117,4% | 114,1% |        | 122,8% | 102,4% | 110,4% | 100,0% | 120,7% | 108,2% | 116,6% | 114,1% |        | 107,7% | 106,8% | 102,0% |        |
| <u>FIAT Dobló Panorama</u>      | C   | EURO        | 14.914 | 14.083 | 14.026 | 14.891 | 13.675 | 13.646 |        |        | 14.758 | 12.783 | 14.835 | 14.083 |        | 12.267 | 13.794 | 12.908 |
|                                 |     | Index       | 121,6% | 114,8% | 114,3% | 121,4% | 111,5% | 111,2% |        |        | 120,3% | 104,2% | 120,9% | 114,8% |        | 100,0% | 112,5% | 105,2% |



|                                 | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|---------------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>CITROEN C2</u>               | A   | EURO        |        |        |        |        |        |        |        |        |        |        |        | 9.255  |
|                                 |     | Index       |        |        |        |        |        |        |        |        |        |        |        |        |
| <u>CITROEN C3</u>               | B   | EURO        | 10.984 | 13.770 | 11.014 | 11.565 | 11.977 | 12.321 | 11.349 | 13.356 | 12.107 |        | 14.282 | 11.457 |
|                                 |     | Index       | 94,6%  | 118,6% | 94,9%  | 99,6%  | 103,2% | 106,1% | 97,8%  | 115,0% | 104,3% |        | 123,0% | 98,7%  |
| <u>CITROEN C4</u>               | C   | EURO        | 12.968 | 18.315 |        | 14.786 | 13.697 | 15.217 |        | 17.279 | 13.913 |        | 17.189 | 14.847 |
|                                 |     | Index       | 92,7%  | 130,9% |        | 105,7% | 97,9%  | 108,8% |        | 123,5% | 99,4%  |        | 122,8% | 106,1% |
| <u>CITROEN Xsara Picasso</u>    | C   | EURO        |        | 21.802 |        |        | 18.971 | 17.377 |        | 21.326 | 15.962 | 17.847 | 22.318 | 18.131 |
|                                 |     | Index       |        | 127,4% |        |        | 110,9% | 101,6% |        | 124,7% | 93,3%  | 104,3% | 130,5% | 106,0% |
| <u>CITROEN C5</u>               | D   | EURO        |        | 27.826 | 18.352 |        | 24.689 |        |        | 24.398 | 19.201 |        | 25.716 | 20.747 |
|                                 |     | Index       |        | 132,2% | 87,2%  |        | 117,3% |        |        | 115,9% | 91,2%  |        | 122,2% | 98,6%  |
| <u>CITROEN Grand C4 Picasso</u> | G   | EURO        | 17.750 | 24.499 | 18.253 | 18.871 | 20.476 | 19.887 | 20.154 | 22.403 | 19.622 | 20.273 | 23.892 | 20.140 |
|                                 |     | Index       | 89,8%  | 124,0% | 92,4%  | 95,5%  | 103,6% | 100,6% | 102,0% | 113,4% | 99,3%  | 102,6% | 120,9% | 101,9% |
| <u>DAIHATSU Sirion</u>          | A   | EURO        |        |        |        |        |        |        |        |        |        |        |        | 8.820  |
|                                 |     | Index       |        |        |        |        |        |        |        |        |        |        |        |        |
| <u>FIAT Cinquecento</u>         | A   | EURO        | 8.735  | 8.922  | 8.892  | 8.937  | 8.028  | 8.811  | 9.280  | 8.720  | 7.555  | 11.025 | 8.494  | 9.292  |
|                                 |     | Index       | 106,5% | 108,8% | 108,4% | 109,0% | 97,9%  | 107,4% | 113,2% | 106,3% | 92,1%  | 134,4% | 103,6% | 113,3% |
| <u>FIAT Panda</u>               | A   | EURO        | 7.026  | 8.444  | 7.212  | 7.529  | 6.941  | 7.093  | 8.102  | 8.232  | 7.555  | 7.630  | 8.855  | 7.394  |
|                                 |     | Index       | 107,4% | 129,0% | 110,2% | 115,0% | 106,1% | 108,4% | 123,8% | 125,8% | 115,4% | 116,6% | 135,3% | 113,0% |
| <u>FIAT Grande Punto</u>        | B   | EURO        | 11.036 | 12.109 | 10.005 | 11.482 | 10.251 | 10.775 | 12.186 | 12.140 | 11.765 | 14.250 | 12.007 | 11.418 |
|                                 |     | Index       | 98,4%  | 108,0% | 89,2%  | 102,4% | 91,4%  | 96,1%  | 108,6% | 108,2% | 104,9% | 127,0% | 107,0% | 101,8% |
| <u>FIAT Bravo</u>               | C   | EURO        | 14.423 | 15.615 | 13.071 | 14.895 | 13.648 | 14.211 | 15.102 | 15.230 | 14.390 | 16.118 | 15.635 | 15.201 |
|                                 |     | Index       | 100,9% | 109,2% | 91,4%  | 104,2% | 95,4%  | 99,4%  | 105,6% | 106,5% | 100,6% | 112,7% | 109,3% | 106,3% |
| <u>FIAT Dobló Panorama</u>      | C   | EURO        | 11.803 | 14.312 | 11.595 | 12.674 | 12.028 | 12.002 | 13.076 | 13.575 | 13.710 |        | 15.510 | 13.135 |
|                                 |     | Index       | 96,2%  | 116,7% | 94,5%  | 103,3% | 98,1%  | 97,8%  | 106,6% | 110,7% | 111,8% |        | 126,4% | 107,1% |



## European Commission

|                        | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| FORD Fiesta            | B   | EURO        | 11 030 | 11 471 |        | 11 555 | 9 689  | 11 077 | 9 518  | 10 343 | 10 958 | 10 369 | 11 471 |        | 10 431 | 9 990  |        |
|                        |     | Index       | 115,9% | 120,5% |        | 121,4% | 101,8% | 116,4% | 100,0% | 108,7% | 115,1% | 108,9% | 120,5% |        | 109,6% | 105,0% |        |
| FORD Focus             | C   | EURO        | 15 171 | 15 393 |        | 15 336 | 13 007 | 13 400 | 12 082 | 14 507 | 14 932 | 13 740 | 15 393 |        | 14 452 | 13 891 |        |
|                        |     | Index       | 125,6% | 127,4% |        | 126,9% | 107,7% | 110,9% | 100,0% | 120,1% | 123,6% | 113,7% | 127,4% |        | 119,6% | 115,0% |        |
| FORD Mondeo            | D   | EURO        | 21 296 | 20 736 |        | 22 605 | 18 654 | 21 089 | 20 738 | 21 823 | 19 794 | 20 961 | 20 736 |        | 20 062 | 20 544 |        |
|                        |     | Index       | 114,2% | 111,2% |        | 121,2% | 100,0% | 113,1% | 111,2% | 117,0% | 106,1% | 112,4% | 111,2% |        | 107,5% | 110,1% |        |
| HONDA Civic            | C   | EURO        | 17 928 | 17 182 | 15 898 | 18 067 | 15 784 | 16 977 | 14 981 | 18 079 | 16 758 | 17 013 | 17 183 | 15 780 | 16 888 | 15 609 | 17 543 |
|                        |     | Index       | 119,7% | 114,7% | 106,1% | 120,6% | 105,4% | 113,3% | 100,0% | 120,7% | 111,9% | 113,6% | 114,7% | 105,3% | 112,7% | 104,2% | 117,1% |
| HONDA Accord           | D   | EURO        | 19 992 | 20 785 | 17 030 | 21 681 | 18 039 | 19 324 | 18 166 | 20 429 | 21 642 | 20 034 | 20 787 | 16 245 | 20 466 | 18 761 | 19 648 |
|                        |     | Index       | 123,1% | 127,9% | 104,8% | 133,5% | 111,0% | 119,0% | 111,8% | 125,8% | 133,2% | 123,3% | 128,0% | 100,0% | 126,0% | 115,5% | 121,0% |
| HYUNDAI Getz           | B   | EURO        | 9 357  | 8 594  |        | 9 739  | 7 695  | 8 965  | 7 593  | 9 389  | 8 736  | 8 127  |        |        | 7 938  | 8 811  |        |
|                        |     | Index       | 123,2% | 113,2% |        | 128,3% | 101,3% | 118,1% | 100,0% | 123,7% | 115,1% | 107,0% |        |        | 104,5% | 116,0% |        |
| HYUNDAI Tucson         | G   | EURO        | 16 356 | 14 709 |        | 16 714 | 15 100 | 16 747 | 17 082 | 18 244 | 17 993 | 17 809 |        |        | 15 288 |        |        |
|                        |     | Index       | 111,2% | 100,0% |        | 113,6% | 102,7% | 113,9% | 116,1% | 124,0% | 122,3% | 121,1% |        |        | 103,9% |        |        |
| KIA Picanto            | A   | EURO        | 8 745  | 8 920  | 8 200  | 8 555  | 7 493  | 8 100  | 7 852  | 8 200  | 8 050  | 8 444  | 8 920  |        | 7 800  | 7 893  | 8 225  |
|                        |     | Index       | 116,7% | 119,0% | 109,4% | 114,2% | 100,0% | 108,1% | 104,8% | 109,4% | 107,4% | 112,7% | 119,0% |        | 104,1% | 105,3% | 109,8% |
| KIA Cee'd              | C   | EURO        | 14 840 | 15 890 | 14 200 | 15 890 | 13 270 | 15 390 | 13 330 | 15 260 | 14 885 | 14 430 | 15 890 | 14 512 | 15 750 | 13 885 | 14 300 |
|                        |     | Index       | 111,8% | 119,7% | 107,0% | 119,7% | 100,0% | 116,0% | 100,5% | 115,0% | 112,2% | 108,7% | 119,7% | 109,4% | 118,7% | 104,6% | 107,8% |
| LANCIA Musa            | B   | EURO        | 16 349 | 14 132 |        | 15 958 | 12 949 | 14 022 |        | 15 635 |        | 15 084 | 14 132 |        | 15 250 | 15 250 |        |
|                        |     | Index       | 126,3% | 109,1% |        | 123,2% | 100,0% | 108,3% |        | 120,7% |        | 116,5% | 109,1% |        | 117,8% | 117,8% |        |
| LANCIA Ypsilon         | B   | EURO        | 9 670  | 9 711  |        | 11 050 | 9 076  | 9 354  |        | 10 452 |        | 8 709  | 9 711  |        | 8 859  | 9 520  |        |
|                        |     | Index       | 111,0% | 111,5% |        | 126,9% | 104,2% | 107,4% |        | 120,0% |        | 100,0% | 111,5% |        | 101,7% | 109,3% |        |
| LAND ROVER Discovery   | G   | EURO        | 32 872 | 33 264 |        | 33 529 |        | 31 247 |        | 33 069 | 33 747 | 32 766 | 33 264 |        | 32 176 | 31 207 |        |
|                        |     | Index       | 105,3% | 106,6% |        | 107,4% |        | 100,1% |        | 106,0% | 108,1% | 105,0% | 106,6% |        | 103,1% | 100,0% |        |
| LAND ROVER Freelander  | G   | EURO        | 29 614 | 29 406 |        | 29 092 |        | 27 989 |        | 29 030 | 28 837 | 29 103 | 29 406 |        | 29 004 | 27 978 |        |
|                        |     | Index       | 105,8% | 105,1% |        | 104,0% |        | 100,0% |        | 103,8% | 103,1% | 104,0% | 105,1% |        | 103,7% | 100,0% |        |
| LAND ROVER Range Rover | G   | EURO        | 74 641 | 74 820 |        | 74 397 |        | 74 813 |        | 74 964 | 75 441 | 74 298 | 74 820 |        | 74 821 | 74 714 |        |
|                        |     | Index       | 100,5% | 100,7% |        | 100,1% |        | 100,7% |        | 100,9% | 101,5% | 100,0% | 100,7% |        | 100,7% | 100,6% |        |



## European Commission

|                        | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| FORD Fiesta            | B   | EURO        |        | 11 427 | 9 212  |        | 10 586 |        |        | 11 208 |        | 9 981  |        | 11 314 |
|                        |     | Index       |        | 120,1% | 96,8%  |        | 111,2% |        |        | 117,8% |        | 104,9% |        | 118,9% |
| FORD Focus             | C   | EURO        |        | 15 825 | 12 279 |        | 13 947 |        |        | 15 204 |        | 13 470 |        | 15 970 |
|                        |     | Index       |        | 131,0% | 101,6% |        | 115,4% |        |        | 125,8% |        | 111,5% |        | 132,2% |
| FORD Mondeo            | D   | EURO        |        | 25 053 | 18 401 |        | 22 158 |        |        | 22 238 |        | 19 309 |        | 19 299 |
|                        |     | Index       |        | 134,3% | 98,6%  |        | 118,8% |        |        | 119,2% |        | 103,5% |        | 103,5% |
| HONDA Civic            | C   | EURO        | 17 849 | 17 658 | 13 658 | 14 841 | 14 138 | 15 311 | 15 232 | 17 070 | 16 958 | 15 074 | 17 322 | 17 037 |
|                        |     | Index       | 119,1% | 117,9% | 91,2%  | 99,1%  | 94,4%  | 102,2% | 101,7% | 113,9% | 113,2% | 100,6% | 115,6% | 113,7% |
| HONDA Accord           | D   | EURO        | 18 963 | 23 514 | 17 168 | 18 578 | 16 089 | 19 164 | 19 064 | 20 120 | 17 814 | 19 233 | 22 450 | 20 920 |
|                        |     | Index       | 116,7% | 144,7% | 105,7% | 114,4% | 99,0%  | 118,0% | 117,4% | 123,9% | 109,7% | 118,4% | 138,2% | 128,8% |
| HYUNDAI Getz           | B   | EURO        |        | 7 965  | 6 892  |        | 7 780  |        |        | 8 125  |        | 9 243  | 7 003  | 8 534  |
|                        |     | Index       |        | 104,9% | 90,8%  |        | 102,5% |        |        | 107,0% |        | 121,7% | 92,2%  | 112,4% |
| HYUNDAI Tucson         | G   | EURO        |        | 19 440 | 12 504 |        | 18 031 |        |        | 18 641 |        | 18 621 | 17 262 | 16 271 |
|                        |     | Index       |        | 132,2% | 85,0%  |        | 122,6% |        |        | 126,7% |        | 126,6% | 117,4% | 110,6% |
| KIA Picanto            | A   | EURO        | 8 040  | 8 660  | 6 350  | 7 940  | 8 790  | 7 970  | 8 000  | 9 010  | 8 160  | 8 070  | 8 530  | 8 936  |
|                        |     | Index       | 107,3% | 115,6% | 84,7%  | 106,0% | 117,3% | 106,4% | 106,8% | 120,2% | 108,9% | 107,7% | 113,8% | 119,3% |
| KIA Cee'd              | C   | EURO        | 14 251 | 14 661 | 12 600 | 14 348 | 14 010 | 14 351 | 14 668 | 14 500 | 13 765 | 13 410 | 14 350 | 15 950 |
|                        |     | Index       | 107,4% | 110,5% | 95,0%  | 108,1% | 105,6% | 108,1% | 110,5% | 109,3% | 103,7% | 101,1% | 108,1% | 120,2% |
| LANCIA Musa            | B   | EURO        |        |        |        |        | 13 970 |        |        | 16 137 |        |        |        |        |
|                        |     | Index       |        |        |        |        | 107,9% |        |        | 124,6% |        |        |        |        |
| LANCIA Ypsilon         | B   | EURO        |        |        |        |        | 8 504  |        |        | 9 764  |        |        |        |        |
|                        |     | Index       |        |        |        |        | 97,6%  |        |        | 112,1% |        |        |        |        |
| LAND ROVER Discovery   | G   | EURO        |        |        |        |        |        |        |        |        |        | 32 345 |        | 31 250 |
|                        |     | Index       |        |        |        |        |        |        |        |        |        | 103,6% |        | 100,1% |
| LAND ROVER Freelander  | G   | EURO        |        |        |        |        |        |        |        |        |        | 27 857 |        | 27 154 |
|                        |     | Index       |        |        |        |        |        |        |        |        |        | 99,6%  |        | 97,1%  |
| LAND ROVER Range Rover | G   | EURO        |        |        |        |        |        |        |        |        |        | 74 445 |        | 70 516 |
|                        |     | Index       |        |        |        |        |        |        |        |        |        | 100,2% |        | 94,9%  |



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|                                | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|--------------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>MAZDA 2</u>                 | B   | EURO        | 12.975 | 12.346 |        | 12.803 | 10.885 | 11.634 | 11.359 | 11.291 | 11.544 | 11.733 | 12.346 |        | 11.471 |        | 11.973 |
|                                |     | Index       | 119,2% | 113,4% |        | 117,6% | 100,0% | 106,9% | 104,4% | 103,7% | 106,1% | 107,8% | 113,4% |        | 105,4% |        | 110,0% |
| <u>MAZDA 3</u>                 | C   | EURO        | 15.140 | 15.461 |        | 14.938 | 13.235 | 14.993 | 14.464 | 15.477 | 14.959 | 15.451 | 15.461 |        | 15.012 | 14.968 | 15.000 |
|                                |     | Index       | 114,4% | 116,8% |        | 112,9% | 100,0% | 113,3% | 109,3% | 116,9% | 113,0% | 116,7% | 116,8% |        | 113,4% | 113,1% | 113,3% |
| <u>MAZDA 6</u>                 | D   | EURO        | 22.444 |        |        | 23.866 | 19.727 | 21.756 | 20.190 | 22.910 |        | 21.030 |        |        | 21.783 | 21.513 | 21.861 |
|                                |     | Index       | 113,8% |        |        | 121,0% | 100,0% | 110,3% | 102,3% | 116,1% |        | 106,6% |        |        | 110,4% | 109,1% | 110,8% |
| <u>MAZDA 5</u>                 | G   | EURO        | 21.768 | 21.898 |        | 22.003 | 20.902 | 21.431 |        | 22.575 |        | 21.678 | 21.898 |        | 22.014 | 20.588 | 22.533 |
|                                |     | Index       | 105,7% | 106,4% |        | 106,9% | 101,5% | 104,1% |        | 109,7% |        | 105,3% | 106,4% |        | 106,9% | 100,0% | 109,4% |
| <u>MERCEDES C220</u>           | D   | EURO        | 29.240 | 28.470 | 29.625 | 29.625 | 29.625 | 28.766 | 27.225 | 28.055 | 29.388 | 28.707 | 28.440 | 27.621 | 27.877 | 28.055 | 26.485 |
|                                |     | Index       | 110,4% | 107,5% | 111,9% | 111,9% | 111,9% | 108,6% | 102,8% | 105,9% | 111,0% | 108,4% | 107,4% | 104,3% | 105,3% | 105,9% | 100,0% |
| <u>MERCEDES E220</u>           | E   | EURO        | 34.265 | 34.431 | 33.686 | 34.500 | 34.500 | 34.397 | 31.947 | 34.569 | 34.500 | 34.914 | 34.500 | 34.079 | 33.534 | 32.672 | 33.786 |
|                                |     | Index       | 107,3% | 107,8% | 105,4% | 108,0% | 108,0% | 107,7% | 100,0% | 108,2% | 108,0% | 109,3% | 108,0% | 106,7% | 105,0% | 102,3% | 105,8% |
| <u>MERCEDES S350</u>           | F   | EURO        | 62.387 | 63.444 | 62.412 | 62.200 | 62.200 | 62.076 | 62.013 | 62.013 | 62.138 | 62.262 | 62.138 | 65.070 | 61.267 | 62.200 | 61.421 |
|                                |     | Index       | 101,8% | 103,6% | 101,9% | 101,5% | 101,5% | 101,3% | 101,2% | 101,2% | 101,4% | 101,6% | 101,4% | 106,2% | 100,0% | 101,5% | 100,3% |
| <u>MITSUBISHI Grandis</u>      | C   | EURO        | 23.693 | 24.372 |        | 24.109 |        | 23.272 |        | 24.935 | 22.929 |        |        |        | 23.061 | 24.763 | 20.868 |
|                                |     | Index       | 113,5% | 116,8% |        | 115,5% |        | 111,5% |        | 119,5% | 109,9% |        |        |        | 110,5% | 118,7% | 100,0% |
| <u>MITSUBISHI Lancer Sedan</u> | C   | EURO        | 16.747 | 18.174 |        | 18.697 |        | 17.018 | 15.583 |        |        |        |        |        | 17.322 |        | 16.907 |
|                                |     | Index       | 107,5% | 116,6% |        | 120,0% |        | 109,2% | 100,0% |        |        |        |        |        | 111,2% |        | 108,5% |
| <u>NISSAN Micra</u>            | A   | EURO        | 8.797  | 8.868  | 8.329  | 9.319  | 8.215  | 9.106  | 8.748  | 9.114  | 9.768  | 9.108  | 8.861  | 10.530 | 8.904  | 9.843  | 8.792  |
|                                |     | Index       | 107,1% | 107,9% | 101,4% | 113,4% | 100,0% | 110,8% | 106,5% | 110,9% | 118,9% | 110,9% | 107,9% | 128,2% | 108,4% | 119,8% | 107,0% |
| <u>NISSAN Note</u>             | B   | EURO        | 11.036 | 11.157 | 10.172 | 11.840 | 9.674  | 10.678 | 10.649 | 11.120 | 11.748 | 10.625 | 11.162 | 13.551 | 10.950 | 9.877  | 10.758 |
|                                |     | Index       | 114,1% | 115,3% | 105,2% | 122,4% | 100,0% | 110,4% | 110,1% | 115,0% | 121,4% | 109,8% | 115,4% | 140,1% | 113,2% | 102,1% | 111,2% |
| <u>NISSAN Qashqai</u>          | C   | EURO        | 15.802 | 15.744 | 14.194 | 16.882 | 14.519 | 15.150 | 13.013 | 16.263 | 15.785 | 14.983 | 15.757 | 18.155 | 15.061 | 14.484 | 15.467 |
|                                |     | Index       | 121,4% | 121,0% | 109,1% | 129,7% | 111,6% | 116,4% | 100,0% | 125,0% | 121,3% | 115,1% | 121,1% | 139,5% | 115,7% | 111,3% | 118,9% |



|                                | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|--------------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>MAZDA 2</u>                 | B   | EURO        | 11.973 | 10.158 | 9.953  | 11.438 | 11.973 | 11.553 | 11.503 |        | 11.973 | 12.504 | 13.022 | 10.698 |
|                                |     | Index       | 110,0% | 93,3%  | 91,4%  | 105,1% | 110,0% | 106,1% | 105,7% |        | 110,0% | 114,9% | 119,6% | 98,3%  |
| <u>MAZDA 3</u>                 | C   | EURO        | 15.761 | 15.148 | 12.525 | 13.268 | 15.145 | 13.378 | 13.323 |        | 15.100 | 14.002 | 16.132 | 15.478 |
|                                |     | Index       | 119,1% | 114,4% | 94,6%  | 100,2% | 114,4% | 101,1% | 100,7% |        | 114,1% | 105,8% | 121,9% | 116,9% |
| <u>MAZDA 6</u>                 | D   | EURO        | 19.169 | 21.695 |        | 17.801 | 22.154 | 17.916 | 17.864 |        | 20.000 | 20.562 | 24.075 | 20.476 |
|                                |     | Index       | 97,2%  | 110,0% |        | 90,2%  | 112,3% | 90,8%  | 90,6%  |        | 101,4% | 104,2% | 122,0% | 103,8% |
| <u>MAZDA 5</u>                 | G   | EURO        | 22.578 | 22.717 | 18.412 | 17.772 | 22.148 | 17.936 | 17.857 |        | 22.400 | 21.041 | 22.824 | 21.043 |
|                                |     | Index       | 109,7% | 110,3% | 89,4%  | 86,3%  | 107,6% | 87,1%  | 86,7%  |        | 108,8% | 102,2% | 110,9% | 102,2% |
| <u>MERCEDES C220</u>           | D   | EURO        | 27.677 | 28.800 | 29.604 | 27.635 | 26.481 | 27.657 | 30.322 | 28.095 | 29.986 | 26.892 | 29.421 | 25.817 |
|                                |     | Index       | 104,5% | 108,7% | 111,8% | 104,3% | 100,0% | 104,4% | 114,5% | 106,1% | 113,2% | 101,5% | 111,1% | 97,5%  |
| <u>MERCEDES E220</u>           | E   | EURO        | 33.931 | 36.059 | 34.476 | 32.455 | 33.549 | 32.486 | 33.861 | 35.183 | 35.425 | 31.754 | 35.843 | 30.318 |
|                                |     | Index       | 106,2% | 112,9% | 107,9% | 101,6% | 105,0% | 101,7% | 106,0% | 110,1% | 110,9% | 99,4%  | 112,2% | 94,9%  |
| <u>MERCEDES S350</u>           | F   | EURO        | 67.233 | 67.865 | 62.157 | 62.171 | 63.782 | 62.199 | 64.154 | 63.369 | 65.071 | 60.164 | 65.532 | 55.687 |
|                                |     | Index       | 109,7% | 110,8% | 101,5% | 101,5% | 104,1% | 101,5% | 104,7% | 103,4% | 106,2% | 98,2%  | 107,0% | 90,9%  |
| <u>MITSUBISHI Grandis</u>      | C   | EURO        | 21.895 | 26.540 |        | 20.847 | 23.722 | 22.564 | 23.131 |        | 24.393 | 22.587 |        | 23.364 |
|                                |     | Index       | 104,9% | 127,2% |        | 99,9%  | 113,7% | 108,1% | 110,8% |        | 116,9% | 108,2% |        | 112,0% |
| <u>MITSUBISHI Lancer Sedan</u> | C   | EURO        | 16.140 | 18.165 |        | 15.737 | 14.964 | 15.229 | 14.448 | 17.548 | 16.324 | 15.029 |        | 17.633 |
|                                |     | Index       | 103,6% | 116,6% |        | 101,0% | 96,0%  | 97,7%  | 92,7%  | 112,6% | 104,8% | 96,4%  |        | 113,2% |
| <u>NISSAN Micra</u>            | A   | EURO        | 8.584  | 8.855  | 7.342  | 9.143  | 7.595  | 9.167  | 9.594  | 8.645  | 8.652  | 9.478  | 8.381  | 8.605  |
|                                |     | Index       | 104,5% | 107,8% | 89,4%  | 111,3% | 92,4%  | 111,6% | 116,8% | 105,2% | 105,3% | 115,4% | 102,0% | 104,7% |
| <u>NISSAN Note</u>             | B   | EURO        | 10.000 | 11.019 | 9.626  | 9.176  | 8.865  | 9.679  | 10.056 | 10.420 | 11.464 | 11.555 | 10.816 | 11.469 |
|                                |     | Index       | 103,4% | 113,9% | 99,5%  | 94,9%  | 91,6%  | 100,1% | 103,9% | 107,7% | 118,5% | 119,4% | 111,8% | 118,6% |
| <u>NISSAN Qashqai</u>          | C   | EURO        | 17.800 | 17.206 | 13.640 | 14.336 | 13.733 | 14.490 | 15.050 | 15.837 | 14.990 | 14.575 | 16.766 | 15.727 |
|                                |     | Index       | 136,8% | 132,2% | 104,8% | 110,2% | 105,5% | 111,3% | 115,7% | 121,7% | 115,2% | 112,0% | 128,8% | 120,9% |



## European Commission

|                                 | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|---------------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>OPEL Corsa</u>               | B   | EURO        | 11.344 | 12.240 |        | 11.891 | 10.063 | 10.818 | 9.608  | 11.263 | 10.622 | 10.783 | 12.240 |        | 11.390 | 9.893  | 10.173 |
|                                 |     | Index       | 118,1% | 127,4% |        | 123,8% | 104,7% | 112,6% | 100,0% | 117,2% | 110,6% | 112,2% | 127,4% |        | 118,5% | 103,0% | 105,9% |
| <u>OPEL Astra</u>               | C   | EURO        | 14.311 | 14.839 |        | 14.958 | 13.483 | 14.057 | 12.630 | 14.728 | 14.326 | 14.942 | 14.839 |        | 14.456 | 14.415 | 13.867 |
|                                 |     | Index       | 113,3% | 117,5% |        | 118,4% | 106,8% | 111,3% | 100,0% | 116,6% | 113,4% | 118,3% | 117,5% |        | 114,5% | 114,1% | 109,8% |
| <u>OPEL Vectra</u>              | D   | EURO        | 19.730 | 20.379 |        | 22.277 | 16.095 | 19.550 | 16.377 | 19.507 | 16.534 | 19.550 | 20.379 |        | 17.325 | 20.152 | 18.780 |
|                                 |     | Index       | 122,6% | 126,6% |        | 138,4% | 100,0% | 121,5% | 101,8% | 121,2% | 102,7% | 121,5% | 126,6% |        | 107,6% | 125,2% | 116,7% |
| <u>PEUGEOT 107</u>              | A   | EURO        | 9.021  | 8.380  | 7.066  | 8.908  | 7.409  | 8.276  | 8.091  | 8.361  | 7.747  | 8.083  | 8.380  | 6.736  | 7.911  | 8.722  | 7.567  |
|                                 |     | Index       | 133,9% | 124,4% | 104,9% | 132,2% | 110,0% | 122,9% | 120,1% | 124,1% | 115,0% | 120,0% | 124,4% | 100,0% | 117,4% | 129,5% | 112,3% |
| <u>PEUGEOT 207</u>              | B   | EURO        | 11.660 | 12.074 | 10.200 | 12.271 | 10.535 | 11.718 | 10.599 | 12.333 | 11.820 | 10.998 | 12.074 | 9.298  | 11.382 | 10.609 | 10.143 |
|                                 |     | Index       | 125,4% | 129,9% | 109,7% | 132,0% | 113,3% | 126,0% | 114,0% | 132,6% | 127,1% | 118,3% | 129,9% | 100,0% | 122,4% | 114,1% | 109,1% |
| <u>PEUGEOT 308</u>              | C   | EURO        | 18.467 | 18.434 | 15.543 | 18.278 | 16.384 | 17.848 | 16.822 | 19.273 | 17.499 | 16.896 | 18.434 | 14.294 | 17.516 | 16.567 | 17.365 |
|                                 |     | Index       | 129,2% | 129,0% | 108,7% | 127,9% | 114,6% | 124,9% | 117,7% | 134,8% | 122,4% | 118,2% | 129,0% | 100,0% | 122,5% | 115,9% | 121,5% |
| <u>PEUGEOT 407</u>              | D   | EURO        | 22.031 | 22.603 |        | 23.109 |        | 21.888 | 21.577 | 23.161 | 20.110 | 21.719 | 22.603 |        | 21.260 | 21.892 | 21.643 |
|                                 |     | Index       | 109,6% | 112,4% |        | 114,9% |        | 108,8% | 107,3% | 115,2% | 100,0% | 108,0% | 112,4% |        | 105,7% | 108,9% | 107,6% |
| <u>PEUGEOT 607</u>              | E   | EURO        | 39.590 | 38.733 |        | 40.453 |        | 40.182 |        | 41.639 |        | 39.903 | 38.733 |        | 37.102 | 37.563 | 38.256 |
|                                 |     | Index       | 106,7% | 104,4% |        | 109,0% |        | 108,3% |        | 112,2% |        | 107,5% | 104,4% |        | 100,0% | 101,2% | 103,1% |
| <u>PEUGEOT 807</u>              | G   | EURO        | 27.180 | 26.540 |        | 27.777 | 25.770 | 28.171 |        | 29.222 |        | 27.168 | 26.540 |        | 26.391 | 28.227 | 26.749 |
|                                 |     | Index       | 105,5% | 103,0% |        | 107,8% | 100,0% | 109,3% |        | 113,4% |        | 105,4% | 103,0% |        | 102,4% | 109,5% | 103,8% |
| <u>RENAULT Clio 3</u>           | B   | EURO        | 13.529 | 14.504 |        | 15.126 |        | 13.358 | 12.983 | 14.507 | 14.612 | 13.272 | 14.504 |        | 12.708 | 12.258 | 12.715 |
|                                 |     | Index       | 110,4% | 118,3% |        | 123,4% |        | 109,0% | 105,9% | 118,3% | 119,2% | 108,3% | 118,3% |        | 103,7% | 100,0% | 103,7% |
| <u>RENAULT Mégane Berline</u>   | C   | EURO        | 17.329 | 17.521 |        | 18.151 |        | 16.511 | 18.747 | 18.855 | 17.719 | 17.021 | 17.521 |        | 17.105 | 16.070 | 17.086 |
|                                 |     | Index       | 107,8% | 109,0% |        | 113,0% |        | 102,7% | 116,7% | 117,3% | 110,3% | 105,9% | 109,0% |        | 106,4% | 100,0% | 106,3% |
| <u>RENAULT Scenic Court</u>     | C   | EURO        | 20.249 | 19.876 |        | 20.924 |        | 18.571 | 20.483 | 20.443 | 19.835 | 18.640 | 19.876 |        | 19.103 | 18.663 | 20.840 |
|                                 |     | Index       | 109,0% | 107,0% |        | 112,7% |        | 100,0% | 110,3% | 110,1% | 106,8% | 100,4% | 107,0% |        | 102,9% | 100,5% | 112,2% |
| <u>RENAULT Laguna 3 Berline</u> | D   | EURO        | 22.840 | 23.471 |        | 23.445 |        | 22.059 | 26.050 | 23.997 | 23.109 | 22.023 | 23.471 |        | 20.903 | 21.104 | 25.343 |
|                                 |     | Index       | 109,3% | 112,3% |        | 112,2% |        | 105,5% | 124,6% | 114,8% | 110,6% | 105,4% | 112,3% |        | 100,0% | 101,0% | 121,2% |
| <u>RENAULT Espace Court</u>     | G   | EURO        | 29.212 | 31.529 |        | 30.336 |        | 32.805 | 34.383 | 32.651 | 34.870 | 28.840 | 31.529 |        | 28.993 | 29.008 | 33.925 |
|                                 |     | Index       | 101,3% | 109,3% |        | 105,2% |        | 113,7% | 119,2% | 113,2% | 120,9% | 100,0% | 109,3% |        | 100,5% | 100,6% | 117,6% |



|                                 | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|---------------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>OPEL Corsa</u>               | B   | EURO        | 9.914  | 11.997 | 9.382  | 11.085 | 10.614 | 9.502  | 11.102 | 11.681 | 9.347  | 10.499 | 12.053 | 9.695  |
|                                 |     | Index       | 103,2% | 124,9% | 97,6%  | 115,4% | 110,5% | 98,9%  | 115,5% | 121,6% | 97,3%  | 109,3% | 125,4% | 100,9% |
| <u>OPEL Astra</u>               | C   | EURO        | 14.251 | 17.537 | 13.417 | 12.285 | 13.481 | 12.469 | 13.969 | 14.969 | 12.646 | 13.276 | 17.147 | 15.264 |
|                                 |     | Index       | 112,8% | 138,8% | 106,2% | 97,3%  | 106,7% | 98,7%  | 110,6% | 118,5% | 100,1% | 105,1% | 135,8% | 120,9% |
| <u>OPEL Vectra</u>              | D   | EURO        | 18.531 | 21.755 | 16.121 | 17.128 | 17.797 | 15.411 | 17.910 | 20.214 | 17.773 | 16.849 | 22.253 | 20.364 |
|                                 |     | Index       | 115,1% | 135,2% | 100,2% | 106,4% | 110,6% | 95,8%  | 111,3% | 125,6% | 110,4% | 104,7% | 138,3% | 126,5% |
| <u>PEUGEOT 107</u>              | A   | EURO        | 8.283  | 8.844  | 7.131  | 7.895  | 7.828  | 8.238  | 8.674  | 8.245  | 7.359  | 8.360  | 9.214  | 7.578  |
|                                 |     | Index       | 123,0% | 131,3% | 105,9% | 117,2% | 116,2% | 122,3% | 128,8% | 122,4% | 109,2% | 124,1% | 136,8% | 112,5% |
| <u>PEUGEOT 207</u>              | B   | EURO        | 10.587 | 11.540 | 9.558  | 11.131 | 9.542  | 11.245 | 12.085 | 10.726 | 9.777  | 9.993  | 10.954 | 10.578 |
|                                 |     | Index       | 113,9% | 124,1% | 102,8% | 119,7% | 102,6% | 120,9% | 130,0% | 115,4% | 105,1% | 107,5% | 117,8% | 113,8% |
| <u>PEUGEOT 308</u>              | C   | EURO        | 16.206 | 19.653 | 15.629 | 16.605 | 16.419 | 16.865 | 17.268 | 17.505 | 15.643 | 15.638 | 17.571 | 17.416 |
|                                 |     | Index       | 113,4% | 137,5% | 109,3% | 116,2% | 114,9% | 118,0% | 120,8% | 122,5% | 109,4% | 109,4% | 122,9% | 121,8% |
| <u>PEUGEOT 407</u>              | D   | EURO        |        | 24.702 | 17.231 | 19.764 | 20.564 | 19.425 | 20.968 | 21.774 | 17.450 | 19.082 | 23.880 | 19.110 |
|                                 |     | Index       |        | 122,8% | 85,7%  | 98,3%  | 102,3% | 96,6%  | 104,3% | 108,3% | 86,8%  | 94,9%  | 118,7% | 95,0%  |
| <u>PEUGEOT 607</u>              | E   | EURO        | 35.276 | 41.206 |        | 36.315 | 39.540 | 34.488 | 37.180 | 41.785 |        | 36.853 | 45.275 |        |
|                                 |     | Index       | 95,1%  | 111,1% |        | 97,9%  | 106,6% | 93,0%  | 100,2% | 112,6% |        | 99,3%  | 122,0% |        |
| <u>PEUGEOT 807</u>              | G   | EURO        | 25.316 | 33.345 | 25.455 | 24.658 | 29.654 | 23.980 | 25.287 | 29.287 |        | 22.389 | 31.825 | 24.703 |
|                                 |     | Index       | 98,2%  | 129,4% | 98,8%  | 95,7%  | 115,1% | 93,1%  | 98,1%  | 113,6% |        | 86,9%  | 123,5% | 95,9%  |
| <u>RENAULT Clio 3</u>           | B   | EURO        | 11.543 | 13.183 | 15.272 |        | 12.933 | 14.305 | 14.125 | 14.590 | 11.471 | 13.148 | 12.715 | 14.460 |
|                                 |     | Index       | 94,2%  | 107,5% | 124,6% |        | 105,5% | 116,7% | 115,2% | 119,0% | 93,6%  | 107,3% | 103,7% | 118,0% |
| <u>RENAULT Mégane Berline</u>   | C   | EURO        | 14.061 | 19.313 | 18.382 |        | 15.487 | 15.840 | 15.327 | 16.758 | 14.453 | 15.589 | 17.086 | 16.831 |
|                                 |     | Index       | 87,5%  | 120,2% | 114,4% |        | 96,4%  | 98,6%  | 95,4%  | 104,3% | 89,9%  | 97,0%  | 106,3% | 104,7% |
| <u>RENAULT Scenic Court</u>     | C   | EURO        | 17.235 | 21.416 | 20.493 |        | 16.419 | 19.868 | 19.345 | 18.587 | 15.630 | 17.906 | 20.840 | 19.081 |
|                                 |     | Index       | 92,8%  | 115,3% | 110,3% |        | 88,4%  | 107,0% | 104,2% | 100,1% | 84,2%  | 96,4%  | 112,2% | 102,7% |
| <u>RENAULT Laguna 3 Berline</u> | D   | EURO        |        | 26.453 | 25.515 |        | 20.921 | 22.217 | 22.790 | 22.085 |        | 20.107 | 25.343 | 20.275 |
|                                 |     | Index       |        | 126,6% | 122,1% |        | 100,1% | 106,3% | 109,0% | 105,7% |        | 96,2%  | 121,2% | 97,0%  |
| <u>RENAULT Espace Court</u>     | G   | EURO        |        | 34.740 | 33.171 |        | 33.896 | 32.288 | 30.867 | 31.475 | 27.564 | 27.138 | 33.925 | 28.639 |
|                                 |     | Index       |        | 120,5% | 115,0% |        | 117,5% | 112,0% | 107,0% | 109,1% | 95,6%  | 94,1%  | 117,6% | 99,3%  |



## European Commission

|                            | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|----------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>SAAB 9-3</u>            | D   | EURO        | 31.360 | 31.801 |        | 32.983 | 31.555 | 33.109 | 27.622 | 30.443 | 31.302 | 32.077 | 31.801 |        | 30.353 | 32.802 | 33.017 |
|                            |     | Index       | 113,5% | 115,1% |        | 119,4% | 114,2% | 119,9% | 100,0% | 110,2% | 113,3% | 116,1% | 115,1% |        | 109,9% | 118,8% | 119,5% |
| <u>SAAB 9-5</u>            | E   | EURO        | 31.436 | 31.066 |        | 32.941 | 34.614 | 33.534 | 28.262 | 30.895 | 33.039 | 31.900 | 31.066 |        | 29.748 | 30.391 | 32.239 |
|                            |     | Index       | 111,2% | 109,9% |        | 116,6% | 122,5% | 118,7% | 100,0% | 109,3% | 116,9% | 112,9% | 109,9% |        | 105,3% | 107,5% | 114,1% |
| <u>SEAT Ibiza</u>          | B   | EURO        | 7.563  | 7.665  | 7.481  | 7.950  | 6.656  | 8.093  | 7.729  | 7.914  | 7.550  | 7.876  | 7.765  | 7.341  | 7.883  | 6.862  | 6.704  |
|                            |     | Index       | 113,6% | 115,2% | 112,4% | 119,4% | 100,0% | 121,6% | 116,1% | 118,9% | 113,4% | 118,3% | 116,7% | 110,3% | 118,4% | 103,1% | 100,7% |
| <u>SEAT Altea XL</u>       | C   | EURO        | 18.130 | 17.050 |        | 18.357 | 14.966 | 17.491 | 15.276 | 18.344 | 15.938 | 16.913 | 17.104 |        | 17.532 | 14.907 | 17.838 |
|                            |     | Index       | 121,6% | 114,4% |        | 123,1% | 100,4% | 117,3% | 102,5% | 123,1% | 106,9% | 113,5% | 114,7% |        | 117,6% | 100,0% | 119,7% |
| <u>SEAT León</u>           | C   | EURO        | 13.322 | 12.475 | 11.786 | 13.088 | 11.347 | 12.548 | 11.667 | 13.421 | 12.726 | 12.977 | 11.691 | 11.404 | 12.901 | 11.343 | 13.237 |
|                            |     | Index       | 117,4% | 110,0% | 103,9% | 115,4% | 100,0% | 110,6% | 102,9% | 118,3% | 112,2% | 114,4% | 103,1% | 100,5% | 113,7% | 100,0% | 116,7% |
| <u>SKODA New Fabia</u>     | B   | EURO        | 9.670  | 8.990  |        | 9.171  | 8.084  | 8.989  | 7.600  | 8.440  | 9.173  | 8.513  | 8.963  | 7.025  | 8.385  | 8.126  | 7.199  |
|                            |     | Index       | 137,7% | 128,0% |        | 130,5% | 115,1% | 128,0% | 108,2% | 120,1% | 130,6% | 121,2% | 127,6% | 100,0% | 119,4% | 115,7% | 102,5% |
| <u>SKODA New Octavia</u>   | C   | EURO        | 12.579 | 12.510 | 12.656 | 13.055 | 11.586 |        | 10.722 | 13.288 | 12.871 | 12.992 | 13.457 | 13.223 | 12.787 | 12.671 | 11.485 |
|                            |     | Index       | 117,3% | 116,7% | 118,0% | 121,8% | 108,1% |        | 100,0% | 123,9% | 120,0% | 121,2% | 125,5% | 123,3% | 119,3% | 118,2% | 107,1% |
| <u>SKODA Roomster</u>      | C   | EURO        | 10.911 | 10.765 | 10.148 | 11.595 | 9.492  | 10.720 | 10.067 | 11.236 | 11.003 | 11.069 | 10.353 | 9.288  | 10.506 | 10.314 | 9.621  |
|                            |     | Index       | 117,5% | 115,9% | 109,3% | 124,8% | 102,2% | 115,4% | 108,4% | 121,0% | 118,5% | 119,2% | 111,5% | 100,0% | 113,1% | 111,0% | 103,6% |
| <u>SUBARU Impreza</u>      | C   | EURO        | 14.395 | 13.972 | 12.921 | 14.395 | 14.449 | 13.322 | 12.412 | 13.472 | 13.763 | 13.837 | 13.974 | 15.245 | 13.351 |        | 13.514 |
|                            |     | Index       | 116,0% | 112,6% | 104,1% | 116,0% | 116,4% | 107,3% | 100,0% | 108,5% | 110,9% | 111,5% | 112,6% | 122,8% | 107,6% |        | 108,9% |
| <u>SUZUKI Swift</u>        | B   | EURO        | 11.105 | 11.758 | 10.111 | 11.667 | 10.333 | 10.701 | 10.178 | 10.954 | 11.117 | 10.530 | 11.893 | 9.180  | 9.990  | 11.271 | 10.059 |
|                            |     | Index       | 121,0% | 128,1% | 110,1% | 127,1% | 112,6% | 116,6% | 110,9% | 119,3% | 121,1% | 114,7% | 129,6% | 100,0% | 108,8% | 122,8% | 109,6% |
| <u>SUZUKI Grand Vitara</u> | G   | EURO        | 21.284 | 23.343 |        | 23.820 | 23.061 | 22.091 | 21.805 | 23.310 | 22.865 | 22.930 | 23.537 | 16.090 | 20.216 | 19.706 | 21.674 |
|                            |     | Index       | 132,3% | 145,1% |        | 148,0% | 143,3% | 137,3% | 135,5% | 144,9% | 142,1% | 142,5% | 146,3% | 100,0% | 125,6% | 122,5% | 134,7% |



|                            | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|----------------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>SAAB 9-3</b>            | D   | EURO        | 33.324 | 35.667 | 25.447 | 29.559 | 30.505 | 28.437 | 29.712 | 34.702 | 33.324 | 27.398 | 35.504 | 28.341 |
|                            |     | Index       | 120,6% | 129,1% | 92,1%  | 107,0% | 110,4% | 103,0% | 107,6% | 125,6% | 120,6% | 99,2%  | 128,5% | 102,6% |
| <b>SAAB 9-5</b>            | E   | EURO        | 30.040 | 37.073 | 27.902 | 29.540 | 32.497 | 29.332 | 27.357 |        | 30.040 | 26.845 | 35.754 | 28.146 |
|                            |     | Index       | 106,3% | 131,2% | 98,7%  | 104,5% | 115,0% | 103,8% | 96,8%  |        | 106,3% | 95,0%  | 126,5% | 99,6%  |
| <b>SEAT Ibiza</b>          | B   | EURO        | 7.743  | 8.325  | 7.533  |        | 6.867  |        |        | 7.973  | 8.226  | 7.631  | 7.327  | 6.744  |
|                            |     | Index       | 116,3% | 125,1% | 113,2% |        | 103,2% |        |        | 119,8% | 123,6% | 114,6% | 110,1% | 101,3% |
| <b>SEAT Altea XL</b>       | C   | EURO        |        | 18.243 | 15.183 |        | 15.629 |        |        | 18.671 | 16.905 | 16.142 | 18.355 | 15.738 |
|                            |     | Index       |        | 122,4% | 101,9% |        | 104,8% |        |        | 125,3% | 113,4% | 108,3% | 123,1% | 105,6% |
| <b>SEAT León</b>           | C   | EURO        | 11.344 | 13.618 | 11.415 |        | 11.722 |        |        | 13.139 | 12.703 | 11.801 | 13.269 | 12.467 |
|                            |     | Index       | 100,0% | 120,1% | 100,6% |        | 103,3% |        |        | 115,8% | 112,0% | 104,0% | 117,0% | 109,9% |
| <b>SKODA New Fabia</b>     | B   | EURO        | 8.194  | 9.094  | 7.076  | 7.824  | 7.379  | 8.741  | 7.767  | 8.867  | 7.949  | 8.389  | 8.229  | 8.433  |
|                            |     | Index       | 116,6% | 129,5% | 100,7% | 111,4% | 105,0% | 124,4% | 110,6% | 126,2% | 113,2% | 119,4% | 117,1% | 120,0% |
| <b>SKODA New Octavia</b>   | C   | EURO        | 11.615 | 14.982 |        | 11.125 | 12.363 | 11.172 | 11.058 | 13.308 | 12.042 | 11.119 | 13.160 |        |
|                            |     | Index       | 108,3% | 139,7% |        | 103,8% | 115,3% | 104,2% | 103,1% | 124,1% | 112,3% | 103,7% | 122,7% |        |
| <b>SKODA Roomster</b>      | C   | EURO        | 10.207 | 11.782 | 9.021  | 9.839  | 10.450 | 9.624  | 9.440  | 10.464 | 10.214 | 9.957  | 10.556 | 10.843 |
|                            |     | Index       | 109,9% | 126,8% | 97,1%  | 105,9% | 112,5% | 103,6% | 101,6% | 112,7% | 110,0% | 107,2% | 113,7% | 116,7% |
| <b>SUBARU Impreza</b>      | C   | EURO        | 14.583 | 14.774 | 11.229 | 12.979 | 12.579 | 11.580 | 13.404 | 14.541 | 14.425 | 13.608 | 14.846 | 13.022 |
|                            |     | Index       | 117,5% | 119,0% | 90,5%  | 104,6% | 101,3% | 93,3%  | 108,0% | 117,2% | 116,2% | 109,6% | 119,6% | 104,9% |
| <b>SUZUKI Swift</b>        | B   | EURO        | 9.901  | 10.409 | 9.416  | 9.952  | 9.515  | 10.337 | 10.000 | 10.512 | 9.492  | 10.806 | 9.883  | 10.974 |
|                            |     | Index       | 107,9% | 113,4% | 102,6% | 108,4% | 103,6% | 112,6% | 108,9% | 114,5% | 103,4% | 117,7% | 107,7% | 119,5% |
| <b>SUZUKI Grand Vitara</b> | G   | EURO        | 22.663 | 24.767 | 17.683 | 21.035 | 22.407 | 21.862 | 22.767 | 23.815 | 24.670 | 21.828 | 21.570 | 19.303 |
|                            |     | Index       | 140,9% | 153,9% | 109,9% | 130,7% | 139,3% | 135,9% | 141,5% | 148,0% | 153,3% | 135,7% | 134,1% | 120,0% |



## European Commission

|                       | SEG | CURR./INDEX | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT | NL     | PT     | SI     |        |
|-----------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|--------|--------|--------|--------|
| <u>TOYOTA Yaris</u>   | B   | EURO        | 13.135 | 12.798 | 11.710 | 13.269 | 12.065 | 12.429 | 11.285 | 12.665 | 12.684 | 11.644 | 12.798 |    | 11.572 | 12.861 | 11.134 |        |
|                       |     | Index       | 118,0% | 114,9% | 105,2% | 119,2% | 108,4% | 111,6% | 101,4% | 113,7% | 113,9% | 104,6% | 114,9% |    | 103,9% | 115,5% | 100,0% |        |
| <u>TOYOTA Auris</u>   | C   | EURO        | 16.201 | 16.502 | 14.942 | 16.429 | 14.896 | 14.996 | 13.103 | 16.473 | 16.400 | 15.385 | 16.502 |    | 15.150 | 15.759 | 14.213 |        |
|                       |     | Index       | 123,6% | 125,9% | 114,0% | 125,4% | 113,7% | 114,4% | 100,0% | 125,7% | 125,2% | 117,4% | 125,9% |    | 115,6% | 120,3% | 108,5% |        |
| <u>TOYOTA Avensis</u> | D   | EURO        | 19.654 | 19.504 | 18.486 | 19.781 | 16.507 | 16.730 | 16.254 | 17.986 | 18.751 | 17.481 | 19.504 |    | 17.268 | 18.451 | 16.742 |        |
|                       |     | Index       | 120,9% | 120,0% | 113,7% | 121,7% | 101,6% | 102,9% | 100,0% | 110,7% | 115,4% | 107,5% | 120,0% |    | 106,2% | 113,5% | 103,0% |        |
| <u>VW Polo</u>        | B   | EURO        | 9.678  | 8.855  | 8.658  | 10.000 | 8.619  | 9.631  | 8.784  | 9.323  | 10.070 | 9.351  | 9.101  |    | 9.004  | 9.205  | 8.054  |        |
|                       |     | Index       | 120,2% | 109,9% | 107,5% | 124,2% | 107,0% | 119,6% | 109,1% | 115,8% | 125,0% | 116,1% | 113,0% |    | 111,8% | 114,3% | 100,0% |        |
| <u>VW Golf</u>        | C   | EURO        | 12.940 | 13.614 | 11.896 | 13.698 | 11.027 | 13.372 | 11.142 | 12.787 | 13.707 | 12.889 | 12.833 |    | 12.709 | 13.118 | 12.471 | 13.677 |
|                       |     | Index       | 117,3% | 123,5% | 107,9% | 124,2% | 100,0% | 121,3% | 101,0% | 116,0% | 124,3% | 116,9% | 116,4% |    | 115,3% | 119,0% | 113,1% | 124,0% |
| <u>VW Touran</u>      | C   | EURO        | 18.336 | 18.569 | 16.665 | 19.101 | 17.268 | 17.268 | 14.620 | 16.931 | 16.633 | 16.038 | 18.374 |    | 15.310 | 17.892 | 18.387 | 16.624 |
|                       |     | Index       | 125,4% | 127,0% | 114,0% | 130,7% | 118,1% | 118,1% | 100,0% | 115,8% | 113,8% | 109,7% | 125,7% |    | 104,7% | 122,4% | 125,8% | 113,7% |
| <u>VW Passat</u>      | D   | EURO        | 18.222 |        | 17.342 | 19.391 |        | 18.609 | 16.666 | 16.640 | 16.559 | 18.373 | 17.441 |    | 18.069 |        | 17.666 |        |
|                       |     | Index       | 110,0% |        | 104,7% | 117,1% |        | 112,4% | 100,6% | 100,5% | 100,0% | 111,0% | 105,3% |    | 109,1% |        | 106,7% |        |
| <u>VOLVO S40</u>      | D   | EURO        | 22.400 | 21.035 | 20.407 | 21.857 |        | 21.455 | 18.721 | 21.383 | 19.340 | 21.274 | 21.234 |    | 19.902 | 20.560 | 21.073 | 20.587 |
|                       |     | Index       | 119,7% | 112,4% | 109,0% | 116,8% |        | 114,6% | 100,0% | 114,2% | 103,3% | 113,6% | 113,4% |    | 106,3% | 109,8% | 112,6% | 110,0% |
| <u>VOLVO S60</u>      | E   | EURO        | 26.481 | 25.289 | 28.730 | 27.328 |        | 26.509 | 24.103 | 27.161 | 28.253 | 26.558 | 25.490 |    | 23.874 | 26.002 | 26.752 | 27.348 |
|                       |     | Index       | 110,9% | 105,9% | 120,3% | 114,5% |        | 111,0% | 101,0% | 113,8% | 118,3% | 111,2% | 106,8% |    | 100,0% | 108,9% | 112,1% | 114,6% |
| <u>VOLVO S80</u>      | F   | EURO        | 31.078 | 30.447 | 31.600 | 31.874 | 31.392 | 31.187 | 29.860 | 30.294 | 32.538 | 32.992 | 30.647 |    | 31.308 | 30.804 | 31.276 | 33.660 |
|                       |     | Index       | 104,1% | 102,0% | 105,8% | 106,7% | 105,1% | 104,4% | 100,0% | 101,5% | 109,0% | 110,5% | 102,6% |    | 104,8% | 103,2% | 104,7% | 112,7% |
| <u>VOLVO XC90</u>     | G   | EURO        | 36.330 | 37.431 | 37.230 | 36.580 | 39.621 | 37.773 | 36.631 | 36.959 | 38.901 | 37.783 | 37.631 |    | 37.288 | 39.533 | 37.932 | 39.993 |
|                       |     | Index       | 100,0% | 103,0% | 102,5% | 100,7% | 109,1% | 104,0% | 100,8% | 101,7% | 107,1% | 104,0% | 103,6% |    | 102,6% | 108,8% | 104,4% | 110,1% |



|                       | SEG | CURR./INDEX | BG     | CZ     | DK     | EE     | HU     | LT     | LV     | PL     | RO     | SE     | SK     | UK     |
|-----------------------|-----|-------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <u>TOYOTA Yaris</u>   | B   | EURO        | 11.885 | 11.798 | 10.940 | 11.942 | 10.467 | 11.942 | 11.942 | 12.280 | 12.453 | 11.860 | 11.798 | 12.563 |
|                       |     | Index       | 106,7% | 106,0% | 98,3%  | 107,3% | 94,0%  | 107,3% | 107,3% | 110,3% | 111,8% | 106,5% | 106,0% | 112,8% |
| <u>TOYOTA Auris</u>   | C   | EURO        | 14.034 | 16.599 | 13.143 | 14.338 | 14.083 | 14.338 | 14.338 | 15.750 | 14.899 | 14.065 | 16.599 | 15.928 |
|                       |     | Index       | 107,1% | 126,7% | 100,3% | 109,4% | 107,5% | 109,4% | 109,4% | 120,2% | 113,7% | 107,3% | 126,7% | 121,6% |
| <u>TOYOTA Avensis</u> | D   | EURO        | 17.267 | 22.312 | 15.833 | 17.413 | 17.344 | 17.413 | 17.413 | 18.909 | 17.519 | 16.885 | 22.312 | 18.343 |
|                       |     | Index       | 106,2% | 137,3% | 97,4%  | 107,1% | 106,7% | 107,1% | 107,1% | 116,3% | 107,8% | 103,9% | 137,3% | 112,8% |
| <u>VW Polo</u>        | B   | EURO        | 7.582  | 10.410 | 8.645  | 8.419  | 10.382 | 8.419  | 8.775  | 9.200  | 9.392  | 9.601  | 8.279  | 8.622  |
|                       |     | Index       | 94,1%  | 129,3% | 107,3% | 104,5% | 128,9% | 104,5% | 109,0% | 114,2% | 116,6% | 119,2% | 102,8% | 107,1% |
| <u>VW Golf</u>        | C   | EURO        | 12.420 | 14.184 | 10.986 | 11.426 | 14.110 | 11.426 | 11.782 | 13.538 | 11.136 | 12.636 | 11.971 | 12.900 |
|                       |     | Index       | 112,6% | 128,6% | 99,6%  | 103,6% | 128,0% | 103,6% | 106,8% | 122,8% | 101,0% | 114,6% | 108,6% | 117,0% |
| <u>VW Touran</u>      | C   | EURO        | 15.138 |        | 15.499 | 16.261 | 17.743 | 15.144 | 15.772 | 16.453 | 16.413 | 16.573 | 16.908 | 16.683 |
|                       |     | Index       | 103,5% |        | 106,0% | 111,2% | 121,4% | 103,6% | 107,9% | 112,5% | 112,3% | 113,4% | 115,7% | 114,1% |
| <u>VW Passat</u>      | D   | EURO        | 18.116 | 20.543 | 14.671 | 15.704 | 17.641 | 15.704 | 16.060 | 18.456 | 16.221 |        | 17.213 | 16.314 |
|                       |     | Index       | 109,4% | 124,1% | 88,6%  | 94,8%  | 106,5% | 94,8%  | 97,0%  | 111,5% | 98,0%  |        | 103,9% | 98,5%  |
| <u>VOLVO S40</u>      | D   | EURO        | 19.375 | 24.544 | 17.753 | 20.397 | 20.208 | 20.637 | 20.342 | 21.061 | 20.199 | 19.197 | 22.238 | 17.480 |
|                       |     | Index       | 103,5% | 131,1% | 94,8%  | 109,0% | 107,9% | 110,2% | 108,7% | 112,5% | 107,9% | 102,5% | 118,8% | 93,4%  |
| <u>VOLVO S60</u>      | E   | EURO        | 26.417 | 30.421 | 22.225 | 26.972 | 25.698 | 27.212 | 26.917 | 28.557 | 27.716 | 21.047 | 27.608 | 24.317 |
|                       |     | Index       | 110,7% | 127,4% | 93,1%  | 113,0% | 107,6% | 114,0% | 112,7% | 119,6% | 116,1% | 88,2%  | 115,6% | 101,9% |
| <u>VOLVO S80</u>      | F   | EURO        | 31.250 | 36.602 | 28.708 | 28.907 | 31.582 | 29.147 | 28.852 | 35.512 | 35.512 | 27.612 | 34.263 | 26.344 |
|                       |     | Index       | 104,7% | 122,6% | 96,1%  | 96,8%  | 105,8% | 97,6%  | 96,6%  | 118,9% | 118,9% | 92,5%  | 114,7% | 88,2%  |
| <u>VOLVO XC90</u>     | G   | EURO        | 34.833 | 42.499 | 34.411 | 37.082 | 36.012 | 37.322 | 37.027 | 40.419 | 37.336 | 34.756 | 39.042 | 34.204 |
|                       |     | Index       | 95,9%  | 117,0% | 94,7%  | 102,1% | 99,1%  | 102,7% | 101,9% | 111,3% | 102,8% | 95,7%  | 107,5% | 94,1%  |



## European Commission

Member States in euro zone EUR-15

| SEGMENT A        | AT     | BE     | CY     | DE            | EL            | ES     | FI     | FR     | IE     | IT     | LU     | MT            | NL            | PT     | SI     |
|------------------|--------|--------|--------|---------------|---------------|--------|--------|--------|--------|--------|--------|---------------|---------------|--------|--------|
| BMW Mini Cooper  | 104,0% | 105,6% | 100,0% | 106,6%        | 107,5%        | 104,3% | 102,5% | 105,2% | 102,5% | 105,5% | 105,8% | 106,1%        | 106,1%        | 107,2% | 106,8% |
| CITROEN C2       | xxx    | 104,6% | xxx    | 106,3%<br>MAX | xxx           | 100,0% | xxx    | 105,2% | xxx    | 100,7% | 104,6% | xxx           | xxx           | 101,4% | xxx    |
| DAIHATSU Sirion  | 112,8% | 126,3% | 137,0% | 111,7%        | 100,0%<br>MIN | xxx    | xxx    | 127,1% | 111,7% | 122,3% | 130,2% | 143,8%<br>MAX | 114,9%        | 107,9% | xxx    |
| FIAT Cinquecento | 107,5% | 108,3% | 133,4% | 107,6%        | 109,7%        | 106,1% | xxx    | 109,1% | xxx    | 100,0% | 108,3% | xxx           | 111,7%        | xxx    | 106,7% |
| FIAT Panda       | 132,2% | 130,0% | 127,5% | 133,2%        | 119,6%        | 116,6% | 120,6% | 122,7% | 130,9% | 119,7% | 130,0% | 108,9%        | 100,0%<br>MIN | 114,5% | 115,9% |
| KIA Picanto      | 116,7% | 119,0% | 109,4% | 114,2%        | 100,0%        | 108,1% | 104,8% | 109,4% | 107,4% | 112,7% | 119,0% | xxx           | 104,1%        | 105,3% | 109,8% |
| NISSAN Micra     | 107,1% | 107,9% | 101,4% | 113,4%        | 100,0%        | 110,8% | 106,5% | 110,9% | 118,9% | 110,9% | 107,9% | 128,2%<br>MAX | 108,4%        | 119,8% | 107,0% |
| PEUGEOT 107      | 133,9% | 124,4% | 104,9% | 132,2%        | 110,0%        | 122,9% | 120,1% | 124,1% | 115,0% | 120,0% | 124,4% | 100,0%<br>MIN | 117,4%        | 129,5% | 112,3% |

| SEGMENT B         | AT            | BE            | CY     | DE            | EL            | ES     | FI     | FR            | IE     | IT     | LU            | MT            | NL     | PT     | SI     |
|-------------------|---------------|---------------|--------|---------------|---------------|--------|--------|---------------|--------|--------|---------------|---------------|--------|--------|--------|
| CITROEN C3        | 112,9%        | 115,5%        | xxx    | 116,9%        | xxx           | 109,8% | 101,3% | 116,7%        | xxx    | 111,7% | 115,5%        | xxx           | 102,6% | 113,8% | 100,0% |
| FIAT Grande Punto | 115,0%        | 110,4%        | 102,3% | 117,5%        | 104,1%        | 105,7% | 101,5% | 111,4%        | 103,4% | 112,2% | 110,4%        | 102,0%        | 109,6% | 109,6% | 100,0% |
| FORD Fiesta       | 115,9%        | 120,5%        | xxx    | 121,4%<br>MAX | 101,8%        | 116,4% | 100,0% | 108,7%        | 115,1% | 108,9% | 120,5%        | xxx           | 109,6% | 105,0% | xxx    |
| HYUNDAI Getz      | 123,2%        | 113,2%        | xxx    | 128,3%<br>MAX | 101,3%        | 118,1% | 100,0% | 123,7%        | 115,1% | 107,0% | xxx           | xxx           | 104,5% | 116,0% | xxx    |
| LANCIA Musa       | 111,0%        | 111,5%        | xxx    | 126,9%<br>MAX | 104,2%        | 107,4% | xxx    | 120,0%        | xxx    | 100,0% | 111,5%        | xxx           | 101,7% | 109,3% | xxx    |
| LANCIA Ypsilon    | 126,3%<br>MAX | 109,1%        | xxx    | 123,2%        | 100,0%<br>MIN | 108,3% | xxx    | 120,7%        | xxx    | 116,5% | 109,1%        | xxx           | 117,8% | 117,8% | xxx    |
| MAZDA 2           | 119,2%        | 113,4%        | xxx    | 117,6%        | 100,0%        | 106,9% | 104,4% | 103,7%        | 106,1% | 107,8% | 113,4%        | xxx           | 105,4% | xxx    | 110,0% |
| NISSAN Note       | 114,1%        | 115,3%        | 105,2% | 122,4%        | 100,0%        | 110,4% | 110,1% | 115,0%        | 121,4% | 109,8% | 115,4%        | 140,1%<br>MAX | 113,2% | 102,1% | 111,2% |
| OPEL Corsa        | 118,1%        | 127,4%<br>MAX | xxx    | 123,8%        | 104,7%        | 112,6% | 100,0% | 117,2%        | 110,6% | 112,2% | 127,4%<br>MAX | xxx           | 118,5% | 103,0% | 105,9% |
| PEUGEOT 207       | 125,4%        | 129,9%        | 109,7% | 132,0%        | 113,3%        | 126,0% | 114,0% | 132,6%<br>MAX | 127,1% | 118,3% | 129,9%        | 100,0%<br>MIN | 122,4% | 114,1% | 109,1% |
| RENAULT Clio 3    | 110,4%        | 118,3%        | xxx    | 123,4%        | xxx           | 109,0% | 105,9% | 118,3%        | 119,2% | 108,3% | 118,3%        | xxx           | 103,7% | 100,0% | 103,7% |
| SEAT Ibiza        | 113,6%        | 115,2%        | 112,4% | 119,4%        | 100,0%<br>MIN | 121,6% | 116,1% | 118,9%        | 113,4% | 118,3% | 116,7%        | 110,3%        | 118,4% | 103,1% | 100,7% |
| SKODA New Fabia   | 137,7%<br>MAX | 128,0%        | xxx    | 130,5%        | 115,1%        | 128,0% | 108,2% | 120,1%        | 130,6% | 121,2% | 127,6%        | 100,0%<br>MIN | 119,4% | 115,7% | 102,5% |
| SUZUKI Swift      | 121,0%        | 128,1%        | 110,1% | 127,1%        | 112,6%        | 116,6% | 110,9% | 119,3%        | 121,1% | 114,7% | 129,6%<br>MAX | 100,0%<br>MIN | 108,8% | 122,8% | 109,6% |
| TOYOTA Yaris      | 118,0%        | 114,9%        | 105,2% | 119,2%<br>MAX | 108,4%        | 111,6% | 101,4% | 113,7%        | 113,9% | 104,6% | 114,9%        | xxx           | 103,9% | 115,5% | 100,0% |
| VW Polo           | 120,2%        | 109,9%        | 107,5% | 124,2%        | 107,0%        | 119,6% | 109,1% | 115,8%        | 125,0% | 116,1% | 113,0%        | 111,8%        | 114,3% | xxx    | 100,0% |



## European Commission

Member States in non euro zone

| SEGMENT A        | BG     | CZ            | DK           | EE     | HU     | LT     | LV     | PL            | RO           | SE            | SK            | UK           |
|------------------|--------|---------------|--------------|--------|--------|--------|--------|---------------|--------------|---------------|---------------|--------------|
| BMW Mini Cooper  | 104,9% | 117,1%<br>MAX | 104,2%       | 105,0% | 107,2% | 105,7% | 104,2% | 112,6%        | 110,7%       | 98,7%         | 108,2%        | 93,3%<br>MIN |
| CITROEN C2       | xxx    | xxx           | xxx          | xxx    | xxx    | xxx    | xxx    | xxx           | xxx          | xxx           | xxx           | 87,7%<br>MIN |
| DAIHATSU Sirion  | xxx    | xxx           | xxx          | xxx    | xxx    | xxx    | xxx    | xxx           | xxx          | xxx           | xxx           | 118,9%       |
| FIAT Cinquecento | 106,5% | 108,8%        | 108,4%       | 109,0% | 97,9%  | 107,4% | 113,2% | 106,3%        | 92,1%<br>MIN | 134,4%<br>MAX | 103,6%        | 113,3%       |
| FIAT Panda       | 107,4% | 129,0%        | 110,2%       | 115,0% | 106,1% | 108,4% | 123,8% | 125,8%        | 115,4%       | 116,6%        | 135,3%<br>MAX | 113,0%       |
| KIA Picanto      | 107,3% | 115,6%        | 84,7%<br>MIN | 106,0% | 117,3% | 106,4% | 106,8% | 120,2%<br>MAX | 108,9%       | 107,7%        | 113,8%        | 119,3%       |
| NISSAN Micra     | 104,5% | 107,8%        | 89,4%<br>MIN | 111,3% | 92,4%  | 111,6% | 116,8% | 105,2%        | 105,3%       | 115,4%        | 102,0%        | 104,7%       |
| PEUGEOT 107      | 123,0% | 131,3%        | 105,9%       | 117,2% | 116,2% | 122,3% | 128,8% | 122,4%        | 109,2%       | 124,1%        | 136,8%<br>MAX | 112,5%       |

| SEGMENT B         | BG           | CZ            | DK            | EE     | HU           | LT     | LV     | PL     | RO           | SE            | SK            | UK     |
|-------------------|--------------|---------------|---------------|--------|--------------|--------|--------|--------|--------------|---------------|---------------|--------|
| CITROEN C3        | 94,6%<br>MIN | 118,6%        | 94,9%         | 99,6%  | 103,2%       | 106,1% | 97,8%  | 115,0% | 104,3%       | xxx           | 123,0%<br>MAX | 98,7%  |
| FIAT Grande Punto | 98,4%        | 108,0%        | 89,2%<br>MIN  | 102,4% | 91,4%        | 96,1%  | 108,6% | 108,2% | 104,9%       | 127,0%<br>MAX | 107,0%        | 101,8% |
| FORD Fiesta       | xxx          | 120,1%        | 96,8%<br>MIN  | xxx    | 111,2%       | xxx    | xxx    | 117,8% | xxx          | 104,9%        | xxx           | 118,9% |
| HYUNDAI Getz      | xxx          | 104,9%        | 90,8%<br>MIN  | xxx    | 102,5%       | xxx    | xxx    | 107,0% | xxx          | 121,7%        | 92,2%         | 112,4% |
| LANCIA Musa       | xxx          | xxx           | xxx           | xxx    | 97,6%<br>MIN | xxx    | xxx    | 112,1% | xxx          | xxx           | xxx           | xxx    |
| LANCIA Ypsilon    | xxx          | xxx           | xxx           | xxx    | 107,9%       | xxx    | xxx    | 124,6% | xxx          | xxx           | xxx           | xxx    |
| MAZDA 2           | 110,0%       | 93,3%         | 91,4%<br>MIN  | 105,1% | 110,0%       | 106,1% | 105,7% | xxx    | 110,0%       | 114,9%        | 119,6%<br>MAX | 98,3%  |
| NISSAN Note       | 103,4%       | 113,9%        | 99,5%         | 94,9%  | 91,6%<br>MIN | 100,1% | 103,9% | 107,7% | 118,5%       | 119,4%        | 111,8%        | 118,6% |
| OPEL Corsa        | 103,2%       | 124,9%        | 97,6%         | 115,4% | 110,5%       | 98,9%  | 115,5% | 121,6% | 97,3%<br>MIN | 109,3%        | 125,4%        | 100,9% |
| PEUGEOT 207       | 113,9%       | 124,1%        | 102,8%        | 119,7% | 102,6%       | 120,9% | 130,0% | 115,4% | 105,1%       | 107,5%        | 117,8%        | 113,8% |
| RENAULT Clio 3    | 94,2%        | 107,5%        | 124,6%<br>MAX | xxx    | 105,5%       | 116,7% | 115,2% | 119,0% | 93,6%<br>MIN | 107,3%        | 103,7%        | 118,0% |
| SEAT Ibiza        | 116,3%       | 125,1%<br>MAX | 113,2%        | xxx    | 103,2%       | xxx    | xxx    | 119,8% | 123,6%       | 114,6%        | 110,1%        | 101,3% |
| SKODA New Fabia   | 116,6%       | 129,5%        | 100,7%        | 111,4% | 105,0%       | 124,4% | 110,6% | 126,2% | 113,2%       | 119,4%        | 117,1%        | 120,0% |
| SUZUKI Swift      | 107,9%       | 113,4%        | 102,6%        | 108,4% | 103,6%       | 112,6% | 108,9% | 114,5% | 103,4%       | 117,7%        | 107,7%        | 119,5% |
| TOYOTA Yaris      | 106,7%       | 106,0%        | 98,3%         | 107,3% | 94,0%<br>MIN | 107,3% | 107,3% | 110,3% | 111,8%       | 106,5%        | 106,0%        | 112,8% |
| VW Polo           | 94,1%<br>MIN | 129,3%<br>MAX | 107,3%        | 104,5% | 128,9%       | 104,5% | 109,0% | 114,2% | 116,6%       | 119,2%        | 102,8%        | 107,1% |



## European Commission

Member States in euro zone EUR-15

| SEGMENT C               | AT     | BE     | CY     | DE            | EL            | ES     | FI            | FR            | IE     | IT     | LU     | MT            | NL     | PT            | SI     |
|-------------------------|--------|--------|--------|---------------|---------------|--------|---------------|---------------|--------|--------|--------|---------------|--------|---------------|--------|
| ALFA ROMEO 147          | 114,0% | 110,3% | 107,4% | 120,0%        | 101,1%        | 103,7% | xxx           | 114,1%        | 107,8% | 108,0% | 110,3% | 113,6%        | 100,0% | 110,9%        | 102,6% |
| AUDI A3                 | 104,4% | 102,5% | 107,9% | 112,3%        | 104,3%        | 107,5% | 100,0%        | 109,4%        | 104,7% | 108,4% | 103,7% | 114,5%        | 106,4% | 108,3%        | 102,5% |
| BMW 120d                | 103,8% | 102,3% | 102,5% | 107,6%        | 103,1%        | 104,8% | 102,1%        | 108,0%        | 105,1% | 104,8% | 102,5% | 107,0%        | 103,9% | 104,5%        | 100,0% |
| CITROEN C4              | xxx    | 115,6% | xxx    | xxx           | xxx           | 114,5% | xxx           | 120,7%        | 100,0% | 112,5% | 115,2% | xxx           | xxx    | xxx           | 110,8% |
| CITROEN Xsara Picasso   | 114,1% | 112,9% | xxx    | 114,5%        | xxx           | 105,3% | 100,0%        | 112,9%        | xxx    | 106,2% | 112,9% | xxx           | 100,2% | 106,8%        | 104,5% |
| FIAT Bravo              | 117,4% | 114,1% | xxx    | 122,8%<br>MAX | 102,4%        | 110,4% | 100,0%        | 120,7%        | 108,2% | 116,6% | 114,1% | xxx           | 107,7% | 106,8%        | 102,0% |
| FIAT Dobló Panorama     | 121,6% | 114,8% | 114,3% | 121,4%        | 111,5%        | 111,2% | xxx           | 120,3%        | 104,2% | 120,9% | 114,8% | xxx           | 100,0% | 112,5%        | 105,2% |
| FORD Focus              | 125,6% | 127,4% | xxx    | 126,9%        | 107,7%        | 110,9% | 100,0%<br>MIN | 120,1%        | 123,6% | 113,7% | 127,4% | xxx           | 119,6% | 115,0%        | xxx    |
| HONDA Civic             | 119,7% | 114,7% | 106,1% | 120,6%        | 105,4%        | 113,3% | 100,0%        | 120,7%<br>MAX | 111,9% | 113,6% | 114,7% | 105,3%        | 112,7% | 104,2%        | 117,1% |
| KIA Cee'd               | 111,8% | 119,7% | 107,0% | 119,7%        | 100,0%        | 116,0% | 100,5%        | 115,0%        | 112,2% | 108,7% | 119,7% | 109,4%        | 118,7% | 104,6%        | 107,8% |
| MAZDA 3                 | 114,4% | 116,8% | xxx    | 112,9%        | 100,0%        | 113,3% | 109,3%        | 116,9%        | 113,0% | 116,7% | 116,8% | xxx           | 113,4% | 113,1%        | 113,3% |
| MITSUBISHI Grandis      | 113,5% | 116,8% | xxx    | 115,5%        | xxx           | 111,5% | xxx           | 119,5%        | 109,9% | xxx    | xxx    | xxx           | 110,5% | 118,7%        | 100,0% |
| MITSUBISHI Lancer Sedan | 107,5% | 116,6% | xxx    | 120,0%<br>MAX | xxx           | 109,2% | 100,0%        | xxx           | xxx    | xxx    | xxx    | xxx           | 111,2% | xxx           | 108,5% |
| NISSAN Qashqai          | 121,4% | 121,0% | 109,1% | 129,7%        | 111,6%        | 116,4% | 100,0%<br>MIN | 125,0%        | 121,3% | 115,1% | 121,1% | 139,5%<br>MAX | 115,7% | 111,3%        | 118,9% |
| OPEL Astra              | 113,3% | 117,5% | xxx    | 118,4%        | 106,8%        | 111,3% | 100,0%        | 116,6%        | 113,4% | 118,3% | 117,5% | xxx           | 114,5% | 114,1%        | 109,8% |
| PEUGEOT 308             | 129,2% | 129,0% | 108,7% | 127,9%        | 114,6%        | 124,9% | 117,7%        | 134,8%        | 122,4% | 118,2% | 129,0% | 100,0%<br>MIN | 122,5% | 115,9%        | 121,5% |
| RENAULT Mégane Berline  | 107,8% | 109,0% | xxx    | 113,0%        | xxx           | 102,7% | 116,7%        | 117,3%        | 110,3% | 105,9% | 109,0% | xxx           | 106,4% | 100,0%        | 106,3% |
| RENAULT Scenic Court    | 109,0% | 107,0% | xxx    | 112,7%        | xxx           | 100,0% | 110,3%        | 110,1%        | 106,8% | 100,4% | 107,0% | xxx           | 102,9% | 100,5%        | 112,2% |
| SEAT Altea XL           | 121,6% | 114,4% | xxx    | 123,1%        | 100,4%        | 117,3% | 102,5%        | 123,1%        | 106,9% | 113,5% | 114,7% | xxx           | 117,6% | 100,0%<br>MIN | 119,7% |
| SEAT León               | 117,4% | 110,0% | 103,9% | 115,4%        | 100,0%<br>MIN | 110,6% | 102,9%        | 118,3%        | 112,2% | 114,4% | 103,1% | 100,5%        | 113,7% | 100,0%<br>MIN | 116,7% |
| SKODA New Octavia       | 117,3% | 116,7% | 118,0% | 121,8%        | 108,1%        | xxx    | 100,0%<br>MIN | 123,9%        | 120,0% | 121,2% | 125,5% | 123,3%        | 119,3% | 118,2%        | 107,1% |
| SKODA Roomster          | 117,5% | 115,9% | 109,3% | 124,8%        | 102,2%        | 115,4% | 108,4%        | 121,0%        | 118,5% | 119,2% | 111,5% | 100,0%        | 113,1% | 111,0%        | 103,6% |
| SUBARU Impreza          | 116,0% | 112,6% | 104,1% | 116,0%        | 116,4%        | 107,3% | 100,0%        | 108,5%        | 110,9% | 111,5% | 112,6% | 122,8%<br>MAX | 107,6% | xxx           | 108,9% |
| TOYOTA Auris            | 123,6% | 125,9% | 114,0% | 125,4%        | 113,7%        | 114,4% | 100,0%<br>MIN | 125,7%        | 125,2% | 117,4% | 125,9% | xxx           | 115,6% | 120,3%        | 108,5% |
| VW Touran               | 125,4% | 127,0% | 114,0% | 130,7%<br>MAX | 118,1%        | 118,1% | 100,0%<br>MIN | 115,8%        | 113,8% | 109,7% | 125,7% | 104,7%        | 122,4% | 125,8%        | 113,7% |
| VW Golf                 | 117,3% | 123,5% | 107,9% | 124,2%        | 100,0%        | 121,3% | 101,0%        | 116,0%        | 124,3% | 116,9% | 116,4% | 115,3%        | 119,0% | 113,1%        | 124,0% |



## European Commission

Member States in non euro zone

| SEGMENT C               | BG            | CZ            | DK           | EE           | HU     | LT     | LV           | PL            | RO           | SE     | SK            | UK            |
|-------------------------|---------------|---------------|--------------|--------------|--------|--------|--------------|---------------|--------------|--------|---------------|---------------|
| ALFA ROMEO 147          | 98,1%         | 120,8%        | 95,8%<br>MIN | 107,4%       | 104,2% | 105,4% | 114,2%       | 124,7%<br>MAX | 119,9%       | 112,4% | 110,8%        | 119,2%        |
| AUDI A3                 | 116,8%        | 128,1%<br>MAX | 94,6%<br>MIN | 110,3%       | 107,8% | 110,3% | 110,3%       | 114,3%        | 116,0%       | 96,0%  | 111,8%        | 96,1%         |
| BMW 120d                | 95,1%<br>MIN  | 115,1%<br>MAX | 103,5%       | 104,1%       | 99,3%  | 103,8% | 102,4%       | 110,7%        | 97,6%        | 100,4% | 109,4%        | 95,3%         |
| CITROEN C4              | 92,7%<br>MIN  | 130,9%<br>MAX | xxx          | 105,7%       | 97,9%  | 108,8% | xxx          | 123,5%        | 99,4%        | xxx    | 122,8%        | 106,1%        |
| CITROEN Xsara Picasso   | xxx           | 127,4%        | xxx          | xxx          | 110,9% | 101,6% | xxx          | 124,7%        | 93,3%<br>MIN | 104,3% | 130,5%<br>MAX | 106,0%        |
| FIAT Bravo              | 100,9%        | 109,2%        | 91,4%<br>MIN | 104,2%       | 95,4%  | 99,4%  | 105,6%       | 106,5%        | 100,6%       | 112,7% | 109,3%        | 106,3%        |
| FIAT Dobló Panorama     | 96,2%         | 116,7%        | 94,5%<br>MIN | 103,3%       | 98,1%  | 97,8%  | 106,6%       | 110,7%        | 111,8%       | xxx    | 126,4%<br>MAX | 107,1%        |
| FORD Focus              | xxx           | 131,0%        | 101,6%       | xxx          | 115,4% | xxx    | xxx          | 125,8%        | xxx          | 111,5% | xxx           | 132,2%<br>MAX |
| HONDA Civic             | 119,1%        | 117,9%        | 91,2%<br>MIN | 99,1%        | 94,4%  | 102,2% | 101,7%       | 113,9%        | 113,2%       | 100,6% | 115,6%        | 113,7%        |
| KIA Cee'd               | 107,4%        | 110,5%        | 95,0%<br>MIN | 108,1%       | 105,6% | 108,1% | 110,5%       | 109,3%        | 103,7%       | 101,1% | 108,1%        | 120,2%<br>MAX |
| MAZDA 3                 | 119,1%        | 114,4%        | 94,6%<br>MIN | 100,2%       | 114,4% | 101,1% | 100,7%       | xxx           | 114,1%       | 105,8% | 121,9%<br>MAX | 116,9%        |
| MITSUBISHI Grandis      | 104,9%        | 127,2%<br>MAX | xxx          | 99,9%<br>MIN | 113,7% | 108,1% | 110,8%       | xxx           | 116,9%       | 108,2% | xxx           | 112,0%        |
| MITSUBISHI Lancer Sedan | 103,6%        | 116,6%        | xxx          | 101,0%       | 96,0%  | 97,7%  | 92,7%<br>MIN | 112,6%        | 104,8%       | 96,4%  | xxx           | 113,2%        |
| NISSAN Qashqai          | 136,8%        | 132,2%        | 104,8%       | 110,2%       | 105,5% | 111,3% | 115,7%       | 121,7%        | 115,2%       | 112,0% | 128,8%        | 120,9%        |
| OPEL Astra              | 112,8%        | 138,8%<br>MAX | 106,2%       | 97,3%<br>MIN | 106,7% | 98,7%  | 110,6%       | 118,5%        | 100,1%       | 105,1% | 135,8%        | 120,9%        |
| PEUGEOT 308             | 113,4%        | 137,5%<br>MAX | 109,3%       | 116,2%       | 114,9% | 118,0% | 120,8%       | 122,5%        | 109,4%       | 109,4% | 122,9%        | 121,8%        |
| RENAULT Mégane Berline  | 87,5%<br>MIN  | 120,2%<br>MAX | 114,4%       | xxx          | 96,4%  | 98,6%  | 95,4%        | 104,3%        | 89,9%        | 97,0%  | 106,3%        | 104,7%        |
| RENAULT Scenic Court    | 92,8%         | 115,3%<br>MAX | 110,3%       | xxx          | 88,4%  | 107,0% | 104,2%       | 100,1%        | 84,2%<br>MIN | 96,4%  | 112,2%        | 102,7%        |
| SEAT Altea XL           | xxx           | 122,4%        | 101,9%       | xxx          | 104,8% | xxx    | xxx          | 125,3%<br>MAX | 113,4%       | 108,3% | 123,1%        | 105,6%        |
| SEAT León               | 100,0%<br>MIN | 120,1%<br>MAX | 100,6%       | xxx          | 103,3% | xxx    | xxx          | 115,8%        | 112,0%       | 104,0% | 117,0%        | 109,9%        |
| SKODA New Octavia       | 108,3%        | 139,7%<br>MAX | xxx          | 103,8%       | 115,3% | 104,2% | 103,1%       | 124,1%        | 112,3%       | 103,7% | 122,7%        | xxx           |
| SKODA Roomster          | 109,9%        | 126,8%<br>MAX | 97,1%<br>MIN | 105,9%       | 112,5% | 103,6% | 101,6%       | 112,7%        | 110,0%       | 107,2% | 113,7%        | 116,7%        |
| SUBARU Impreza          | 117,5%        | 119,0%        | 90,5%<br>MIN | 104,6%       | 101,3% | 93,3%  | 108,0%       | 117,2%        | 116,2%       | 109,6% | 119,6%        | 104,9%        |
| TOYOTA Auris            | 107,1%        | 126,7%<br>MAX | 100,3%       | 109,4%       | 107,5% | 109,4% | 109,4%       | 120,2%        | 113,7%       | 107,3% | 126,7%<br>MAX | 121,6%        |
| VW Touran               | 103,5%        | xxx           | 106,0%       | 111,2%       | 121,4% | 103,6% | 107,9%       | 112,5%        | 112,3%       | 113,4% | 115,7%        | 114,1%        |
| VW Golf                 | 112,6%        | 128,6%<br>MAX | 99,6%<br>MIN | 103,6%       | 128,0% | 103,6% | 106,8%       | 122,8%        | 101,0%       | 114,6% | 108,6%        | 117,0%        |



## European Commission

Member States in euro zone EUR-15

| SEGMENT D                | AT            | BE     | CY     | DE            | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|--------------------------|---------------|--------|--------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ALFA ROMEO 159           | 113,7%        | 112,0% | 120,8% | 111,7%        | 108,5% | 103,5% | xxx    | 111,9% | 113,2% | 117,9% | 112,0% | 122,1% | 104,3% | 109,9% | 100,0% |
| AUDI New A4              | 104,6%<br>MAX | 100,0% | xxx    | 107,6%        | xxx    | 102,5% | xxx    | 102,4% | xxx    | 103,5% | xxx    | xxx    | 102,0% | xxx    | xxx    |
| BMW 320d                 | 107,5%        | 104,3% | 104,0% | 109,1%        | 106,6% | 108,4% | 103,9% | 108,1% | 106,7% | 108,4% | 104,5% | 112,0% | 104,4% | 108,7% | 100,0% |
| CITROEN C5               | 114,7%        | 113,1% | 106,7% | 116,3%        | xxx    | 106,4% | xxx    | 108,8% | 100,0% | 109,2% | 113,1% | xxx    | 104,0% | 112,2% | 107,9% |
| FORD Mondeo              | 114,2%        | 111,2% | xxx    | 121,2%        | 100,0% | 113,1% | 111,2% | 117,0% | 106,1% | 112,4% | 111,2% | xxx    | 107,5% | 110,1% | xxx    |
| HONDA Accord             | 123,1%        | 127,9% | 104,8% | 133,5%        | 111,0% | 119,0% | 111,8% | 125,8% | 133,2% | 123,3% | 128,0% | 100,0% | 126,0% | 115,5% | 121,0% |
| MAZDA 6                  | 113,8%        | xxx    | xxx    | 121,0%        | 100,0% | 110,3% | 102,3% | 116,1% | xxx    | 106,6% | xxx    | xxx    | 110,4% | 109,1% | 110,8% |
| MERCEDES C220            | 110,4%        | 107,5% | 111,9% | 111,9%        | 111,9% | 108,6% | 102,8% | 105,9% | 111,0% | 108,4% | 107,4% | 104,3% | 105,3% | 105,9% | 100,0% |
| OPEL Vectra              | 122,6%        | 126,6% | xxx    | 138,4%<br>MAX | 100,0% | 121,5% | 101,8% | 121,2% | 102,7% | 121,5% | 126,6% | xxx    | 107,6% | 125,2% | 116,7% |
| PEUGEOT 407              | 109,6%        | 112,4% | xxx    | 114,9%        | xxx    | 108,8% | 107,3% | 115,2% | 100,0% | 108,0% | 112,4% | xxx    | 105,7% | 108,9% | 107,6% |
| RENAULT Laguna 3 Berline | 109,3%        | 112,3% | xxx    | 112,2%        | xxx    | 105,5% | 124,6% | 114,8% | 110,6% | 105,4% | 112,3% | xxx    | 100,0% | 101,0% | 121,2% |
| SAAB 9-3                 | 113,5%        | 115,1% | xxx    | 119,4%        | 114,2% | 119,9% | 100,0% | 110,2% | 113,3% | 116,1% | 115,1% | xxx    | 109,9% | 118,8% | 119,5% |
| TOYOTA Avensis           | 120,9%        | 120,0% | 113,7% | 121,7%        | 101,6% | 102,9% | 100,0% | 110,7% | 115,4% | 107,5% | 120,0% | xxx    | 106,2% | 113,5% | 103,0% |
| VW Passat                | 110,0%        | xxx    | 104,7% | 117,1%        | xxx    | 112,4% | 100,6% | 100,5% | 100,0% | 111,0% | 105,3% | xxx    | 109,1% | xxx    | 106,7% |
| VOLVO S40                | 119,7%        | 112,4% | 109,0% | 116,8%        | xxx    | 114,6% | 100,0% | 114,2% | 103,3% | 113,6% | 113,4% | 106,3% | 109,8% | 112,6% | 110,0% |



## European Commission

Member States in non euro zone

| SEGMENT D                | BG     | CZ            | DK           | EE           | HU           | LT           | LV            | PL            | RO     | SE           | SK            | UK            |
|--------------------------|--------|---------------|--------------|--------------|--------------|--------------|---------------|---------------|--------|--------------|---------------|---------------|
| ALFA ROMEO 159           | 101,1% | 127,9%        | 86,3%<br>MIN | 100,6%       | 112,6%       | 104,8%       | 108,7%        | 134,1%<br>MAX | 114,4% | 110,2%       | 125,5%        | 111,1%        |
| AUDI New A4              | xxx    | xxx           | xxx          | xxx          | xxx          | xxx          | xxx           | xxx           | xxx    | 89,6%        | xxx           | 102,2%<br>MIN |
| BMW 320d                 | 98,2%  | 114,0%<br>MAX | 103,3%       | 104,2%       | 101,8%       | 105,4%       | 104,9%        | 112,5%        | 101,9% | 97,2%<br>MIN | 107,7%        | 98,6%         |
| CITROEN C5               | xxx    | 132,2%<br>MAX | 87,2%<br>MIN | xxx          | 117,3%       | xxx          | xxx           | 115,9%        | 91,2%  | xxx          | 122,2%        | 98,6%         |
| FORD Mondeo              | xxx    | 134,3%<br>MAX | 98,6%<br>MIN | xxx          | 118,8%       | xxx          | xxx           | 119,2%        | xxx    | 103,5%       | xxx           | 103,5%        |
| HONDA Accord             | 116,7% | 144,7%<br>MAX | 105,7%       | 114,4%       | 99,0%<br>MIN | 118,0%       | 117,4%        | 123,9%        | 109,7% | 118,4%       | 138,2%        | 128,8%        |
| MAZDA 6                  | 97,2%  | 110,0%        | xxx          | 90,2%<br>MIN | 112,3%       | 90,8%        | 90,6%         | xxx           | 101,4% | 104,2%       | 122,0%<br>MAX | 103,8%        |
| MERCEDES C220            | 104,5% | 108,7%        | 111,8%       | 104,3%       | 100,0%       | 104,4%       | 114,5%<br>MAX | 106,1%        | 113,2% | 101,5%       | 111,1%        | 97,5%<br>MIN  |
| OPEL Vectra              | 115,1% | 135,2%        | 100,2%       | 106,4%       | 110,6%       | 95,8%<br>MIN | 111,3%        | 125,6%        | 110,4% | 104,7%       | 138,3%        | 126,5%        |
| PEUGEOT 407              | xxx    | 122,8%<br>MAX | 85,7%<br>MIN | 98,3%        | 102,3%       | 96,6%        | 104,3%        | 108,3%        | 86,8%  | 94,9%        | 118,7%        | 95,0%         |
| RENAULT Laguna 3 Berline | xxx    | 126,6%<br>MAX | 122,1%       | xxx          | 100,1%       | 106,3%       | 109,0%        | 105,7%        | xxx    | 96,2%<br>MIN | 121,2%        | 97,0%         |
| SAAB 9-3                 | 120,6% | 129,1%<br>MAX | 92,1%<br>MIN | 107,0%       | 110,4%       | 103,0%       | 107,6%        | 125,6%        | 120,6% | 99,2%        | 128,5%        | 102,6%        |
| TOYOTA Avensis           | 106,2% | 137,3%<br>MAX | 97,4%<br>MIN | 107,1%       | 106,7%       | 107,1%       | 107,1%        | 116,3%        | 107,8% | 103,9%       | 137,3%<br>MAX | 112,8%        |
| VW Passat                | 109,4% | 124,1%<br>MAX | 88,6%<br>MIN | 94,8%        | 106,5%       | 94,8%        | 97,0%         | 111,5%        | 98,0%  | xxx          | 103,9%        | 98,5%         |
| VOLVO S40                | 103,5% | 131,1%<br>MAX | 94,8%        | 109,0%       | 107,9%       | 110,2%       | 108,7%        | 112,5%        | 107,9% | 102,5%       | 118,8%        | 93,4%<br>MIN  |



## European Commission

Member States in euro zone EUR-15

| SEGMENT E     | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| AUDI A6       | 105,2% | 101,0% | 108,4% | 105,3% | 104,9% | 104,2% | 100,4% | 100,9% | 101,2% | 103,5% | 100,7% | xxx    | 102,3% | 101,8% | 100,0% |
| BMW 523i      | 103,3% | 103,5% | 101,0% | 104,2% | 100,8% | 103,2% | 100,0% | 103,1% | 102,1% | 102,4% | 103,6% | 105,1% | 104,2% | 101,8% | 100,1% |
| MERCEDES E220 | 107,3% | 107,8% | 105,4% | 108,0% | 108,0% | 107,7% | 100,0% | 108,2% | 108,0% | 109,3% | 108,0% | 106,7% | 105,0% | 102,3% | 105,8% |
| PEUGEOT 607   | 106,7% | 104,4% | xxx    | 109,0% | xxx    | 108,3% | xxx    | 112,2% | xxx    | 107,5% | 104,4% | xxx    | 100,0% | 101,2% | 103,1% |
| SAAB 9-5      | 111,2% | 109,9% | xxx    | 116,6% | 122,5% | 118,7% | 100,0% | 109,3% | 116,9% | 112,9% | 109,9% | xxx    | 105,3% | 107,5% | 114,1% |
| VOLVO S60     | 110,9% | 105,9% | 120,3% | 114,5% | xxx    | 111,0% | 101,0% | 113,8% | 118,3% | 111,2% | 106,8% | 100,0% | 108,9% | 112,1% | 114,6% |

| SEGMENT F     | AT     | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE     | IT     | LU     | MT     | NL     | PT     | SI     |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| AUDI A8       | 102,9% | 102,3% | 102,9% | 103,0% | 103,2% | 104,0% | 107,4% | 102,3% | 101,5% | 102,5% | 101,3% | xxx    | 102,7% | 104,8% | 100,0% |
| BMW 740i      | 104,4% | 104,0% | 100,0% | 105,0% | 106,2% | 106,0% | 104,9% | 103,9% | 105,3% | 103,8% | 104,2% | 104,7% | 105,6% | 104,1% | 100,5% |
| MERCEDES S350 | 101,8% | 103,6% | 101,9% | 101,5% | 101,5% | 101,3% | 101,2% | 101,2% | 101,4% | 101,6% | 101,4% | 106,2% | 100,0% | 101,5% | 100,3% |
| VOLVO S80     | 104,1% | 102,0% | 105,8% | 106,7% | 105,1% | 104,4% | 100,0% | 101,5% | 109,0% | 110,5% | 102,6% | 104,8% | 103,2% | 104,7% | 112,7% |

| SEGMENT G                | AT            | BE     | CY     | DE     | EL     | ES     | FI     | FR     | IE            | IT     | LU     | MT            | NL     | PT            | SI     |
|--------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|---------------|--------|--------|---------------|--------|---------------|--------|
| ALFA ROMEO Brera         | 111,5%        | 106,2% | 119,2% | 100,0% | 103,4% | 105,4% | 109,4% | 112,4% | 108,9%        | 116,1% | 106,2% | 117,1%        | 107,7% | 108,8%        | 108,1% |
| BMW X5                   | 102,7%        | 101,4% | 107,8% | 102,1% | 102,6% | 103,0% | 103,4% | 102,5% | 100,4%        | 102,8% | 101,6% | 110,4%        | 101,0% | 101,4%        | 100,0% |
| CITROEN Grand C4 Picasso | 107,4%        | 110,8% | xxx    | 112,9% | xxx    | 102,6% | 100,0% | 111,3% | 105,1%        | 106,0% | 111,0% | 102,7%        | 103,3% | 105,4%        | 104,9% |
| HYUNDAI Tucson           | 111,2%        | 100,0% | xxx    | 113,6% | 102,7% | 113,9% | 116,1% | 124,0% | 122,3%        | 121,1% | xxx    | xxx           | 103,9% | xxx           | xxx    |
| LAND ROVER Discovery     | 105,3%        | 106,6% | xxx    | 107,4% | xxx    | 100,1% | xxx    | 106,0% | 108,1%<br>MAX | 105,0% | 106,6% | xxx           | 103,1% | 100,0%<br>MIN | xxx    |
| LAND ROVER Freelander    | 105,8%<br>MAX | 105,1% | xxx    | 104,0% | xxx    | 100,0% | xxx    | 103,8% | 103,1%        | 104,0% | 105,1% | xxx           | 103,7% | 100,0%        | xxx    |
| LAND ROVER Range Rover   | 100,5%        | 100,7% | xxx    | 100,1% | xxx    | 100,7% | xxx    | 100,9% | 101,5%<br>MAX | 100,0% | 100,7% | xxx           | 100,7% | 100,6%        | xxx    |
| MAZDA 5                  | 105,7%        | 106,4% | xxx    | 106,9% | 101,5% | 104,1% | xxx    | 109,7% | xxx           | 105,3% | 106,4% | xxx           | 106,9% | 100,0%        | 109,4% |
| PEUGEOT 807              | 105,5%        | 103,0% | xxx    | 107,8% | 100,0% | 109,3% | xxx    | 113,4% | xxx           | 105,4% | 103,0% | xxx           | 102,4% | 109,5%        | 103,8% |
| RENAULT Espace Court     | 101,3%        | 109,3% | xxx    | 105,2% | xxx    | 113,7% | 119,2% | 113,2% | 120,9%<br>MAX | 100,0% | 109,3% | xxx           | 100,5% | 100,6%        | 117,6% |
| SUZUKI Grand Vitara      | 132,3%        | 145,1% | xxx    | 148,0% | 143,3% | 137,3% | 135,5% | 144,9% | 142,1%        | 142,5% | 146,3% | 100,0%<br>MIN | 125,6% | 122,5%        | 134,7% |
| VOLVO XC90               | 100,0%        | 103,0% | 102,5% | 100,7% | 109,1% | 104,0% | 100,8% | 101,7% | 107,1%        | 104,0% | 103,6% | 102,6%        | 108,8% | 104,4%        | 110,1% |



## European Commission

Member States in non euro zone

| SEGMENT E                | BG           | CZ            | DK           | EE           | HU     | LT           | LV     | PL            | RO     | SE           | SK            | UK           |
|--------------------------|--------------|---------------|--------------|--------------|--------|--------------|--------|---------------|--------|--------------|---------------|--------------|
| AUDI A6                  | 113,5%       | 116,0%<br>MAX | 93,9%        | 100,4%       | 106,2% | 100,4%       | 100,4% | 107,2%        | 107,1% | 87,9%<br>MIN | 105,2%        | 89,2%        |
| BMW 523i                 | 99,3%        | 114,5%<br>MAX | 100,8%       | 99,3%        | 100,1% | 102,0%       | 101,4% | 105,9%        | 99,3%  | 90,1%<br>MIN | 107,1%        | 90,1%<br>MIN |
| MERCEDES E220            | 106,2%       | 112,9%<br>MAX | 107,9%       | 101,6%       | 105,0% | 101,7%       | 106,0% | 110,1%        | 110,9% | 99,4%        | 112,2%        | 94,9%<br>MIN |
| PEUGEOT 607              | 95,1%        | 111,1%        | xxx          | 97,9%        | 106,6% | 93,0%<br>MIN | 100,2% | 112,6%        | xxx    | 99,3%        | 122,0%<br>MAX | xxx          |
| SAAB 9-5                 | 106,3%       | 131,2%<br>MAX | 98,7%        | 104,5%       | 115,0% | 103,8%       | 96,8%  | xxx           | 106,3% | 95,0%<br>MIN | 126,5%        | 99,6%        |
| VOLVO S60                | 110,7%       | 127,4%<br>MAX | 93,1%        | 113,0%       | 107,6% | 114,0%       | 112,7% | 119,6%        | 116,1% | 88,2%<br>MIN | 115,6%        | 101,9%       |
| SEGMENT F                | BG           | CZ            | DK           | EE           | HU     | LT           | LV     | PL            | RO     | SE           | SK            | UK           |
| AUDI A8                  | 99,0%        | 111,8%<br>MAX | 93,6%        | 99,8%        | 102,8% | 99,8%        | 99,8%  | 103,4%        | 101,5% | 93,3%        | 106,7%        | 81,6%<br>MIN |
| BMW 740i                 | 98,5%        | 117,2%<br>MAX | 104,3%       | 102,1%       | 102,3% | 103,0%       | 102,6% | 109,3%        | 105,9% | 96,6%        | 108,1%        | 92,4%<br>MIN |
| MERCEDES S350            | 109,7%       | 110,8%<br>MAX | 101,5%       | 101,5%       | 104,1% | 101,5%       | 104,7% | 103,4%        | 106,2% | 98,2%        | 107,0%        | 90,9%<br>MIN |
| VOLVO S80                | 104,7%       | 122,6%<br>MAX | 96,1%        | 96,8%        | 105,8% | 97,6%        | 96,6%  | 118,9%        | 118,9% | 92,5%        | 114,7%        | 88,2%<br>MIN |
| SEGMENT G                | BG           | CZ            | DK           | EE           | HU     | LT           | LV     | PL            | RO     | SE           | SK            | UK           |
| ALFA ROMEO Brera         | 115,1%       | 126,4%        | 103,6%       | 113,0%       | 100,9% | 109,6%       | 115,3% | 126,8%<br>MAX | 113,7% | 123,3%       | 121,6%        | 97,5%<br>MIN |
| BMW X5                   | 101,6%       | 114,0%<br>MAX | 102,2%       | 101,7%       | 98,5%  | 101,8%       | 100,9% | 105,3%        | 101,9% | 95,8%        | 109,0%        | 94,1%<br>MIN |
| CITROEN Grand C4 Picasso | 89,8%<br>MIN | 124,0%<br>MAX | 92,4%        | 95,5%        | 103,6% | 100,6%       | 102,0% | 113,4%        | 99,3%  | 102,6%       | 120,9%        | 101,9%       |
| HYUNDAI Tucson           | xxx          | 132,2%<br>MAX | 85,0%<br>MIN | xxx          | 122,6% | xxx          | xxx    | 126,7%        | xxx    | 126,6%       | 117,4%        | 110,6%       |
| LAND ROVER Discovery     | xxx          | xxx           | xxx          | xxx          | xxx    | xxx          | xxx    | xxx           | xxx    | 103,6%       | xxx           | 100,1%       |
| LAND ROVER Freelander    | xxx          | xxx           | xxx          | xxx          | xxx    | xxx          | xxx    | xxx           | xxx    | 99,6%        | xxx           | 97,1%<br>MIN |
| LAND ROVER Range Rover   | xxx          | xxx           | xxx          | xxx          | xxx    | xxx          | xxx    | xxx           | xxx    | 100,2%       | xxx           | 94,9%<br>MIN |
| MAZDA 5                  | 109,7%       | 110,3%        | 89,4%        | 86,3%<br>MIN | 107,6% | 87,1%        | 86,7%  | xxx           | 108,8% | 102,2%       | 110,9%<br>MAX | 102,2%       |
| PEUGEOT 807              | 98,2%        | 129,4%<br>MAX | 98,8%        | 95,7%        | 115,1% | 93,1%        | 98,1%  | 113,6%        | xxx    | 86,9%<br>MIN | 123,5%        | 95,9%        |
| RENAULT Espace Court     | xxx          | 120,5%        | 115,0%       | xxx          | 117,5% | 112,0%       | 107,0% | 109,1%        | 95,6%  | 94,1%<br>MIN | 117,6%        | 99,3%        |
| SUZUKI Grand Vitara      | 140,9%       | 153,9%<br>MAX | 109,9%       | 130,7%       | 139,3% | 135,9%       | 141,5% | 148,0%        | 153,3% | 135,7%       | 134,1%        | 120,0%       |
| VOLVO XC90               | 95,9%        | 117,0%<br>MAX | 94,7%        | 102,1%       | 99,1%  | 102,7%       | 101,9% | 111,3%        | 102,8% | 95,7%        | 107,5%        | 94,1%<br>MIN |



Ценоразписи на производителите  
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## ALFA ROMEO

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## EURO ZONE COUNTRIES

|   | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 120cv TS DISTINCTIVE<br/>3 DOORS</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                                  | 22 400   | 16 970   | 19 850   | 16 405   | 19 154   | 15 977   | 21 250   | 17 857   | 20 150   | 15 050   | 19 900   | 15 435   |          |          | 20 300   | 16 973   |
| Price index                                 | 122,3%   | 114,0%   | 108,3%   | 110,3%   | 104,5%   | 107,4%   | 116,0%   | 120,0%   | 110,0%   | 101,1%   | 108,6%   | 103,7%   |          |          | 110,8%   | 114,1%   |
| Major options                               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - automatic gear box                        | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       |
| - power steering                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - ABS                                       | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - airbag                                    | S        | S        | S        | S        | 6        | 6        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| Right-hand-drive                            | 2034     | 1541     | 1692     | 1398     | S        | S        | 1806     | 1518     | 1814     | 1354     | 1791     | 1389     |          |          | 1807     | 1511     |
| Other information                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)             | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance                  | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |          |          | YES      | YES      |
| - delivery cost included                    | YES      | YES      | YES      | YES      | YES      | YES      | NO       | NO       | NO       | NO       | NO       | NO       |          |          | YES      | YES      |

|   | IE(*)    |          | IT       |          | LU       |          | MT       |          | NL       |          | PT(**)   |          | SI       |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 120cv TS DISTINCTIVE<br/>3 DOORS</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                                  | 25 050   | 16 044   | 19 990   | 16 075   | 18 866   | 16 405   | 28 875   | 16 905   | 23 345   | 14 880   | 27 423   | 16 496   | 18 321   | 15 267   |
| Price index                                 | 136,7%   | 107,8%   | 109,1%   | 108,0%   | 103,0%   | 110,3%   | 157,6%   | 113,6%   | 127,4%   | 100,0%   | 149,7%   | 110,9%   | 100,0%   | 102,6%   |
| Major options                               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                        | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                                       | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                            | S        | S        | 1736     | 1447     | 1692     | 1398     | S        | S        | 2101     | 1339     | 2468     | 1485     | 1649     | 1374     |
| Other information                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)             | 3        | 3        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance                  | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included                    | NO       | NO       | NO       | NO       | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES      | YES      |

Notes:

(\*)Vers. 1.6 TS LUSO

(\*\*) Vers. 1.6 TS Progression

FIAT GROUP



## ALFA ROMEO

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## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK(*)    |          | EE       |          | HU        |           | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.6 120cv TS DISTINCTIVE<br>3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008  | 34 269   | 28 558   | 564 000  | 473 950  | 295 997  | 106 275  | 295 000  | 250 000  | 5 190 000 | 3 926 667 | 63 900   | 54 153   |
| Price EURO                          | 17 522   | 14 602   | 21 393   | 17 977   | 39 703   | 14 255   | 18 854   | 15 978   | 20 496    | 15 507    | 18 507   | 15 684   |
| Price index                         | 95,6%    | 98,1%    | 116,8%   | 120,8%   | 216,7%   | 95,8%    | 102,9%   | 107,4%   | 111,9%    | 104,2%    | 101,0%   | 105,4%   |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box                | -        | -        | NA       | NA       | NA       | NA       | -        | -        | NA        | NA        | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                    | 1577     | 1293     | 1691     | 1421     | 3579     | 1258     | 1697     | 1438     | 1729      | 1313      | 1666     | 1412     |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES       | YES       | YES      | YES      |
| - delivery cost included            | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES       | YES       | YES      | YES      |
| 1 EURO =<br>2/01/2008               | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO(***)  |          | SE(**)   |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.6 120cv TS DISTINCTIVE<br>3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008  | 14 017   | 11 879   | 81 500   | 66 803   | 76 046   | 63 903   | 197 000  | 157 600  | 659 000  | 553 782  | 16 150   | 13 153   |
| Price EURO                          | 20 059   | 16 999   | 22 631   | 18 550   | 21 224   | 17 835   | 20 900   | 16 720   | 19 621   | 16 488   | 21 786   | 17 743   |
| Price index                         | 109,5%   | 114,2%   | 123,5%   | 124,7%   | 115,8%   | 119,9%   | 114,1%   | 112,4%   | 107,1%   | 110,8%   | 118,9%   | 119,2%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | -        | -        | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 1697     | 1438     | 7000     | 5738     | 1910     | 1605     | 1881     | 1505     | 1786     | 1489     | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 3        | 3        | 2        | 2        | 3        | 3        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance          | YES      | YES      | YES      | YES      | NA       | NA       | NO       | NO       | YES      | YES      | YES      | YES      |
| - delivery cost included            | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| 1 EURO =<br>2/01/2008               | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

(\*) Vers. 1.6 TS LUSSO

(\*\*) 1.6 120 CV Progression

(\*\*\*) 1.6 TS BLACKLINE

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## ALFA ROMEO

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## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.9 JTDM 16V DISTINCTIVE<br>4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 32 900   | 25 386   | 30 270   | 25 017   | 36 819   | 26 979   | 29 700   | 24 958   | 35 200   | 24 237   | 28 390   | 23 121   |          |          | 29 900   | 25 000   |
| Price index                         | 122,8%   | 113,7%   | 112,9%   | 112,0%   | 137,4%   | 120,8%   | 110,8%   | 111,7%   | 131,3%   | 108,5%   | 105,9%   | 103,5%   |          |          | 111,6%   | 111,9%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - automatic gear box                | NA       | NA       | 2050     | NA       | NA       | NA       | 2050     | 1723     | 2000     | 2000     | NA       | NA       |          |          | 1900     | 1900     |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| Right-hand-drive                    | 2961     | 2285     | 2724     | 2251     | S        | S        | 2525     | 2121     | 3168     | 2181     | 2555     | 2081     |          |          | 2661     | 2225     |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance          | YES      | YES      | YES      | YES      | S        | S        | YES      | YES      | YES      | YES      | YES      | YES      |          |          | YES      | YES      |
| - delivery cost included            | YES      | YES      | YES      | YES      | S        | S        | NO       | NO       | NO       | NO       | NO       | NO       |          |          | YES      | YES      |

|                                     | IE(*)    |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.9 JTDM 16V DISTINCTIVE<br>4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 41 900   | 25 279   | 31 600   | 26 333   | 28 769   | 25 017   | 47 586   | 27 260   | 37 250   | 23 284   | 40 015   | 24 534   | 26 801   | 22 334   |
| Price index                         | 156,3%   | 113,2%   | 117,9%   | 117,9%   | 107,3%   | 112,0%   | 177,6%   | 122,1%   | 139,0%   | 104,3%   | 149,3%   | 109,9%   | 100,0%   | 100,0%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | OPT      | OPT      | OPT      | OPT      | NA       | NA       | 2520     | NA       | 5421     | 798      | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | S        | S        | 2844     | 2370     | 2589     | 2158     | S        | S        | 3353     | 2771     | 3601     | 2208     | 2412     | 2010     |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 3        | 3        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included            | NO       | NO       | NO       | NO       | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |

Notes:

(\*) Versione lusso

FIAT GROUP



## ALFA ROMEO

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## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK(*)    |          | EE       |          | HU        |           | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.9 JTDM 16V DISTINCTIVE<br>4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008  | 53 004   | 44 170   | 896 000  | 752 941  | 410 221  | 143 768  | 415 000  | 351 695  | 8 385 000 | 6 368 333 | 95 400   | 80 847   |
| Price EURO                          | 27 101   | 22 584   | 33 986   | 28 559   | 55 025   | 19 284   | 26 523   | 22 477   | 33 113    | 25 149    | 27 630   | 23 415   |
| Price index                         | 101,1%   | 101,1%   | 126,8%   | 127,9%   | 205,3%   | 86,3%    | 99,0%    | 100,6%   | 123,6%    | 112,6%    | 103,1%   | 104,8%   |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box                | NA       | NA       | 65000    | 54622    | NA       | NA       | -        | -        | NA        | NA        | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                    | 2439     | 2033     | 1862     | 1564     | 4952     | 1736     | 2387     | 2023     | 2596      | 1964      | 2487     | 2107     |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES       | YES       | YES      | YES      |
| - delivery cost included            | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES       | YES       | YES      | YES      |
| 1 EURO =<br>2/01/2008               | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE(*)    |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.9 JTDM 16V DISTINCTIVE<br>4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008  | 20 012   | 16 959   | 131 600  | 107 869  | 108 941  | 91 547   | 289 900  | 231 920  | 1119 900 | 941 092  | 22 250   | 18 400   |
| Price EURO                          | 28 638   | 24 269   | 36 542   | 29 953   | 30 405   | 25 550   | 30 756   | 24 605   | 33 344   | 28 020   | 30 015   | 24 821   |
| Price index                         | 106,9%   | 108,7%   | 136,3%   | 134,1%   | 113,4%   | 114,4%   | 114,8%   | 110,2%   | 124,4%   | 125,5%   | 112,0%   | 111,1%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | -        | -        | 7000     | 5738     | 1904*    | 1600*    | 2069     | 1655     | NA       | NA       | OPT      | OPT      |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 2387     | 2023     | 11000    | 9016     | 2736     | 2300     | 2768     | 2214     | 2553     | 2146     | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 3        | 3        | 2        | 2        | 3        | 3        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance          | YES      | YES      | YES      | YES      | NA       | NA       | NO       | NO       | YES      | YES      | YES      | YES      |
| - delivery cost included            | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| 1 EURO =<br>2/01/2008               | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

(\*) Vers. 1.9 JTDM 16V PROGRESSION

\*Euro

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## ALFA ROMEO

## BRERA

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE(*)    |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.2 JTS SV</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 40 600   | 29 941   | 34 500   | 28 512   | 46 171   | 31 991   | 31 950   | 26 849   | 43 100   | 27 749   | 37 500   | 28 291   | 51 990   | 29 374   | 36 100   | 30 184   |
| Price index                        | 127,1%   | 111,5%   | 108,0%   | 106,2%   | 144,5%   | 119,2%   | 100,0%   | 100,0%   | 134,9%   | 103,4%   | 117,4%   | 105,4%   | 162,7%   | 109,4%   | 113,0%   | 112,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | -        | -        | -        | -        | NA       | NA       | NA       | NA       | 1700     | 1700     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | YES      | YES      | S        | S        | S        | S        |
| Right-hand-drive                   | 3654     | 2695     | 3105     | 2566     | S        | S        | 2716     | 2282     | 3664     | 2359     | 3375     | 2546     | 4679     | 2644     | 3249     | 2717     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        | 2        | 2        | 5        | 5        | 2        | 2        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | S        | S        | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES      | YES      | S        | S        | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | YES      | YES      |

|                                    | IE(**)   |          | IT(**)   |          | LU(**)   |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.2 JTS SV</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 48 480   | 29 248   | 37 400   | 31 167   | 32 789   | 28 512   | 57 750   | 31 453   | 44 370   | 28 922   | 49 064   | 29 207   | 34 821   | 29 018   |
| Price index                        | 151,7%   | 108,9%   | 117,1%   | 116,1%   | 102,6%   | 106,2%   | 180,8%   | 117,1%   | 138,9%   | 107,7%   | 153,6%   | 108,8%   | 109,0%   | 108,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          | OPT      | OPT      | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 3366     | 2805     | 2951     | 2459     | S        | S        | 3993     | 2603     | 4416     | 2629     | 3134     | 2612     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included           | NO       | NO       | NO       | NO       | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |

Notes:

(\*) 2.4 JTDM Sky Window

(\*\*) 2.4 JTDM

FIAT GROUP



## ALFA ROMEO

## BRERA

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |          | DK       |          | EE(*)    |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK       |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                    | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>2.2 JTS SV</b>                  |          |          |           |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 72 560   | 60 466   | 1 065 000 | 894 958  | 651 180  | 207 356  | 560 000  | 474 576  | 9 695 000 | 6 857 500 | 119 900  | 101 610  |
| Price EURO                         | 37 100   | 30 916   | 40 396    | 33 946   | 87 346   | 27 814   | 35 791   | 30 331   | 38 287    | 27 081    | 34 725   | 29 428   |
| Price index                        | 116,1%   | 115,1%   | 126,4%    | 126,4%   | 273,4%   | 103,6%   | 112,0%   | 113,0%   | 119,8%    | 100,9%    | 108,7%   | 109,6%   |
| Major options                      |          |          |           |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        | S        | S         | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box               | -        | -        | NA        | NA       | NA       | NA       | -        | -        | na        | na        | NA       | NA       |
| - power steering                   | S        | S        | S         | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S         | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S         | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 3339     | 2782     | 3636      | 3055     | 7861     | 2503     | 3221     | 2730     | 3446      | 2437      | 3125     | 2649     |
| Other information                  |          |          |           |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2         | 2        | 2        | 2        | 3        | 3        | 2         | 2         | 2        | 2        |
| - free roadside assistance         | NO       | NO       | YES       | YES      | YES      | YES      | YES      | YES      | YES       | YES       | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES       | yes      | NO       | NO       | YES      | YES      | YES       | YES       | YES      | YES      |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364    | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE(*)    |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>2.2 JTS SV</b>                  |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 25 530   | 21 636   | 149 600  | 122 623  | 130 188  | 109 403  | 389 900  | 311 920  | 1 305 000 | 1 096 639 | 23 495   | 19 404   |
| Price EURO                         | 36 534   | 30 961   | 41 541   | 34 050   | 36 335   | 30 534   | 41 366   | 33 093   | 38 855    | 32 652    | 31 694   | 26 176   |
| Price index                        | 114,3%   | 115,3%   | 130,0%   | 126,8%   | 113,7%   | 113,7%   | 129,5%   | 123,3%   | 121,6%    | 121,6%    | 99,2%    | 97,5%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box               | -        | -        | NA       | NA       | NA       | NA       | NA       | NA       | NA        | NA        | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 3288     | 2786     | 11000    | 9016     | 3270     | 2748     | 3723     | 2978     | 3497      | 2939      | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 3        | 3        | 2        | 2        | 3        | 3        | 2        | 2        | 2         | 2         | 3        | 3        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | NA       | NA       | NO       | NO       | YES       | YES       | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES       | YES       | YES      | YES      |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

FIAT GROUP



AUDI  
A3

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 TDI</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 23 137   | 17 733   | 21 437   | 17 401   | 32 424   | 18 318   | 22 706   | 19 080   | 26 675   | 17 710   | 22 829   | 18 263   | 26 289   | 16 984   | 22 584   | 18 582   |
| Price index                        | 112,2%   | 104,4%   | 104,0%   | 102,5%   | 157,2%   | 107,9%   | 110,1%   | 112,3%   | 129,4%   | 104,3%   | 110,7%   | 107,5%   | 127,5%   | 100,0%   | 109,5%   | 109,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | 1658     | 1370     | 1610     | 1375     | 1430     | 1198     | 2657     | 1290     | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 2670     | 2079     | 2040     | 1687     | 2310     | 1970     | 2030     | 1707     | n.a.     | n.a.     | 2140     | 1672     | 3500     | 1927     | 1620     | 1355     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 1330     |          | 1290     |          | 1350     |          | 1210     |          | 1300     |          | 1350     |          | 1365     |          | 1330     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | no       |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | yes      |          | yes      |          | yes      |          | yes      |          | no       |          | yes      |          | yes      |          | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 TDI</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 29 710   | 17 777   | 22 466   | 18 410   | 20 621   | 17 612   | 34 748   | 19 454   | 30 093   | 18 065   | 31 624   | 18 388   | 22 520   | 17 403   |
| Price index                        | 144,1%   | 104,7%   | 108,9%   | 108,4%   | 100,0%   | 103,7%   | 168,5%   | 114,5%   | 145,9%   | 106,4%   | 153,4%   | 108,3%   | 109,2%   | 102,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 2150     | 1776     | S        | S        | 1513     | 1316     | S        | S        | 2423     | 1476     | S        | S        | 1615     | 1345     |
| - automatic gear box               | 2490     | 2058     | 2150     | 1792     | 2070     | 1800     | n.a.     | n.a.     | 2600     | 1583     | 1725     | 1306     | 2350     | 1845     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | -        |          | 1250     |          | 1290     |          | -        |          | 1320     |          | 1325     |          | 1290     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | no       |          | yes      |          | no       |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          |          |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

VOLKSWAGEN GROUP



AUDI

A3

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 2.0 TDI                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 23 799   | 19 835   | 26 312   | 21 759   | 51 581   | 16 061   | 22 490   | 18 725   | 24 982   | 18 302   | 22 490   | 18 725   |
| Price index                        | 115,4%   | 116,8%   | 127,6%   | 128,1%   | 250,1%   | 94,6%    | 109,1%   | 110,3%   | 121,1%   | 107,8%   | 109,1%   | 110,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1600     | 1340     | 3580     | 1200     | 1460     | 1235     | 1.640    | 1310     | 1460     | 1235     | 1460     | 1235     |
| - automatic gear box               | 2040     | 1700     | 5920     | 1691     | n.a.     | n.a.     | 2096     | 1677     | n.a.     | n.a.     | n.a.     | n.a.     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 1350     |          | 1210     |          | 1430     |          | 1260     |          | 1430     |          | 1430     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 3        |          | 2        |
| - free roadside assistance         |          |          |          | yes      |          |          |          |          |          | yes      |          | yes      |
| - delivery cost included           |          |          |          |          |          | yes      |          |          |          | yes      |          | yes      |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.0 TDI                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 22 490   | 18 725   | 24 409   | 19 406   | 24 143   | 19 694   | 20 745   | 16 310   | 22 576   | 18 986   | 19 189   | 16 329   |
| Price index                        | 109,1%   | 110,3%   | 118,4%   | 114,3%   | 117,1%   | 116,0%   | 100,6%   | 96,0%    | 109,5%   | 111,8%   | 93,1%    | 96,1%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1460     | 1235     | S        | S        | S        | S        | 1672     | 1337     | S        | S        | 1600     | 1365     |
| - automatic gear box               | n.a.     | n.a.     | 2620     | 2080     | 2011     | 1690     | 2149     | 1720     | 2730     | 2295     | 2090     | 1782     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 1430     |          | 1370     |          | 1410     |          | 1345     |          | 1390     |          | -        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          |          |          |          |          |          |          | yes      |          |          |          | yes      |
| - delivery cost included           |          | yes      |          |          |          |          |          | yes      |          |          |          |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

VOLKSWAGEN GROUP



AUDI  
NEW A4

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 TDI</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 33 717   | 25 851   | 30 376   | 24 704   |          |          | 31 625   | 26 576   |          |          | 31 612   | 25 316   |          |          | 30 706   | 25 289   |
| Price index                        | 111,0%   | 104,6%   | 100,0%   | 100,0%   |          |          | 104,1%   | 107,6%   |          |          | 104,1%   | 102,5%   |          |          | 101,1%   | 102,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 1853     |          | 1816     |          |          |          | 1653     |          |          |          | 1852     |          |          |          | 1835     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          |          |          | 2        |          |          |          | 2        |          |          |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          |          |          | yes      |          |          |          | yes      |          |          |          | yes      |
| - delivery cost included           |          | yes      |          | yes      |          |          |          |          |          |          |          | yes      |          |          |          | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 TDI</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 31 413   | 25 570   |          |          |          |          | 40 336   | 25 200   |          |          |          |          |
| Price index                        |          |          | 103,4%   | 103,5%   |          |          |          |          | 132,8%   | 102,0%   |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | S        | S        |          |          |          |          | S        | S        |          |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          | 1798     |          |          |          |          |          | 1863     |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          | 2        |          |          |          |          |          | 2        |          |          |          |          |
| - free roadside assistance         |          |          |          | yes      |          |          |          |          |          | yes      |          |          |          |          |
| - delivery cost included           |          |          |          | yes      |          |          |          |          |          |          |          |          |          |          |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not yet available

VOLKSWAGEN GROUP



AUSSI  
NEW A4

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 2.0 TDI                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          |          |          |          |          |
| Price index                        |          |          |          |          |          |          |          |          |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          |          |          |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.0 TDI                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          | 28 155   | 22 139   |          |          | 29 668   | 25 249   |
| Price index                        |          |          |          |          |          |          | 92,7%    | 89,6%    |          |          | 97,7%    | 102,2%   |
| Major options                      |          |          |          |          |          |          | S        | S        |          |          | S        | S        |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          | 1897     |          |          |          | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          | 2        |          |          |          | 2        |
| - delivery cost included           |          |          |          |          |          |          |          | yes      |          |          |          | yes      |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not yet available

VOLKSWAGEN GROUP



## AUDI

## A6

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.0 TDI</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 48 462   | 36 658   | 43 077   | 35 200   | 93 527   | 37 790   | 43 683   | 36 708   | 57 760   | 36 557   | 46 992   | 36 316   | 60 547   | 34 999   | 45 558   | 35 181   |
| Price index                        | 118,7%   | 105,2%   | 105,5%   | 101,0%   | 229,1%   | 108,4%   | 107,0%   | 105,3%   | 141,5%   | 104,9%   | 115,1%   | 104,2%   | 148,3%   | 100,4%   | 111,6%   | 100,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 2800     | 1762     | 2320     | 1917     | *        | *        | 2200     | 1897     | n.a.     | n.a.     | 2300     | 1797     | 3000     | 1653     | 2200     | 1840     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 2140     |          | 2110     |          | -        |          | 1900     |          | 2050     |          | 2110     |          | 2340     |          | 2120     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          |          |          | yes      |          | no       |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | yes      |          | yes      |          |          |          |          |          |          | yes      |          |          |          |          | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.0 TDI</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 58 945   | 35 270   | 44 161   | 36 082   | 40 831   | 35 097   |          |          | 58 534   | 35 648   | 68 122   | 35 486   | 46 529   | 34 853   |
| Price index                        | 144,4%   | 101,2%   | 108,2%   | 103,5%   | 100,0%   | 100,7%   |          |          | 143,4%   | 102,3%   | 166,8%   | 101,8%   | 114,0%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 2820     | 1700     | 2200     | 1833     | 2000     | 1740     |          |          | 2600     | 1583     | 2491     | 2058     | 2640     | 2005     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | -        |          | 1980     |          | 2030     |          |          |          | 2110     |          | 2150     |          | 2070     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | no       |          | yes      |          | no       |          |          |          | yes      |          | yes      |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |          | yes      |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

VOLKSWAGEN GROUP



AUDI

A6

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 3.0 TDI                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 50 708   | 39 575   | 48 602   | 40 440   | 105 115  | 32 737   | 41 744   | 34 996   | 49 307   | 37 020   | 41 744   | 34 996   |
| Price index                        | 124,2%   | 113,5%   | 119,0%   | 116,0%   | 257,4%   | 93,9%    | 102,2%   | 100,4%   | 120,8%   | 106,2%   | 102,2%   | 100,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | *        | *        | 2370     | 1995     | 6060     | 2000     | *        | *        | *        | *        | *        | *        |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 2120     |          | 2175     |          | 1950     |          | 2180     |          | 1950     |          | 2180     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          | 2        |          | 2        |          | 2        |          | 3        |          | 2        |
| - free roadside assistance         |          |          |          |          |          | yes      |          | yes      |          |          |          | yes      |
| - delivery cost included           |          |          |          | yes      |          |          |          | yes      |          |          |          | yes      |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 3.0 TDI                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 41 744   | 34 996   | 51 786   | 37 366   | 45 740   | 37 320   | 38 756   | 30 633   | 43 660   | 36 670   | 36 512   | 31 074   |
| Price index                        | 102,2%   | 100,4%   | 126,8%   | 107,2%   | 112,0%   | 107,1%   | 94,9%    | 87,9%    | 106,9%   | 105,2%   | 89,4%    | 89,2%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | *        | *        | 2780     | 2195     | +        | *        | 2300     | 1840     | *        | *        | 1965     | 1671     |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 2180     |          | 2220     |          | 2150     |          | 2160     |          | 2210     |          | -        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          |          |          |          |          |          |          | yes      |          |          |          | yes      |
| - delivery cost included           |          | yes      |          |          |          |          |          | yes      |          |          |          |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available; \* only available version

VOLKSWAGEN GROUP



AUDI  
A8

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>4.2</b>                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 92 462   | 65 994   | 79 876   | 65 576   | 154 841  | 65 932   | 78 558   | 66 015   | 103 123  | 66 153   | 85 894   | 66 686   | 129 088  | 68 846   | 78 878   | 65 551   |
| Price index                        | 123,0%   | 102,9%   | 106,2%   | 102,3%   | 205,9%   | 102,9%   | 104,5%   | 103,0%   | 137,2%   | 103,2%   | 114,2%   | 104,0%   | 171,7%   | 107,4%   | 104,9%   | 102,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 2140     |          | 2110     |          |          |          | 1900     |          | 2050     |          | 2110     |          | 2340     |          | 2120     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          |          |          | yes      |          | no       |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | yes      |          | yes      |          |          |          |          |          |          | yes      |          |          |          |          | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>4.2</b>                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 108 769  | 65 081   | 79 663   | 65 679   | 75 186   | 64 941   |          |          | 106 840  | 65 838   | 114 893  | 67 173   | 85 149   | 64 105   |
| Price index                        | 144,7%   | 101,5%   | 106,0%   | 102,5%   | 100,0%   | 101,3%   |          |          | 142,1%   | 102,7%   | 152,8%   | 104,8%   | 113,3%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | -        |          | 1980     |          | 2030     |          |          |          | 2110     |          | 2150     |          | 2070     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | no       |          | yes      |          | no       |          |          |          | yes      |          | yes      |          |          |
| - delivery cost included           |          |          |          | yes      |          | yes      |          |          |          |          |          |          |          | yes      |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

VOLKSWAGEN GROUP



AUDI

A8

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 4.2                                | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 84 222   | 63 469   | 85 709   | 71 640   | 201 632  | 59 988   | 75 998   | 63 988   | 92 004   | 65 903   | 75 998   | 63 988   |
| Price index                        | 112,0%   | 99,0%    | 114,0%   | 111,8%   | 268,2%   | 93,6%    | 101,1%   | 99,8%    | 122,4%   | 102,8%   | 101,1%   | 99,8%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 2100     |          | 2175     |          | 1950     |          | 2180     |          | 1950     |          | 2180     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          | 2        |          | 2        |          | 2        |          | 3        |          | 2        |
| - free roadside assistance         |          |          |          |          |          | yes      |          | yes      |          |          |          | yes      |
| - delivery cost included           |          |          |          | yes      |          |          |          | yes      |          |          |          | yes      |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 4.2                                | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 75 998   | 63 988   | 91 841   | 66 297   | 77 440   | 65 078   | 75 270   | 59 842   | 81 108   | 68 408   | 61 460   | 52 307   |
| Price index                        | 101,1%   | 99,8%    | 122,2%   | 103,4%   | 103,0%   | 101,5%   | 100,1%   | 93,3%    | 107,9%   | 106,7%   | 81,7%    | 81,6%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          | 2180     |          | 2225     |          | 2150     |          | 2160     |          | 2210     |          | -        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          |          |          |          |          |          |          | yes      |          |          |          | yes      |
| - delivery cost included           |          | yes      |          |          |          |          | yes      |          |          |          |          |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Jan 1<sup>st</sup>, 2008

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

VOLKSWAGEN GROUP



## MINI

## COOPER

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1598 cm<sup>3</sup></b>         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 18 553   | 14 586   | 17 928   | 14 816   | 16 915   | 14 031   | 17 800   | 14 958   | 20 318   | 15 085   | 17 671   | 14 628   | 21 216   | 14 387   | 17 659   | 14 765   |
| Price index                        | 109,7%   | 104,0%   | 106,0%   | 105,6%   | 100,0%   | 100,0%   | 105,2%   | 106,6%   | 120,1%   | 107,5%   | 104,5%   | 104,3%   | 125,4%   | 102,5%   | 104,4%   | 105,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1039     | 817      | 990      | 818      | S        | S        | 960      | 807      | S        | S        | 975      | 807      | 1230     | 807      | S        | S        |
| - automatic gear box               | 1785     | 1250     | 1570     | 1298     | 851      | 740      | 1540     | 1294     | 1750     | 1304     | 1592     | 1318     | 2900     | 1246     | 1650     | 1380     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1018     | 800      | 968      | 800      | S        | S        | 928      | 780      | 1088     | 800      | 966      | 800      | 2650     | 1460     | 957      | 800      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1598 cm<sup>3</sup></b>         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 23 011   | 14 379   | 17 950   | 14 808   | 17 073   | 14 846   | 24 830   | 14 883   | 21 918   | 14 889   | 20 554   | 15 035   | 18 703   | 14 986   |
| Price index                        | 136,0%   | 102,5%   | 106,1%   | 105,5%   | 100,9%   | 105,8%   | 146,8%   | 106,1%   | 129,6%   | 106,1%   | 121,5%   | 107,2%   | 110,6%   | 106,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1280     | 815      | S        | S        | S        | S        | S        | S        | 1769     | 1077     | S        | S        | 1351     | 1084     |
| - automatic gear box               | 2050     | 1305     | 1600     | 1333     | 1492     | 1297     | 2226     | 1886     | 2258     | 1293     | 1580     | 1306     | 1612     | 1294     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1560     | 1300     | 920      | 800      | S        | S        | 2100     | 1279     | 968      | 800      | 960      | 800      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 1 year   |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          |

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## COOPER

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1598 cm <sup>3</sup>               | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 34 560   | 28 800   | 515 611  | 433 287  | 290 053  | 108 992  | 271 904  | 230 427  | 5 049 582 | 3 809 651 | 60 414   | 51 198   |
| Price EURO                         | 17 670   | 14 725   | 19 557   | 16 435   | 38 906   | 14 620   | 17 378   | 14 727   | 19 941    | 15 045    | 17 497   | 14 828   |
| Price index                        | 104,5%   | 104,9%   | 115,6%   | 117,1%   | 230,0%   | 104,2%   | 102,7%   | 105,0%   | 117,9%    | 107,2%    | 103,4%   | 105,7%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | 2544     | 2120     | 37380    | 31412    | 21063    | 6022     | 14894    | 12622    | S         | S         | 3266     | 2768     |
| - automatic gear box               | 3037     | 2531     | na       | na       | 32575    | 5250     | 23893    | 20248    | 407500    | 339583    | na       | na       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 1878     | 1565     | 25099    | 21091    | 12000    | 9600     | 14770    | 12517    | 243091    | 202576    | 3259     | 2762     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes       |           | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1598 cm <sup>3</sup>               | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 12 349   | 10 213   | 71 555   | 56 888   | 66 235   | 55 660   | 163 954  | 130 511  | 606 494  | 509 659  | 11 406   | 9 707    |
| Price EURO                         | 17 671   | 14 615   | 19 869   | 15 797   | 18 486   | 15 534   | 17 394   | 13 846   | 18 058   | 15 175   | 15 386   | 13 095   |
| Price index                        | 104,5%   | 104,2%   | 117,5%   | 112,6%   | 109,3%   | 110,7%   | 102,8%   | 98,7%    | 106,8%   | 108,2%   | 91,0%    | 93,3%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1475     | 1250     | 4034     | 3207     | 4622     | 3884     | 16400    | 13120    | 45795    | 38483    | 890      | 757      |
| - automatic gear box               | na       | na       | 6289     | 5000     | 5517     | 4636     | 9500     | 7600     | 54670    | 45941    | 1060     | 902      |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 660      | 559      | 3624     | 2881     | 3411     | 2866     | 10000    | 8000     | 31974    | 26869    | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 3 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

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**BMW  
1 Series**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>120d 1995 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 28 202   | 22 455   | 26 770   | 22 124   | 31 804   | 22 174   | 27 700   | 23 277   | 33 354   | 22 293   | 27 356   | 22 655   | 32 411   | 22 086   | 27 930   | 23 353   |
| Price index                        | 110,6%   | 103,8%   | 105,0%   | 102,3%   | 124,8%   | 102,5%   | 108,7%   | 107,6%   | 130,9%   | 103,1%   | 107,3%   | 104,8%   | 127,2%   | 102,1%   | 109,6%   | 108,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1053     | 877      | 1000     | 826      | S        | S        | 980      | 824      | S        | S        | S        | S        | 1280     | 824      | S        | S        |
| - automatic gear box               | 2485     | 1725     | 2140     | 1769     | 2915     | 2478     | 2050     | 1723     | 2600     | 1767     | 2338     | 1936     | 3400     | 1666     | 2150     | 1798     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1336     | 1050     | 1573     | 1300     | S        | S        | 0        | 0        | 1586     | 1050     | 1630     | 1350     | 2650     | 1460     | 1555     | 1300     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>120d 1995 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 38 106   | 22 723   | 28 164   | 22 674   | 25 490   | 22 165   | 37 669   | 23 147   | 35 636   | 22 475   | 32 223   | 22 609   | 27 205   | 21 626   |
| Price index                        | 149,5%   | 105,1%   | 110,5%   | 104,8%   | 100,0%   | 102,5%   | 147,8%   | 107,0%   | 139,8%   | 103,9%   | 126,4%   | 104,5%   | 106,7%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | 941      | 818      | S        | S        | 1353     | 824      | S        | S        | 1633     | 1294     |
| - automatic gear box               | 2930     | 1768     | 2100     | 1750     | 2034     | 1769     | 3009     | 2550     | 3464     | 2110     | 2090     | 1727     | 2174     | 1723     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1300     | 1083     | 1495     | 1300     | S        | S        | 2100     | 1279     | 1271     | 1050     | 1260     | 1050     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          |

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1 Series

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>120d 1995 cm³</b>               |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 50 207   | 40 239   | 780 993  | 656 297  | 461 695  | 166 855  | 415 630  | 352 229  | 7 266 253 | 5 436 044 | 91 453   | 77 502   |
| Price EURO                         | 25 671   | 20 574   | 29 623   | 24 894   | 61 929   | 22 381   | 26 564   | 22 512   | 28 695    | 21 468    | 26 487   | 22 446   |
| Price index                        | 100,7%   | 95,1%    | 116,2%   | 115,1%   | 243,0%   | 103,5%   | 104,2%   | 104,1%   | 112,6%    | 99,3%     | 103,9%   | 103,8%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | 3037     | 2531     | 29480    | 24773    | 21502    | 6175     | 15205    | 12886    | 259300    | 216083    | 3337     | 2828     |
| - automatic gear box               | 4043     | 3369     | 63620    | 53462    | 45401    | 10314    | 31806    | 26954    | 542400    | 452000    | 7200     | 6102     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 2464     | 2054     | 32942    | 27682    | 12000    | 9600     | 19386    | 16429    | 319057    | 265881    | 4278     | 3625     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes       |           | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>120d 1995 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 | 18 554   | 15 472   | 108 446  | 86 218   | 90 035   | 75 660   | 256 712  | 204 718  | 945 769  | 794 764  | 17 949   | 15 275   |
| Price EURO                         | 26 552   | 22 140   | 30 113   | 23 941   | 25 128   | 21 116   | 27 235   | 21 719   | 28 160   | 23 664   | 24 212   | 20 606   |
| Price index                        | 104,2%   | 102,4%   | 118,1%   | 110,7%   | 98,6%    | 97,6%    | 106,8%   | 100,4%   | 110,5%   | 109,4%   | 95,0%    | 95,3%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 966      | 819      | 4143     | 3294     | 735      | 618      | 9400     | 7520     | 54670    | 45941    | S        | S        |
| - automatic gear box               | 2110     | 1788     | 8667     | 6890     | 7346     | 6174     | 19500    | 15600    | 72775    | 61155    | 1460     | 1243     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 866      | 734      | 4756     | 3781     | 4477     | 3762     | 10000    | 8000     | 41966    | 35265    | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 3 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

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**BMW  
3 Series**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>320d 1995 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 34 426   | 27 092   | 31 810   | 26 289   | 36 451   | 26 216   | 32 700   | 27 479   | 39 563   | 26 855   | 32 978   | 27 311   | 46 208   | 26 189   | 32 582   | 27 243   |
| Price index                        | 113,7%   | 107,5%   | 105,0%   | 104,3%   | 120,4%   | 104,0%   | 108,0%   | 109,1%   | 130,6%   | 106,6%   | 108,9%   | 108,4%   | 152,6%   | 103,9%   | 107,6%   | 108,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 3018     | 1810     | 2200     | 1818     | 1232     | 1071     | 2160     | 1815     | 2700     | 1820     | 2459     | 2036     | 3700     | 1764     | 2200     | 1839     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1669     | 1300     | 1573     | 1300     | S        | S        | 0        | 0        | 1963     | 1300     | 1630     | 1350     | 2650     | 1460     | 1914     | 1600     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>320d 1995 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 45 087   | 26 886   | 33 735   | 27 317   | 30 282   | 26 332   | 46 405   | 28 231   | 42 734   | 26 298   | 37 998   | 27 382   | 31 665   | 25 196   |
| Price index                        | 148,9%   | 106,7%   | 111,4%   | 108,4%   | 100,0%   | 104,5%   | 153,2%   | 112,0%   | 141,1%   | 104,4%   | 125,5%   | 108,7%   | 104,6%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 3005     | 1813     | 2200     | 1833     | 2091     | 1818     | 3167     | 2684     | 3107     | 1810     | 2200     | 1818     | 2323     | 1815     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1300     | 1083     | 1300     | 1086     | S        | S        | 2100     | 1279     | 1573     | 1300     | 1620     | 1350     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          |

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3 Series

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 320d 1995 cm³                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 58 093   | 48 411   | 900 962  | 757 111  | 552 030  | 194 020  | 484 886  | 410 920  | 8 536 278 | 6 494 398 | 108 189  | 91 686   |
| Price EURO                         | 29 703   | 24 753   | 34 174   | 28 718   | 74 046   | 26 025   | 30 990   | 26 263   | 33 711    | 25 647    | 31 334   | 26 554   |
| Price index                        | 98,1%    | 98,2%    | 112,9%   | 114,0%   | 244,5%   | 103,3%   | 102,3%   | 104,2%   | 111,3%    | 101,8%    | 103,5%   | 105,4%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box               | 4260     | 3550     | 61560    | 51731    | 47222    | 10864    | 33513    | 28401    | 571500    | 476250    | 7376     | 6251     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 3168     | 2640     | 40785    | 34273    | 12000    | 9600     | 24002    | 20341    | 395023    | 329186    | 5297     | 4489     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes       |           | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |          | GBP      |          |
| 320d 1995 cm³                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 22 093   | 18 470   | 128 421  | 102 098  | 109 455  | 91 979   | 289 363  | 230 839  | 1 084 821 | 911 614  | 21 637   | 18 414   |
| Price EURO                         | 31 615   | 26 432   | 35 660   | 28 350   | 30 548   | 25 671   | 30 699   | 24 490   | 32 300    | 27 143   | 29 188   | 24 841   |
| Price index                        | 104,4%   | 104,9%   | 117,8%   | 112,5%   | 100,9%   | 101,9%   | 101,4%   | 97,2%    | 106,7%    | 107,7%   | 96,4%    | 98,6%    |
| Major options                      |          |          |          |          |          |          |          |          |           |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S         | S        | 535      | 455      |
| - automatic gear box               | 2137     | 1811     | 9132     | 7260     | 23301    | 6503     | 21400    | 17120    | 76680     | 64437    | 1490     | 1268     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S        | S        | S        |
| Right-hand-drive                   | 1072     | 908      | 6115     | 4862     | 5756     | 4837     | 10000    | 8000     | 53956     | 45341    | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |           |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |          | 3 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          | No       |          | Yes       |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586   | 0,7413   | 0,7413   |

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**BMW**  
**5 Series**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>523i 2497 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 42 287   | 32 330   | 39 189   | 32 388   | 51 870   | 31 627   | 38 800   | 32 605   | 49 306   | 31 554   | 40 600   | 32 286   | 55 487   | 31 300   | 38 583   | 32 260   |
| Price index                        | 113,4%   | 103,3%   | 105,1%   | 103,5%   | 139,1%   | 101,0%   | 104,0%   | 104,2%   | 132,2%   | 100,8%   | 108,9%   | 103,2%   | 148,8%   | 100,0%   | 103,4%   | 103,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 2367     | 1810     | 2200     | 1818     | 1232     | 1071     | 2160     | 1815     | 2850     | 1834     | 2651     | 2108     | 3200     | 1759     | 2300     | 1923     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1766     | 1350     | 1634     | 1350     | S        | S        | 1566     | 1316     | 2147     | 1350     | 1630     | 1296     | 2650     | 1460     | 2033     | 1700     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | No       |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>523i 2497 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 54 955   | 31 971   | 39 433   | 32 065   | 37 297   | 32 432   | 57 285   | 32 881   | 51 167   | 32 599   | 46 393   | 31 866   | 39 855   | 31 319   |
| Price index                        | 147,3%   | 102,1%   | 105,7%   | 102,4%   | 100,0%   | 103,6%   | 153,6%   | 105,1%   | 137,2%   | 104,2%   | 124,4%   | 101,8%   | 106,9%   | 100,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 3030     | 1813     | 2200     | 1833     | 2091     | 1818     | 2960     | 2509     | 3673     | 2155     | 2200     | 1818     | 2387     | 1815     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1300     | 1083     | 1300     | 1083     | 1553     | 1350     | S        | S        | 2184     | 1330     | 1634     | 1350     | 1620     | 1350     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          |

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5 Series

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |          | DK       |          | EE       |          | HU         |           | LT       |          |
|------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|------------|-----------|----------|----------|
|                                    | BGN      |          | CZK       |          | DKK      |          | EEK      |          | HUF        |           | LTL      |          |
| 523i 2497 cm <sup>3</sup>          | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax   | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 75 945   | 60 788   | 1 124 531 | 944 984  | 726 330  | 235 334  | 573 674  | 486 165  | 10 984 433 | 7 932 027 | 130 112  | 110 265  |
| Price EURO                         | 38 831   | 31 081   | 42 654    | 35 844   | 97 426   | 31 566   | 36 664   | 31 072   | 43 379     | 31 325    | 37 683   | 31 935   |
| Price index                        | 104,1%   | 99,3%    | 114,4%    | 114,5%   | 261,2%   | 100,8%   | 98,3%    | 99,3%    | 116,3%     | 100,1%    | 101,0%   | 102,0%   |
| Major options                      |          |          |           |          |          |          |          |          |            |           |          |          |
| - air conditioning                 | S        | S        | S         | S        | S        | S        | S        | S        | S          | S         | S        | S        |
| - automatic gear box               | 4260     | 3550     | 61560     | 51731    | 38422    | 10864    | 33153    | 28401    | 571500     | 476250    | 7376     | 6251     |
| - power steering                   | S        | S        | S         | S        | S        | S        | S        | S        | S          | S         | S        | S        |
| - ABS                              | S        | S        | S         | S        | S        | S        | S        | S        | S          | S         | S        | S        |
| - airbag                           | S        | S        | S         | S        | S        | S        | S        | S        | S          | S         | S        | S        |
| Right-hand-drive                   | 3168     | 2640     | 42354     | 35591    | 12000    | 9600     | 24925    | 21123    | 410216     | 341847    | 5500     | 4661     |
| Other information                  |          |          |           |          |          |          |          |          |            |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years   |          | 2 years  |          | 2 years  |          | 2 years    |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes       |          | Yes      |          | Yes      |          | Yes        |           | Yes      |          |
| - delivery cost included           | Yes      |          | Yes       |          | No       |          | No       |          | Yes        |           | No       |          |
| 1 EURO =                           |          |          |           |          |          |          |          |          |            |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364    | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22     | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
| 523i 2497 cm <sup>3</sup>          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 26 468   | 22 179   | 165 414  | 119 353  | 132 462  | 111 312  | 332 942  | 265 701  | 1 339 404 | 1 125 550 | 24 564   | 20 906   |
| Price EURO                         | 37 877   | 31 738   | 45 932   | 33 142   | 36 969   | 31 067   | 35 323   | 28 189   | 39 880    | 33 512    | 33 136   | 28 201   |
| Price index                        | 101,6%   | 101,4%   | 123,2%   | 105,9%   | 99,1%    | 99,3%    | 94,7%    | 90,1%    | 106,9%    | 107,1%    | 88,8%    | 90,1%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box               | 2137     | 1811     | 10062    | 7260     | 23301    | 6503     | 22900    | 18320    | 76680     | 64437     | 1450     | 1234     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 1113     | 943      | 6738     | 4862     | 5756     | 4837     | 10000    | 8000     | 53956     | 45341     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 3 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          | No       |          | Yes       |           | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

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**BMW  
7Series**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>740iA 4000 cm³</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 84 725   | 60 866   | 73 421   | 60 678   | 109 608  | 58 324   | 72 900   | 61 261   | 100 028  | 61 959   | 80 822   | 61 814   | 109 706  | 61 186   | 72 466   | 60 590   |
| Price index                        | 121,2%   | 104,4%   | 105,0%   | 104,0%   | 156,8%   | 100,0%   | 104,3%   | 105,0%   | 143,1%   | 106,2%   | 115,6%   | 106,0%   | 156,9%   | 104,9%   | 103,7%   | 103,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1948     | 1400     | 1694     | 1400     | S        | S        | 1624     | 1365     | 2226     | 1400     | 1765     | 1350     | 2650     | 1460     | 2033     | 1700     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>740iA 4000 cm³</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 107 903  | 61 428   | 73 570   | 60 512   | 69 904   | 60 786   | 103 874  | 61 089   | 98 812   | 61 583   | 97 018   | 60 704   | 76 663   | 58 623   |
| Price index                        | 154,4%   | 105,3%   | 105,2%   | 103,8%   | 100,0%   | 104,2%   | 148,6%   | 104,7%   | 141,4%   | 105,6%   | 138,8%   | 104,1%   | 109,7%   | 100,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1300     | 1083     | 1610     | 1400     | S        | S        | 2266     | 1380     | 1694     | 1400     | 1680     | 1400     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          |

**MINI  
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BMW

7 Series

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |           | DK        |          | EE        |          | HU         |            | LT       |          |
|------------------------------------|----------|----------|-----------|-----------|-----------|----------|-----------|----------|------------|------------|----------|----------|
|                                    | BGN      |          | CZK       |           | DKK       |          | EEK       |          | HUF        |            | LTL      |          |
| 740iA 4000 cm <sup>3</sup>         | incl tax | excl tax | incl tax  | excl tax  | incl tax  | excl tax | incl tax  | excl tax | incl tax   | excl tax   | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 147 064  | 112 403  | 2 143 817 | 1 801 527 | 1 485 471 | 453 710  | 1 099 909 | 932 126  | 21 329 534 | 15 102 112 | 244 779  | 207 440  |
| Price EURO                         | 75 194   | 57 472   | 81 316    | 68 333    | 199 253   | 60 858   | 70 297    | 59 574   | 84 233     | 59 640     | 70 893   | 60 079   |
| Price index                        | 107,6%   | 98,5%    | 116,3%    | 117,2%    | 285,0%    | 104,3%   | 100,6%    | 102,1%   | 120,5%     | 102,3%     | 101,4%   | 103,0%   |
| Major options                      |          |          |           |           |           |          |           |          |            |            |          |          |
| - air conditioning                 | S        | S        | S         | S         | S         | S        | S         | S        | S          | S          | S        | S        |
| - automatic gear box               | S        | S        | S         | S         | S         | S        | S         | S        | S          | S          | S        | S        |
| - power steering                   | S        | S        | S         | S         | S         | S        | S         | S        | S          | S          | S        | S        |
| - ABS                              | S        | S        | S         | S         | S         | S        | S         | S        | S          | S          | S        | S        |
| - airbag                           | S        | S        | S         | S         | S         | S        | S         | S        | S          | S          | S        | S        |
| Right-hand-drive                   | 3168     | 2640     | 43922     | 36910     | 12000     | 9600     | 25848     | 21905    | 425410     | 354508     | 5704     | 4834     |
| Other information                  |          |          |           |           |           |          |           |          |            |            |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years   |           | 2 years   |          | 2 years   |          | 2 years    |            | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes       |           | Yes       |          | Yes       |          | Yes        |            | Yes      |          |
| - delivery cost included           | Yes      |          | Yes       |           | No        |          | No        |          | Yes        |            | No       |          |
| 1 EURO =                           |          |          |           |           |           |          |           |          |            |            |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364    | 26,364    | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22     | 253,22     | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
| 740iA 4000 cm <sup>3</sup>         | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 49 647   | 41 822   | 318 314  | 229 677  | 263 265  | 221 231  | 664 644  | 531 063  | 2 520 607 | 2 118 157 | 46 922   | 39 933   |
| Price EURO                         | 71 046   | 59 848   | 88 389   | 63 776   | 73 476   | 61 745   | 70 514   | 56 342   | 75 049    | 63 067    | 63 296   | 53 869   |
| Price index                        | 101,6%   | 102,6%   | 126,4%   | 109,3%   | 105,1%   | 105,9%   | 100,9%   | 96,6%    | 107,4%    | 108,1%    | 90,5%    | 92,4%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 1154     | 978      | 6988     | 5042     | 5969     | 5016     | 10000    | 8000     | 55954     | 47020     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 3 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          | No       |          | Yes       |           | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

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**BMW  
X5 Series**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.0d 2993 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 59 800   | 44 366   | 52 980   | 43 785   | 76 273   | 46 579   | 52 500   | 44 118   | 68 093   | 44 315   | 58 174   | 44 476   | 79 710   | 44 644   | 52 955   | 44 277   |
| Price index                        | 118,5%   | 102,7%   | 104,9%   | 101,4%   | 151,1%   | 107,8%   | 104,0%   | 102,1%   | 134,9%   | 102,6%   | 115,2%   | 103,0%   | 157,9%   | 103,4%   | 104,9%   | 102,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1831     | 1350     | 1634     | 1350     | S        | S        | 1566     | 1316     | 2147     | 1350     | 1765     | 1350     | 2650     | 1460     | 2033     | 1700     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.0d 2993 cm³</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 74 374   | 43 356   | 54 241   | 44 405   | 50 482   | 43 897   | 80 624   | 47 666   | 71 643   | 43 633   | 73 427   | 43 807   | 56 234   | 43 195   |
| Price index                        | 147,3%   | 100,4%   | 107,4%   | 102,8%   | 100,0%   | 101,6%   | 159,7%   | 110,4%   | 141,9%   | 101,0%   | 145,5%   | 101,4%   | 111,4%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | 2289     | 1990     | S        | S        | S        | S        | S        | S        | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1300     | 1083     | 1553     | 1350     | S        | S        | 2184     | 1330     | 1634     | 1350     | 1620     | 1350     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          |

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BMW

X5 Series

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |           | DK        |          | EE       |          | HU         |            | LT       |          |
|------------------------------------|----------|----------|-----------|-----------|-----------|----------|----------|----------|------------|------------|----------|----------|
|                                    | BGN      |          | CZK       |           | DKK       |          | EEK      |          | HUF        |            | LTL      |          |
| 3.0d 2993 cm³                      | incl tax | excl tax | incl tax  | excl tax  | incl tax  | excl tax | incl tax | excl tax | incl tax   | excl tax   | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 109 544  | 85 817   | 1 544 814 | 1 298 163 | 1 051 431 | 329 072  | 811 326  | 687 565  | 14 395 797 | 10 774 830 | 179 192  | 151 857  |
| Price EURO                         | 56 010   | 43 878   | 58 596    | 49 240    | 141 033   | 44 140   | 51 853   | 43 943   | 56 851     | 42 551     | 51 897   | 43 981   |
| Price index                        | 111,0%   | 101,6%   | 116,1%    | 114,0%    | 279,4%    | 102,2%   | 102,7%   | 101,7%   | 112,6%     | 98,5%      | 102,8%   | 101,8%   |
| Major options                      |          |          |           |           |           |          |          |          |            |            |          |          |
| - air conditioning                 | S        | S        | S         | S         | S         | S        | S        | S        | S          | S          | S        | S        |
| - automatic gear box               | S        | S        | S         | S         | S         | S        | S        | S        | S          | S          | S        | S        |
| - power steering                   | S        | S        | S         | S         | S         | S        | S        | S        | S          | S          | S        | S        |
| - ABS                              | S        | S        | S         | S         | S         | S        | S        | S        | S          | S          | S        | S        |
| - airbag                           | S        | S        | S         | S         | S         | S        | S        | S        | S          | S          | S        | S        |
| Right-hand-drive                   | 3168     | 2640     | 42354     | 35591     | 12000     | 9600     | 24925    | 21123    | 410216     | 341847     | 5500     | 4661     |
| Other information                  |          |          |           |           |           |          |          |          |            |            |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years   |           | 2 years   |          | 2 years  |          | 2 years    |            | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes       |           | Yes       |          | Yes      |          | Yes        |            | Yes      |          |
| - delivery cost included           | Yes      |          | Yes       |           | No        |          | No       |          | Yes        |            | No       |          |
| 1 EURO =                           |          |          |           |           |           |          |          |          |            |            |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364    | 26,364    | 7,4552    | 7,4552   | 15,6466  | 15,6466  | 253,22     | 253,22     | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
| 3.0d 2993 cm³                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 36 224   | 30 446   | 227 024  | 163 807  | 187 706  | 157 736  | 488 622  | 390 245  | 1 881 981 | 1 581 497 | 35 385   | 30 115   |
| Price EURO                         | 51 837   | 43 569   | 63 039   | 45 486   | 52 388   | 44 024   | 51 839   | 41 402   | 56 035    | 47 088    | 47 734   | 40 625   |
| Price index                        | 102,7%   | 100,9%   | 124,9%   | 105,3%   | 103,8%   | 101,9%   | 102,7%   | 95,8%    | 111,0%    | 109,0%    | 94,6%    | 94,1%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - automatic gear box               | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | 1490     | 1268     |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 1113     | 943      | 6738     | 4862     | 5756     | 4837     | 10000    | 8000     | 53956     | 45341     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 3 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          | No       |          | Yes       |           | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

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## CITROËN

## C2

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,1i Pack Ambiance+clim</b>      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 13 350   | 11 033   |          |          | 13 350   | 11 218   |          |          | 12 740   | 10 551   |          |          | 13 270   | 11 095   |
| Price index                         |          |          | 105,2%   | 104,6%   |          |          | 105,2%   | 106,3%   |          |          | 100,4%   | 100,0%   |          |          | 104,6%   | 105,2%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | 1050     | 868      |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - automatic gear box                |          |          | NA       | NA       |          |          | NA       | NA       |          |          | NA       | NA       |          |          | NA       | NA       |
| - power steering                    |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - ABS                               |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - airbag                            |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |          |          | S        | S        |
| Right-hand-drive                    |          |          | 847      | 700      |          |          | 812      | 700      |          |          | 861      | 700      |          |          | 837      | 700      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance          |          |          | yes      | yes      |          |          | yes      | yes      |          |          | yes      | yes      |          |          | yes      | yes      |
| - delivery cost included            |          |          | yes      | yes      |          |          | yes      | yes      |          |          | no       | no       |          |          | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,1i Pack Ambiance+clim</b>      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 13 070   | 10 626   | 12 688   | 11 033   |          |          |          |          | 14 228   | 10 698   |          |          |
| Price index                         |          |          | 103,0%   | 100,7%   | 100,0%   | 104,6%   |          |          |          |          | 112,1%   | 101,4%   |          |          |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | 998      | 868      |          |          |          |          | S        | S        |          |          |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       |          |          |          |          | NA       | NA       |          |          |
| - power steering                    |          |          | S        | S        | S        | S        |          |          |          |          | S        | S        |          |          |
| - ABS                               |          |          | S        | S        | S        | S        |          |          |          |          | S        | S        |          |          |
| - airbag                            |          |          | S        | S        | S        | S        |          |          |          |          | S        | S        |          |          |
| Right-hand-drive                    |          |          | 840      | 700      | 805      | 700      |          |          |          |          | 847      | 700      |          |          |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          |          |          | 2        | 2        |          |          |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      |          |          |          |          | yes      | yes      |          |          |
| - delivery cost included            |          |          | yes      | yes      | no       | no       |          |          |          |          | yes      | yes      |          |          |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
PSA PEUGEOT CITROËN

## CITROËN

C2

## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 1,1i Pack Ambiance+clim             | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price index                         |          |          |          |          |          |          |          |          |          |          |          |          |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box                |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                    |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                               |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                            |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                    |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          |          |          |          |          |          |          |          |          |          |          |
| - free roadside assistance          |          |          |          |          |          |          |          |          |          |          |          |          |
| - delivery cost included            |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1,1i Pack Ambiance+clim             | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          |          |          |          |          |          |          |          |          | 10 875   | 9 255    |
| Price index                         |          |          |          |          |          |          |          |          |          |          | 85,7%    | 87,7%    |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          |          |          |          |          |          |          |          |          | 350      | 298      |
| - automatic gear box                |          |          |          |          |          |          |          |          |          |          | NA       | NA       |
| - power steering                    |          |          |          |          |          |          |          |          |          |          | S        | S        |
| - ABS                               |          |          |          |          |          |          |          |          |          |          | S        | S        |
| - airbag                            |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Right-hand-drive                    |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          |          |          |          |          |          |          |          |          | 3        | 3        |
| - free roadside assistance          |          |          |          |          |          |          |          |          |          |          | yes      | yes      |
| - delivery cost included            |          |          |          |          |          |          |          |          |          |          | no       | no       |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

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## CITROËN

## C3

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,4HDi pack clim</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 16 760   | 13 113   | 16 230   | 13 413   |          |          | 16 150   | 13 571   |          |          | 14 785   | 12 746   | 17 470   | 11 767   | 16 200   | 13 545   |
| Price index                         | 118,9%   | 112,9%   | 115,1%   | 115,5%   |          |          | 114,5%   | 116,9%   |          |          | 104,9%   | 109,8%   | 123,9%   | 101,3%   | 114,9%   | 116,7%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | 1050     | 868      |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       |          |          | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 882      | 700      | 847      | 700      |          |          | 812      | 700      |          |          | 861      | 700      | 854      | 700      | 837      | 700      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      |          |          | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      |          |          | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,4HDi pack clim</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 15 860   | 12 974   | 15 425   | 13 413   |          |          | 18 745   | 11 916   | 18 544   | 13 217   | 14 100   | 11 610   |
| Price index                         |          |          | 112,5%   | 111,7%   | 109,4%   | 115,5%   |          |          | 132,9%   | 102,6%   | 131,5%   | 113,8%   | 100,0%   | 100,0%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | 998      | 868      |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    |          |          | 840      | 700      | 805      | 700      |          |          | 1149     | 700      | 847      | 700      | 840      | 700      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | yes      | yes      | no       | no       |          |          | no       | yes      | yes      | yes      | no       | no       |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

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NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,4HDI pack clim</b>             |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 13 181   | 10 984   | 16 386   | 13 770   | 25 595   | 11 014   | 13 646   | 11 565   | 15 799   | 11 977   | 14 539   | 12 321   |
| Price index                         | 93,5%    | 94,6%    | 116,2%   | 118,6%   | 181,5%   | 94,9%    | 96,8%    | 99,6%    | 112,0%   | 103,2%   | 103,1%   | 106,1%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 959      | 799      | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               | 292      | 244      | 721      | 606      | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 840      | 700      | 833      | 700      | 2450     | 700      | 826      | 700      | 840      | 700      | 826      | 700      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       |
| 1 EURO =<br>21/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,4HDI pack clim</b>             |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 13 850   | 11 349   | 16 799   | 13 356   | 14 407   | 12 107   |          |          | 16 995   | 14 282   | 13 463   | 11 457   |
| Price index                         | 98,2%    | 97,8%    | 119,1%   | 115,0%   | 102,2%   | 104,3%   |          |          | 120,5%   | 123,0%   | 95,5%    | 98,7%    |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 850      | 720      | S        | S        | 1105     | 929      |          |          | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                               | S        | S        | 611      | 501      | S        | S        |          |          | 640      | 538      | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                    | 826      | 700      | 854      | 700      | 833      | 700      |          |          | 833      | 700      | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 3        | 3        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | no       | no       | no       | no       |          |          | no       | no       | no       | no       |
| 1 EURO =<br>2/01/2008               | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

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## CITROËN

## C4

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDI 90 Pack</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 19 575   | 16 178   |          |          |          |          |          |          | 18 590   | 16 026   |          |          | 20 200   | 16 890   |
| Price index                         |          |          | 105,6%   | 115,6%   |          |          |          |          |          |          | 100,3%   | 114,5%   |          |          | 109,0%   | 120,7%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        |          |          |          |          |          |          | S        | S        |          |          | S        | S        |
| - automatic gear box                |          |          | NA       | NA       |          |          |          |          |          |          | NA       | NA       |          |          | NA       | NA       |
| - power steering                    |          |          | S        | S        |          |          |          |          |          |          | S        | S        |          |          | S        | S        |
| - ABS                               |          |          | S        | S        |          |          |          |          |          |          | S        | S        |          |          | S        | S        |
| - airbag                            |          |          | S        | S        |          |          |          |          |          |          | S        | S        |          |          | S        | S        |
| Right-hand-drive                    |          |          | 968      | 800      |          |          |          |          |          |          | 984      | 800      |          |          | 957      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        |          |          |          |          |          |          | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance          |          |          | yes      | yes      |          |          |          |          |          |          | yes      | yes      |          |          | yes      | yes      |
| - delivery cost included            |          |          | yes      | yes      |          |          |          |          |          |          | no       | no       |          |          | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDI 90 Pack</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 21 847   | 13 993   | 19 270   | 15 736   | 18 533   | 16 116   |          |          |          |          |          |          | 19 230   | 15 500   |
| Price index                         | 117,9%   | 100,0%   | 104,0%   | 112,5%   | 100,0%   | 115,2%   |          |          |          |          |          |          | 103,8%   | 110,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        |          |          |          |          |          |          | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       |          |          |          |          |          |          | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        |          |          |          |          |          |          | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        |          |          |          |          |          |          | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        |          |          |          |          |          |          | S        | S        |
| Right-hand-drive                    | S        | S        | 960      | 800      | 920      | 800      |          |          |          |          |          |          | 960      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        |          |          |          |          |          |          | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      |          |          |          |          |          |          | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | no       | no       |          |          |          |          |          |          | no       | no       |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

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## CITROËN

## C4

## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDI 90 Pack</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 15 562   | 12 968   | 21 795   | 18 315   |          |          | 17 448   | 14 786   | 18 324   | 13 697   | 17 956   | 15 217   |
| Price index                         | 84,0%    | 92,7%    | 117,6%   | 130,9%   |          |          | 94,1%    | 105,7%   | 98,9%    | 97,9%    | 96,9%    | 108,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 960      | 800      | 952      | 800      |          |          | 944      | 800      | 960      | 800      | 944      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | no       | no       |          |          | no       | no       | no       | no       | no       | no       |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDI 90 Pack</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 21 734   | 17 279   | 16 556   | 13 913   |          |          | 20 455   | 17 189   | 17 446   | 14 847   |
| Price index                         |          |          | 117,3%   | 123,5%   | 89,3%    | 99,4%    |          |          | 110,4%   | 122,8%   | 94,1%    | 106,1%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       |
| - power steering                    |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                               |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                            |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                    |          |          | 976      | 800      | 952      | 800      |          |          | 952      | 800      | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 3        | 3        |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | no       | no       | no       | no       |          |          | no       | no       | no       | no       |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
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## CITROËN

## XSARA PICASSO

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDi 110 FAP Pack</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 24 825   | 19 517   | 23 375   | 19 318   |          |          | 23 300   | 19 580   |          |          | 21 750   | 18 012   | 26 170   | 17 107   | 23 100   | 19 314   |
| Price index                         | 114,1%   | 114,1%   | 107,5%   | 112,9%   |          |          | 107,1%   | 114,5%   |          |          | 100,0%   | 105,3%   | 120,3%   | 100,0%   | 106,2%   | 112,9%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       |          |          | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 1018     | 800      | 968      | 800      |          |          | 928      | 800      |          |          | 984      | 800      | 976      | 800      | 957      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      |          |          | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      |          |          | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDi 110 FAP Pack</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 22 225   | 18 169   | 22 216   | 19 318   |          |          | 27 735   | 17 149   | 26 650   | 18 272   | 22 120   | 17 872   |
| Price index                         |          |          | 102,2%   | 106,2%   | 102,1%   | 112,9%   |          |          | 127,5%   | 100,2%   | 122,5%   | 106,8%   | 101,7%   | 104,5%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    |          |          | 960      | 800      | 920      | 800      |          |          | 1314     | 800      | 968      | 800      | 960      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | yes      | yes      | no       | no       |          |          | no       | yes      | yes      | yes      | no       | no       |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
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## CITROËN

## XSARA PICASSO

## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| HDi 110 FAP Pack                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 25 944   | 21 802   |          |          |          |          | 24 652   | 18 971   | 20 505   | 17 377   |
| Price index                         |          |          | 119,3%   | 127,4%   |          |          |          |          | 113,3%   | 110,9%   | 94,3%    | 101,6%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        |          |          |          |          | S        | S        | S        | S        |
| - automatic gear box                |          |          | NA       | NA       |          |          |          |          | NA       | NA       | NA       | NA       |
| - power steering                    |          |          | S        | S        |          |          |          |          | S        | S        | S        | S        |
| - ABS                               |          |          | S        | S        |          |          |          |          | S        | S        | S        | S        |
| - airbag                            |          |          | S        | S        |          |          |          |          | S        | S        | S        | S        |
| Right-hand-drive                    |          |          | 952      | 800      |          |          |          |          | 960      | 800      | 944      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        |          |          |          |          | 2        | 2        | 2        | 2        |
| - free roadside assistance          |          |          | yes      | yes      |          |          |          |          | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | no       | no       |          |          |          |          | no       | no       | no       | no       |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| HDi 110 FAP Pack                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 26 824   | 21 326   | 18 995   | 15 962   | 22 416   | 17 847   | 26 559   | 22 318   | 21 304   | 18 131   |
| Price index                         |          |          | 123,3%   | 124,7%   | 87,3%    | 93,3%    | 103,1%   | 104,3%   | 122,1%   | 130,5%   | 97,9%    | 106,0%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    |          |          | 976      | 800      | 952      | 800      | 1000     | 800      | 952      | 800      | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
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## CITROËN

## C5

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDi 110 Sillage</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 30 644   | 24 146   | 28 810   | 23 810   | 25 399   | 22 447   | 29 120   | 24 471   |          |          | 27 035   | 22 389   |          |          | 27 390   | 22 901   |
|                                     | 113,3%   | 114,7%   | 106,6%   | 113,1%   | 93,9%    | 106,7%   | 107,7%   | 116,3%   |          |          | 100,0%   | 106,4%   |          |          | 101,3%   | 108,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | s        | s        | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       |          |          | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | s        | s        | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - ABS                               | S        | S        | S        | S        | s        | s        | S        | S        |          |          | S        | S        |          |          | S        | S        |
| - airbag                            | S        | S        | S        | S        | s        | s        | S        | S        |          |          | S        | S        |          |          | S        | S        |
| Right-hand-drive                    | 1412     | 1100     | 1331     | 1100     | s        | s        | 1276     | 1100     |          |          | 1353     | 1100     |          |          | 1316     | 1100     |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |          |          | yes      | yes      |          |          | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      | no       | no       | yes      | yes      |          |          | no       | no       |          |          | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDi 110 Sillage</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 32 854   | 21 043   | 27 955   | 22 973   | 27 381   | 23 810   |          |          | 34 340   | 21 879   | 33 494   | 23 613   | 28 341   | 22 700   |
| Price index                         | 121,5%   | 100,0%   | 103,4%   | 109,2%   | 101,3%   | 113,1%   |          |          | 127,0%   | 104,0%   | 123,9%   | 112,2%   | 104,8%   | 107,9%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | S        | S        | 1320     | 1100     | 1265     | 1100     |          |          | 1806     | 1100     | 1309     | 1100     | 1320     | 1100     |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | no       | no       |          |          | no       | yes      | yes      | yes      | no       | no       |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
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## CITROËN

## C5

## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| HDi 110 Sillage                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 33 113   | 27 826   | 51 293   | 18 352   |          |          | 31 514   | 24 689   |          |          |
| Price index                         |          |          | 122,5%   | 132,2%   | 189,7%   | 87,2%    |          |          | 116,6%   | 117,3%   |          |          |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | S        | S        |          |          | S        | S        |          |          |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       |          |          | NA       | NA       |          |          |
| - power steering                    |          |          | S        | S        | S        | S        |          |          | S        | S        |          |          |
| - ABS                               |          |          | S        | S        | S        | S        |          |          | S        | S        |          |          |
| - airbag                            |          |          | S        | S        | S        | S        |          |          | S        | S        |          |          |
| Right-hand-drive                    |          |          | 1309     | 1100     | 3850     | 1100     |          |          | 1320     | 1100     |          |          |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      |          |          | yes      | yes      |          |          |
| - delivery cost included            |          |          | no       | no       | no       | no       |          |          | no       | no       |          |          |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| HDi 110 Sillage                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 30 689   | 24 398   | 22 849   | 19 201   |          |          | 30 602   | 25 716   | 24 377   | 20 747   |
| Price index                         |          |          | 113,5%   | 115,9%   | 84,5%    | 91,2%    |          |          | 113,2%   | 122,2%   | 90,2%    | 98,6%    |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box                |          |          | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       |
| - power steering                    |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                               |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                            |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                    |          |          | 1342     | 1100     | 1309     | 1100     |          |          | 1309     | 1100     | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 3        | 3        |
| - free roadside assistance          |          |          | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | no       | no       | no       | no       |          |          | no       | no       | no       | no       |
| 1 EURO =                            |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                           | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
PSA PEUGEOT CITROËN

## CITROËN

## GRAND C4 PICASSO

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDI 110 Pack Ambiance</b>        |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 27 150   | 21 227   | 26 500   | 21 901   |          |          | 26 550   | 22 311   |          |          | 24 470   | 20 265   | 31 150   | 19 760   | 26 300   | 21 990   |
| Price index                         | 111,0%   | 107,4%   | 108,3%   | 110,8%   |          |          | 108,5%   | 112,9%   |          |          | 100,0%   | 102,6%   | 127,3%   | 100,0%   | 107,5%   | 111,3%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       |          |          | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 1018     | 800      | 968      | 800      |          |          | 928      | 800      |          |          | 984      | 800      | 976      | 800      | 957      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      |          |          | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      |          |          | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>HDI 110 Pack Ambiance</b>        |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 32 432   | 20 773   | 25 550   | 20 939   | 25 233   | 21 942   | 35 121   | 20 295   | 32 520   | 20 420   | 32 266   | 20 833   | 25 550   | 20 731   |
| Price index                         | 132,5%   | 105,1%   | 104,4%   | 106,0%   | 103,1%   | 111,0%   | 143,5%   | 102,7%   | 132,9%   | 103,3%   | 131,9%   | 105,4%   | 104,4%   | 104,9%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | S        | S        | 960      | 800      | 920      | 800      | S        | S        | 1314     | 800      | 968      | 800      | 960      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | no       | no       | no       | no       | no       | yes      | yes      | yes      | no       | no       |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
PSA PEUGEOT CITROËN

## CITROËN

## GRAND C4 PICASSO

## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| HDI 110 Pack Ambiance               | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 21 300   | 17 750   | 29 153   | 24 499   | 51 361   | 18 253   | 22 268   | 18 871   | 26 459   | 20 476   | 23 466   | 19 887   |
| Price index                         | 87,0%    | 89,8%    | 119,1%   | 124,0%   | 209,9%   | 92,4%    | 91,0%    | 95,5%    | 108,1%   | 103,6%   | 95,9%    | 100,6%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 960      | 800      | 952      | 800      | 2800     | 800      | 944      | 800      | 960      | 800      | 944      | 800      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       |
| 1 EURO =<br>2/01/2008               | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| HDI 110 Pack Ambiance               | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 24 240   | 20 154   | 28 179   | 22 403   | 23 350   | 19 622   | 25 449   | 20 273   | 28 431   | 23 892   | 23 664   | 20 140   |
| Price index                         | 99,1%    | 102,0%   | 115,2%   | 113,4%   | 95,4%    | 99,3%    | 104,0%   | 102,6%   | 116,2%   | 120,9%   | 96,7%    | 101,9%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                               | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                            | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                    | 944      | 800      | 976      | 800      | 952      | 800      | 1000     | 800      | 952      | 800      | S        | S        |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       |
| 1 EURO =<br>2/01/2008               | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on Recommended retail Prices adjusted for equipment differences.Final prices are set by dealers.

CITROËN  
PSA PEUGEOT CITROËN

DAIHATSU  
SIRION

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.3L MT 2WD</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 10 645   | 8 369    | 11 556   | 9 370    | 13 012   | 10 160   | 12 567   | 8 283    | 9 699    | 7 418    |          |          |          |          | 11 419   | 9 431    |
| Price index                        | 109,8%   | 112,8%   | 119,1%   | 126,3%   | 134,2%   | 137,0%   | 129,6%   | 111,7%   | 100,0%   | 100,0%   |          |          |          |          | 117,7%   | 127,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |          |          | STD      | STD      |
| - automatic gear box               | 1000     | 779      | 1000     | 826      | STD      | STD      | 1100     | 924      | N.A.     | N.A.     |          |          |          |          | 1000     | 816      |
| - power steering                   | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |          |          | STD      | STD      |
| - ABS                              | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |          |          | STD      | STD      |
| - airbag                           | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |          |          | STD      | STD      |
| Right-hand-drive                   | N.A.     | N.A.     | 1120     | 1000     | STD      | STD      | 1000     | 840      | N.A.     | N.A.     |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        |          | 3        |          | 0,6      |          | 3        |          | 3        |          |          |          |          |          | 3        |          |
| - free roadside assistance         | YES      |          | YES      |          | NO       |          | YES      |          | YES      |          |          |          |          |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | NO       |          | NO       |          | YES      |          |          |          |          |          | YES      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.3L MT 2WD</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 567   | 8 283    | 11 516   | 9 071    | 11 493   | 9 661    | 17 976   | 10 668   | 12 549   | 8 521    | 11 033   | 8 007    |          |          |
| Price index                        | 129,6%   | 111,7%   | 118,7%   | 122,3%   | 118,5%   | 130,2%   | 185,3%   | 143,8%   | 129,4%   | 114,9%   | 113,8%   | 107,9%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | 895      | 555      | STD      | STD      |          |          |
| - automatic gear box               | 800      | 455      | 470      | 392      | 800      | 696      | 699      | 593      | 1600     | 744      | N.A.     | N.A.     |          |          |
| - power steering                   | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |
| - ABS                              | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |
| - airbag                           | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |          |          |
| Right-hand-drive                   | STD      | STD      | N.A.     | N.A.     | 1150     | 1000     | STD      | STD      | 1650     | 1023     | N.A.     | N.A.     |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        |          | 3        |          | 3        |          | 3        |          | 3        |          | 3        |          |          |          |
| - free roadside assistance         | YES      |          | YES      |          | YES      |          | Yes      |          | NO       |          | NO       |          |          |          |
| - delivery cost included           | NO       |          | YES      |          | YES      |          | Yes      |          | NO       |          | NO       |          |          |          |

Notes:

(\*1)Prices are based on recommended retail prices, adjusted for equipment differences.

(\*2)Effective JAN 1, 2008. Final prices are set by dealers.

(\*3)Major option: STD(Standard), Optional price N.A. (not available)

TOYOTA GROUP



**DAIHATSU  
SIRION**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
| <b>1.3L MT 2WD</b>                 | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         |           |          |           |          |           |          |           |          |           |          |           |          |
| Price index                        |           |          |           |          |           |          |           |          |           |          |           |          |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 |           |          |           |          |           |          |           |          |           |          |           |          |
| - automatic gear box               |           |          |           |          |           |          |           |          |           |          |           |          |
| - power steering                   |           |          |           |          |           |          |           |          |           |          |           |          |
| - ABS                              |           |          |           |          |           |          |           |          |           |          |           |          |
| - airbag                           |           |          |           |          |           |          |           |          |           |          |           |          |
| Right-hand-drive                   |           |          |           |          |           |          |           |          |           |          |           |          |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    |           |          |           |          |           |          |           |          |           |          |           |          |
| - free roadside assistance         |           |          |           |          |           |          |           |          |           |          |           |          |
| - delivery cost included           |           |          |           |          |           |          |           |          |           |          |           |          |
| 1 EURO =<br>2/01/2008              | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
| <b>1.3L MT 2WD</b>                 | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         |           |          |           |          |           |          |           |          |           |          | 10 518    | 8 820    |
| Price index                        |           |          |           |          |           |          |           |          |           |          | 108,4%    | 118,9%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 |           |          |           |          |           |          |           |          |           |          | STD       | STD      |
| - automatic gear box               |           |          |           |          |           |          |           |          |           |          | N.A.      | N.A.     |
| - power steering                   |           |          |           |          |           |          |           |          |           |          | STD       | STD      |
| - ABS                              |           |          |           |          |           |          |           |          |           |          | STD       | STD      |
| - airbag                           |           |          |           |          |           |          |           |          |           |          |           |          |
| Right-hand-drive                   |           |          |           |          |           |          |           |          |           |          | STD       | STD      |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    |           |          |           |          |           |          |           |          |           |          | 3         |          |
| - free roadside assistance         |           |          |           |          |           |          |           |          |           |          | YES       |          |
| - delivery cost included           |           |          |           |          |           |          |           |          |           |          | YES       |          |
| 1 EURO =<br>2/01/2008              | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

(\*1)Prices are based on recommended retail prices, adjusted for equipment differences,

(\*2)Effective JAN 1, 2008. Final prices are set by dealers.

(\*3)Major option: STD(Standard), Optional price N.A. (not available)

TOYOTA GROUP



**FIAT  
CINQUECENTO**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 Pop</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 11 000   | 8 814    | 10 750   | 8 884    | 12 985   | 10 941   | 10 500   | 8 824    | 11 500   | 8 999    | 10 500   | 8 702    |          |          | 10 700   | 8 946    |
| Price index                        | 107,7%   | 107,5%   | 105,2%   | 108,3%   | 127,1%   | 133,4%   | 102,8%   | 107,6%   | 112,6%   | 109,7%   | 102,8%   | 106,1%   |          |          | 104,7%   | 109,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 836      | 670      | 990      | 818      | S        | S        | 1100     | 924      | S        |          | 943      | 813      |          |          | 950      | 794      |
| - automatic gear box               | 867      | 695      | 1000     | 826      | 1159     | 1008     | 900      | 756      | 1000     | 786      | 754      | 650      |          |          | 900      | 753      |
| - power steering                   | S        |          | S        |          | S        | S        | S        |          | S        |          | S        |          |          |          | S        |          |
| - ABS                              | S        |          | S        |          | S        | S        | S        |          | S        |          | S        |          |          |          | S        |          |
| - airbag                           | S        |          | S        |          | S        | S        | S        |          | S        |          | S        |          |          |          | S        |          |
| Right-hand-drive                   | 770      | 617      | 850      | 702      | S        | S        | 735      | 735      | 800      | 653      |          |          |          |          | 750      | 627      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | YES      |          | 2        |          | YES      |          | YES      |          |          |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          | NO       |          | NO       |          | YES      |          |          |          | YES      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 Pop</b>                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 10 500   | 8 201    | 10 217   | 8 884    |          |          | 12 995   | 9 163    |          |          | 10 500   | 8 750    |
| Price index                        |          |          | 102,8%   | 100,0%   | 100,0%   | 108,3%   |          |          | 127,2%   | 111,7%   |          |          | 102,8%   | 106,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | 820      | 683      | 941      | 818      |          |          | 800      | 487      |          |          |          |          |
| - automatic gear box               |          |          | 650      | 542      | 950      | 826      |          |          | 1200     | 731      |          |          |          |          |
| - power steering                   |          |          | S        |          | S        |          |          |          | S        |          |          |          | S        |          |
| - ABS                              |          |          | S        |          | S        |          |          |          | S        |          |          |          | S        |          |
| - airbag                           |          |          | S        |          | S        |          |          |          | S        |          |          |          | S        |          |
| Right-hand-drive                   |          |          | 689      | 574      | 808      | 702      |          |          | 1200     | 733      |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          | 2        |          |          |          | 2        |          |          |          |          |          |
| - free roadside assistance         |          |          | YES      |          | YES      |          |          |          | YES      |          |          |          |          |          |
| - delivery cost included           |          |          | YES      |          | YES      |          |          |          | NO       |          |          |          |          |          |



FIAT

CINQUECENTO

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.2 Pop                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 20 500   | 17 083   | 279 900  | 235 210  | 139 990  | 66 294   | 165 000  | 139 831  | 2 800 500 | 2 032 917 | 35 900   | 30 424   |
| Price EURO                         | 10 482   | 8 735    | 10 617   | 8 922    | 18 777   | 8 892    | 10 545   | 8 937    | 11 060    | 8 028     | 10 397   | 8 811    |
| Price index                        | 102,6%   | 106,5%   | 103,9%   | 108,8%   | 183,8%   | 108,4%   | 103,2%   | 109,0%   | 108,3%    | 97,9%     | 101,8%   | 107,4%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | 1173     | 977,5    | 25000    | 21008    | 1476     | 422      | 703      | 596      | 200000    | 166667    | 637      | 540      |
| - automatic gear box               | 1936     | 1613     | 30000    | 25210    | 2549     | 728      | 1534     | 1300     | 250000    | 208333    | 1057     | 896      |
| - power steering                   | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - ABS                              | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - airbag                           | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| Right-hand-drive                   | 734      | 611      | 743      | 625      | 1.502    | 711      | 738      | 626      | 774       | 562       | 728      | 617      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 3        |          | 2         |           | 5        |          |
| - free roadside assistance         | NO       |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | NO       |          | YES      |          | YES       |           | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.2 Pop                            | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 7 652    | 6 485    | 39 500   | 31 404   | 32 211   | 27 070   | 129 900  | 103 920  | 339 500  | 285 294  | 7 900    | 6 888    |
| Price EURO                         | 10 950   | 9 280    | 10 968   | 8 720    | 8 990    | 7 555    | 13 781   | 11 025   | 10 108   | 8 494    | 10 657   | 9 292    |
| Price index                        | 107,2%   | 113,2%   | 107,4%   | 106,3%   | 88,0%    | 92,1%    | 134,9%   | 134,4%   | 98,9%    | 103,6%   | 104,3%   | 113,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 703      | 596      | 4000     | 3180     | S        |          | S        |          | 893      | 751      | 500      | 426      |
| - automatic gear box               | 1534     | 1300     | 4900     | 3896     | 3658     | 3074     | NA       |          | 1072     | 901      | 700      | 596      |
| - power steering                   | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | 767      | 650      | 768      | 610      | 629      | 529      | 965      | 772      | 708      | 595      | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 3        |          | 2        |          | 5        |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | NA       |          | NO       |          | YES      |          | 1        |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



**FIAT  
PANDA**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 Dynamic 60HP</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 10 900   | 8 651    | 10 295   | 8 508    | 9 892    | 8 345    | 10 370   | 8 714    | 9 990    | 7 828    | 9 635    | 7 629    | 11 990   | 7 889    | 9 600    | 8 027    |
| Price index                        | 119,8%   | 132,2%   | 113,1%   | 130,0%   | 108,7%   | 127,5%   | 114,0%   | 133,2%   | 109,8%   | 119,6%   | 105,9%   | 116,6%   | 131,8%   | 120,6%   | 105,5%   | 122,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 806      | 640      | S        |          | S        |          | 990      | 832      | S        |          | 854      | 707      | 750      | 456      | S        |          |
| - automatic gear box               | 750      | 595      | 1000     | 826      | 1.159    | 1008     | 820      | 689      | 1100     | 873      | 933      | 772      | N/A      |          | 950      | 794      |
| - power steering                   | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | 763      | 606      | 750      | 620      | S        | S        |          |          | 800      | 646      |          |          |          |          | 660      | 552      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        | 2        | 2        |          | 2        |          | 2        |          | 5        |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | NO       | NO       | 2        |          | YES      |          | YES      |          | NO       |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | YES      | YES      | NO       |          | NO       |          | YES      |          | NO       |          | YES      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 Dynamic 60HP</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 995   | 8 565    | 10 160   | 7 834    | 9 784    | 8 508    | 12 024   | 7 128    | 9 195    | 6 544    | 10 994   | 7 495    | 9 100    | 7 583    |
| Price index                        | 142,8%   | 130,9%   | 111,6%   | 119,7%   | 107,5%   | 130,0%   | 132,1%   | 108,9%   | 101,0%   | 100,0%   | 120,8%   | 114,5%   | 100,0%   | 115,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 750      | 494      | 760      | 633      | S        |          | S        |          | 600      | 365      | 763      | 630      | S        |          |
| - automatic gear box               | 1000     | 659      | 810      | 675      | 950      | 826      |          |          | 1000     | 609      | 824      | 681      | 1020     | 850      |
| - power steering                   | YES      |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | YES      |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | YES      |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | S        | S        | 572      | 477      | 713      | 620      | S        | S        | 860      | 523      |          |          | 627      | 523      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 4        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | YES      |          | NO       |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included           | NO       |          | YES      |          | YES      |          | YES      |          | NO       |          | YES      |          | YES      |          |



FIAT

PANDA

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.2 Dynamic 60HP                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 16 490   | 13 742   | 264 900  | 222 605  | 115 990  | 53 768   | 139 000  | 117 797  | 2 470 000 | 1 757 500 | 28 900   | 24 492   |
| Price EURO                         | 8 431    | 7 026    | 10 048   | 8 444    | 15 558   | 7 212    | 8 884    | 7 529    | 9 754     | 6 941     | 8 370    | 7 093    |
| Price index                        | 92,7%    | 107,4%   | 110,4%   | 129,0%   | 171,0%   | 110,2%   | 97,6%    | 115,0%   | 107,2%    | 106,1%    | 92,0%    | 108,4%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | 1320     | 1100     | S        |          | 1274     | 364      | 766      | 649      | 190000    | 158333    | 718      | 608      |
| - automatic gear box               | 1936     | 1613     | 35000    | 29412    | 2926     | 836      | 1598     | 1354     | 240000    | 200000    | 1057     | 896      |
| - power steering                   | S        | S        | S        |          | S        |          | S        | S        | S         |           | S        |          |
| - ABS                              | S        | S        | S        |          | S        |          | S        | S        | S         |           | S        |          |
| - airbag                           | S        | S        | S        |          | S        |          | S        | S        | S         |           | S        |          |
| Right-hand-drive                   | 590      | 492      | 703      | 591      | 1.245    | 577      | 622      | 527      | 683       | 486       | 586      | 497      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 3        |          | 2         |           | 2        |          |
| - free roadside assistance         | NO       |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | NO       |          | YES      |          | YES       |           | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.2 Dynamic 60HP                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 6 681    | 5 661    | 37 290   | 29 647   | 32 211   | 27 070   | 89 900   | 71 920   | 353 900  | 297 395  | 7 595    | 5 481    |
| Price EURO                         | 9 560    | 8 102    | 10 355   | 8 232    | 8 990    | 7 555    | 9 538    | 7 630    | 10 537   | 8 855    | 10 246   | 7 394    |
| Price index                        | 105,1%   | 123,8%   | 113,8%   | 125,8%   | 98,8%    | 115,4%   | 104,8%   | 116,6%   | 115,8%   | 135,3%   | 112,6%   | 113,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 766      | 649      | 3.600    | 2.862    | S        |          | 582      | 466      | S        |          | 500      | 426      |
| - automatic gear box               | 1598     | 1354     | 6000     | 4770     | 3658     | 3074     | 1153     | 923      | 1251     | 1051     | 700      | 596      |
| - power steering                   | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | 669      | 567      | 725      | 576      | 629      | 529      | 668      | 534      | 738      | 620      | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 3        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | NA       |          | NO       |          | YES      |          | 1        |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



## FIAT

## GRANDE PUNTO

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.3 mjet Dynamic 75HP 5 door</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 15 890   | 12 897   | 14 990   | 12 388   | 13 651   | 11 473   | 15 680   | 13 176   | 14 900   | 11 675   | 14 205   | 11 856   | 16 990   | 11 380   | 14 950   | 12 500   |
| Price index                         | 118,1%   | 115,0%   | 111,4%   | 110,4%   | 101,4%   | 102,3%   | 116,5%   | 117,5%   | 110,7%   | 104,1%   | 105,5%   | 105,7%   | 126,2%   | 101,5%   | 111,1%   | 111,4%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | S        |          | S        | S        | S        |          | S        |          | 1037     | 894      | S        |          | S        |          |
| - automatic gear box                | 983      | 780      | 695      | 574      | 1159     | 1008     | 920      | 773      | NA       |          | NA       |          | N/A      |          | 800      | 669      |
| - power steering                    | S        |          | S        |          | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        | S        | S        |          | S        |          | S        |          | S        |          | 6        |          |
| Right-hand-drive                    | 1138     | 903      | 850      | 703      | S        | S        | 1098     | 922      | 800      | 636      |          |          |          |          | 950      | 794      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          |
| - free roadside assistance          | YES      |          | YES      |          | NO       |          | 2        |          | YES      |          | YES      |          |          |          | YES      |          |
| - delivery cost included            | YES      |          | YES      |          | YES      |          | NO       |          | NO       |          | YES      |          |          |          | YES      |          |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL(*)    |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.3 mjet Dynamic 75HP 5 door</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 17 595   | 11 597   | 15 810   | 12 590   | 14 246   | 12 388   | 19 886   | 11 447   | 19 895   | 12 289   | 17 906   | 12 291   | 13 460   | 11 217   |
| Price index                         | 130,7%   | 103,4%   | 117,5%   | 112,2%   | 105,8%   | 110,4%   | 147,7%   | 102,0%   | 147,8%   | 109,6%   | 133,0%   | 109,6%   | 100,0%   | 100,0%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 800      | 527      | S        |          | S        |          | S        |          | 1000     | 609      | 847      | 700      | S        |          |
| - automatic gear box                | NA       |          | na       |          | 660      | 574      |          |          | 1395     | 850      | 824      | 681      | NA       |          |
| - power steering                    | YES      |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | YES      |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | YES      |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | S        | S        | 1056     | 880      | 808      | 703      | S        | S        | 1615     | 983      |          |          | 923      | 769      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 4        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance          | YES      |          | YES      |          | YES      |          | NO       |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included            | NO       |          | YES      |          | YES      |          | YES      |          | NO       |          | YES      |          | YES      |          |

Notes:

(\*) version 1.3 mjet Dynamic 90 HP



FIAT

GRANDE PUNTO

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.3 mjet Dynamic 75HP 5 door       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 25 900   | 21 583   | 379 900  | 319 244  | 160 692  | 74 588   | 212 000  | 179 661  | 3 365 000 | 2 595 833 | 43 900   | 37 203   |
| Price EURO                         | 13 243   | 11 036   | 14 410   | 12 109   | 21 554   | 10 005   | 13 549   | 11 482   | 13 289    | 10 251    | 12 714   | 10 775   |
| Price index                        | 98,4%    | 98,4%    | 107,1%   | 108,0%   | 160,1%   | 89,2%    | 100,7%   | 102,4%   | 98,7%     | 91,4%     | 94,5%    | 96,1%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        |          | S        |          | 10000    | 2858     | S        | S        | 190000    | 158333    | 717      | 608      |
| - automatic gear box               | 1936     | 1613     | NA       |          | NA       | NA       | 1598     | 1598     | 250000    | 208333    | 1057     | 896      |
| - power steering                   | S        |          | S        |          | S        | S        | S        | S        | S         |           | S        |          |
| - ABS                              | S        |          | S        |          | S        | S        | S        | S        | S         |           | S        |          |
| - airbag                           | S        |          | S        |          | S        | S        | S        | S        | S         |           | S        |          |
| Right-hand-drive                   | 927      | 772      | 26593    | 22347    | 1939     | 900      | 948      | 804      | 930       | 718       | 890      | 754      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 3        |          | 2         |           | 2        |          |
| - free roadside assistance         | NO       |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | NO       |          | YES      |          | YES       |           | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.3 mjet Dynamic 75HP 5 door       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 10 049   | 8 516    | 54 990   | 43 718   | 50 162   | 42 154   | 167 900  | 134 320  | 479 900  | 403 277  | 10 420   | 8 464    |
| Price EURO                         | 14 380   | 12 186   | 15 269   | 12 140   | 14 000   | 11 765   | 17 813   | 14 250   | 14 289   | 12 007   | 14 056   | 11 418   |
| Price index                        | 106,8%   | 108,6%   | 113,4%   | 108,2%   | 104,0%   | 104,9%   | 132,3%   | 127,0%   | 106,2%   | 107,0%   | 104,4%   | 101,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | 4000     | 3180     | S        |          | S        |          | S        | S        | 500      | 426      |
| - automatic gear box               | 1598     | 1598     | 5000     | 3975     | NA       |          | NA       |          | 1367     | 1148     | 700      | 596      |
| - power steering                   | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | 1007     | 853      | 1069     | 850      | 980      | 824      | 1247     | 998      | 1000     | 841      | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 3        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | NA       |          | NO       |          | YES      |          | 1        |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



FIAT  
BRAVO

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.9 jtd 120HP Dynamic</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 21 190   | 16 783   | 19 740   | 16 314   |          |          | 20 900   | 17 563   | 21 850   | 14 640   | 19 070   | 15 793   | 21 990   | 14 300   | 20 650   | 17 266   |
| Price index                        | 121,1%   | 117,4%   | 112,8%   | 114,1%   |          |          | 119,4%   | 122,8%   | 124,9%   | 102,4%   | 109,0%   | 110,4%   | 125,7%   | 100,0%   | 118,0%   | 120,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          | S        |          |          |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - automatic gear box               | NA       |          | NA       |          |          |          | NA       |          | NA       |          | NA       |          | N/A      |          | NA       |          |
| - power steering                   | S        |          | S        |          |          |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | S        |          | S        |          |          |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | S        |          | S        |          |          |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | 1509     | 1175     | 1500     | 1240     |          |          | 1463     | 1229     | 1000     | 753      |          |          |          |          | 750      | 627      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 5        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          |          |          | 2        |          | YES      |          | YES      |          |          |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          |          |          | NO       |          | NO       |          | YES      |          |          |          | YES      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT(*)    |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.9 jtd 120HP Dynamic</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 25 645   | 15 472   | 20 780   | 16 667   | 18 761   | 16 314   |          |          | 24 495   | 15 395   | 23 699   | 15 268   | 17 500   | 14 583   |
| Price index                        | 146,5%   | 108,2%   | 118,7%   | 116,6%   | 107,2%   | 114,1%   |          |          | 140,0%   | 107,7%   | 135,4%   | 106,8%   | 100,0%   | 102,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - automatic gear box               |          |          | NA       |          | ND       |          |          |          | NA       |          | NA       |          | NA       |          |
| - power steering                   |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - ABS                              |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - airbag                           |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | S        | S        | 1468     | 1223     | 1426     | 1240     |          |          | 1987     | 1232     |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         |          |          | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included           |          |          | YES      |          | YES      |          |          |          | NO       |          | YES      |          | NO       |          |

Notes:

(\*) 1.6 Mjet 120HP



FIAT

BRAVO

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.9 jtd 120HP Dynamic              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 33 850   | 28 208   | 489 900  | 411 681  | 243 190  | 97 445   | 275 000  | 233 051  | 4 890 000 | 3 455 833 | 57 900   | 49 068   |
| Price EURO                         | 17 307   | 14 423   | 18 582   | 15 615   | 32 620   | 13 071   | 17 576   | 14 895   | 19 311    | 13 648    | 16 769   | 14 211   |
| Price index                        | 98,9%    | 100,9%   | 106,2%   | 109,2%   | 186,4%   | 91,4%    | 100,4%   | 104,2%   | 110,4%    | 95,4%     | 95,8%    | 99,4%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | S        |          | S        |          | 11001    | 3143     | S        | S        | S         |           | S        |          |
| - automatic gear box               | 1936     | 1613     | NA       |          | NA       |          | 1214     | 1029     | NA        |           | 1057     | 896      |
| - power steering                   | S        |          | S        |          | S        |          | S        | S        | S         |           | S        |          |
| - ABS                              | S        |          | S        |          | S        |          | S        | S        | S         |           | S        |          |
| - airbag                           | S        |          | S        |          | S        |          | S        | S        | S         |           | S        |          |
| Right-hand-drive                   | 1212     | 1010     | 34293    | 28818    | 2935     | 1176     | 1230     | 1.043    | 1352      | 955       | 1174     | 995      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 3        |          | 2         |           | 2        |          |
| - free roadside assistance         | NO       |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | NO       |          | YES      |          | YES       |           | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.9 jtd 120HP Dynamic              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 12 453   | 10 553   | 68 990   | 54 849   | 61 355   | 51 559   | 189 900  | 151 920  | 624 900  | 525 126  | 13 795   | 11 269   |
| Price EURO                         | 17 820   | 15 102   | 19 157   | 15 230   | 17 124   | 14 390   | 20 147   | 16 118   | 18 606   | 15 635   | 18 609   | 15 201   |
| Price index                        | 101,8%   | 105,6%   | 109,5%   | 106,5%   | 97,9%    | 100,6%   | 115,1%   | 112,7%   | 106,3%   | 109,3%   | 106,3%   | 106,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - automatic gear box               | 1214     | 1029     | NA       |          | NA       |          | NA       |          | 1489     | 1251     | NA       |          |
| - power steering                   | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                              | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                           | S        | S        | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | 1247     | 1057     | 1341     | 1066     | 1199     | 1007     | 1410     | 1128     | 1302     | 1094     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 3        |          | 2        |          | 2        |          | 5        |          |
| - free roadside assistance         | YES      |          | YES      |          | NA       |          | NO       |          | YES      |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



## FIAT

## DOBLÓ PANORAMA

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Dynamic 1.3 mjet</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 18 790   | 14 914   | 17 040   | 14 083   | 16 616   | 14 026   | 17 720   | 14 891   | 17 400   | 13 675   | 16 876   | 13 646   |          |          | 17 650   | 14 758   |
| Price index                        | 121,3%   | 121,6%   | 110,0%   | 114,8%   | 107,3%   | 114,3%   | 114,4%   | 121,4%   | 112,3%   | 111,5%   | 108,9%   | 111,2%   |          |          | 113,9%   | 120,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          | S        |          | S        |          | S        |          | S        |          | 938      | 777      |          |          | S        |          |
| - automatic gear box               | NA       |          | NA       |          | N.A.     |          | NA       |          | NA       |          | NA       |          |          |          | NA       |          |
| - power steering                   | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - ABS                              | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - airbag                           | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |          |          | S        |          |
| Right-hand-drive                   | 1340     | 1044     | 915      | 756      | S        | S        | 1240     | 1042     | 800      | 636      |          |          |          |          | 960      | 803      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | NO       |          | 2        |          | YES      |          | YES      |          |          |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          | NO       |          | NO       |          | YES      |          |          |          | YES      |          |

|                                    | IE(*)    |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Dynamic 1.3 mjet</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 19 395   | 12 783   | 18 580   | 14 835   | 16 195   | 14 083   |          |          | 19 995   | 12 267   | 21 492   | 13 794   | 15 490   | 12 908   |
| Price index                        | 125,2%   | 104,2%   | 119,9%   | 120,9%   | 104,6%   | 114,8%   |          |          | 129,1%   | 100,0%   | 138,7%   | 112,5%   | 100,0%   | 105,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 750      | 494      | S        |          | S        |          |          |          | S        |          | 864      | 714      | S        |          |
| - automatic gear box               |          |          | NA       |          | ND       |          |          |          | NA       |          | NA       |          | NA       |          |
| - power steering                   | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - ABS                              | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - airbag                           | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   | S        | S        | 1527     | 1272     | 869      | 756      |          |          | 1583     | 981      |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 4        |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included           | NO       |          | YES      |          | YES      |          |          |          | NO       |          | YES      |          | YES      |          |

Notes:

(\*) Active version



FIAT

DOBLÓ PANORAMA

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ(*)    |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| Dynamic 1.3 mjet                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 27 700   | 23 083   | 449 000  | 377 311  | 222 190  | 86 442   | 234 000  | 198 305  | 3 905 000 | 3 045 833 | 48 900   | 41 441   |
| Price EURO                         | 14 163   | 11 803   | 17 031   | 14 312   | 29 803   | 11 595   | 14 955   | 12 674   | 15 421    | 12 028    | 14 162   | 12 002   |
| Price index                        | 91,4%    | 96,2%    | 109,9%   | 116,7%   | 192,4%   | 94,5%    | 96,5%    | 103,3%   | 99,6%     | 98,1%     | 91,4%    | 97,8%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | 1467     | 1223     | 35700    | 30000    | 15021    | 4292     | 1022     | 866      | 220000    | 183333    | 811      | 687      |
| - automatic gear box               | -        | -        | NA       | NA       | NA       | NA       | -        | -        | NA        | NA        | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S         | S         | S        | S        |
| Right-hand-drive                   | 991      | 826      | 1192     | 1002     | 2681     | 1043     | 1047     | 887      | 1079      | 842       | 991      | 840      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2         |           | 2        |          |
| - free roadside assistance         | NO       |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | NO       |          | YES      |          | YES       |           | YES      |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

Notes:

(\*) Family version

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| Dynamic 1.3 mjet                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 10 782   | 9 138    | 61 490   | 48 886   | 58 457   | 49 123   |          |          | 619 900  | 520 924  | 11 995   | 9 737    |
| Price EURO                         | 15 430   | 13 076   | 17 074   | 13 575   | 16 315   | 13 710   |          |          | 18 457   | 15 510   | 16 181   | 13 135   |
| Price index                        | 99,6%    | 106,6%   | 110,2%   | 110,7%   | 105,3%   | 111,8%   |          |          | 119,2%   | 126,4%   | 104,5%   | 107,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1022     | 866      | 4000     |          | S        |          |          |          | S        |          | S        |          |
| - automatic gear box               | -        | -        | NA       |          | NA       |          |          |          | NA       |          | NA       |          |
| - power steering                   | S        | S        | S        |          | S        |          |          |          | S        |          | S        |          |
| - ABS                              | S        | S        | S        |          | S        |          |          |          | S        |          | S        |          |
| - airbag                           | S        | S        | S        |          | S        |          |          |          | S        |          | S        |          |
| Right-hand-drive                   | 1080     | 915      | 1195     | 950      | 1142     | 960      |          |          | 1292     | 1086     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 3        |          |          |          | 2        |          | 3        |          |
| - free roadside assistance         | YES      |          | YES      |          | NA       |          |          |          | YES      |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          | YES      |          |          |          | YES      |          | YES      |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



**FORD  
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**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.4 5Dr Ambiente</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 14 030   | 11 030   | 13 880   | 11 471   |          |          | 13 750   | 11 555   | 12 325   | 9 689    | 13 375   | 11 077   | 14 780   | 9 518    | 12 370   | 10 343   |
| Price index                        | 113,8%   | 115,9%   | 112,6%   | 120,5%   |          |          | 111,6%   | 121,4%   | 100,0%   | 101,8%   | 108,5%   | 116,4%   | 119,9%   | 100,0%   | 100,4%   | 108,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 900      | 708      | 1150     | 950      |          |          | Std      | Std      | Std      | Std      | 950      | 787      | 1200     | 773      | 990      | 828      |
| - automatic gear box               | 760      | 597      | 900      | 744      |          |          | 700      | 588      | 1600     | 1258     | 1575     | 1304     | 1800     | 1159     | 650      | 543      |
| - power steering                   | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - ABS                              | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - airbag                           | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| Right-hand-drive                   | 720      | 566      | 726      | 600      | 0        | 0        | 696      | 585      | 756      | 594      | 600      | 497      | 1008     | 649      | 718      | 600      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 4 Yr     | 4 Yr     | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 yr     | 2 yr     |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | no       | no       | yes      | yes      |
| - delivery cost included           | Yes      | Yes      | Yes      | Yes      |          |          | No       | No       | Yes      | Yes      | Yes      | Yes      | no       | no       | yes      | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.4 5Dr Ambiente</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 16 625   | 10 958   | 12 950   | 10 369   | 13 192   | 11 471   |          |          | 15 510   | 10 431   | 13 700   | 9 990    |          |          |
| Price index                        | 134,9%   | 115,1%   | 105,1%   | 108,9%   | 107,0%   | 120,5%   |          |          | 125,8%   | 109,6%   | 111,2%   | 105,0%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 970      | 639      | Std      | Std      | 1093     | 950      |          |          | 900      | 605      | 860      | 627      |          |          |
| - automatic gear box               | 1010     | 666      | n/a      | n/a      | 856      | 744      |          |          | 865      | 582      | 1020     | 744      |          |          |
| - power steering                   | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - ABS                              | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - airbag                           | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| Right-hand-drive                   | Std      | Std      | 600      | 480      | 690      | 600      | 0        | 0        | 883      | 594      | 935      | 682      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     |          |          |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      |          |          |
| - delivery cost included           | No       | No       | Yes      | Yes      | Yes      | Yes      |          |          | No       | No       | Yes      | Yes      |          |          |



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NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 1.4 5Dr Ambiente                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 13 598   | 11 427   | 22 478   | 9 212    |          |          | 12 703   | 10 586   |          |          |
| Price index                        |          |          | 110,3%   | 120,1%   | 182,4%   | 96,8%    |          |          | 103,1%   | 111,2%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | 29000    | 24370    | 13000    | 5328     |          |          | 250000   | 208333   |          |          |
| - automatic gear box               |          |          | 55000    | 46219    | n/a      | n/a      |          |          | 250000   | 208333   |          |          |
| - power steering                   |          |          | Std      | Std      | std      | std      |          |          | std      | std      |          |          |
| - ABS                              |          |          | Std      | Std      | std      | std      |          |          | std      | std      |          |          |
| - airbag                           |          |          | Std      | Std      | std      | std      |          |          | std      | std      |          |          |
| Right-hand-drive                   |          |          | 19040    | 16000    | 11330    | 4643     |          |          | 132316   | 110263   |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2 Yr     | 2 Yr     | 2 yr     | 2 yr     |          |          | 2 Yr     | 2 Yr     |          |          |
| - free roadside assistance         |          |          | Yes      | Yes      | yes      | yes      |          |          | Yes      | Yes      |          |          |
| - delivery cost included           |          |          | Yes      | Yes      | no       | no       |          |          | Yes      | Yes      |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.4 5Dr Ambiente                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 13 673   | 11 208   |          |          | 12 477   | 9 981    |          |          | 13 294   | 11 314   |
| Price index                        |          |          | 110,9%   | 117,8%   |          |          | 101,2%   | 104,9%   |          |          | 107,9%   | 118,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | 4500     | 3689     |          |          | 7000     | 5600     |          |          | n/a      | n/a      |
| - automatic gear box               |          |          | n/a      | n/a      |          |          | n/a      | n/a      |          |          | n/a      | n/a      |
| - power steering                   |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   |          |          | 3121     | 2558     |          |          | 6900     | 5520     |          |          | Std      | Std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     |          |          | 3Yr      | 3Yr      |
| - free roadside assistance         |          |          | Yes      | Yes      |          |          | 3 Yr     | 3 Yr     |          |          | Yes      | Yes      |
| - delivery cost included           |          |          | Yes      | Yes      |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

a/ Prices are Based on recommended retail price adjusted for equipment difference (effective Jan 1, 2008)

b/ Major Option'; std (standard); n/a (not available)



**FORD  
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**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 5 Dr Trend</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 19 480   | 15 171   | 18 625   | 15 393   |          |          | 18 250   | 15 336   | 17 255   | 13 007   | 16 180   | 13 400   | 19 125   | 12 082   | 17 350   | 14 507   |
| Price index                        | 120,4%   | 125,6%   | 115,1%   | 127,4%   |          |          | 112,8%   | 126,9%   | 106,6%   | 107,7%   | 100,0%   | 110,9%   | 118,2%   | 100,0%   | 107,2%   | 120,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - automatic gear box               | 1200     | 935      | 1000     | 826      |          |          | 1250     | 1050     | 1200     | 905      | 1190     | 986      | 1800     | 1137     | 1050     | 878      |
| - power steering                   | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - ABS                              | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - airbag                           | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| Right-hand-drive                   | 720      | 561      | 726      | 600      |          |          | 696      | 585      | 756      | 570      | 600      | 497      | 1024     | 647      | 718      | 600      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 4 Yr     | 4 Yr     | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 yr     | 2 yr     |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | no       | no       | yes      | yes      |
| - delivery cost included           | Yes      | Yes      | Yes      | Yes      |          |          | No       | No       | Yes      | Yes      | Yes      | Yes      | no       | no       | yes      | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 5 Dr Trend</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 22 655   | 14 932   | 17 035   | 13 740   | 17 702   | 15 393   |          |          | 21 675   | 14 452   | 20 090   | 13 891   |          |          |
| Price index                        | 140,0%   | 123,6%   | 105,3%   | 113,7%   | 109,4%   | 127,4%   |          |          | 134,0%   | 119,6%   | 124,2%   | 115,0%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1060     | 699      | std      | std      | Std      | Std      |          |          | Std      | Std      | 1040     | 719      |          |          |
| - automatic gear box               | 500      | 330      | n/a      | n/a      | 950      | 826      |          |          | 2350     | 1567     | No       | No       |          |          |
| - power steering                   | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - ABS                              | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - airbag                           | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| Right-hand-drive                   | Std      | Std      | 600      | 484      | 690      | 600      |          |          | 917      | 611      | 935      | 647      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     |          |          |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      |          |          |
| - delivery cost included           | No       | No       | Yes      | Yes      | Yes      | Yes      |          |          | No       | No       | Yes      | Yes      |          |          |



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NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 1.6 5 Dr Trend                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 18 832   | 15 825   | 32 088   | 12 279   |          |          | 16 736   | 13 947   |          |          |
| Price index                        |          |          | 116,4%   | 131,0%   | 198,3%   | 101,6%   |          |          | 103,4%   | 115,4%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | 36100    | 30336    | std      | std      |          |          | Std      | Std      |          |          |
| - automatic gear box               |          |          | 35000    | 29412    | 22000    | 8419     |          |          | 350000   | 291666   |          |          |
| - power steering                   |          |          | Std      | Std      | std      | std      |          |          | Std      | Std      |          |          |
| - ABS                              |          |          | Std      | Std      | std      | std      |          |          | Std      | Std      |          |          |
| - airbag                           |          |          | Std      | Std      | std      | std      |          |          | Std      | Std      |          |          |
| Right-hand-drive                   |          |          | 19040    | 16000    | 12191    | 4665     |          |          | 132316   | 110263   |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2 Yr     | 2 Yr     | 2 yr     | 2 yr     |          |          | 2 Yr     | 2 Yr     |          |          |
| - free roadside assistance         |          |          | Yes      | Yes      | yes      | yes      |          |          | Yes      | Yes      |          |          |
| - delivery cost included           |          |          | Yes      | Yes      | no       | no       |          |          | Yes      | Yes      |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.6 5 Dr Trend                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 18 549   | 15 204   |          |          | 16 837   | 13 470   |          |          | 18 764   | 15 970   |
| Price index                        |          |          | 114,6%   | 125,8%   |          |          | 104,1%   | 111,5%   |          |          | 116,0%   | 132,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | 4500     | 3689     |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               |          |          | 4000     | 3279     |          |          | 11000    | 8800     |          |          | 975      | 830      |
| - power steering                   |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   |          |          | 3121     | 2558     |          |          | 6900     | 5520     |          |          | Std      | Std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     |          |          | 3yr      | 3yr      |
| - free roadside assistance         |          |          | Yes      | Yes      |          |          | 3 Yr     | 3 Yr     |          |          | Yes      | Yes      |
| - delivery cost included           |          |          | Yes      | Yes      |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

a/ Prices are Based on recommended retail price adjusted for equipment difference (effective Jan 1, 2008)

b/ Major Option'; std (standard); n/a (not available)



**FORD  
MONDEO**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0TD 5Dr Trend</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 27 600   | 21 296   | 25 090   | 20 736   |          |          | 26 900   | 22 605   | 25 345   | 18 654   | 25 465   | 21 089   | 32 745   | 20 738   | 26 100   | 21 823   |
| Price index                        | 115,7%   | 114,2%   | 105,2%   | 111,2%   |          |          | 112,8%   | 121,2%   | 106,3%   | 100,0%   | 106,8%   | 113,1%   | 137,3%   | 111,2%   | 109,5%   | 117,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - automatic gear box               | 2600     | 2006     | 1650     | 1364     |          |          | 2000     | 1681     | 1250     | 920      | 1385     | 1147     | 3600     | 2280     | 1300     | 1087     |
| - power steering                   | std      | std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      | Std      | Std      | std      | std      | std      | std      |
| Right-hand-drive                   | 720      | 556      | 726      | 600      |          |          | 696      | 585      | 809      | 595      | 600      | 497      | 1024     | 649      | 718      | 600      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | std      | std      | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 yrs    | 2 yrs    |
| - free roadside assistance         | std      | std      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | No       | No       | yes      | yes      |
| - delivery cost included           | std      | std      | Yes      | Yes      |          |          | No       | No       | Yes      | Yes      | Yes      | Yes      | No       | No       | yes      | yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0TD 5Dr Trend</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 32 810   | 19 794   | 25 700   | 20 961   | 23 846   | 20 736   |          |          | 32 175   | 20 062   | 33 795   | 20 544   |          |          |
| Price index                        | 137,6%   | 106,1%   | 107,8%   | 112,4%   | 100,0%   | 111,2%   |          |          | 134,9%   | 107,5%   | 141,7%   | 110,1%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - automatic gear box               | 850      | 513      | 1250     | 1019     | 1569     | 1364     |          |          | 2300     | 1434     | Std      | Std      |          |          |
| - power steering                   | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - ABS                              | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - airbag                           | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| Right-hand-drive                   | Std      | Std      | 600      | 489      | 690      | 600      |          |          | 917      | 572      | 935      | 568      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     | 2 Yr     | 2 Yr     |          |          |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      |          |          |
| - delivery cost included           | No       | No       | Yes      | Yes      | Yes      | Yes      |          |          | No       | No       | Yes      | Yes      |          |          |



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NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 2.0TD 5Dr Trend                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 29813    | 25053    | 51685    | 18401    |          |          | 26590    | 22158    |          |          |
| Price index                        |          |          | 125,0%   | 134,3%   | 216,7%   | 98,6%    |          |          | 111,5%   | 118,8%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | 38000    | 31933    | std      | std      |          |          | 280000   | 233332   |          |          |
| - automatic gear box               |          |          | 50000    | 42017    | 45000    | 16020    |          |          | 500000   | 416665   |          |          |
| - power steering                   |          |          | std      | std      | std      | std      |          |          | Std      | Std      |          |          |
| - ABS                              |          |          | std      | std      | std      | std      |          |          | Std      | Std      |          |          |
| - airbag                           |          |          | std      | std      | std      | std      |          |          | Std      | Std      |          |          |
| Right-hand-drive                   |          |          | 19040    | 16000    | 12191    | 4340     |          |          | 132316   | 110263   |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2 Yr     | 2 Yr     | 2yr      | 2yr      |          |          | 2years   | 2years   |          |          |
| - free roadside assistance         |          |          | Yes      | Yes      | std      | std      |          |          | Yes      | Yes      |          |          |
| - delivery cost included           |          |          | Yes      | Yes      | no       | no       |          |          | Yes      | Yes      |          |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.0TD 5Dr Trend                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 27129    | 22238    |          |          | 24136    | 19309    |          |          | 22676    | 19299    |
| Price index                        |          |          | 113,8%   | 119,2%   |          |          | 101,2%   | 103,5%   |          |          | 95,1%    | 103,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               |          |          | 5800     | 4754     |          |          | 19000    | 15200    |          |          | 1035     | 881      |
| - power steering                   |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           |          |          | std      | std      |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   |          |          | 3121     | 2558     |          |          | 6900     | 5520     |          |          | Std      | Std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2 Yr     | 2 Yr     |          |          | 2 Yr     | 2 Yr     |          |          | 3yr      | 3yr      |
| - free roadside assistance         |          |          | Yes      | Yes      |          |          | 3 Yr     | 3 Yr     |          |          | Yes      | Yes      |
| - delivery cost included           |          |          | Yes      | Yes      |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

a/ Prices are Based on recommended retail price adjusted for equipment difference (effective Jan 1, 2008)

b/ Major Option'; std (standard); n/a (not available)



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## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.8L Sport 5D</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 23 020   | 17 928   | 20 790   | 17 182   | 24 000   | 15 898   | 21 500   | 18 067   | 22 990   | 15 784   | 20 500   | 16 977   | 23 450   | 14 981   | 21 550   | 18 079   |
| Price index                        | 116,5%   | 119,7%   | 105,2%   | 114,7%   | 121,5%   | 106,1%   | 108,8%   | 120,6%   | 116,3%   | 105,4%   | 103,7%   | 113,3%   | 118,7%   | 100,0%   | 109,1%   | 120,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 1120     | 872      | 1240     | 1025     | 1200     | 1044     | 1050     | 882      | 1000     | 840      | 1000     | 828      | 1100     | 695      | 1000     | 836      |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 618      | 481      | 582      | 481      |          |          | 573      | 481      | 701      | 481      | 562      | 481      | 728      | 481      | 575      | 481      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 7        | 7        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |
| - delivery cost included           | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | No       | No       | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.8L Sport 5D</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 26 335   | 16 758   | 20 700   | 17 013   | 19 760   | 17 183   | 27 797   | 15 780   | 26 190   | 16 888   | 23 900   | 15 609   | 21 677   | 17 543   |
| Price index                        | 133,3%   | 111,9%   | 104,8%   | 113,6%   | 100,0%   | 114,7%   | 140,7%   | 105,3%   | 132,5%   | 112,7%   | 121,0%   | 104,2%   | 109,7%   | 117,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 800      | 509      | 1000     | 833      | 1179     | 1025     | 1538     | 815      | 1450     | 883      | 1020     | 843      | 1060     | 883      |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          | 577      | 481      | 553      | 481      |          |          | 790      | 481      | 582      | 481      | 577      | 481      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |
| - delivery cost included           | No       | No       | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | No       | No       | Yes      | Yes      | Yes      | Yes      |

Notes:

Prices are recommended retail prices at 1/01/2008. Final prices are set by dealers. The recommended prices are adjusted for equipment differences.

Major options: S (Standard), N/A not available.

HONDA



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**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
| <b>1.8L Sport 5D</b>               | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 21 468    | 17 849   | 21 014    | 17 658   | 36 294    | 13 658   | 17 512    | 14 841   | 19 900    | 14 138   | 18 066    | 15 311   |
| Price index                        | 108,6%    | 119,1%   | 106,3%    | 117,9%   | 183,7%    | 91,2%    | 88,6%     | 99,1%    | 100,7%    | 94,4%    | 91,4%     | 102,2%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - automatic gear box               | 1221      | 1018     | 1138      | 956      | 2012      | 590      | 959       | 812      | 1185      | 987      | 959       | 812      |
| - power steering                   | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - ABS                              | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - airbag                           | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| Right-hand-drive                   | 577       | 481      | 573       | 481      | 1302      | 481      | 568       | 481      | 577       | 481      | 568       | 481      |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        |
| - free roadside assistance         | No        | No       | No        | No       | Yes       | Yes      | Yes       | Yes      | No        | No       | Yes       | Yes      |
| - delivery cost included           | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
| <b>1.8L Sport 5D</b>               | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 17 974    | 15 232   | 20 826    | 17 070   | 20 665    | 16 958   | 18 842    | 15 074   | 20 614    | 17 322   | 20 019    | 17 037   |
| Price index                        | 91,0%     | 101,7%   | 105,4%    | 113,9%   | 104,6%    | 113,2%   | 95,4%     | 100,6%   | 104,3%    | 115,6%   | 101,3%    | 113,7%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - automatic gear box               | 966       | 819      | 1111      | 910      | 1199      | 1008     | 1061      | 849      | 1489      | 1251     | 944       | 804      |
| - power steering                   | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - ABS                              | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - airbag                           | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| Right-hand-drive                   | 568       | 481      | 587       | 481      | 577       | 481      | 601       | 481      | 573       | 481      |           |          |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        |
| - free roadside assistance         | Yes       | Yes      | Yes       | Yes      | No        | no       | Yes       | Yes      | No        | No       | Yes       | Yes      |
| - delivery cost included           | Yes       | Yes      | No        | No       | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | No        | No       |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

Prices are recommended retail prices at 1/01/2008. Final prices are set by dealers. The recommended prices are adjusted for equipment differences.

Major options: S (Standard), N/A not available.

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**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL(*)    |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 SPORT 4D</b>                |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 26 390   | 19 992   | 25 150   | 20 785   | 25 600   | 17 030   | 25 800   | 21 681   | 28 971   | 18 039   | 24 300   | 19 324   | 29 950   | 18 166   | 24 350   | 20 429   |
| Price index                        | 110,4%   | 123,1%   | 105,2%   | 127,9%   | 107,1%   | 104,8%   | 107,9%   | 133,5%   | 121,2%   | 111,0%   | 101,7%   | 119,0%   | 125,3%   | 111,8%   | 101,9%   | 125,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 2325     | 1746     | 1825     | 1508     | 1200     | 1044     | 1800     | 1513     | 1300     | 1092     | 2200     | 1683     | 2400     | 1440     | 1000     | 836      |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 635      | 481      | 582      | 481      |          |          | 573      | 481      | 768      | 481      | 605      | 481      | 761      | 481      | 575      | 481      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 7        | 7        | 3        | 3        | 3        | 3        | 5        | 5        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |
| - delivery cost included           | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | No       | No       | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |

|                                    | IE       |          | IT(*)    |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 SPORT 4D</b>                |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 36 170   | 21 642   | 24 325   | 20 034   | 23 905   | 20 787   | 28 456   | 16 245   | 32 200   | 20 466   | 30 825   | 18 761   | 25 545   | 19 648   |
| Price index                        | 151,3%   | 133,2%   | 101,8%   | 123,3%   | 100,0%   | 128,0%   | 119,0%   | 100,0%   | 134,7%   | 126,0%   | 128,9%   | 115,5%   | 106,9%   | 121,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | 1575     | 942      | 1000     | 833      | 1735     | 1508     | 1635     | 815      | 2435     | 1483     | 1200     | 992      | 1060     | 883      |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          | 577      | 481      | 553      | 481      |          |          | 790      | 481      | 582      | 481      | 630      | 481      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |
| - delivery cost included           | No       | No       | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | No       | No       | Yes      | Yes      | Yes      | Yes      |

Notes:

Prices are recommended retail prices at 1/01/2008. Final prices are set by dealers. The recommended prices are adjusted for equipment differences.

Major options: S (Standard), N/A not available.

(\*) price is based on 2.0 Comfort adjusted to level of equipment of 2.0 Sport.

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**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ(*)</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|--------------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK          |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
|                                    | incl tax  | excl tax | incl tax     | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>2.0 SPORT 4D</b>                |           |          |              |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |              |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 25 763    | 18 963   | 27 981       | 23 514   | 48 993    | 17 168   | 21 922    | 18 578   | 23 335    | 16 089   | 22 614    | 19 164   |
| Price index                        | 107,8%    | 116,7%   | 117,1%       | 144,7%   | 205,0%    | 105,7%   | 91,7%     | 114,4%   | 97,6%     | 99,0%    | 94,6%     | 118,0%   |
| Major options                      |           |          |              |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         | S        | S            | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - automatic gear box               | 920       | 767      | 1517         | 1275     | 4104      | 1150     | 1023      | 867      | 1185      | 987      | 1014      | 859      |
| - power steering                   | S         | S        | S            | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - ABS                              | S         | S        | S            | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - airbag                           | S         | S        | S            | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| Right-hand-drive                   | 577       | 481      | 573          | 481      | 1392      | 481      | 568       | 481      | 577       | 481      | 568       | 481      |
| Other information                  |           |          |              |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         | 3        | 3            | 3        | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        |
| - free roadside assistance         | No        | No       | No           | No       | Yes       | Yes      | Yes       | Yes      | No        | No       | Yes       | Yes      |
| - delivery cost included           | Yes       | Yes      | Yes          | Yes      | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      |
| 1 EURO =                           |           |          |              |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364       | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK(*)</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|--------------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK          |          | GBP       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax     | excl tax | incl tax  | excl tax |
| <b>2.0 SPORT 4D</b>                |           |          |           |          |           |          |           |          |              |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |              |          |           |          |
| Price EURO                         | 22 496    | 19 064   | 24 547    | 20 120   | 21 738    | 17 814   | 24 041    | 19 233   | 26 715       | 22 450   | 24 581    | 20 920   |
| Price index                        | 94,1%     | 117,4%   | 102,7%    | 123,9%   | 90,9%     | 109,7%   | 100,6%    | 118,4%   | 111,8%       | 138,2%   | 102,8%    | 128,8%   |
| Major options                      |           |          |           |          |           |          |           |          |              |          |           |          |
| - air conditioning                 | S         | S        | S         | S        | S         | S        | S         | S        | S            | S        | S         | S        |
| - automatic gear box               | 1045      | 885      | 1666      | 1366     | 1199      | 1008     | 1379      | 1103     | 1489         | 1251     | 1618      | 1378     |
| - power steering                   | S         | S        | S         | S        | S         | S        | S         | S        | S            | S        | S         | S        |
| - ABS                              | S         | S        | S         | S        | S         | S        | S         | S        | S            | S        | S         | S        |
| - airbag                           | S         | S        | S         | S        | S         | S        | S         | S        | S            | S        | S         | S        |
| Right-hand-drive                   | 568       | 481      | 587       | 481      | 573       | 481      | 601       | 481      | 573          | 481      |           |          |
| Other information                  |           |          |           |          |           |          |           |          |              |          |           |          |
| - warranty condition ( x years)    | 3         | 3        | 3         | 3        | 3         | 3        | 3         | 3        | 3            | 3        | 3         | 3        |
| - free roadside assistance         | Yes       | Yes      | No        | No       | No        | No       | Yes       | Yes      | No           | No       | Yes       | Yes      |
| - delivery cost included           | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | Yes       | Yes      | Yes          | Yes      | No        | No       |
| 1 EURO =                           |           |          |           |          |           |          |           |          |              |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586       | 33,586   | 0,7413    | 0,7413   |

Notes:

Prices are recommended retail prices at 1/01/2008. Final prices are set by dealers. The recommended prices are adjusted for equipment differences.

Major options: S (Standard), N/A not available.

(\*) price is based on 2.0 Comfort adjusted to level of equipment of 2.0 Sport.

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## HYUNDAI

## GETZ

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.1   5dr</b>                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 11 790   | 9 357    | 10 399   | 8 594    |          |          | 11 590   | 9 739    | 9 850    | 7 695    | 11 100   | 8 965    | 11 490   | 7 593    | 11 230   | 9 389    |
| Price index                        | 119,7%   | 123,2%   | 105,6%   | 113,2%   |          |          | 117,7%   | 128,3%   | 100,0%   | 101,3%   | 112,7%   | 118,1%   | 116,6%   | 100,0%   | 114,0%   | 123,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               | N/A      | N/A      | N/A      | N/A      |          |          | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      |
| - power steering                   | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | N.A.     | N.A.     | N.A.     | N.A.     |          |          | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        |          |          | 5        | 5        | 5        | 5        | 5        | 5        | 5        | 5        | 3        | 3        |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |
| - delivery cost included           | NO       | NO       | NO       | NO       |          |          | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.1   5dr</b>                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 995   | 8 736    | 10 320   | 8 127    |          |          |          |          | 10 995   | 7 938    | 11 590   | 8 811    |          |          |
| Price index                        | 131,9%   | 115,1%   | 104,8%   | 107,0%   |          |          |          |          | 111,6%   | 104,5%   | 117,7%   | 116,0%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               | N/A      | N/A      | N/A      | N/A      |          |          |          |          | N/A      | N/A      | N/A      | N/A      |          |          |
| - power steering                   | S        | S        | S        | S        |          |          |          |          | S        | S        | S        | S        |          |          |
| - ABS                              | S        | S        | S        | S        |          |          |          |          | S        | S        | S        | S        |          |          |
| - airbag                           | S        | S        | S        | S        |          |          |          |          | S        | S        | S        | S        |          |          |
| Right-hand-drive                   | S        | S        | N.A.     | N.A.     |          |          |          |          | N.A.     | N.A.     | N.A.     | N.A.     |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        |          |          |          |          | 3        | 3        | 3        | 3        |          |          |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      |          |          |          |          | Yes      | Yes      | No       | No       |          |          |
| - delivery cost included           | NO       | NO       | Yes      | Yes      |          |          |          |          | NO       | NO       | NO       | NO       |          |          |

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NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.1 I 5dr                          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          | 249 900  | 210 000  | 119 995  | 51 384   |          |          | 2 364 000 | 1 970 000 |          |          |
| Price EURO                         |          |          | 9 479    | 7 965    | 16 095   | 6 892    |          |          | 9 336     | 7 780     |          |          |
| Price index                        |          |          | 96,2%    | 104,9%   | 163,4%   | 90,8%    |          |          | 94,8%     | 102,5%    |          |          |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |           |           |          |          |
| - automatic gear box               |          |          | N/A      | N/A      | N/A      | N/A      |          |          | N/A       | N/A       |          |          |
| - power steering                   |          |          | S        | S        | S        | S        |          |          | S         | S         |          |          |
| - ABS                              |          |          | S        | S        | S        | S        |          |          | S         | S         |          |          |
| - airbag                           |          |          | S        | S        | S        | S        |          |          | S         | S         |          |          |
| Right-hand-drive                   |          |          | N.A.     | N.A.     | N.A.     | N.A.     |          |          | N.A.      | N.A.      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    |          |          | 3        | 3        | 3        | 3        |          |          | 3         | 3         |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          |           |           |          |          |
| - delivery cost included           |          |          | NO       | NO       | NO       | NO       |          |          | NO        | NO        |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.1 I 5dr                          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          | 35 700   | 29 262   |          |          | 108 900  | 87 120   | 279 900  | 235 210  | 8 017    | 6 326    |
| Price EURO                         |          |          | 9 913    | 8 125    |          |          | 11 554   | 9 243    | 8 334    | 7 003    | 10 815   | 8 534    |
| Price index                        |          |          | 100,6%   | 107,0%   |          |          | 117,3%   | 121,7%   | 84,6%    | 92,2%    | 109,8%   | 112,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          | N/A      | N/A      |          |          | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      |
| - power steering                   |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          | N.A.     | N.A.     |          |          | N.A.     | N.A.     | N.A.     | N.A.     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 3        | 3        |          |          | 9        | 9        | 3        | 3        | 5        | 5        |
| - free roadside assistance         |          |          |          |          |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| - delivery cost included           |          |          | NO       | NO       |          |          | NO       | NO       | NO       | NO       | NO       | NO       |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

HYUNDAI MOTOR



**HYUNDAI  
TUCSON**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.01                               | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 21.590   | 16.356   | 17.799   | 14.709   |          |          | 19.890   | 16.714   | 22.500   | 15.100   | 21.500   | 16.747   | 28.590   | 17.082   | 21.820   | 18.244   |
| Price index                        | 121,3%   | 111,2%   | 100,0%   | 100,0%   |          |          | 111,7%   | 113,6%   | 126,4%   | 102,7%   | 120,8%   | 113,9%   | 160,6%   | 116,1%   | 122,6%   | 124,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               | N/A      | N/A      | N/A      | N/A      |          |          | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      |
| - power steering                   | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | N.A.     | N.A.     | N.A.     | N.A.     |          |          | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     | N.A.     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        |          |          | 5        | 5        | 5        | 5        | 5        | 5        | 5        | 5        | 3        | 3        |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      |          |          | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      | Yes      |
| - delivery cost included           | NO       | NO       | NO       | NO       |          |          | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.01                               | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 29.495   | 17.993   | 21.990   | 17.809   |          |          |          |          | 23.695   | 15.288   |          |          |          |          |
| Price index                        | 165,7%   | 122,3%   | 123,5%   | 121,1%   |          |          |          |          | 133,1%   | 103,9%   |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               | N/A      | N/A      | N/A      | N/A      |          |          |          |          | N/A      | N/A      |          |          |          |          |
| - power steering                   | S        | S        | S        | S        |          |          |          |          | S        | S        |          |          |          |          |
| - ABS                              | S        | S        | S        | S        |          |          |          |          | S        | S        |          |          |          |          |
| - airbag                           | S        | S        | S        | S        |          |          |          |          | S        | S        |          |          |          |          |
| Right-hand-drive                   | S        | S        | N.A.     | N.A.     |          |          |          |          | N.A.     | N.A.     |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        |          |          |          |          | 3        | 3        |          |          |          |          |
| - free roadside assistance         | Yes      | Yes      | Yes      | Yes      |          |          |          |          | Yes      | Yes      |          |          |          |          |
| - delivery cost included           | NO       | NO       | Yes      | Yes      |          |          |          |          | NO       | NO       |          |          |          |          |

HYUNDAI MOTOR



HYUNDAI  
TUCSON

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 2.0 I                              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          | 609 900  | 512 521  | 249 995  | 93 218   |          |          | 5 479 000 | 4 565 833 |          |          |
| Price EURO                         |          |          | 23 134   | 19 440   | 33 533   | 12 504   |          |          | 21 637    | 18 031    |          |          |
| Price index                        |          |          | 130,0%   | 132,2%   | 188,4%   | 85,0%    |          |          | 121,6%    | 122,6%    |          |          |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |           |           |          |          |
| - automatic gear box               |          |          | N/A      | N/A      | N/A      | N/A      |          |          | N/A       | N/A       |          |          |
| - power steering                   |          |          | S        | S        | S        | S        |          |          | S         | S         |          |          |
| - ABS                              |          |          | S        | S        | S        | S        |          |          | S         | S         |          |          |
| - airbag                           |          |          | S        | S        | S        | S        |          |          | S         | S         |          |          |
| Right-hand-drive                   |          |          | N.A.     | N.A.     | N.A.     | N.A.     |          |          | N.A.      | N.A.      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    |          |          | 3        | 3        | 3        | 3        |          |          | 3         | 3         |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          |           |           |          |          |
| - delivery cost included           |          |          | NO       | NO       | NO       | NO       |          |          | NO        | NO        |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.0 I                              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          | 81 900   | 67 131   |          |          | 219 400  | 175 520  | 689 900  | 579 747  | 14 174   | 12 062   |
| Price EURO                         |          |          | 22 742   | 18 641   |          |          | 23 277   | 18 621   | 20 541   | 17 262   | 19 120   | 16 271   |
| Price index                        |          |          | 127,8%   | 126,7%   |          |          | 130,8%   | 126,6%   | 115,4%   | 117,4%   | 107,4%   | 110,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          | N/A      | N/A      |          |          | N/A      | N/A      | N/A      | N/A      | N/A      | N/A      |
| - power steering                   |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          | N.A.     | N.A.     |          |          | N.A.     | N.A.     | N.A.     | N.A.     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 3        | 3        |          |          | 9        | 9        | 3        | 3        | 5        | 5        |
| - free roadside assistance         |          |          |          |          |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| - delivery cost included           |          |          | NO       | NO       |          |          | NO       | NO       | NO       | NO       | NO       | NO       |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

HYUNDAI MOTOR



KIA  
PICANTO

## EURO ZONE COUNTRIES

|                                    | AT(*)    |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.1 petrol EX MT</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 10 910   | 8 745    | 10 800   | 8 920    | 10 100   | 8 200    | 10 300   | 8 555    | 9 250    | 7 493    | 9 800    | 8 100    | 11 990   | 7 852    | 9 780    | 8 200    |
| Price index                        | 117,9%   | 116,7%   | 116,8%   | 119,0%   | 109,2%   | 109,4%   | 111,4%   | 114,2%   | 100,0%   | 100,0%   | 105,9%   | 108,1%   | 129,6%   | 104,8%   | 105,7%   | 109,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          | S        | S        |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT(*)    |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.1 petrol EX MT</b>            |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 150   | 8 050    | 10 700   | 8 444    | 10 354   | 8 920    |          |          | 11 415   | 7 800    | 10 098   | 7 893    | 9 870    | 8 225    |
| Price index                        | 131,4%   | 107,4%   | 115,7%   | 112,7%   | 111,9%   | 119,0%   |          |          | 123,4%   | 104,1%   | 109,2%   | 105,3%   | 106,7%   | 109,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 3        | 3        |          |          | 3        | 3        | 3        | 3        | S        | S        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | YES      | YES      |          |          | YES      | YES      | YES      | YES      | NA       | NA       |
| - delivery cost included           | NO       | NO       | YES      | YES      | YES      | YES      |          |          | NO       | NO       | YES      | YES      | NO       | NO       |

Notes:

(\*) ver 1.0 petrol EX MT

KIA MOTORS CORPORATION



KIA

PICANTO

## NON EURO ZONE COUNTRIES

|                                    | BG(*)    |          | CZ(*)    |          | DK       |          | EE       |          | HU(*)    |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 1.1 petrol EX MT                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 9 648    | 8 040    | 10 300   | 8 660    | 13 050   | 6 350    | 9 370    | 7 940    | 10 779   | 8 790    | 9 400    | 7 970    |
| Price index                        | 104,3%   | 107,3%   | 111,4%   | 115,6%   | 141,1%   | 84,7%    | 101,3%   | 106,0%   | 116,5%   | 117,3%   | 101,6%   | 106,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | NA       | NA       | S        | S        | NA       | NA       |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 3        | 3        | 5        | 5        | 3        | 3        | 5        | 5        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | NO       | NO       | NO       | NO       | YES      | YES      | NO       | NO       |
| - delivery cost included           | NO       | NO       | NO       | NO       | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.1 petrol EX MT                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 9 880    | 8 000    | 10 990   | 9 010    | 10 880   | 8 160    | 9 900    | 8 070    | 10 150   | 8 530    | 11 712   | 8 936    |
| Price index                        | 106,8%   | 106,8%   | 118,8%   | 120,2%   | 117,6%   | 108,9%   | 107,0%   | 107,7%   | 109,7%   | 113,8%   | 126,6%   | 119,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | NA       | NA       | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 5        | 5        | 3        | 3        | 3        | 3        | 5        | 5        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | NO       | NO       | YES      | YES      | NA       | NA       | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

(\*) ver 1.0 petrol EX MT

KIA MOTORS CORPORATION



KIA  
CEE'D

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL(*)    |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5Dr 1.6 Diesel EX MT</b>        |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 18 990   | 14 840   | 19 230   | 15 890   | 16 990   | 14 200   | 18 900   | 15 890   | 17 800   | 13 270   | 18 580   | 15 390   | 20 080   | 13 330   | 18 450   | 15 260   |
| Price index                        | 114,5%   | 111,8%   | 115,9%   | 119,7%   | 102,4%   | 107,0%   | 113,9%   | 119,7%   | 107,3%   | 100,0%   | 112,0%   | 116,0%   | 121,0%   | 100,5%   | 111,2%   | 115,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          | S        | S        |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5Dr 1.6 Diesel EX MT</b>        |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 23 240   | 14 885   | 17 860   | 14 430   | 18 435   | 15 890   | 23 178   | 14 512   | 24 420   | 15 750   | 20 800   | 13 885   | 16 590   | 14 300   |
| Price index                        | 140,1%   | 112,2%   | 107,7%   | 108,7%   | 111,1%   | 119,7%   | 139,7%   | 109,4%   | 147,2%   | 118,7%   | 125,4%   | 104,6%   | 100,0%   | 107,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        |          |          |          |          | S        | S        |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | YES      | YES      | NO       | NO       |
| - delivery cost included           | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      | NO       | NO       | YES      | YES      | NO       | NO       |

Notes:

(\*) 1.6 petrol 5Dr EX

KIA MOTORS CORPORATION



KIA

CEE'D

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5Dr 1.6 Diesel EX MT</b>        |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 17 101   | 14 251   | 17 447   | 14 661   | 30 425   | 12 600   | 16 930   | 14 348   | 18 707   | 14 010   | 16 934   | 14 351   |
| Price index                        | 103,1%   | 107,4%   | 105,2%   | 110,5%   | 183,4%   | 95,0%    | 102,0%   | 108,1%   | 112,8%   | 105,6%   | 102,1%   | 108,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        |
| - free roadside assistance         | YES      | YES      | YES      | YES      | NO       | NO       | NO       | NO       | YES      | YES      | NO       | NO       |
| - delivery cost included           | YES      | YES      | NO       | NO       | NO       | NO       | YES      | YES      | YES      | YES      | YES      | YES      |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5Dr 1.6 Diesel EX MT</b>        |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 17 730   | 14 668   | 17 690   | 14 500   | 17 400   | 13 765   | 16 762   | 13 410   | 17 070   | 14 350   | 20 800   | 15 950   |
| Price index                        | 106,9%   | 110,5%   | 106,6%   | 109,3%   | 104,9%   | 103,7%   | 101,0%   | 101,1%   | 102,9%   | 108,1%   | 125,4%   | 120,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        | 7        |
| - free roadside assistance         | NO       | NO       | YES      | YES      | NA       | NA       | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included           | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

KIA MOTORS CORPORATION



LANCIA

MUSA

EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE(*)    |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.3 M-Jet 16V ORO<br>5 DOORS       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 20 600   | 16 349   | 17 100   | 14 132   |          |          | 18 990   | 15 958   | 16 600   | 12 949   | 17 386   | 14 022   |          |          | 18 700   | 15 635   |
| Price index                        | 126,8%   | 126,3%   | 105,2%   | 109,1%   |          |          | 116,8%   | 123,2%   | 102,1%   | 100,0%   | 107,0%   | 108,3%   |          |          | 115,1%   | 120,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - automatic gear box               | NA       |          | NA       |          |          |          | NA       |          | NA       |          | NA       |          |          |          | NA       |          |
| - power steering                   | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - ABS                              | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - airbag                           | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          |
| - free roadside assistance         | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          |          |          | YES      |          |
| - delivery cost included           | YES      |          | YES      |          |          |          | YES      |          | NO       |          | YES      |          |          |          | YES      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL(*)    |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.3 M-Jet 16V ORO<br>5 DOORS       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 18 750   | 15 084   | 16 252   | 14 132   |          |          | 24 595   | 15 250   | 24 595   | 15 250   |          |          |
| Price index                        |          |          | 115,4%   | 116,5%   | 100,0%   | 109,1%   |          |          | 151,3%   | 117,8%   | 151,3%   | 117,8%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| - automatic gear box               |          |          | NA       |          | NA       |          |          |          | NA       |          | NA       |          |          |          |
| - power steering                   |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| - ABS                              |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| - airbag                           |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          |          |          |
| - free roadside assistance         |          |          | YES      |          | YES      |          |          |          | YES      |          | YES      |          |          |          |
| - delivery cost included           |          |          | NO       |          | YES      |          |          |          | NO       |          | NO       |          |          |          |

Notes:

(\*) version 90 cv instead of the 70 cv for the other markets

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LANCIA

MUSA

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.3 M-Jet 16V ORO<br>5 DOORS       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          | 4 495 000 | 3 537 500 |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          | 17 751    | 13 970    |          |          |
| Price index                        |          |          |          |          |          |          |          |          | 109,2%    | 107,9%    |          |          |
| Major options                      |          |          |          |          |          |          |          |          | S         |           |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          | NA        |           |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          | S         |           |          |          |
| - power steering                   |          |          |          |          |          |          |          |          | S         |           |          |          |
| - ABS                              |          |          |          |          |          |          |          |          | S         |           |          |          |
| - airbag                           |          |          |          |          |          |          |          |          | S         |           |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |           |           |          |          |
| Other information                  |          |          |          |          |          |          |          |          | 2         |           |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          | YES       |           |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          | YES       |           |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |           |           |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.3 M-Jet 16V ORO<br>5 DOORS       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          | 70 900   | 58 115   |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 19 687   | 16 137   |          |          |          |          |          |          |          |          |
| Price index                        |          |          | 121,1%   | 124,6%   |          |          |          |          |          |          |          |          |
| Major options                      |          |          | NA       |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | NA       |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          | S        |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          | S        |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          | S        |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          | S        |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          | 2        |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | YES      |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          | YES      |          |          |          |          |          |          |          |          |          |
| - delivery cost included           |          |          | YES      |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

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## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE(*)    |          | EL       |          | ES       |          | FI       |          | FR (**)  |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 8v ARGENTO<br/>3 DOORS</b>  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 300   | 9 670    | 11 750   | 9 711    |          |          | 13 150   | 11 050   | 11 700   | 9 076    | 11 750   | 9 354    |          |          | 12 500   | 10 452   |
| Price index                        | 110,8%   | 111,0%   | 105,9%   | 111,5%   |          |          | 118,5%   | 126,9%   | 105,4%   | 104,2%   | 105,9%   | 107,4%   |          |          | 112,6%   | 120,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          |          | S        |
| - automatic gear box               | NA       |          | NA       |          |          |          | NA       |          | NA       |          | NA       |          |          |          |          | NA       |
| - power steering                   | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          |          | S        |
| - ABS                              | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          |          | S        |
| - airbag                           | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          |          | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 3        |          |          |          | 2        |          | 2        |          | 2        |          |          |          |          | 2        |
| - free roadside assistance         | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          |          |          |          | YES      |
| - delivery cost included           | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          |          |          |          | YES      |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 8v ARGENTO<br/>3 DOORS</b>  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 11 100   | 8 709    | 11 167   | 9 711    |          |          | 12 995   | 8 859    | 13 925   | 9 520    |          |          |
| Price index                        |          |          | 100,0%   | 100,0%   | 100,6%   | 111,5%   |          |          | 117,1%   | 101,7%   | 125,5%   | 109,3%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| - automatic gear box               |          |          | NA       |          | NA       |          |          |          | NA       |          | NA       |          |          |          |
| - power steering                   |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| - ABS                              |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| - airbag                           |          |          | S        |          | S        |          |          |          | S        |          | S        |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          | 3        |          |          |          | 2        |          | 2        |          |          |          |
| - free roadside assistance         |          |          | YES      |          | YES      |          |          |          | YES      |          | YES      |          |          |          |
| - delivery cost included           |          |          | NO       |          | YES      |          |          |          | NO       |          | NO       |          |          |          |

Notes:

(\*) + SEDILE POST SDOPP+APP.TESTA+CLIMATIZZATORE

(\*\*) 1.2 8v Elefantino

FIAT GROUP



LANCIA  
YPSILON

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.2 8v ARGENTO<br>3 DOORS          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          | 2 945 000 | 2 153 333 |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          | 11 630    | 8 504     |          |          |
| Price index                        |          |          |          |          |          |          |          |          | 104,8%    | 97,6%     |          |          |
| Major options                      |          |          |          |          |          |          |          |          | S         |           |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          | NA        |           |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          | S         |           |          |          |
| - power steering                   |          |          |          |          |          |          |          |          | S         |           |          |          |
| - ABS                              |          |          |          |          |          |          |          |          | S         |           |          |          |
| - airbag                           |          |          |          |          |          |          |          |          | S         |           |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |           |           |          |          |
| Other information                  |          |          |          |          |          |          |          |          | 2         |           |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          | YES       |           |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          | YES       |           |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |           |           |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.2 8v ARGENTO<br>3 DOORS          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          | 42 900   | 35 164   |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 11 912   | 9 764    |          |          |          |          |          |          |          |          |
| Price index                        |          |          | 107,3%   | 112,1%   |          |          |          |          |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | NA       |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          | NA       |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          | S        |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          | S        |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          | S        |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          | YES      |          |          |          |          |          |          |          |          |          |
| - delivery cost included           |          |          | YES      |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

FIAT GROUP



**LAND ROVER  
DISCOVERY**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.7 V6D TL1</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 45 860   | 32 872   | 40 250   | 33 264   |          |          | 39 900   | 33 529   |          |          | 39 996   | 31 247   |          |          | 39 550   | 33 069   |
| Price index                        | 119,9%   | 105,3%   | 105,2%   | 106,6%   |          |          | 104,3%   | 107,4%   |          |          | 104,6%   | 100,1%   |          |          | 103,4%   | 106,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               | 2550     | 1848     | 2230     | 1843     |          |          | 2140     | 1798     |          |          | 2360     | 1844     |          |          | 2210     | 1848     |
| - power steering                   | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   | 493      | 357      | 432      | 357      |          |          | 414      | 348      |          |          | 457      | 357      |          |          | 427      | 357      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | Three    |          | Three    |          |          |          | Three    |          |          |          | Three    |          |          |          | Three    |          |
| - free roadside assistance         | One      |          | Three    |          |          |          | Three    |          |          |          | Three    |          |          |          | Three    |          |
| - delivery cost included           | Yes      |          | Yes      |          |          |          | No       |          |          |          | Yes      |          |          |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.7 V6D TL1</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 56 400   | 33 747   | 39 319   | 32 766   | 38 254   | 33 264   |          |          | 53 470   | 32 176   | 64 992   | 31 207   |          |          |
| Price index                        | 147,4%   | 108,1%   | 102,8%   | 105,0%   | 100,0%   | 106,6%   |          |          | 139,8%   | 103,1%   | 169,9%   | 100,0%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - automatic gear box               | 3080     | 1843     | 2210     | 1842     | 2119     | 1843     |          |          | 3030     | 1845     | 2230     | 1843     |          |          |
| - power steering                   | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - ABS                              | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - airbag                           | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| Right-hand-drive                   | 597      | 357      | 428      | 357      | 411      | 357      |          |          | 586      | 357      | 432      | 357      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | Three    |          | Three    |          | Three    |          |          |          | Three    |          | Three    |          |          |          |
| - free roadside assistance         | One      |          | Three    |          | Three    |          |          |          | Three    |          | One      |          |          |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          |          |          | No       |          | No       |          |          |          |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective January 1 2008)

b/ Major Options: Std (standard); N/A (Not Available)

FORD MOTOR COMPANY



LAND ROVER  
DISCOVERY

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 2.7 V6D TL1                        | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          |          |          |          |          |
| Price index                        |          |          |          |          |          |          |          |          |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          |          |          |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.7 V6D TL1                        | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          | 40 619   | 32 345   |          |          | 36 719   | 31 250   |
| Price index                        |          |          |          |          |          |          | 106,2%   | 103,6%   |          |          | 96,0%    | 100,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               |          |          |          |          |          |          | 21200    | 16960    |          |          | 1505     | 1281     |
| - power steering                   |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   |          |          |          |          |          |          | 4035     | 3228     |          |          | 0        | 0        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          | Three    | Three    |          |          | Three    | Three    |
| - free roadside assistance         |          |          |          |          |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective January 1 2008)

b/ Major Options: Std (standard); N/A (Not Available)

FORD MOTOR COMPANY



**LAND ROVER  
FREELANDER**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.2 TD4 5 Door TL2</b>          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 38 352   | 29 614   | 35 581   | 29 406   |          |          | 34 619   | 29 092   |          |          | 35 826   | 27 989   |          |          | 34 720   | 29 030   |
| Price index                        | 113,4%   | 105,8%   | 105,2%   | 105,1%   |          |          | 102,4%   | 104,0%   |          |          | 105,9%   | 100,0%   |          |          | 102,7%   | 103,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               | 3136     | 1807     | 2190     | 1810     |          |          | 2150     | 1807     |          |          | 2310     | 1805     |          |          | 2160     | 1806     |
| - power steering                   | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   | 476      | 357      | 432      | 357      |          |          | 425      | 357      |          |          | 457      | 357      |          |          | 427      | 357      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | Three    |          | Three    |          |          |          | Three    |          |          |          | Three    |          |          |          | Three    |          |
| - free roadside assistance         | One      |          | Three    |          |          |          | Three    |          |          |          | Three    |          |          |          | Three    |          |
| - delivery cost included           | Yes      |          | Yes      |          |          |          | No       |          |          |          | Yes      |          |          |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.2 TD4 5 Door TL2</b>          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 47 798   | 28 837   | 34 924   | 29 103   | 33 817   | 29 406   |          |          | 47 400   | 29 004   | 50 046   | 27 978   |          |          |
| Price index                        | 141,3%   | 103,1%   | 103,3%   | 104,0%   | 100,0%   | 105,1%   |          |          | 140,2%   | 103,7%   | 148,0%   | 100,0%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - automatic gear box               | 3000     | 1810     | 2170     | 1808     | 2081     | 1810     |          |          | 3370     | 2052     | 2190     | 1810     |          |          |
| - power steering                   | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - ABS                              | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - airbag                           | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| Right-hand-drive                   | 592      | 357      | 428      | 357      | 411      | 357      |          |          | 586      | 357      | 432      | 357      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | Three    |          | Three    |          | Three    |          |          |          | Three    |          | Three    |          |          |          |
| - free roadside assistance         | One      |          | Three    |          | Three    |          |          |          | Three    |          | One      |          |          |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          |          |          | No       |          | No       |          |          |          |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective January 1 2008)

b/ Major Options: Std (standard); N/A (Not Available)

FORD MOTOR COMPANY



LAND ROVER  
FREELANDER

NON EURO ZONE COUNTRIES

| 0                                  | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 2.2 TD4 5 Door TL2                 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          |          |          |          |          |
| Price index                        |          |          |          |          |          |          |          |          |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          |          |          |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

| 0                                  | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.2 TD4 5 Door TL2                 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          | 35 009   | 27 857   |          |          | 31 906   | 27 154   |
| Price index                        |          |          |          |          |          |          | 103,5%   | 99,6%    |          |          | 94,4%    | 97,1%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               |          |          |          |          |          |          | 21100    | 16880    |          |          | 1370     | 1166     |
| - power steering                   |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   |          |          |          |          |          |          | 4090     | 3272     |          |          | 0        | 0        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          | Three    | Three    |          |          | Three    | Three    |
| - free roadside assistance         |          |          |          |          |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective January 1 2008)

b/ Major Options: Std (standard); N/A (Not Available)

FORD MOTOR COMPANY



**LAND ROVER  
RANGE ROVER**

**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.6 V8D TL3</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 103 900  | 74 641   | 90 532   | 74 820   |          |          | 92 532   | 74 397   |          |          | 95 760   | 74 813   |          |          | 89 658   | 74 964   |
| Price index                        | 120,8%   | 100,5%   | 105,2%   | 100,7%   |          |          | 107,5%   | 100,1%   |          |          | 111,3%   | 100,7%   |          |          | 104,2%   | 100,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - power steering                   | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           | Std      | Std      | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   | 497      | 357      | 432      | 357      |          |          | 414      | 348      |          |          | 457      | 357      |          |          | 427      | 357      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | Three    |          | Three    |          |          |          | Three    |          |          |          | Three    |          |          |          | Three    |          |
| - free roadside assistance         | One      |          | Three    |          |          |          | Three    |          |          |          | Three    |          |          |          | Three    |          |
| - delivery cost included           | Yes      |          | Yes      |          |          |          | No       |          |          |          | Yes      |          |          |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.6 V8D TL3</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 126 082  | 75 441   | 90 038   | 74 298   | 86 043   | 74 820   |          |          | 123 124  | 74 821   | 132 489  | 74 714   |          |          |
| Price index                        | 146,5%   | 101,5%   | 104,6%   | 100,0%   | 100,0%   | 100,7%   |          |          | 143,1%   | 100,7%   | 154,0%   | 100,6%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - automatic gear box               | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - power steering                   | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - ABS                              | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| - airbag                           | Std      | Std      | Std      | Std      | Std      | Std      |          |          | Std      | Std      | Std      | Std      |          |          |
| Right-hand-drive                   | 597      | 597      | 428      | 357      | 411      | 357      |          |          | 586      | 357      | 432      | 357      |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | Three    |          | Three    |          | Three    |          |          |          | Three    |          | Three    |          |          |          |
| - free roadside assistance         | Three    |          | Three    |          | Three    |          |          |          | Three    |          | One      |          |          |          |
| - delivery cost included           | No       |          | Yes      |          | Yes      |          |          |          | Yes      |          | No       |          |          |          |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective January 1 2008)

b/ Major Options: Std (standard); N/A (Not Available)

FORD MOTOR COMPANY



LAND ROVER  
RANGE ROVER

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.6 V8D TL3</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          |          |          |          |          |
| Price index                        |          |          |          |          |          |          |          |          |          |          |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - ABS                              |          |          |          |          |          |          |          |          |          |          |          |          |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          |          |          |          |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          |          |          |          |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3.6 V8D TL3</b>                 |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          | 94 471   | 74 445   |          |          | 83 359   | 70 516   |
| Price index                        |          |          |          |          |          |          | 109,8%   | 100,2%   |          |          | 96,9%    | 94,9%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - automatic gear box               |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - power steering                   |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - ABS                              |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| - airbag                           |          |          |          |          |          |          | Std      | Std      |          |          | Std      | Std      |
| Right-hand-drive                   |          |          |          |          |          |          | 4158     | 3326     |          |          | 0        | 0        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          | Three    | Three    |          |          | Three    | Three    |
| - free roadside assistance         |          |          |          |          |          |          | Yes      | Yes      |          |          | Yes      | Yes      |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective January 1 2008)

b/ Major Options: Std (standard); N/A (Not Available)

FORD MOTOR COMPANY



MAZDA  
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## EURO ZONE COUNTRIES

|  | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.4L (80HP) Gasoline<br/>5-door Hatchback</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                                       | 16 660   | 12 975   | 14 939   | 12 346   |          |          | 15 236   | 12 803   | 14 100   | 10 885   | 14 310   | 11 634   | 17 200   | 11 359   | 13 504   | 11 291   |
| Price index                                      | 123,4%   | 119,2%   | 110,6%   | 113,4%   |          |          | 112,8%   | 117,6%   | 104,4%   | 100,0%   | 106,0%   | 106,9%   | 127,4%   | 104,4%   | 100,0%   | 103,7%   |
| Major options                                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                               | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| - automatic gear box                             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                                 | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| - ABS  | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| - airbag   | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| Right-hand-drive                                 | NO       |          | NO       |          |          |          | NO       |          | NO       |          | NO       |          | NO       |          | NO       |          |
| Other information                                |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)                  | 3        |          | 3        |          |          |          | 3        |          | 3        |          | 3        |          | 3        |          | 3        |          |
| - free roadside assistance                       | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included                         | NO       |          | NO       |          |          |          | NO       |          | NO       |          | NO       |          | NO       |          | NO       |          |

|  | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.4L (80HP) Gasoline<br/>5-door Hatchback</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                                       | 17 615   | 11 544   | 14 622   | 11 733   |          |          |          |          | 17 430   | 11 471   |          |          | 14 368   | 11 973   |
| Price index                                      | 130,4%   | 106,1%   | 108,3%   | 107,8%   |          |          |          |          | 129,1%   | 105,4%   |          |          | 106,4%   | 110,0%   |
| Major options                                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                               | X        |          | X        |          |          |          |          |          | X        |          |          |          | X        |          |
| - automatic gear box                             |          |          | X        |          |          |          |          |          |          |          |          |          | X        |          |
| - power steering                                 | X        |          | X        |          |          |          |          |          | X        |          |          |          | X        |          |
| - ABS  | X        |          | X        |          |          |          |          |          | X        |          |          |          | X        |          |
| - airbag   | X        |          | X        |          |          |          |          |          | X        |          |          |          | X        |          |
| Right-hand-drive                                 | NO       |          | NO       |          |          |          |          |          | NO       |          |          |          | NO       |          |
| Other information                                |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)                  | 3        |          | 3        |          |          |          |          |          | 3        |          |          |          | 3        |          |
| - free roadside assistance                       | YES      |          | YES      |          |          |          |          |          | YES      |          |          |          | YES      |          |
| - delivery cost included                         | NO       |          | NO       |          |          |          |          |          | NO       |          |          |          | NO       |          |



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NON EURO ZONE COUNTRIES

|  | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|  | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.4L (80HP) Gasoline<br>5-door Hatchback | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008       | 28 911   | 23 417   | 318 700  | 267 815  | 191 365  | 74 204   | 211 182  | 178 966  | 3 638 265 | 3 031 803 | 47 069   | 39 890   |
| Price EURO                               | 14 782   | 11 973   | 12 088   | 10 158   | 25 669   | 9 953    | 13 497   | 11 438   | 14 368    | 11 973    | 13 632   | 11 553   |
| Price index                              | 109,5%   | 110,0%   | 89,5%    | 93,3%    | 190,1%   | 91,4%    | 99,9%    | 105,1%   | 106,4%    | 110,0%    | 100,9%   | 106,1%   |
| Major options                            |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                       | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - automatic gear box                     |          |          | X        |          | X        |          |          |          |           |           |          |          |
| - power steering                         | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - ABS                                    | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - airbag                                 | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| Right-hand-drive                         | NO       |          | NO       |          | NO       |          | NO       |          | NO        |           | NO       |          |
| Other information                        |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)          | 3        |          | 3        |          | 3        |          | 3        |          | 3         |           | 3        |          |
| - free roadside assistance               | YES      |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included                 | NO       |          | NO       |          | NO       |          | NO       |          | NO        |           | NO       |          |
| 1 EURO =<br>2/01/2008                    | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|  | LV       |          | PL                            |          | RO       |          | SE       |          | SK       |          | UK       |          |        |
|--|----------|----------|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------|
|  | LVL      |          | PLN                           |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |        |
| 1.4L (80HP) Gasoline<br>5-door Hatchback | incl tax | excl tax | incl tax                      | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |        |
| Recommended retail price 1/01/2008       | 9 778    | 8 038    | currently<br>not<br>available |          | 51 481   | 42 899   | 147 450  | 117 856  | 520 460  | 437 361  | 9 503    | 7 930    |        |
| Price EURO                               | 13 993   | 11 503   |                               |          |          | 14 368   | 11 973   | 15 643   | 12 504   | 15 496   | 13 022   | 12 819   | 10 698 |
| Price index                              | 103,6%   | 105,7%   |                               |          |          | 106,4%   | 110,0%   | 115,8%   | 114,9%   | 114,8%   | 119,6%   | 94,9%    | 98,3%  |
| Major options                            |          |          |                               |          |          |          |          |          |          |          |          |          |        |
| - air conditioning                       | X        |          |                               |          |          | X        |          | X        |          | X        |          | X        |        |
| - automatic gear box                     |          |          |                               |          |          |          |          |          |          | X        |          |          |        |
| - power steering                         | X        |          |                               |          |          | X        |          | X        |          | X        |          | X        |        |
| - ABS                                    | X        |          |                               |          |          | X        |          | X        |          | X        |          | X        |        |
| - airbag                                 | X        |          |                               |          |          | X        |          | X        |          | X        |          | X        |        |
| Right-hand-drive                         | NO       |          |                               |          |          | NO       |          | NO       |          | NO       |          | YES      |        |
| Other information                        |          |          |                               |          |          |          |          |          |          |          |          |          |        |
| - warranty condition ( x years)          | 3        |          |                               |          | 3        |          | 3        |          | 3        |          | 3        |          |        |
| - free roadside assistance               | YES      |          |                               |          | YES      |          | YES      |          | YES      |          | YES      |          |        |
| - delivery cost included                 | NO       |          |                               |          | NO       |          | NO       |          | NO       |          | NO       |          |        |
| 1 EURO =<br>2/01/2008                    | 0,6988   | 0,6988   | 3,6013                        | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |        |



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MAZDA3

## EURO ZONE COUNTRIES

|   | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6L (105HP) Gasoline<br/>5-door Hatchback</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008                |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO  | 19 621   | 15 140   | 18 708   | 15 461   |          |          | 17 236   | 14 938   | 17 790   | 13 235   | 18 441   | 14 993   | 17 067   | 14 464   | 18 510   | 15 477   |
| Price index                                       | 115,0%   | 114,4%   | 109,6%   | 116,8%   |          |          | 101,0%   | 112,9%   | 104,2%   | 100,0%   | 108,1%   | 113,3%   | 100,0%   | 109,3%   | 108,5%   | 116,9%   |
| Major options                                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                                | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| - automatic gear box                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                                  | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| - ABS   | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| - airbag  | X        |          | X        |          |          |          | X        |          | X        |          | X        |          | X        |          | X        |          |
| Right-hand-drive                                  | NO       |          | NO       |          |          |          | NO       |          | NO       |          | NO       |          | NO       |          | NO       |          |
| Other information                                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)                   | 3        |          | 3        |          |          |          | 3        |          | 3        |          | 3        |          | 3        |          | 3        |          |
| - free roadside assistance                        | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included                          | NO       |          | NO       |          |          |          | NO       |          | NO       |          | NO       |          | NO       |          | NO       |          |

|   | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6L (105HP) Gasoline<br/>5-door Hatchback</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008                |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO  | 23 355   | 14 959   | 19 083   | 15 451   |          |          |          |          | 23 245   | 15 012   | 23 984   | 14 968   | 18 000   | 15 000   |
| Price index                                       | 136,8%   | 113,0%   | 111,8%   | 116,7%   |          |          |          |          | 136,2%   | 113,4%   | 140,5%   | 113,1%   | 105,5%   | 113,3%   |
| Major options                                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                                | X        |          | X        |          |          |          |          |          | X        |          | X        |          | X        |          |
| - automatic gear box                              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                                  | X        |          | X        |          |          |          |          |          | X        |          | X        |          | X        |          |
| - ABS   | X        |          | X        |          |          |          |          |          | X        |          | X        |          | X        |          |
| - airbag  | X        |          | X        |          |          |          |          |          | X        |          | X        |          | X        |          |
| Right-hand-drive                                  | NO       |          | NO       |          |          |          |          |          | NO       |          | NO       |          | NO       |          |
| Other information                                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)                   | 3        |          | 3        |          |          |          |          |          | 3        |          | 3        |          | 3        |          |
| - free roadside assistance                        | YES      |          | YES      |          |          |          |          |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included                          | NO       |          | NO       |          |          |          |          |          | NO       |          | NO       |          | NO       |          |



## MAZDA

## MAZDA3

## NON EURO ZONE COUNTRIES

|   | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|---|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|   | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.6L (105HP) Gasoline<br>5-door Hatchback | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008        | 36 990   | 30 825   | 475 229  | 399 352  | 233 951  | 93 377   | 244 963  | 207 599  | 5 079 900 | 3 834 917 | 54 506   | 46 192   |
| Price EURO                                | 18 913   | 15 761   | 18 026   | 15 148   | 31 381   | 12 525   | 15 656   | 13 268   | 20 061    | 15 145    | 15 786   | 13 378   |
| Price index                               | 110,8%   | 119,1%   | 105,6%   | 114,4%   | 183,9%   | 94,6%    | 91,7%    | 100,2%   | 117,5%    | 114,4%    | 92,5%    | 101,1%   |
| Major options                             |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                        | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - automatic gear box                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - power steering                          | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - ABS                                     | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - airbag                                  | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| Right-hand-drive                          | NO       |          | NO       |          | NO       |          | NO       |          | NO        |           | NO       |          |
| Other information                         |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)           | 3        |          | 3        |          | 3        |          | 3        |          | 3         |           | 3        |          |
| - free roadside assistance                | YES      |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included                  | NO       |          | NO       |          | NO       |          | NO       |          | NO        |           | NO       |          |
| 1 EURO =<br>2/01/2008                     | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL                            |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN                           |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax                      | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 11 307   | 9 310    | currently<br>not<br>available |          | 64 383   | 54 103   | 165 100  | 131 974  | 644 746  | 541 803  | 13 671   | 11 474   |
| Price EURO                         | 16 180   | 13 323   |                               |          | 17 969   | 15 100   | 17 516   | 14 002   | 19 197   | 16 132   | 18 442   | 15 478   |
| Price index                        | 94,8%    | 100,7%   |                               |          | 105,3%   | 114,1%   | 102,6%   | 105,8%   | 112,5%   | 121,9%   | 108,1%   | 116,9%   |
| Major options                      |          |          |                               |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | X        |          |                               |          | X        |          | X        |          | X        |          | X        |          |
| - automatic gear box               |          |          |                               |          |          |          |          |          |          |          |          |          |
| - power steering                   | X        |          |                               |          | X        |          | X        |          | X        |          | X        |          |
| - ABS                              | X        |          |                               |          | X        |          | X        |          | X        |          | X        |          |
| - airbag                           | X        |          |                               |          | X        |          | X        |          | X        |          | X        |          |
| Right-hand-drive                   | NO       |          |                               |          | NO       |          | NO       |          | NO       |          | YES      |          |
| Other information                  |          |          |                               |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        |          |                               |          | 3        |          | 3        |          | 3        |          | 3        |          |
| - free roadside assistance         | YES      |          |                               |          | YES      |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included           | NO       |          |                               |          | NO       |          | NO       |          | NO       |          | NO       |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013                        | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



**MAZDA  
MAZDA6**
**EURO ZONE COUNTRIES**

|   | AT       |          | BE                                   |          | CY                                   |          | DE       |          | EL(*)    |          | ES       |          | FI       |          | FR(*)    |          |
|---|----------|----------|--------------------------------------|----------|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|   | incl tax | excl tax | incl tax                             | excl tax | incl tax                             | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0L (143HP) Diesel 5-door Wagon</b> |          |          |                                      |          |                                      |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008      |          |          |                                      |          |                                      |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                              | 29 088   | 22 444   |                                      |          |                                      |          | 28 400   | 23 866   | 27 990   | 19 727   | 26 760   | 21 756   | 33 747   | 20 190   | 27 400   | 22 910   |
| Price index                             | 119,5%   | 113,8%   |                                      |          |                                      |          | 116,6%   | 121,0%   | 115,0%   | 100,0%   | 109,9%   | 110,3%   | 138,6%   | 102,3%   | 112,5%   | 116,1%   |
| Major options                           | X        |          | no sales of this engine / derivative |          | no sales of this engine / derivative |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                      |          |          |                                      |          |                                      |          | X        | X        | X        | X        | X        | X        | X        | X        |          |          |
| - automatic gear box                    |          |          |                                      |          |                                      |          | X        | X        | X        | X        | X        | X        | X        | X        |          |          |
| - power steering                        |          |          |                                      |          |                                      |          | X        | X        | X        | X        | X        | X        | X        | X        |          |          |
| - ABS                                   |          |          |                                      |          |                                      |          | X        | X        | X        | X        | X        | X        | X        | X        |          |          |
| - airbag                                | X        | X        | X                                    | X        | X                                    | X        | X        | X        | X        | X        | X        | X        |          |          |          |          |
| Right-hand-drive                        | NO       |          |                                      |          |                                      |          | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       |          |          |
| Other information                       |          |          |                                      |          |                                      |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)         | 3        |          |                                      |          |                                      |          | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance              | YES      |          |                                      |          |                                      |          | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      | YES      |
| - delivery cost included                | NO       |          |                                      |          |                                      |          | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       | NO       |

|   | IE                                   |          | IT       |          | LU                                      |          | MT                                   |          | NL       |          | PT       |          | SI       |          |
|---|--------------------------------------|----------|----------|----------|---|----------|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|
|   | incl tax                             | excl tax | incl tax | excl tax | incl tax                                | excl tax | incl tax                             | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0L (143HP) Diesel 5-door Wagon</b> |                                      |          |          |          |   |          |                                      |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008      |                                      |          |          |          | Luxemburg shares Belgian specifications |          | no sales of this engine / derivative |          |          |          |          |          |          |          |
| Price EURO                              |                                      |          | 25 778   | 21 030   |   |          |                                      |          | 35 630   | 21 783   | 37 381   | 21 513   | 26 233   | 21 861   |
| Price index                             |                                      |          | 105,9%   | 106,6%   |   |          |                                      |          | 146,3%   | 110,4%   | 153,5%   | 109,1%   | 107,7%   | 110,8%   |
| Major options                           | no sales of this engine / derivative |          |          |          | Luxemburg shares Belgian specifications |          | no sales of this engine / derivative |          |          |          |          |          |          |          |
| - air conditioning                      |                                      |          | X        | X        |   |          |                                      |          | X        | X        | X        | X        |          |          |
| - automatic gear box                    |                                      |          | X        | X        |   |          |                                      |          | X        | X        | X        | X        |          |          |
| - power steering                        |                                      |          | X        | X        |   |          |                                      |          | X        | X        | X        | X        |          |          |
| - ABS                                   |                                      |          | X        | X        |   |          |                                      |          | X        | X        | X        | X        |          |          |
| - airbag                                | X                                    | X        | X        | X        | X                                       | X        | X                                    | X        |          |          |          |          |          |          |
| Right-hand-drive                        |                                      |          | NO       | NO       |   |          |                                      |          | NO       | NO       |          |          | NO       | NO       |
| Other information                       |                                      |          |          |          |   |          |                                      |          |          |          |          |          |          |          |
| - warranty condition ( x years)         |                                      |          | 3        | 3        |   |          |                                      |          | 3        | 3        |          |          | 3        | 3        |
| - free roadside assistance              |                                      |          | YES      | YES      |   |          |                                      |          | YES      | YES      |          |          | YES      | YES      |
| - delivery cost included                |                                      |          | NO       | NO       |   |          |                                      |          | NO       | NO       |          |          | NO       | NO       |

Notes:

(\*) Low Net Prices due to local taxes &amp; run-out version



MAZDA  
MAZDA6

NON EURO ZONE COUNTRIES

|                                    | BG(*)    |          | CZ       |          | DK(*)                                |          | EE(*)    |          | HU        |           | LT(*)    |          |  |
|------------------------------------|----------|----------|----------|----------|--------------------------------------|----------|----------|----------|-----------|-----------|----------|----------|--|
|                                    | BGN      |          | CZK      |          | DKK                                  |          | EEK      |          | HUF       |           | LTL      |          |  |
| 2.0L (143HP) Diesel 5-door Wagon   | incl tax | excl tax | incl tax | excl tax | incl tax                             | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |  |
| Recommended retail price 1/01/2008 | 44 990   | 37 492   | 680 636  | 571 963  | no sales of this engine / derivative |          | 328 657  | 278 525  | 6 629 900 | 5 609 900 | 72 526   | 61 860   |  |
| Price EURO                         | 23 003   | 19 169   | 25 817   | 21 695   |                                      |          | 21 005   | 17 801   | 26 182    | 22 154    | 21 005   | 17 916   |  |
| Price index                        | 94,5%    | 97,2%    | 106,0%   | 110,0%   |                                      |          | 86,3%    | 90,2%    | 107,5%    | 112,3%    | 86,3%    | 90,8%    |  |
| Major options                      |          |          |          |          |                                      |          |          |          |           |           |          |          |  |
| - air conditioning                 | X        |          | X        |          |                                      |          | X        |          | X         |           | X        |          |  |
| - automatic gear box               |          |          |          |          |                                      |          |          |          |           |           |          |          |  |
| - power steering                   | X        |          | X        |          |                                      |          | X        |          | X         |           | X        |          |  |
| - ABS                              | X        |          | X        |          |                                      |          | X        |          | X         |           | X        |          |  |
| - airbag                           | X        |          | X        |          |                                      |          | X        |          | X         |           | X        |          |  |
| Right-hand-drive                   | NO       |          | NO       |          |                                      |          | NO       |          | NO        |           | NO       |          |  |
| Other information                  |          |          |          |          |                                      |          |          |          |           |           |          |          |  |
| - warranty condition ( x years)    | 3        |          | 3        |          |                                      | 3        |          | 3        |           | 3         |          |          |  |
| - free roadside assistance         | YES      |          | YES      |          |                                      | YES      |          | YES      |           | YES       |          |          |  |
| - delivery cost included           | NO       |          | NO       |          |                                      | NO       |          | NO       |           | NO        |          |          |  |
| 1 EURO =                           |          |          |          |          |                                      |          |          |          |           |           |          |          |  |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   |                                      | 15,6466  | 15,6466  | 253,22   | 253,22    | 3,4528    | 3,4528   |          |  |

|                                    | LV(*)    |          | PL                      |          | RO       |          | SE       |          | SK       |          | UK(*)    |          |        |
|------------------------------------|----------|----------|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------|
|                                    | LVL      |          | PLN                     |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |        |
| 2.0L (143HP) Diesel 5-door Wagon   | incl tax | excl tax | incl tax                | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |        |
| Recommended retail price 1/01/2008 | 15 024   | 12 483   | currently not available |          | 85 275   | 71 660   | 242 400  | 193 811  | 962 220  | 808 588  | 18 049   | 15 179   |        |
| Price EURO                         | 21 500   | 17 864   |                         |          |          | 23 800   | 20 000   | 25 717   | 20 562   | 28 649   | 24 075   | 24 348   | 20 476 |
| Price index                        | 88,3%    | 90,6%    |                         |          |          | 97,8%    | 101,4%   | 105,6%   | 104,2%   | 117,7%   | 122,0%   | 100,0%   | 103,8% |
| Major options                      |          |          |                         |          |          |          |          |          |          |          |          |          |        |
| - air conditioning                 | X        |          |                         |          |          | X        |          | X        |          | X        |          | X        |        |
| - automatic gear box               |          |          |                         |          |          |          |          |          |          |          |          |          |        |
| - power steering                   | X        |          |                         |          |          | X        |          | X        |          | X        |          | X        |        |
| - ABS                              | X        |          |                         |          |          | X        |          | X        |          | X        |          | X        |        |
| - airbag                           | X        |          |                         |          |          | X        |          | X        |          | X        |          | X        |        |
| Right-hand-drive                   | NO       |          |                         |          |          | NO       |          | NO       |          | NO       |          | YES      |        |
| Other information                  |          |          |                         |          |          |          |          |          |          |          |          |          |        |
| - warranty condition ( x years)    | 3        |          |                         |          | 3        |          | 3        |          | 3        |          | 3        |          |        |
| - free roadside assistance         | YES      |          |                         |          | YES      |          | YES      |          | YES      |          | YES      |          |        |
| - delivery cost included           | NO       |          |                         |          | NO       |          | NO       |          | NO       |          | NO       |          |        |
| 1 EURO =                           |          |          |                         |          |          |          |          |          |          |          |          |          |        |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013                  | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |        |

Notes:

(\*) Low Net Prices due to local taxes & run-out version



**MAZDA  
MAZDA5**
**EURO ZONE COUNTRIES**

|                                       | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0L (143HP) Diesel 5-door Van</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                            | 28 473   | 21 768   | 26 496   | 21 898   |          |          | 26 184   | 22 003   | 31 889   | 20 902   | 26 360   | 21 431   |          |          | 27 000   | 22 575   |
| Price index                           | 113,8%   | 105,7%   | 128,7%   | 106,4%   |          |          | 127,2%   | 106,9%   | 154,9%   | 101,5%   | 105,4%   | 104,1%   |          |          | 107,9%   | 109,7%   |
| Major options                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                    | X        |          | X        |          |          |          | X        |          | X        |          | X        |          |          |          |          | X        |
| - automatic gear box                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                      | X        |          | X        |          |          |          | X        |          | X        |          | X        |          |          |          |          | X        |
| - ABS                                 | X        |          | X        |          |          |          | X        |          | X        |          | X        |          |          |          |          | X        |
| - airbag                              | X        |          | X        |          |          |          | X        |          | X        |          | X        |          |          |          |          | X        |
| Right-hand-drive                      | NO       |          | NO       |          |          |          | NO       |          | NO       |          | NO       |          |          |          |          | NO       |
| Other information                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)       | 3        |          | 3        |          |          |          | 3        |          | 3        |          | 3        |          |          |          |          | 3        |
| - free roadside assistance            | YES      |          | YES      |          |          |          | YES      |          | YES      |          | YES      |          |          |          |          | YES      |
| - delivery cost included              | NO       |          | NO       |          |          |          | NO       |          | NO       |          | NO       |          |          |          |          | NO       |

|                                       | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0L (143HP) Diesel 5-door Van</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                            |          |          | 26 555   | 21 678   |          |          |          |          | 36 145   | 22 014   | 36 880   | 20 588   | 27 040   | 22 533   |
| Price index                           |          |          | 106,2%   | 105,3%   |          |          |          |          | 144,5%   | 106,9%   | 147,4%   | 100,0%   | 108,1%   | 109,4%   |
| Major options                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                    |          |          |          | X        |          |          |          |          | X        |          | X        |          | X        |          |
| - automatic gear box                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                      |          |          |          | X        |          |          |          |          | X        |          | X        |          | X        |          |
| - ABS                                 |          |          |          | X        |          |          |          |          | X        |          | X        |          | X        |          |
| - airbag                              |          |          |          | X        |          |          |          |          | X        |          | X        |          | X        |          |
| Right-hand-drive                      |          |          |          | NO       |          |          |          |          | NO       |          | NO       |          | NO       |          |
| Other information                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)       |          |          |          | 3        |          |          |          |          | 3        |          | 3        |          | 3        |          |
| - free roadside assistance            |          |          |          | YES      |          |          |          |          | YES      |          | YES      |          | YES      |          |
| - delivery cost included              |          |          |          | NO       |          |          |          |          | NO       |          | NO       |          | NO       |          |



MAZDA  
MAZDA5

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK(*)    |          | EE(*)    |          | HU        |           | LT(*)    |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 2.0L (143HP) Diesel 5-door Van     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 52 990   | 44 158   | 712 710  | 598 916  | 398 266  | 137 262  | 328 125  | 278 071  | 7 749 900 | 5 608 250 | 73 079   | 61 929   |
| Price EURO                         | 27 094   | 22 578   | 27 033   | 22 717   | 53 421   | 18 412   | 20 971   | 17 772   | 30 605    | 22 148    | 21 165   | 17 936   |
| Price index                        | 108,3%   | 109,7%   | 108,1%   | 110,3%   | 213,6%   | 89,4%    | 83,8%    | 86,3%    | 122,4%    | 107,6%    | 84,6%    | 87,1%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |           |           |          |          |
| - power steering                   | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - ABS                              | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| - airbag                           | X        |          | X        |          | X        |          | X        |          | X         |           | X        |          |
| Right-hand-drive                   | NO       |          | NO       |          | NO       |          | NO       |          | NO        |           | NO       |          |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 3        |          | 3        |          | 3        |          | 3        |          | 3         |           | 3        |          |
| - free roadside assistance         | YES      |          | YES      |          | YES      |          | YES      |          | YES       |           | YES      |          |
| - delivery cost included           | NO       |          | NO       |          | NO       |          | NO       |          | NO        |           | NO       |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV(*)    |          | PL                            |          | RO       |          | SE       |          | SK       |          | UK       |          |   |
|------------------------------------|----------|----------|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---|
|                                    | LVL      |          | PLN                           |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |   |
| 2.0L (143HP) Diesel 5-door Van     | incl tax | excl tax | incl tax                      | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |   |
| Recommended retail price 1/01/2008 | 15 045   | 12 478   | Currently<br>not<br>available |          | 95 508   | 80 259   | 248 050  | 198 329  | 912 210  | 766 563  | 18 543   | 15 599   |   |
| Price EURO                         | 21 530   | 17 857   |                               |          | 26 656   | 22 400   | 26 316   | 21 041   | 27 160   | 22 824   | 25 014   | 21 043   |   |
| Price index                        | 86,1%    | 86,7%    |                               |          | 106,6%   | 108,8%   | 105,2%   | 102,2%   | 108,6%   | 110,9%   | 100,0%   | 102,2%   |   |
| Major options                      |          |          | Currently<br>not<br>available |          |          |          |          |          |          |          |          |          |   |
| - air conditioning                 | X        |          |                               |          | X        |          | X        |          | X        |          | X        |          | X |
| - automatic gear box               |          |          |                               |          | X        |          | X        |          | X        |          | X        |          | X |
| - power steering                   | X        |          | X                             |          | X        |          | X        |          | X        |          | X        |          |   |
| - ABS                              | X        |          | X                             |          | X        |          | X        |          | X        |          | X        |          |   |
| - airbag                           | X        |          | X                             |          | X        |          | X        |          | X        |          | X        |          |   |
| Right-hand-drive                   | NO       |          | Currently<br>not<br>available |          | NO       |          | NO       |          | NO       |          | YES      |          |   |
| Other information                  |          |          |                               |          |          |          |          |          |          |          |          |          |   |
| - warranty condition ( x years)    | 3        |          |                               |          | 3        |          | 3        |          | 3        |          | 3        |          | 3 |
| - free roadside assistance         | YES      |          | YES                           |          | YES      |          | YES      |          | YES      |          | YES      |          |   |
| - delivery cost included           | NO       |          | NO                            |          | NO       |          | NO       |          | NO       |          | NO       |          |   |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013                        | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |   |

Notes:

(\*) Low Net Prices due to local taxes & run-out version



**MERCEDES-BENZ  
C 220 CDI**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 37 537   | 29 240   | 34 449   | 28 470   | 42 304   | 29 625   | 35 254   | 29 625   | 46 749   | 29 625   | 36 820   | 28 766   | 43 016   | 27 225   | 33 554   | 28 055   |
| Price index                        | 114,8%   | 110,4%   | 105,3%   | 107,5%   | 129,3%   | 111,9%   | 107,8%   | 111,9%   | 142,9%   | 111,9%   | 112,6%   | 108,6%   | 131,5%   | 102,8%   | 102,6%   | 105,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - automatic gear box               | 2504     | 1950     | 2259     | 1867     |          | s        | 2225     | 1870     | 2671     | 1870     | 2323     | 1815     | 3420     | 1889     | 2000     | 1672     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| Right-hand-drive                   |          | 1350     |          | 1350     |          | s        |          | 1350     |          | 1350     |          | 1350     |          | 1350     |          | 1350     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2+2      |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 46 139   | 29 388   | 34 448   | 28 707   | 32 706   | 28 440   | 44 166   | 27 621   | 44 665   | 27 877   | 44 470   | 28 055   | 34 669   | 26 485   |
| Price index                        | 141,1%   | 111,0%   | 105,3%   | 108,4%   | 100,0%   | 107,4%   | 135,0%   | 104,3%   | 136,6%   | 105,3%   | 136,0%   | 105,9%   | 106,0%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - automatic gear box               | 2983     | 1900     | 2029     | 1691     | 2225     | 1935     | 3173     | 2688     | 3817     | 1870     | 2378     | 1965     | 2544     | 1920     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| Right-hand-drive                   |          | s        |          | 1350     |          | 1350     |          | s        |          | 1350     |          | 1350     |          | 1350     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | yes      |          | no       |          | no       |          | no       |          | no       |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 1.1.2008. Final prices are set by dealers.



Mercedes-Benz

MERCEDES-BENZ

C 220 CDI

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 64 957   | 54 131   | 903 554  | 759 289  | 698 755  | 220 706  | 510 216  | 432 392  | 9 099 508 | 6 705 519 | 112 681  | 95 493   |
| Price EURO                         | 33 212   | 27 677   | 34 272   | 28 800   | 93 727   | 29 604   | 32 609   | 27 635   | 35 935    | 26 481    | 32 635   | 27 657   |
| Price index                        | 101,5%   | 104,5%   | 104,8%   | 108,7%   | 286,6%   | 111,8%   | 99,7%    | 104,3%   | 109,9%    | 100,0%    | 99,8%    | 104,4%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - automatic gear box               | 2160     | 1800     | 2247     | 1886     | 6450     | 1850     | 2159     | 1830     | 2300      | 1915      | 2277     | 1930     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| Right-hand-drive                   |          | 1350     |          | 1350     |          | 1350     |          | 1350     |           | 1350      |          | 1350     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |           | 2         |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |           | yes       |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |           | no        |          | no       |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |           |          |          |          |
| Recommended retail price 1/01/2008 | 25 003   | 21 189   | 140 222  | 101 171  | 131 616  | 107 441  | 316 840  | 253 472  | 1 175 874 | 988 129  | 22 487   | 19 138   |
| Price EURO                         | 35 780   | 30 322   | 38 937   | 28 095   | 36 733   | 29 986   | 33 614   | 26 892   | 35 011    | 29 421   | 30 335   | 25 817   |
| Price index                        | 109,4%   | 114,5%   | 119,1%   | 106,1%   | 112,3%   | 113,2%   | 102,8%   | 101,5%   | 107,0%    | 111,1%   | 92,8%    | 97,5%    |
| Major options                      |          |          |          |          |          |          |          |          |           |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |           | s        |          | s        |
| - automatic gear box               | 2171     | 1841     | 2421     | 1985     | 1988     | 1670     | 2111     | 1689     | 2180      | 1832     | 1477     | 1257     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |           | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |           | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |           | s        |          | s        |
| Right-hand-drive                   |          | 1350     |          | 1350     |          | 1350     |          | 1350     |           | 1350     |          | s        |
| Other information                  |          |          |          |          |          |          |          |          |           |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |           | 2        |          | 2+1      |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |           | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |           | no       |          | no       |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 1.1.2008. Final prices are set by dealers.



Mercedes-Benz

## MERCEDES-BENZ

## E 220 CDI

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 44 053   | 34 265   | 41 662   | 34 431   | 45 746   | 33 686   | 41 055   | 34 500   | 54 442   | 34 500   | 44 028   | 34 397   | 50 796   | 31 947   | 41 345   | 34 569   |
| Price index                        | 111,0%   | 107,3%   | 105,0%   | 107,8%   | 115,3%   | 105,4%   | 103,5%   | 108,0%   | 137,2%   | 108,0%   | 111,0%   | 107,7%   | 128,0%   | 100,0%   | 104,2%   | 108,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - automatic gear box               | 2573     | 1985     | 2222     | 1836     |          | s        | 2154     | 1810     | 2717     | 1818     | 2397     | 1873     | 3560     | 1921     | 2100     | 1756     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| Right-hand-drive                   |          | 1815     |          | 1815     |          | s        |          | 1815     |          | 1815     |          | 1815     |          | 1815     |          | 1815     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2+2      |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 54 165   | 34 500   | 41 897   | 34 914   | 39 675   | 34 500   | 54 492   | 34 079   | 53 804   | 33 534   | 51 785   | 32 672   | 45 983   | 33 786   |
| Price index                        | 136,5%   | 108,0%   | 105,6%   | 109,3%   | 100,0%   | 108,0%   | 137,3%   | 106,7%   | 135,6%   | 105,0%   | 130,5%   | 102,3%   | 115,9%   | 105,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - automatic gear box               | 2983     | 1900     | 1999     | 1666     | 2100     | 1826     | 3468     | 1805     | 3320     | 1810     | 2400     | 1966     | 2512     | 1896     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| Right-hand-drive                   |          | s        |          | 1815     |          | 1815     |          | s        |          | 1815     |          | 1815     |          | 1815     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | yes      |          | no       |          | no       |          | no       |          | no       |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 1.1.2008. Final prices are set by dealers.



Mercedes-Benz

MERCEDES-BENZ

E 220 CDI

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |          | DK       |          | EE       |          | HU         |           | LT       |          |
|------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|------------|-----------|----------|----------|
|                                    | BGN      |          | CZK       |          | DKK      |          | EEK      |          | HUF        |           | LTL      |          |
|                                    | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax   | excl tax  | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |           |          |          |          |          |          |            |           |          |          |
| Recommended retail price 1/01/2008 | 79 635   | 66 363   | 1 131 271 | 950 648  | 813 741  | 257 025  | 599 213  | 507 815  | 11 528 287 | 8 495 278 | 132 360  | 112 169  |
| Price EURO                         | 40 717   | 33 931   | 42 910    | 36 059   | 109 151  | 34 476   | 38 297   | 32 455   | 45 527     | 33 549    | 38 334   | 32 486   |
| Price index                        | 102,6%   | 106,2%   | 108,2%    | 112,9%   | 275,1%   | 107,9%   | 96,5%    | 101,6%   | 114,7%     | 105,0%    | 96,6%    | 101,7%   |
| Major options                      |          |          |           |          |          |          |          |          |            |           |          |          |
| - air conditioning                 |          | s        |           | s        |          | s        |          | s        |            | s         |          | s        |
| - automatic gear box               | 2160     | 1800     | 2206      | 1854     | 6440     | 1840     | 2159     | 1830     | 2298       | 1915      | 2277     | 1930     |
| - power steering                   |          | s        |           | s        |          | s        |          | s        |            | s         |          | s        |
| - ABS                              |          | s        |           | s        |          | s        |          | s        |            | s         |          | s        |
| - airbag                           |          | s        |           | s        |          | s        |          | s        |            | s         |          | s        |
| Right-hand-drive                   |          | 1815     |           | 1815     |          | 1815     |          | 1815     |            | 1815      |          | 1815     |
| Other information                  |          |          |           |          |          |          |          |          |            |           |          |          |
| - warranty condition ( x years)    |          | 2        |           | 2        |          | 2        |          | 2        |            | 2         |          | 2        |
| - free roadside assistance         |          | yes      |           | yes      |          | yes      |          | yes      |            | yes       |          | yes      |
| - delivery cost included           |          | no       |           | no       |          | no       |          | no       |            | no        |          | no       |
| 1 EURO =                           |          |          |           |          |          |          |          |          |            |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364    | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22     | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Sedan, 125 kW, 2.148 ccm</b>    |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 27 921   | 23 662   | 175 615  | 126 706  | 155 487  | 126 928  | 374 135  | 299 308  | 1 432 537 | 1 203 813 | 26 408   | 22 475   |
| Price EURO                         | 39 956   | 33 861   | 48 764   | 35 183   | 43 396   | 35 425   | 39 693   | 31 754   | 42 653    | 35 843    | 35 624   | 30 318   |
| Price index                        | 100,7%   | 106,0%   | 122,9%   | 110,1%   | 109,4%   | 110,9%   | 100,0%   | 99,4%    | 107,5%    | 112,2%    | 89,8%    | 94,9%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - automatic gear box               | 2171     | 1841     | 2388     | 1957     | 1988     | 1670     | 2214     | 1771     | 2180      | 1832      | 1997     | 1700     |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| Right-hand-drive                   |          | 1815     |          | 1815     |          | 1815     |          | 1815     |           | 1815      |          | s        |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |           | 2         |          | 2+1      |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |           | yes       |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |           | no        |          | no       |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 1.1.2008. Final prices are set by dealers.



**MERCEDES-BENZ  
S 350**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sedan, 200 kW, 3.498 ccm</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 85 346   | 62 387   | 76 767   | 63 444   | 101 483  | 62 412   | 74 018   | 62 200   | 97 840   | 62 200   | 79 457   | 62 076   | 112 802  | 62 013   | 74 168   | 62 013   |
| Price index                        | 119,4%   | 101,8%   | 107,4%   | 103,6%   | 142,0%   | 101,9%   | 103,6%   | 101,5%   | 136,9%   | 101,5%   | 111,2%   | 101,3%   | 157,9%   | 101,2%   | 103,8%   | 101,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - automatic gear box               |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| Right-hand-drive                   |          | 3345     |          | 3345     |          | s        |          | 3345     |          | 3345     |          | 3345     |          | 3345     |          | 3345     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2+2      |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sedan, 200 kW, 3.498 ccm</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 97 557   | 62 138   | 74 714   | 62 262   | 71 459   | 62 138   | 115 890  | 65 070   | 98 880   | 61 267   | 100 350  | 62 200   | 83 470   | 61 421   |
| Price index                        | 136,5%   | 101,4%   | 104,6%   | 101,6%   | 100,0%   | 101,4%   | 162,2%   | 106,2%   | 138,4%   | 100,0%   | 140,4%   | 101,5%   | 116,8%   | 100,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - automatic gear box               |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |          | s        |
| Right-hand-drive                   |          | s        |          | 3345     |          | 3345     |          | s        |          | 3345     |          | 3345     |          | 3345     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | yes      |          | no       |          | no       |          | no       |          | no       |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 1.1.2008. Final prices are set by dealers.



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S 350

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |           | DK        |          | EE        |          | HU         |            | LT       |          |
|------------------------------------|----------|----------|-----------|-----------|-----------|----------|-----------|----------|------------|------------|----------|----------|
|                                    | BGN      |          | CZK       |           | DKK       |          | EEK       |          | HUF        |            | LTL      |          |
|                                    | incl tax | excl tax | incl tax  | excl tax  | incl tax  | excl tax | incl tax  | excl tax | incl tax   | excl tax   | incl tax | excl tax |
| <b>Sedan, 200 kW, 3.498 ccm</b>    |          |          |           |           |           |          |           |          |            |            |          |          |
| Recommended retail price 1/01/2008 | 157 793  | 131 494  | 2 129 128 | 1 789 183 | 1 546 631 | 463 390  | 1 147 866 | 972 767  | 23 241 142 | 16 150 878 | 253 419  | 214 762  |
| Price EURO                         | 80 680   | 67 233   | 80 759    | 67 865    | 207 456   | 62 157   | 73 362    | 62 171   | 91 782     | 63 782     | 73 395   | 62 199   |
| Price index                        | 112,9%   | 109,7%   | 113,0%    | 110,8%    | 290,3%    | 101,5%   | 102,7%    | 101,5%   | 128,4%     | 104,1%     | 102,7%   | 101,5%   |
| Major options                      |          |          |           |           |           |          |           |          |            |            |          |          |
| - air conditioning                 |          | s        |           | s         |           | s        |           | s        |            | s          |          | s        |
| - automatic gear box               |          | s        |           | s         |           | s        |           | s        |            | s          |          | s        |
| - power steering                   |          | s        |           | s         |           | s        |           | s        |            | s          |          | s        |
| - ABS                              |          | s        |           | s         |           | s        |           | s        |            | s          |          | s        |
| - airbag                           |          | s        |           | s         |           | s        |           | s        |            | s          |          | s        |
| Right-hand-drive                   |          | 3345     |           | 3345      |           | 3345     |           | 3345     |            | 3345       |          | 3345     |
| Other information                  |          |          |           |           |           |          |           |          |            |            |          |          |
| - warranty condition ( x years)    |          | 2        |           | 2         |           | 2        |           | 2        |            | 2          |          | 2        |
| - free roadside assistance         |          | yes      |           | yes       |           | yes      |           | yes      |            | yes        |          | yes      |
| - delivery cost included           |          | no       |           | no        |           | no       |           | no       |            | no         |          | no       |
| 1 EURO =                           |          |          |           |           |           |          |           |          |            |            |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364    | 26,364    | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22     | 253,22     | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Sedan, 200 kW, 3.498 ccm</b>    |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 52 901   | 44 831   | 316 299  | 228 209  | 285 608  | 233 149  | 708 863  | 567 090  | 2 619 153 | 2 200 969 | 48 505   | 41 281   |
| Price EURO                         | 75 702   | 64 154   | 87 829   | 63 369   | 79 712   | 65 071   | 75 205   | 60 164   | 77 983    | 65 532    | 65 433   | 55 687   |
| Price index                        | 105,9%   | 104,7%   | 122,9%   | 103,4%   | 111,5%   | 106,2%   | 105,2%   | 98,2%    | 109,1%    | 107,0%    | 91,6%    | 90,9%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - automatic gear box               |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - power steering                   |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - ABS                              |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| - airbag                           |          | s        |          | s        |          | s        |          | s        |           | s         |          | s        |
| Right-hand-drive                   |          | 3345     |          | 3345     |          | 3345     |          | 3345     |           | 3345      |          | s        |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    |          | 2        |          | 2        |          | 2        |          | 2        |           | 2         |          | 2+1      |
| - free roadside assistance         |          | yes      |          | yes      |          | yes      |          | yes      |           | yes       |          | yes      |
| - delivery cost included           |          | no       |          | no       |          | no       |          | no       |           | no        |          | no       |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 1.1.2008. Final prices are set by dealers.



Mercedes-Benz

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**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2,0 DI-D</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 30 990   | 23 693   | 29 490   | 24 372   |          |          | 28 690   | 24 109   |          |          | 29 265   | 23 272   |          |          | 30 100   | 24 935   |
| Price index                        | 114,8%   | 113,5%   | 109,2%   | 116,8%   |          |          | 106,3%   | 115,5%   |          |          | 108,4%   | 111,5%   |          |          | 111,5%   | 119,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - ABS                              | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - airbag                           | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        |          | 3        |          |          |          | 3        |          |          |          | 3        |          |          |          | 3        |          |
| - free roadside assistance         | yes      |          | yes      |          |          |          | yes      |          |          |          | yes      |          |          |          | yes      |          |
| - delivery cost included           | no       |          | no       |          |          |          | no       |          |          |          | yes      |          |          |          | yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2,0 DI-D</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 38 005   | 22 929   |          |          |          |          |          |          | 37 244   | 23 061   | 35 715   | 24 763   | 26 995   | 20 868   |
| Price index                        | 140,8%   | 109,9%   |          |          |          |          |          |          | 138,0%   | 110,5%   | 132,3%   | 118,7%   | 100,0%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          |          |          |          |          |          |          | S        |          | S        |          | S        |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        |          |          |          |          |          |          |          | S        |          | S        |          | S        |          |
| - ABS                              | S        |          |          |          |          |          |          |          | S        |          | S        |          | S        |          |
| - airbag                           | S        |          |          |          |          |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        |          |          |          |          |          |          |          | 3        |          | 3        |          | 3        |          |
| - free roadside assistance         | yes      |          |          |          |          |          |          |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included           | no       |          |          |          |          |          |          |          | no       |          | yes      |          | yes      |          |

Notes:

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany)



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GRANDIS**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>2,0 DI-D</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 26 330    | 21 895   | 31 583    | 26 540   |           |          | 24 600    | 20 847   | 31 401    | 23 722   | 26 625    | 22 564   |
| Price index                        | 97,5%     | 104,9%   | 117,0%    | 127,2%   |           |          | 91,1%     | 99,9%    | 116,3%    | 113,7%   | 98,6%     | 108,1%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| - automatic gear box               |           |          |           |          |           |          |           |          |           |          |           |          |
| - power steering                   | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| - ABS                              | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| - airbag                           | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| Right-hand-drive                   |           |          |           |          |           |          |           |          |           |          |           |          |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         |          | 3         |          |           |          | 3         |          | 3         |          | 3         |          |
| - free roadside assistance         | yes       |          | yes       |          |           |          | yes       |          | yes       |          | yes       |          |
| - delivery cost included           | yes       |          | yes       |          |           |          | yes       |          | yes       |          | yes       |          |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>2,0 DI-D</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 27 711    | 23 131   |           |          | 29 655    | 24 393   | 29 294    | 22 587   |           |          | 27 441    | 23 364   |
| Price index                        | 102,7%    | 110,8%   |           |          | 109,9%    | 116,9%   | 108,5%    | 108,2%   |           |          | 101,7%    | 112,0%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         |          |           |          | S         |          | S         |          |           |          | S         |          |
| - automatic gear box               |           |          |           |          |           |          |           |          |           |          |           |          |
| - power steering                   | S         |          |           |          | S         |          | S         |          |           |          | S         |          |
| - ABS                              | S         |          |           |          | S         |          | S         |          |           |          | S         |          |
| - airbag                           | S         |          |           |          | S         |          | S         |          |           |          | S         |          |
| Right-hand-drive                   |           |          |           |          |           |          |           |          |           |          |           |          |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         |          |           |          | 3         |          | 3         |          |           |          | 3         |          |
| - free roadside assistance         | yes       |          |           |          | yes       |          | yes       |          |           |          | yes       |          |
| - delivery cost included           | yes       |          |           |          | yes       |          | yes       |          |           |          | no        |          |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany)



**MITSUBISHI  
LANCER SEDAN**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,8</b>                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 21 905   | 16 747   | 21 990   | 18 174   |          |          | 22 250   | 18 697   |          |          | 21 400   | 17 018   | 25 420   | 15 583   |          |          |
| Price index                        | 102,4%   | 107,5%   | 102,8%   | 116,6%   |          |          | 104,0%   | 120,0%   |          |          | 100,0%   | 109,2%   | 118,8%   | 100,0%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          |          |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          |          |          |
| - ABS                              | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          |          |          |
| - airbag                           | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          |          |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        |          | 3        |          |          |          | 3        |          |          |          | 3        |          | 3        |          |          |          |
| - free roadside assistance         | yes      |          | yes      |          |          |          | yes      |          |          |          | yes      |          | yes      |          |          |          |
| - delivery cost included           | no       |          | no       |          |          |          | no       |          |          |          | no       |          | no       |          |          |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1,8</b>                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          |          |          |          |          |          |          | 26 899   | 17 322   |          |          | 21 490   | 16 907   |
| Price index                        |          |          |          |          |          |          |          |          | 125,7%   | 111,2%   |          |          | 100,4%   | 108,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          |          |          |          |          |          |          | S        |          |          |          | S        |          |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   |          |          |          |          |          |          |          |          | S        |          |          |          | S        |          |
| - ABS                              |          |          |          |          |          |          |          |          | S        |          |          |          | S        |          |
| - airbag                           |          |          |          |          |          |          |          |          | S        |          |          |          | S        |          |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          |          |          |          |          |          |          | 3        |          |          |          | 3        |          |
| - free roadside assistance         |          |          |          |          |          |          |          |          | yes      |          |          |          | yes      |          |
| - delivery cost included           |          |          |          |          |          |          |          |          | no       |          |          |          | no       |          |

Notes:

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany)



**MITSUBISHI  
LANCER SEDAN**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
| <b>1,8</b>                         | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 19 424    | 16 140   | 21 617    | 18 165   |           |          | 18 570    | 15 737   | 20 891    | 14 964   | 17 917    | 15 229   |
| Price index                        | 90,8%     | 103,6%   | 101,0%    | 116,6%   |           |          | 86,8%     | 101,0%   | 97,6%     | 96,0%    | 83,7%     | 97,7%    |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| - automatic gear box               |           |          |           |          |           |          |           |          |           |          |           |          |
| - power steering                   | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| - ABS                              | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| - airbag                           | S         |          | S         |          |           |          | S         |          | S         |          | S         |          |
| Right-hand-drive                   |           |          |           |          |           |          |           |          |           |          |           |          |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         |          | 3         |          |           |          | 3         |          | 3         |          | 3         |          |
| - free roadside assistance         | yes       |          | yes       |          |           |          | yes       |          | yes       |          | yes       |          |
| - delivery cost included           | no        |          | no        |          |           |          | no        |          | no        |          | no        |          |
| 1 EURO =<br>2/01/2008              | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
| <b>1,8</b>                         | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 17 470    | 14 448   | 22 073    | 17 548   | 19 999    | 16 324   | 19 739    | 15 029   |           |          | 21 279    | 17 633   |
| Price index                        | 81,6%     | 92,7%    | 103,1%    | 112,6%   | 93,5%     | 104,8%   | 92,2%     | 96,4%    |           |          | 99,4%     | 113,2%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         |          | S         |          | S         |          | S         |          |           |          | S         |          |
| - automatic gear box               |           |          |           |          |           |          |           |          |           |          |           |          |
| - power steering                   | S         |          | S         |          | S         |          | S         |          |           |          | S         |          |
| - ABS                              | S         |          | S         |          | S         |          | S         |          |           |          | S         |          |
| - airbag                           | S         |          | S         |          | S         |          | S         |          |           |          | S         |          |
| Right-hand-drive                   |           |          |           |          |           |          |           |          |           |          |           |          |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 3         |          | 3         |          | 3         |          | 3         |          |           |          | 3         |          |
| - free roadside assistance         | yes       |          | yes       |          | yes       |          | yes       |          |           |          | yes       |          |
| - delivery cost included           | no        |          | no        |          | yes       |          | yes       |          |           |          | no        |          |
| 1 EURO =<br>2/01/2008              | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany)



NISSAN  
MICRA

## EURO ZONE COUNTRIES

|                                   | AT(*)    |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 Visia 3Dr</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                        | 11 190   | 8 797    | 10 730   | 8 868    | 10 480   | 8 329    | 11 090   | 9 319    | 10 620   | 8 215    | 11 200   | 9 106    | 13 420   | 8 748    | 10 900   | 9 114    |
| Price index                       | 109,8%   | 107,1%   | 105,3%   | 107,9%   | 102,8%   | 101,4%   | 108,8%   | 113,4%   | 104,2%   | 100,0%   | 109,9%   | 110,8%   | 131,7%   | 106,5%   | 107,0%   | 110,9%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | 1399     | 1090     | STD      | STD      | STD      | STD      | 1500     | 1261     | STD      | STD      | NA       | NA       | STD      | STD      | NA       | NA       |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| Right-hand-drive                  | 427      | 356      | 375      | 310      |          |          | 415      | 358      | 444      | 310      | 436      | 355      | 396      | 218      | 610      | 510      |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |

|                                   | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.2 Visia 3Dr</b>              |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                        | 14 820   | 9 768    | 10 930   | 9 108    | 10 190   | 8 861    | 14 166   | 10 530   | 12 895   | 8 904    | 13 360   | 9 843    | 10 550   | 8 792    |
| Price index                       | 145,4%   | 118,9%   | 107,3%   | 110,9%   | 100,0%   | 107,9%   | 139,0%   | 128,2%   | 126,5%   | 108,4%   | 131,1%   | 119,8%   | 103,5%   | 107,0%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | NA       | NA       | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | NA       | NA       | STD      | STD      |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| Right-hand-drive                  |          |          | 423      | 353      | 408      | 354      |          |          | 559      | 340      | 414      | 354      |          |          |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |

Notes:

(\*) Air conditioning includes Radio &amp; CD.

- Recommended prices are adjusted for equipment differences.

- Major options: STD=standard, Option=option recommended price, NA=not available

- Airbag: driver and passenger are standard in all countries;

- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



**NISSAN  
MICRA**

**NON EURO ZONE COUNTRIES**

|                                   | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                   | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.2 Visia 3Dr                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/1/2008 | 20 146   | 16 788   | 277 809  | 233 453  | 132 741  | 54 737   | 168 805  | 143 055  | 2 668 699 | 1 923 082 | 37 348   | 31 651   |
| Price EURO                        | 10 300   | 8 584    | 10 537   | 8 855    | 17 805   | 7 342    | 10 789   | 9 143    | 10 539    | 7 595     | 10 817   | 9 167    |
| Price index                       | 101,1%   | 104,5%   | 103,4%   | 107,8%   | 174,7%   | 89,4%    | 105,9%   | 111,3%   | 103,4%    | 92,4%     | 106,2%   | 111,6%   |
| Major options                     |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                | STD      | STD      | 20000    | 16807    | STD      | STD      | 10000    | 8475     | STD       | STD       | 1800     | 1525     |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA        | NA        | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD       | STD       | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD       | STD       | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD       | STD       | STD      | STD      |
| Right-hand-drive                  |          |          |          |          | 6193     | 2650     |          |          |           |           |          |          |
| Other information                 |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years   |           | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes       |           | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no        |           | no       |          |
| 1 EURO =<br>2/01/2008             | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                   | LV       |          | PL       |          | RO       |          | SE       |          | SK(*)    |          | UK       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.2 Visia 3Dr                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/1/2008 | 7 911    | 6 704    | 37 980   | 31 131   | 36 890   | 31 000   | 111 675  | 89 340   | 334 976  | 281 492  | 7 495    | 6 379    |
| Price EURO                        | 11 321   | 9 594    | 10 546   | 8 645    | 10 296   | 8 652    | 11 848   | 9 478    | 9 974    | 8 381    | 10 111   | 8 605    |
| Price index                       | 111,1%   | 116,8%   | 103,5%   | 105,2%   | 101,0%   | 105,3%   | 116,3%   | 115,4%   | 97,9%    | 102,0%   | 99,2%    | 104,7%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | 256      | 217      | 4700     | 3737     | STD      | STD      | STD      | STD      | 30000    | 25210    | 600      | 511      |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| Right-hand-drive                  |          |          |          |          |          |          | 3750     | 3000     |          |          |          |          |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |
| 1 EURO =<br>2/01/2008             | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

(\*) Air conditioning includes Radio, audio anti theft protection & CD.

- Recommended prices are adjusted for equipment differences.

- Major options: STD=standard, Option=option recommended price, NA=not available

- Airbag: driver and passenger are standard in all countries;

- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



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## NOTE

## EURO ZONE COUNTRIES

|                                   | AT(*)    |          | BE       |          | CY       |          | DE(**)   |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.4 Visia</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                        | 14 170   | 11 036   | 13 500   | 11 157   | 12 600   | 10 172   | 14 090   | 11 840   | 12 490   | 9 674    | 13 200   | 10 678   | 16 620   | 10 649   | 13 300   | 11 120   |
| Price index                       | 113,5%   | 114,1%   | 108,1%   | 115,3%   | 100,9%   | 105,2%   | 112,8%   | 122,4%   | 100,0%   | 100,0%   | 105,7%   | 110,4%   | 133,1%   | 110,1%   | 106,5%   | 115,0%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | 1500     | 1168     | NA       | NA       | 1550     | 1303     | 1550     | 1303     | STD      | STD      | NA       | NA       | STD      | STD      | NA       | NA       |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| Right-hand-drive                  | 427      | 356      | 375      | 310      | 415      | 358      | 415      | 358      | 444      | 310      | 436      | 355      | 396      | 218      | 610      | 510      |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |

|                                   | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.4 Visia</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                        | 17 825   | 11 748   | 12 750   | 10 625   | 12 836   | 11 162   | 17 700   | 13 551   | 16 215   | 10 950   | 14 550   | 9 877    | 12 910   | 10 758   |
| Price index                       | 142,7%   | 121,4%   | 102,1%   | 109,8%   | 102,8%   | 115,4%   | 141,7%   | 140,1%   | 129,8%   | 113,2%   | 116,5%   | 102,1%   | 103,4%   | 111,2%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | STD      | STD      | 750      | 625      | NA       | NA       | STD      | STD      | NA       | NA       | NA       | NA       | STD      | STD      |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| Right-hand-drive                  |          |          | 423      | 353      | 408      | 354      |          |          | 559      | 340      | 414      | 354      |          |          |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |

Notes:

(\*) Air conditioning includes Radio &amp; CD.

(\*\*) Air conditioning includes refrigerated glove box, Radio, CD and 4 speakers.

- Recommended prices are adjusted for equipment differences.

- Major options: STD=standard, Option=option recommended price, NA=not available

- Airbag: driver and passenger are standard in all countries;

- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



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NOTE

NON EURO ZONE COUNTRIES

|                                   | BG       |          | CZ       |          | DK       |          | EE       |          | HU(*)     |           | LT       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                   | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.4 Visia                         | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/1/2008 | 23 470   | 19 558   | 345 700  | 290 504  | 173 105  | 71 763   | 169 417  | 143 574  | 3 054 708 | 2 244 757 | 39 437   | 33 421   |
| Price EURO                        | 12 000   | 10 000   | 13 113   | 11 019   | 23 219   | 9 626    | 10 828   | 9 176    | 12 063    | 8 865     | 11 422   | 9 679    |
| Price index                       | 96,1%    | 103,4%   | 105,0%   | 113,9%   | 185,9%   | 99,5%    | 86,7%    | 94,9%    | 96,6%     | 91,6%     | 91,4%    | 100,1%   |
| Major options                     |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                | STD      | STD      | 31000    | 26050    | STD      | STD      | STD      | STD      | 250000    | 185116    | STD      | STD      |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA        | NA        | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD       | STD       | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD       | STD       | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD       | STD       | STD      | STD      |
| Right-hand-drive                  |          |          |          |          | 6193     | 2650     |          |          |           |           |          |          |
| Other information                 |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years   |           | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes       |           | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no        |           | no       |          |
| 1 EURO =<br>2/01/2008             | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                   | LV       |          | PL(**)   |          | RO       |          | SE       |          | SK(***)  |          | UK       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.4 Visia                         | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/1/2008 | 8 292    | 7 027    | 45 782   | 37 526   | 48 878   | 41 074   | 136 140  | 108 912  | 432 289  | 363 268  | 9 990    | 8 502    |
| Price EURO                        | 11 866   | 10 056   | 12 713   | 10 420   | 48 878   | 11 464   | 14 444   | 11 555   | 12 871   | 10 816   | 13 476   | 11 469   |
| Price index                       | 95,0%    | 103,9%   | 101,8%   | 107,7%   | 391,3%   | 118,5%   | 115,6%   | 119,4%   | 103,1%   | 111,8%   | 107,9%   | 118,6%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | STD      | STD      | 4300     | 3525     | STD      | STD      | NA       | NA       | 39000    | 32773    | 600      | 511      |
| - automatic gear box              | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                  | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - ABS                             | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| - airbag                          | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      | STD      |
| Right-hand-drive                  |          |          |          |          |          |          | 3750     | 3000     |          |          |          |          |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |
| 1 EURO =<br>2/01/2008             | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

(\*) Air conditioning includes Radio & CD.

(\*\*) Air conditioning includes Radio, CD, remote audio control, audio anti theft protection and 4 speakers.

(\*\*\*) Air conditioning includes Radio and CD.

- Recommended prices are adjusted for equipment differences.

- Major options: STD=standard, Option=option recommended price, NA=not available

- Airbag: driver and passenger are standard in all countries;

- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



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**EURO ZONE COUNTRIES**

|                                   | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 Visia 5DR 2WD</b>          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                        | 20 290   | 15 802   | 19 050   | 15 744   | 17 300   | 14 194   | 20 090   | 16 882   | 19 240   | 14 519   | 18 600   | 15 150   | 22 290   | 13 013   | 19 450   | 16 263   |
| Price index                       | 117,3%   | 121,4%   | 110,1%   | 121,0%   | 100,0%   | 109,1%   | 116,1%   | 129,7%   | 111,2%   | 111,6%   | 107,5%   | 116,4%   | 128,8%   | 100,0%   | 112,4%   | 125,0%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - automatic gear box              | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          |
| - power steering                  | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - ABS                             | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - airbag                          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| Right-hand-drive                  | 427      | 356      | 375      | 310      |          |          | 415      | 358      | 444      | 310      | 436      | 355      | 396      | 218      | 610      | 510      |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |

|                                   | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 Visia 5DR 2WD</b>          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                        | 24 645   | 15 785   | 17 980   | 14 983   | 18 120   | 15 757   | 25 000   | 18 155   | 22 145   | 15 061   | 21 650   | 14 484   | 18 560   | 15 467   |
| Price index                       | 142,5%   | 121,3%   | 103,9%   | 115,1%   | 104,7%   | 121,1%   | 144,5%   | 139,5%   | 128,0%   | 115,7%   | 125,1%   | 111,3%   | 107,3%   | 118,9%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - automatic gear box              | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          |
| - power steering                  | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - ABS                             | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - airbag                          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| Right-hand-drive                  |          |          | 423      | 353      | 408      | 354      |          |          | 559      | 340      | 414      | 354      |          |          |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |



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NON EURO ZONE COUNTRIES

|                                   | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                   | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>1.6 Visia 5DR 2WD</b>          |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/1/2008 | 41 776   | 34 813   | 539 809  | 453 621  | 273 437  | 101 686  | 264 684  | 224 308  | 4 652 966 | 3 477 544 | 59 036   | 50 030   |
| Price EURO                        | 21 360   | 17 800   | 20 475   | 17 206   | 36 677   | 13 640   | 16 916   | 14 336   | 18 375    | 13 733    | 17 098   | 14 490   |
| Price index                       | 123,5%   | 136,8%   | 118,4%   | 132,2%   | 212,0%   | 104,8%   | 97,8%    | 110,2%   | 106,2%    | 105,5%    | 98,8%    | 111,3%   |
| Major options                     |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                | STD      |          | STD      |          | STD      |          | STD      |          | STD       |           | STD      |          |
| - automatic gear box              | NA       |          | NA       |          | NA       |          | NA       |          | NA        |           | NA       |          |
| - power steering                  | STD      |          | STD      |          | STD      |          | STD      |          | STD       |           | STD      |          |
| - ABS                             | STD      |          | STD      |          | STD      |          | STD      |          | STD       |           | STD      |          |
| - airbag                          | STD      |          | STD      |          | STD      |          | STD      |          | STD       |           | STD      |          |
| Right-hand-drive                  |          |          |          |          | 6193     | 2650     |          |          |           |           |          |          |
| Other information                 |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years   |           | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes       |           | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no        |           | no       |          |
| 1 EURO =<br>2/01/2008             | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                   | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                   | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                   | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6 Visia 5DR 2WD</b>          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/1/2008 | 12 410   | 10 517   | 69 580   | 57 033   | 63 914   | 53 710   | 171 728  | 137 382  | 670 076  | 563 089  | 13 699   | 11 659   |
| Price EURO                        | 17 759   | 15 050   | 19 321   | 15 837   | 17 838   | 14 990   | 18 219   | 14 575   | 19 951   | 16 766   | 18 480   | 15 727   |
| Price index                       | 102,7%   | 115,7%   | 111,7%   | 121,7%   | 103,1%   | 115,2%   | 105,3%   | 112,0%   | 115,3%   | 128,8%   | 106,8%   | 120,9%   |
| Major options                     |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - automatic gear box              | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          | NA       |          |
| - power steering                  | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - ABS                             | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| - airbag                          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          | STD      |          |
| Right-hand-drive                  |          |          |          |          |          |          | 3750     | 3000     |          |          |          |          |
| Other information                 |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)   | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          | 3 years  |          |
| - free roadside assistance        | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          | yes      |          |
| - delivery cost included          | no       |          | no       |          | no       |          | no       |          | no       |          | no       |          |
| 1 EURO =<br>2/01/2008             | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

- Manual air conditioning with glovebox cooler is standard in all countries
- Recommended prices are adjusted for equipment differences.
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver and passenger are standard in all countries; Side airbag - Curtain airbag
- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



**OPEL  
CORSA**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY |  | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3D ENJOY Z1.2XEP 80hp MT5</b>   |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 14 430   | 11 344   | 14 810   | 12 240   |    |  | 14 150   | 11 891   | 12 990   | 10 063   | 13 751   | 10 818   | 16 060   | 9 608    | 13 470   | 11 263   |
| Price index                        | 112,5%   | 118,1%   | 115,4%   | 127,4%   |    |  | 110,3%   | 123,8%   | 101,2%   | 104,7%   | 107,2%   | 112,6%   | 125,2%   | 100,0%   | 105,0%   | 117,2%   |
| Major options                      |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      |          | 909      |    |  | std      | std      | std      | std      | std      | std      | 900      | 538      | std      | std      |
| - automatic gear box               | na       | na       | na       | na       |    |  | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       |
| - power steering                   | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 1081     | 850      | 1029     | 850      |    |  | 1012     | 850      | 1097     | 850      | 1080     | 850      | 1421     | 850      | 1017     | 850      |
| Other information                  |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          |    |  | No       |          | No       |          | No       |          | No       |          | No       |          |

|                                    | IE       |          | IT       |          | LU       |          | MT |  | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>3D ENJOY Z1.2XEP 80hp MT5</b>   |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Price EURO                         | 16 105   | 10 622   | 12 940   | 10 783   | 14 077   | 12 240   |    |  | 16 220   | 11 390   | 14 970   | 9 893    | 12 830   | 10 173   |
| Price index                        | 125,5%   | 110,6%   | 100,9%   | 112,2%   | 109,7%   | 127,4%   |    |  | 126,4%   | 118,5%   | 116,7%   | 103,0%   | 100,0%   | 105,9%   |
| Major options                      |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | 1100     | 909      | std      | std      |    |  | std      | std      | std      | std      | 900      | 538      |
| - automatic gear box               | na       | na       | na       | na       | na       | na       |    |  | na       | na       | na       | na       | na       | na       |
| - power steering                   | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | std      | std      | 1020     | 850      | 978      | 850      |    |  | 1210     | 850      | 1286     | 850      | 1072     | 850      |
| Other information                  |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          |    |  | No       |          | No       |          | No       |          |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on January 1st, 2008. Final prices are set by dealers.

Major options: std (standard), Option price, N/A (not applicable for selected model)

No data available for Malta and Cyprus

**OPEL / VAUXHALL  
GENERAL MOTORS**


OPEL  
CORSA

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 3D ENJOY Z1.2XEP 80hp MT5          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 23 269   | 19 390   | 376 382  | 316 287  | 161 901  | 69 947   | 204 658  | 173 439  | 3 586 340 | 2 687 783 | 38 712   | 32 807   |
| Price EURO                         | 11 897   | 9 914    | 14 276   | 11 997   | 21 716   | 9 382    | 13 080   | 11 085   | 14 163    | 10 614    | 11 212   | 9 502    |
| Price index                        | 92,7%    | 103,2%   | 111,3%   | 124,9%   | 169,3%   | 97,6%    | 101,9%   | 115,4%   | 110,4%    | 110,5%    | 87,4%    | 98,9%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | 875      | 729      | 35000    | 29412    | 9995     | 4318     | 900      | 763      | 290000    | 217341    | 900      | 763      |
| - automatic gear box               | na       | na       | na       | na       | na       | na       | na       | na       | na        | na        | na       | na       |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 1995     | 1662     | 26667    | 22409    | 14668    | 6337     | 15694    | 13300    | 287193    | 215237    | 3463     | 2935     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          | No       |          | No        |           | No       |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 3D ENJOY Z1.2XEP 80hp MT5          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 9 154    | 7 758    | 52 716   | 42 067   | 39 853   | 33 490   | 126 595  | 98 964   | 481 721  | 404 807  | 8 445    | 7 187    |
| Price EURO                         | 13 100   | 11 102   | 14 638   | 11 681   | 11 123   | 9 347    | 13 431   | 10 499   | 14 343   | 12 053   | 11 392   | 9 695    |
| Price index                        | 102,1%   | 115,5%   | 114,1%   | 121,6%   | 86,7%    | 97,3%    | 104,7%   | 109,3%   | 111,8%   | 125,4%   | 88,8%    | 100,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 900      | 763      | 4650     | 3711     | 900      | 756      | 9500     | 7426     | 40000    | 33613    | 500      | 426      |
| - automatic gear box               | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 701      | 594      | 3836     | 3061     | 3624     | 3046     | 10249    | 8012     | 33972    | 28548    | std      | std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          | No       |          | No       |          | No       |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Major options: std (standard), Option price, N/A (not applicable for selected model)

Countries showing 0 penetration have not sold the specific model in 2007

OPEL / VAUXHALL  
GENERAL MOTORS



**OPEL  
ASTRA**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5D ENJOY Z1.4XE</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 18 350   | 14 311   | 17 955   | 14 839   |          |          | 17 800   | 14 958   | 17 680   | 13 483   | 17 459   | 14 057   | 21 595   | 12 630   | 17 615   | 14 728   |
| Price index                        | 107,5%   | 113,3%   | 105,2%   | 117,5%   |          |          | 104,3%   | 118,4%   | 103,6%   | 106,8%   | 102,3%   | 111,3%   | 126,5%   | 100,0%   | 103,2%   | 116,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      |          | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | na       | na       | na       | na       |          |          | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       |
| - power steering                   | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 1090     | 850      | 1029     | 850      |          |          | 1012     | 850      | 1115     | 850      | 1056     | 850      | 1453     | 850      | 1017     | 850      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          |          |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          |          |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          |          |          | No       |          | No       |          | No       |          | No       |          | No       |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5D ENJOY Z1.4XE</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 21 735   | 14 326   | 17 930   | 14 942   | 17 065   | 14 839   |          |          | 21 530   | 14 456   | 21 100   | 14 415   | 17 780   | 13 867   |
| Price index                        | 127,4%   | 113,4%   | 105,1%   | 118,3%   | 100,0%   | 117,5%   |          |          | 126,2%   | 114,5%   | 123,6%   | 114,1%   | 104,2%   | 109,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | na       | na       | na       | na       | na       | na       |          |          | na       | na       | na       | na       | na       | na       |
| - power steering                   | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | std      | std      | 1020     | 850      | 978      | 850      |          |          | 1266     | 850      | 1244     | 850      | 1090     | 850      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          |          |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          |          |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          |          |          | No       |          | No       |          | No       |          |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on January 1st, 2008. Final prices are set by dealers.

Major options: std (standard), Option price, N/A (not applicable for selected model)

No data available for Malta and Cyprus

**OPEL / VAUXHALL  
GENERAL MOTORS**


OPEL  
ASTRA

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 5D ENJOY Z1.4XE                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 33 447   | 27 873   | 550 179  | 462 335  | 259 503  | 100 029  | 226 825  | 192 224  | 4 457 314 | 3 413 595 | 50 804   | 43 054   |
| Price EURO                         | 17 102   | 14 251   | 20 869   | 17 537   | 34 808   | 13 417   | 14 497   | 12 285   | 17 603    | 13 481    | 14 714   | 12 469   |
| Price index                        | 100,2%   | 112,8%   | 122,3%   | 138,8%   | 204,0%   | 106,2%   | 85,0%    | 97,3%    | 103,2%    | 106,7%    | 86,2%    | 98,7%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - automatic gear box               | na       | na       | na       | na       | na       | na       | na       | na       | na        | na        | na       | na       |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 1995     | 1662     | 26667    | 22409    | 16440    | 6337     | 15694    | 13300    | 281046    | 215237    | 3463     | 2935     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          | No       |          | No        |           | No       |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 5D ENJOY Z1.4XE                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 12 005   | 9 762    | 67 366   | 53 908   | 53 919   | 45 310   | 159 194  | 125 126  | 685 317  | 575 897  | 13 296   | 11 316   |
| Price EURO                         | 17 180   | 13 969   | 18 706   | 14 969   | 15 048   | 12 646   | 16 890   | 13 276   | 20 405   | 17 147   | 17 936   | 15 264   |
| Price index                        | 100,7%   | 110,6%   | 109,6%   | 118,5%   | 88,2%    | 100,1%   | 99,0%    | 105,1%   | 119,6%   | 135,8%   | 105,1%   | 120,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 730      | 594      | 3825     | 3061     | 3624     | 3046     | 10193    | 8012     | 33972    | 28548    | std      | std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          | No       |          | No       |          | No       |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Major options: std (standard), Option price, N/A (not applicable for selected model)

Countries showing 0 penetration have not launched/sold the vehicle in 2007

OPEL / VAUXHALL  
GENERAL MOTORS



**OPEL  
VECTRA**
**EURO ZONE COUNTRIES**

|  | AT       |          | BE       |          | CY |  | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|--|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>4D ELEGANCEII Z1.8XER 140hp MT5</b> |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008     |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| Price EURO                             | 25 570   | 19 730   | 24 658   | 20 379   |    |  | 26 510   | 22 277   | 23 410   | 16 095   | 25 444   | 19 550   | 28 405   | 16 377   | 23 330   | 19 507   |
| Price index                            | 109,6%   | 122,6%   | 105,7%   | 126,6%   |    |  | 113,6%   | 138,4%   | 100,3%   | 100,0%   | 109,1%   | 121,5%   | 121,8%   | 101,8%   | 100,0%   | 121,2%   |
| Major options                          |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                     | std      | std      |          | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box                   | na       | na       | na       | na       |    |  | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       |
| - power steering                       | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                                  | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                               | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                       | 1102     | 850      | 1029     | 850      |    |  | 1012     | 850      | 1236     | 850      | 1106     | 850      | 1474     | 850      | 1017     | 850      |
| Other information                      |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)        | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance             | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included               | No       |          | No       |          |    |  | No       |          | No       |          | No       |          | No       |          | No       |          |

|  | IE       |          | IT       |          | LU       |          | MT |  | NL       |          | PT       |          | SI       |          |
|--|----------|----------|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>4D ELEGANCEII Z1.8XER 140hp MT5</b> |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Recommended retail price 1/01/2008     |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Price EURO                             | 27 110   | 16 534   | 23 460   | 19 550   | 23 435   | 20 379   |    |  | 26 959   | 17 325   | 31 336   | 20 152   | 24 280   | 18 780   |
| Price index                            | 116,2%   | 102,7%   | 100,6%   | 121,5%   | 100,5%   | 126,6%   |    |  | 115,6%   | 107,6%   | 134,3%   | 125,2%   | 104,1%   | 116,7%   |
| Major options                          |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - air conditioning                     | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - automatic gear box                   | na       | na       | na       | na       | na       | na       |    |  | na       | na       | na       | na       | na       | na       |
| - power steering                       | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - ABS                                  | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - airbag                               | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                       | std      | std      | 1020     | 850      | 978      | 850      |    |  | 1323     | 850      | 1322     | 850      | 1099     | 850      |
| Other information                      |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - warranty condition ( x years)        | 2 years  |          | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance             | Yes      |          | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included               | No       |          | No       |          | No       |          |    |  | No       |          | No       |          | No       |          |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on January 1st, 2008. Final prices are set by dealers.

Major options: std (standard), Option price, N/A (not applicable for selected model)

No data available for Malta and Cyprus

**OPEL / VAUXHALL  
GENERAL MOTORS**


OPEL  
VECTRA

NON EURO ZONE COUNTRIES

|  | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|  | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>4D ELEGANCEII Z1.8XER 140hp MT5</b> |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008     | 43 492   | 36 244   | 682 518  | 573 545  | 338 668  | 120 186  | 316 237  | 267 997  | 6 811 807 | 4 506 681 | 72 311   | 61 281   |
| Price EURO                             | 22 238   | 18 531   | 25 888   | 21 755   | 45 427   | 16 121   | 20 211   | 17 128   | 26 901    | 17 797    | 18 465   | 15 411   |
| Price index                            | 95,3%    | 115,1%   | 111,0%   | 135,2%   | 194,7%   | 100,2%   | 86,6%    | 106,4%   | 115,3%    | 110,6%    | 79,1%    | 95,8%    |
| Major options                          |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                     | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - automatic gear box                   | na       | na       | na       | na       | na       | na       | na       | na       | na        | na        | na       | na       |
| - power steering                       | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                                  | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                               | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                       | 1995     | 1662     | 26667    | 22409    | 17857    | 6337     | 15694    | 13300    | 325329    | 215237    | 3463     | 2935     |
| Other information                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)        | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance             | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included               | No       |          | No       |          | No       |          | No       |          | No        |           | No       |          |
| 1 EURO =<br>2/01/2008                  | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|  | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>4D ELEGANCEII Z1.8XER 140hp MT5</b> |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008     | 15 172   | 12 515   | 90 830   | 72 796   | 75 781   | 63 681   | 201 357  | 158 811  | 889 385  | 747 382  | 17 738   | 15 096   |
| Price EURO                             | 21 712   | 17 910   | 25 221   | 20 214   | 21 150   | 17 773   | 21 363   | 16 849   | 26 481   | 22 253   | 23 928   | 20 364   |
| Price index                            | 93,1%    | 111,3%   | 108,1%   | 125,6%   | 90,7%    | 110,4%   | 91,6%    | 104,7%   | 113,5%   | 138,3%   | 102,6%   | 126,5%   |
| Major options                          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                     | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box                   | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       | na       |
| - power steering                       | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                                  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                               | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                       | 720      | 594      | 3819     | 3061     | 3624     | 3046     | 10158    | 8012     | 33972    | 28548    | std      | std      |
| Other information                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)        | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance             | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included               | No       |          | No       |          | No       |          | No       |          | No       |          | No       |          |
| 1 EURO =<br>2/01/2008                  | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Major options: std (standard), Option price, N/A (not applicable for selected model)

Countries showing 0 penetration have not launched/sold the vehicle in 2007

OPEL / VAUXHALL  
GENERAL MOTORS



## PEUGEOT

107

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendy 1.0 Ess (5d)</b>          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 11 150   | 9 021    | 10 140   | 8 380    | 8 729    | 7 066    | 10 600   | 8 908    | 9 595    | 7 409    | 9 600    | 8 276    | 13 068   | 8 091    | 10 000   | 8 361    |
| Price index                         | 127,7%   | 133,9%   | 116,2%   | 124,4%   | 100,0%   | 104,9%   | 121,4%   | 132,2%   | 109,9%   | 110,0%   | 110,0%   | 122,9%   | 149,7%   | 120,1%   | 114,6%   | 124,1%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 754      | 610      | 1000     | 826      | S        |          | 920      | 773      | S        |          | 830      | 716      | 850      | 697      | 900      | 753      |
| - automatic gear box                | 750      | 607      | 600      | 496      | 400      | 348      | 600      | 504      | 785      | 599      | 600      | 517      | 1400     | 1148     | 600      | 502      |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | 803      | 650      | 787      | 650      | S        |          | 774      | 650      | 852      | 650      | 754      | 650      | 793      | 650      | 777      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | no       | no       | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendy 1.0 Ess (5d)</b>          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 11 755   | 7 747    | 10 150   | 8 083    | 9 637    | 8 380    | 11 600   | 6 736    | 10 450   | 7 911    | 10 921   | 8 722    | 9 081    | 7 567    |
| Price index                         | 134,7%   | 115,0%   | 116,3%   | 120,0%   | 110,4%   | 124,4%   | 132,9%   | 100,0%   | 119,7%   | 117,4%   | 125,1%   | 129,5%   | 104,0%   | 112,3%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 800      | 661      | 750      | 625      | 950      | 826      | 350      | 297      | 920      | 560      | 815      | 674      | 750      | 625      |
| - automatic gear box                | 925      | 764      | 600      | 500      | 570      | 496      | 459      | 389      | 700      | 426      | 600      | 496      | 570      | 475      |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | S        |          | 780      | 650      | 748      | 650      | S        |          | 1067     | 650      | 787      | 650      | 780      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | no       | no       | no       | no       | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



PEUGEOT

107

NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| Trendy 1.0 Ess (5d)                 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 01/01/2008 | 19 441   | 16 201   | 277 458  | 233 158  | 104 144  | 53 164   | 145 759  | 123 525  | 2 628 517 | 1 982 097 | 33 566   | 28 445   |
| Price EURO                          | 9 940    | 8 283    | 10 524   | 8 844    | 13 969   | 7 131    | 9 316    | 7 895    | 10 380    | 7 828     | 9 721    | 8 238    |
| Price index                         | 113,9%   | 123,0%   | 120,6%   | 131,3%   | 160,0%   | 105,9%   | 106,7%   | 117,2%   | 118,9%    | 116,2%    | 111,4%   | 122,3%   |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | 915      | 763      | 27000    | 22689    | 12900    | 10320    | 11500    | 9746     | 180000    | 150000    | 2072     | 1756     |
| - automatic gear box                | 1540     | 1283     | 19000    | 15966    | 13500    | 10800    | 10000    | 8475     | na        |           | 2155     | 1826     |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| Right-hand-drive                    | 1526     | 1271     | 20393    | 17137    | 6057     | 4846     | 12001    | 10170    | 197512    | 164593    | 2648     | 2244     |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| Trendy 1.0 Ess (5d)                 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/01/2008 | 7 402    | 6 061    | 37 347   | 29 692   | 31 377   | 26 367   | 98 504   | 78 803   | 368 254  | 309 457  | 7 210    | 5 617    |
| Price EURO                          | 10 593   | 8 674    | 10 370   | 8 245    | 8 757    | 7 359    | 10 451   | 8 360    | 10 965   | 9 214    | 9 727    | 7 578    |
| Price index                         | 121,3%   | 128,8%   | 118,8%   | 122,4%   | 100,3%   | 109,2%   | 119,7%   | 124,1%   | 125,6%   | 136,8%   | 111,4%   | 112,5%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 727      | 616      | 4000     | 3180     | 1384     | 1163     | 4900     | 3920     | 29900    | 25126    | 500      | 426      |
| - automatic gear box                | 460      | 390      | 2500     | 1988     | na       |          | 7900     | 6320     | na       |          | 500      | 426      |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | 536      | 454      | 2944     | 2341     | 2771     | 2329     | 7658     | 6127     | 25979    | 21831    | S        |          |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



## PEUGEOT

207

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendy 1.4 95 ch Ess (5d)</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 14 832   | 11 660   | 14 610   | 12 074   | 12 691   | 10 200   | 14 603   | 12 271   | 13 655   | 10 535   | 14 149   | 11 718   | 18 290   | 10 599   | 14 750   | 12 333   |
| Price index                         | 121,9%   | 125,4%   | 120,0%   | 129,9%   | 104,3%   | 109,7%   | 120,0%   | 132,0%   | 112,2%   | 113,3%   | 116,2%   | 126,0%   | 150,3%   | 114,0%   | 121,2%   | 132,6%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | 1100     | 909      | S        |          | S        |          | S        |          | 1000     | 862      | S        |          | 1000     | 836      |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | 827      | 650      | 787      | 650      | S        |          | 774      | 650      | 852      | 650      | 754      | 650      | 793      | 650      | 777      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | no       | no       | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendy 1.4 95 ch Ess (5d)</b>    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 17 934   | 11 820   | 13 698   | 10 998   | 13 886   | 12 074   | 16 539   | 9 298    | 16 650   | 11 382   | 15 300   | 10 609   | 12 172   | 10 143   |
| Price index                         | 147,3%   | 127,1%   | 112,5%   | 118,3%   | 114,1%   | 129,9%   | 135,9%   | 100,0%   | 136,8%   | 122,4%   | 125,7%   | 114,1%   | 100,0%   | 109,1%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 1000     | 826      | S        |          | 1045     | 909      | S        |          | 960      | 585      | 820      | 678      | S        |          |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | S        |          | 780      | 650      | 748      | 650      | S        |          | 1067     | 650      | 787      | 650      | 780      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | no       | no       | no       | no       | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



PEUGEOT

207

NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Trendy 1.4 95 ch Ess (5d)</b>    |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 01/01/2008 | 24 847   | 20 706   | 362 038  | 304 234  | 169 231  | 71 259   | 205 519  | 174 169  | 3 260 452 | 2 416 210 | 45 814   | 38 825   |
| Price EURO                          | 12 704   | 10 587   | 13 732   | 11 540   | 22 700   | 9 558    | 13 135   | 11 131   | 12 876    | 9 542     | 13 269   | 11 245   |
| Price index                         | 104,4%   | 113,9%   | 112,8%   | 124,1%   | 186,5%   | 102,8%   | 107,9%   | 119,7%   | 105,8%    | 102,6%    | 109,0%   | 120,9%   |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        |          | 30000    | 25210    | S        |          | 12800    | 10847    | 250000    | 208333    | 2370     | 2008     |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na        |           | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| Right-hand-drive                    | 1526     | 1271     | 20393    | 17137    | 6057     | 4846     | 12001    | 10170    | 197512    | 164593    | 2648     | 2244     |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendy 1.4 95 ch Ess (5d)</b>    |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 | 10 215   | 8 445    | 48 586   | 38 627   | 41 685   | 35 029   | 117 739  | 94 191   | 437 820  | 367 916  | 9 936    | 7 842    |
| Price EURO                          | 14 618   | 12 085   | 13 491   | 10 726   | 11 634   | 9 777    | 12 491   | 9 993    | 13 036   | 10 954   | 13 403   | 10 578   |
| Price index                         | 120,1%   | 130,0%   | 110,8%   | 115,4%   | 95,6%    | 105,1%   | 102,6%   | 107,5%   | 107,1%   | 117,8%   | 110,1%   | 113,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | 836      | 708      | 4500     | 3578     | S        |          | S        |          | 35000    | 29412    | S        |          |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | 536      | 454      | 2944     | 2341     | 2771     | 2329     | 7658     | 6127     | 25979    | 21831    | S        |          |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



## PEUGEOT

308

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Premium 1.6 Hdi 110ch (5d)</b>   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 22 909   | 18 467   | 22 305   | 18 434   | 19 095   | 15 543   | 21 751   | 18 278   | 21 972   | 16 384   | 21 551   | 17 848   | 27 608   | 16 822   | 23 050   | 19 273   |
| Price index                         | 120,0%   | 129,2%   | 116,8%   | 129,0%   | 100,0%   | 108,7%   | 113,9%   | 127,9%   | 115,1%   | 114,6%   | 112,9%   | 124,9%   | 144,6%   | 117,7%   | 120,7%   | 134,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | 819      | 650      | 787      | 650      | S        |          | 774      | 650      | 904      | 650      | 754      | 650      | 793      | 650      | 777      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | no       | no       | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Premium 1.6 Hdi 110ch (5d)</b>   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 27 322   | 17 499   | 20 825   | 16 896   | 21 199   | 18 434   | 25 039   | 14 294   | 27 989   | 17 516   | 23 499   | 16 567   | 20 838   | 17 365   |
| Price index                         | 143,1%   | 122,4%   | 109,1%   | 118,2%   | 111,0%   | 129,0%   | 131,1%   | 100,0%   | 146,6%   | 122,5%   | 123,1%   | 115,9%   | 109,1%   | 121,5%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | S        |          | 780      | 650      | 748      | 650      | S        |          | 1067     | 650      | 787      | 650      | 780      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | no       | no       | no       | no       | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN

## PEUGEOT

308

## NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Premium 1.6 Hdi 110ch (5d)</b>   |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 01/01/2008 | 38 034   | 31 695   | 616 574  | 518 130  | 286 650  | 116 515  | 306 572  | 259 807  | 5 467 041 | 4 157 534 | 68 712   | 58 231   |
| Price EURO                          | 19 447   | 16 206   | 23 387   | 19 653   | 38 450   | 15 629   | 19 594   | 16 605   | 21 590    | 16 419    | 19 900   | 16 865   |
| Price index                         | 101,8%   | 113,4%   | 122,5%   | 137,5%   | 201,4%   | 109,3%   | 102,6%   | 116,2%   | 113,1%    | 114,9%    | 104,2%   | 118,0%   |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na        |           | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| Right-hand-drive                    | 1.526    | 1.271    | 20.393   | 17.137   | 6.057    | 4.846    | 12.001   | 10.170   | 197.512   | 164.593   | 2.648    | 2.244    |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Premium 1.6 Hdi 110ch (5d)</b>   |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 | 14 489   | 12 067   | 79 296   | 63 042   | 66 697   | 56 048   | 184 246  | 147 397  | 702 255  | 590 131  | 15 867   | 12 911   |
| Price EURO                          | 20 734   | 17 268   | 22 019   | 17 505   | 18 615   | 15 643   | 19 547   | 15 638   | 20 909   | 17 571   | 21 404   | 17 416   |
| Price index                         | 108,6%   | 120,8%   | 115,3%   | 122,5%   | 97,5%    | 109,4%   | 102,4%   | 109,4%   | 109,5%   | 122,9%   | 112,1%   | 121,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - automatic gear box                | na       |          | na       |          | na       |          | na       |          | na       |          | na       |          |
| - power steering                    | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                               | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                            | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    | 536      | 454      | 2.944    | 2.341    | 2.771    | 2.329    | 7.658    | 6.127    | 25.979   | 21.831   | S        |          |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



## PEUGEOT

407

## EURO ZONE COUNTRIES

|                                      | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Premium 2.0 Hdi 136ch (Sedan)</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                           | 28 192   | 22 031   | 27 350   | 22 603   |          |          | 27 500   | 23 109   |          |          | 26 430   | 21 888   | 37 400   | 21 577   | 27 700   | 23 161   |
| Price index                          | 108,5%   | 109,6%   | 105,3%   | 112,4%   |          |          | 105,9%   | 114,9%   |          |          | 101,8%   | 108,8%   | 144,0%   | 107,3%   | 106,7%   | 115,2%   |
| Major options                        |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                   | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - automatic gear box                 | 1400     | 1080     | 1200     | 992      |          |          | 1600     | 1345     |          |          | 1500     | 1293     | 2600     | 2131     | 1200     | 1003     |
| - power steering                     | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - ABS                                | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - airbag                             | S        |          | S        |          |          |          | S        |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                     | 842      | 650      | 787      | 650      |          |          | 774      | 650      |          |          | 754      | 650      | 793      | 650      | 777      | 650      |
| Other information                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)      | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance           | no       | no       | yes      | yes      |          |          | no       | no       |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included             | yes      | yes      | yes      | yes      |          |          | no       | no       |          |          | no       | no       | yes      | yes      | yes      | yes      |

|                                      | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Premium 2.0 Hdi 136ch (Sedan)</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                           | 33 332   | 20 110   | 26 680   | 21 719   | 25 994   | 22 603   |          |          | 34 636   | 21 260   | 35 801   | 21 892   | 25 971   | 21 643   |
| Price index                          | 128,3%   | 100,0%   | 102,7%   | 108,0%   | 100,1%   | 112,4%   |          |          | 133,4%   | 105,7%   | 137,8%   | 108,9%   | 100,0%   | 107,6%   |
| Major options                        |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                   | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - automatic gear box                 | 2400     | 1983     | 1200     | 1000     | 1140     | 992      |          |          | 2200     | 1340     | 1500     | 1240     | 1500     | 1250     |
| - power steering                     | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - ABS                                | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - airbag                             | S        |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                     | S        |          | 780      | 650      | 748      | 650      |          |          | 1067     | 650      | 787      | 650      | 780      | 650      |
| Other information                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)      | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance           | no       | no       | no       | no       | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included             | no       | no       | yes      | yes      | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



PEUGEOT

407

NON EURO ZONE COUNTRIES

|                                      | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                      | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Premium 2.0 Hdi 136ch (Sedan)</b> |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 01/01/2008  |          |          | 774 984  | 651 247  | 338 499  | 128 457  | 364 900  | 309 237  | 6 991 579 | 5 207 149 | 79 143   | 67 070   |
| Price EURO                           |          |          | 29 396   | 24 702   | 45 404   | 17 231   | 23 321   | 19 764   | 27 611    | 20 564    | 22 921   | 19 425   |
| Price index                          |          |          | 113,2%   | 122,8%   | 174,8%   | 85,7%    | 89,8%    | 98,3%    | 106,3%    | 102,3%    | 88,3%    | 96,6%    |
| Major options                        |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                   |          |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - automatic gear box                 |          |          | 50000    | 42017    | 30000    | 24000    | 27500    | 23305    | 780000    | 650000    | 4787     | 4057     |
| - power steering                     |          |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - ABS                                |          |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| - airbag                             |          |          | S        |          | S        |          | S        |          | S         |           | S        |          |
| Right-hand-drive                     |          |          | 20393    | 17137    | 6057     | 4846     | 12001    | 10170    | 197512    | 164593    | 2648     | 2244     |
| Other information                    |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)      |          |          | 2        | 2        | 2        | 2        | 2        | 2        | 2         | 2         | 2        | 2        |
| - free roadside assistance           |          |          | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| - delivery cost included             |          |          | yes      | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| 1 EURO =                             |          |          |          |          |          |          |          |          |           |           |          |          |
| 02/01/2008                           | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                      | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                      | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Premium 2.0 Hdi 136ch (Sedan)</b> |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008  | 17 540   | 14 653   | 98 633   | 78 416   | 74 404   | 62 524   | 224 830  | 179 864  | 954 407  | 802 023  | 17 355   | 14 166   |
| Price EURO                           | 25 100   | 20 968   | 27 388   | 21 774   | 20 766   | 17 450   | 23 853   | 19 082   | 28 417   | 23 880   | 23 412   | 19 110   |
| Price index                          | 96,6%    | 104,3%   | 105,5%   | 108,3%   | 80,0%    | 86,8%    | 91,8%    | 94,9%    | 109,4%   | 118,7%   | 90,1%    | 95,0%    |
| Major options                        |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                   | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - automatic gear box                 | 1022     | 866      | 6000     | 4770     | 3305     | 2777     | 13000    | 10400    | 125000   | 105042   | 1125     | 957      |
| - power steering                     | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - ABS                                | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| - airbag                             | S        |          | S        |          | S        |          | S        |          | S        |          | S        |          |
| Right-hand-drive                     | 536      | 454      | 2944     | 2341     | 2771     | 2329     | 7658     | 6127     | 25979    | 21831    | S        |          |
| Other information                    |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)      | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance           | yes      | yes      | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included             | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| 1 EURO =                             |          |          |          |          |          |          |          |          |          |          |          |          |
| 02/01/2008                           | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



## PEUGEOT

607

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sport Pack 2,7 Hdi 204ch</b>     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 53 324   | 39 590   | 46 866   | 38 733   |          |          | 48 139   | 40 453   |          |          | 52 539   | 40 182   |          |          | 49 800   | 41 639   |
| Price index                         | 119,7%   | 106,7%   | 105,2%   | 104,4%   |          |          | 108,1%   | 109,0%   |          |          | 118,0%   | 108,3%   |          |          | 111,8%   | 112,2%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - automatic gear box                | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - power steering                    | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - ABS                               | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| - airbag                            | S        |          | S        |          |          |          | S        |          |          |          | S        |          |          |          | S        |          |
| Right-hand-drive                    | 881      | 650      | 787      | 650      |          |          | 774      | 650      |          |          | 754      | 650      |          |          | 777      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance          | no       | no       | yes      | yes      |          |          | no       | no       |          |          | yes      | yes      |          |          | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      |          |          | no       | no       |          |          | no       | no       |          |          | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Sport Pack 2,7 Hdi 204ch</b>     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 48 502   | 39 903   | 44 542   | 38 733   |          |          | 61 055   | 37 102   | 70 496   | 37 563   | 45 907   | 38 256   |
| Price index                         |          |          | 108,9%   | 107,5%   | 100,0%   | 104,4%   |          |          | 137,1%   | 100,0%   | 158,3%   | 101,2%   | 103,1%   | 103,1%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - automatic gear box                |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - power steering                    |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - ABS                               |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - airbag                            |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    |          |          | 780      | 650      | 748      | 650      |          |          | 1067     | 650      | 787      | 650      | 780      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          |          |          | no       | no       | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | yes      | yes      | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



PEUGEOT  
607

NON EURO ZONE COUNTRIES

|                                     | BG       |          | CZ        |           | DK       |          | EE       |          | HU         |            | LT       |          |
|-------------------------------------|----------|----------|-----------|-----------|----------|----------|----------|----------|------------|------------|----------|----------|
|                                     | BGN      |          | CZK       |           | DKK      |          | EEK      |          | HUF        |            | LTL      |          |
|                                     | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax | incl tax | excl tax | incl tax   | excl tax   | incl tax | excl tax |
| <b>Sport Pack 2,7 Hdi 204ch</b>     |          |          |           |           |          |          |          |          |            |            |          |          |
| Recommended retail price 01/01/2008 | 82 791   | 68 993   | 1 292 775 | 1 086 366 |          |          | 670 474  | 568 198  | 13 480 837 | 10 012 364 | 140 514  | 119 079  |
| Price EURO                          | 42 331   | 35 276   | 49 036    | 41 206    |          |          | 42 851   | 36 315   | 53 238     | 39 540     | 40 696   | 34 488   |
| Price index                         | 95,0%    | 95,1%    | 110,1%    | 111,1%    |          |          | 96,2%    | 97,9%    | 119,5%     | 106,6%     | 91,4%    | 93,0%    |
| Major options                       |          |          |           |           |          |          |          |          |            |            |          |          |
| - air conditioning                  | S        |          | S         |           |          |          | S        |          | S          |            | S        |          |
| - automatic gear box                | S        |          | S         |           |          |          | S        |          | S          |            | S        |          |
| - power steering                    | S        |          | S         |           |          |          | S        |          | S          |            | S        |          |
| - ABS                               | S        |          | S         |           |          |          | S        |          | S          |            | S        |          |
| - airbag                            | S        |          | S         |           |          |          | S        |          | S          |            | S        |          |
| Right-hand-drive                    | 1526     | 1271     | 20393     | 17137     |          |          | 12001    | 10170    | 197512     | 164593     | 2648     | 2244     |
| Other information                   |          |          |           |           |          |          |          |          |            |            |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2         | 2         |          |          | 2        | 2        | 2          | 2          | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes       | yes       |          |          | yes      | yes      | yes        | yes        | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes       | yes       |          |          | yes      | yes      | yes        | yes        | yes      | yes      |
| 1 EURO =                            |          |          |           |           |          |          |          |          |            |            |          |          |
| 02/01/2008                          | 1,9558   | 1,9558   | 26,364    | 26,364    | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22     | 253,22     | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>Sport Pack 2,7 Hdi 204ch</b>     |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 01/01/2008 | 30 908   | 25 981   | 208 555  | 150 481  |          |          | 434 204  | 347 363  | 1 809 506 | 1 520 593 |          |          |
| Price EURO                          | 44 230   | 37 180   | 57 911   | 41 785   |          |          | 46 066   | 36 853   | 53 877    | 45 275    |          |          |
| Price index                         | 99,3%    | 100,2%   | 130,0%   | 112,6%   |          |          | 103,4%   | 99,3%    | 121,0%    | 122,0%    |          |          |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        |          | S        |          |          |          | S        |          | S         |           |          |          |
| - automatic gear box                | S        |          | S        |          |          |          | S        |          | S         |           |          |          |
| - power steering                    | S        |          | S        |          |          |          | S        |          | S         |           |          |          |
| - ABS                               | S        |          | S        |          |          |          | S        |          | S         |           |          |          |
| - airbag                            | S        |          | S        |          |          |          | S        |          | S         |           |          |          |
| Right-hand-drive                    | 536      | 454      | 3244     | 2341     |          |          | 7658     | 6127     | 25979     | 21831     |          |          |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2         | 2         |          |          |
| - free roadside assistance          | yes      | yes      | yes      | yes      |          |          | no       | no       | yes       | yes       |          |          |
| - delivery cost included            | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes       | yes       |          |          |
| 1 EURO =                            |          |          |          |          |          |          |          |          |           |           |          |          |
| 02/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



## PEUGEOT

807

## EURO ZONE COUNTRIES

|                                     | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>ST 2.0 HDi 136ch</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          | 35 518   | 27 180   | 32 114   | 26 540   |          |          | 33 055   | 27 777   | 38 841   | 25 770   | 35 425   | 28 171   |          |          | 34 950   | 29 222   |
| Price index                         | 116,4%   | 105,5%   | 105,2%   | 103,0%   |          |          | 108,3%   | 107,8%   | 127,3%   | 100,0%   | 116,1%   | 109,3%   |          |          | 114,5%   | 113,4%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - automatic gear box                | na       |          | na       |          |          |          | na       |          | na       |          | na       |          |          |          | na       |          |
| - power steering                    | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - ABS                               | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| - airbag                            | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |          |          | S        |          |
| Right-hand-drive                    | 858      | 650      | 787      | 650      |          |          | 774      | 650      | 1034     | 650      | 754      | 650      |          |          | 777      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        |
| - free roadside assistance          | no       | no       | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |          |          | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      |          |          | no       | no       | yes      | yes      | no       | no       |          |          | yes      | yes      |

|                                     | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>ST 2.0 HDi 136ch</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 01/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                          |          |          | 33 220   | 27 168   | 30 521   | 26 540   |          |          | 43 198   | 26 391   | 41 131   | 28 227   | 32 099   | 26 749   |
| Price index                         |          |          | 108,8%   | 105,4%   | 100,0%   | 103,0%   |          |          | 141,5%   | 102,4%   | 134,8%   | 109,5%   | 105,2%   | 103,8%   |
| Major options                       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                  |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - automatic gear box                |          |          | na       |          | na       |          |          |          | na       |          | na       |          | na       |          |
| - power steering                    |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - ABS                               |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| - airbag                            |          |          | S        |          | S        |          |          |          | S        |          | S        |          | S        |          |
| Right-hand-drive                    |          |          | 780      | 650      | 748      | 650      |          |          | 1067     | 650      | 787      | 650      | 780      | 650      |
| Other information                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)     |          |          | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance          |          |          | no       | no       | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |
| - delivery cost included            |          |          | yes      | yes      | yes      | yes      |          |          | no       | no       | yes      | yes      | yes      | yes      |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



PEUGEOT

807

NON EU RO ZONE COUNTRIES

|                                     | BG       |          | CZ        |          | DK       |          | EE       |          | HU        |           | LT       |          |
|-------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | BGN      |          | CZK       |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| ST 2.0 HDi 136ch                    | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 01/01/2008 | 59 416   | 49 513   | 1 046 130 | 879 101  | 569 419  | 189 769  | 455 269  | 385 821  | 9 753 780 | 7 508 983 | 97 704   | 82 800   |
| Price EURO                          | 30 379   | 25 316   | 39 680    | 33 345   | 76 379   | 25 455   | 29 097   | 24 658   | 38 519    | 29 654    | 28 297   | 23 980   |
| Price index                         | 99,5%    | 98,2%    | 130,0%    | 129,4%   | 250,2%   | 98,8%    | 95,3%    | 95,7%    | 126,2%    | 115,1%    | 92,7%    | 93,1%    |
| Major options                       |          |          |           |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        |          | S         |          | S        |          | S        |          | S         |           | S        |          |
| - automatic gear box                | na       |          | na        |          | na       |          | na       |          | na        |           | na       |          |
| - power steering                    | S        |          | S         |          | S        |          | S        |          | S         |           | S        |          |
| - ABS                               | S        |          | S         |          | S        |          | S        |          | S         |           | S        |          |
| - airbag                            | S        |          | S         |          | S        |          | S        |          | S         |           | S        |          |
| Right-hand-drive                    | 1526     | 1271     | 20393     | 17137    | 6057     | 4846     | 12001    | 10170    | 197512    | 164593    | 2648     | 2244     |
| Other information                   |          |          |           |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2         | 2        | 2        | 2        | 2        | 2        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes       | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes       | yes      | no       | no       | yes      | yes      | yes       | yes       | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 1,9558   | 1,9558   | 26,364    | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                     | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|-------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                     | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
| ST 2.0 HDi 136ch                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 01/01/2008 | 21 101   | 17 670   | 132 664  | 105 471  |          |          | 263 792  | 211 034  | 1 271 975 | 1 068 886 | 22 304   | 18 312   |
| Price EURO                          | 30 196   | 25 287   | 36 838   | 29 287   |          |          | 27 986   | 22 389   | 37 872    | 31 825    | 30 087   | 24 703   |
| Price index                         | 98,9%    | 98,1%    | 120,7%   | 113,6%   |          |          | 91,7%    | 86,9%    | 124,1%    | 123,5%    | 98,6%    | 95,9%    |
| Major options                       |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                  | S        |          | S        |          |          |          | S        |          | S         |           | S        |          |
| - automatic gear box                | na       |          | na       |          |          |          | na       |          | na        |           | na       |          |
| - power steering                    | S        |          | S        |          |          |          | S        |          | S         |           | S        |          |
| - ABS                               | S        |          | S        |          |          |          | S        |          | S         |           | S        |          |
| - airbag                            | S        |          | S        |          |          |          | S        |          | S         |           | S        |          |
| Right-hand-drive                    | 536      | 454      | 2944     | 2341     |          |          | 7658     | 6127     | 25979     | 21831     | S        |          |
| Other information                   |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)     | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2         | 2         | 2        | 2        |
| - free roadside assistance          | yes      | yes      | yes      | yes      |          |          | no       | no       | yes       | yes       | yes      | yes      |
| - delivery cost included            | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes       | yes       | yes      | yes      |
| 1 EURO =<br>02/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

Notes:

Major options : S (standard), na (not available)

AUTOMOBILES PEUGEOT  
PSA PEUGEOT CITRÖEN



## RENAULT

## CLIO III

## EURO ZONE COUNTRIES

|  | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>(5dr) 1.5 DCI 85 DYNAMIQUE ECO2</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                             | 17 290   | 13 529   | 17 550   | 14 504   |          |          | 18 000   | 15 126   |          |          | 16 580   | 13 358   | 18 800   | 12 983   | 17 350   | 14 507   |
| Price index                            | 116,6%   | 110,4%   | 118,3%   | 118,3%   |          |          | 121,4%   | 123,4%   |          |          | 111,8%   | 109,0%   | 126,8%   | 105,9%   | 117,0%   | 118,3%   |
| Major options                          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                     | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                   |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                       | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                                  | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                               | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                       |          |          |          | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)        | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance             | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included               | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

1.5DCI 85 PACK GT

EDITION DYNAMIQUE  
1.5 DCI 63KW FAP

1.5 DCI DYNAMIQUE

DYNAMIQUE 1.5 DCI 86 PS

|  | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>(5dr) 1.5 DCI 85 DYNAMIQUE ECO2</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                             | 22 100   | 14 612   | 15 927   | 13 272   | 16 680   | 14 504   |          |          | 21 195   | 12 708   | 20 306   | 12 258   | 14 830   | 12 715   |
| Price index                            | 149,0%   | 119,2%   | 107,4%   | 108,3%   | 112,5%   | 118,3%   |          |          | 142,9%   | 103,7%   | 136,9%   | 100,0%   | 100,0%   | 103,7%   |
| Major options                          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                     | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                   | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                       | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                                  | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                               | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                       | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)        | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance             | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included               | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

DYNAMIQUE AUTO 1.6 16V

DYNAMIQUE 1.5 DCI 85BHP

1.5DCI 85 PACK GT

1.5 DCI 85 FAP DYNAMIQUE

1.5DCI 85HP ECO2  
DYNAMIQUE S

1.5DCI 85 RIP CURL



RENAULT

RENAULT

CLIO III

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| (5dr) 1.5 DCI 85 DYNAMIQUE ECO2    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 13 851   | 11 543   | 15 688   | 13 183   | 27 733   | 15 272   |          |          | 15 520   | 12 933   | 16 880   | 14 305   |
| Price index                        | 93,4%    | 94,2%    | 105,8%   | 107,5%   | 187,0%   | 124,6%   |          |          | 104,7%   | 105,5%   | 113,8%   | 116,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

Notes: 1.5 85 к.с. дизел 5 врати 1.5 DCI EXPRESSION 1.5 DCI 85HK DYNAMIQUE 1.5 DCI MONACO 86 HP EXTREME 1.5 Dci 86

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| (5dr) 1.5 DCI 85 DYNAMIQUE ECO2    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 17 107   | 14 125   | 18 253   | 14 590   | 13 650   | 11 471   | 16 435   | 13 148   | 15 131   | 12 715   | 16 990   | 14 460   |
| Price index                        | 115,4%   | 115,2%   | 123,1%   | 119,0%   | 92,0%    | 93,6%    | 110,8%   | 107,3%   | 102,0%   | 103,7%   | 114,6%   | 118,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes: EXTREME 1.5 Dci 86 1.5 DCI EXTREME 85KM 1.5 dci 85 DYNAMIQUE Dynamique 1.6 16v 5d 1.5 DCI EXTREME 1.5 DCI 86 DYNAMIQUE



## RENAULT

## MÉGANE BERLINE

## EURO ZONE COUNTRIES

|                                       | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5dr DYNAMIQUE 1.5 DCI 105 ECO2</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                            | 21 890   | 17 329   | 21 200   | 17 521   |          |          | 21 600   | 18 151   |          |          | 20 493   | 16 511   | 27 445   | 18 747   | 22 550   | 18 855   |
| Price index                           | 115,5%   | 107,8%   | 111,9%   | 109,0%   |          |          | 114,0%   | 113,0%   |          |          | 108,1%   | 102,7%   | 144,8%   | 116,7%   | 119,0%   | 117,3%   |
| Major options                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                    | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                      | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                                 | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                              | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                      |          |          |          | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)       | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance            | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included              | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

1.5DCI 105 EXCEPTION

DYNAMIQUE 1.5 DCI FAP  
ECO2 76KW

20 16V DYNAMIQUE

DYNAMIQUE 1.5 DCI 103PS  
DPF

|                                       | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5dr DYNAMIQUE 1.5 DCI 105 ECO2</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                            | 26 800   | 17 719   | 20 425   | 17 021   | 20 149   | 17 521   |          |          | 28 415   | 17 105   | 24 956   | 16 070   | 18 950   | 17 086   |
| Price index                           | 141,4%   | 110,3%   | 107,8%   | 105,9%   | 106,3%   | 109,0%   |          |          | 149,9%   | 106,4%   | 131,7%   | 100,0%   | 100,0%   | 106,3%   |
| Major options                         |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                    | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                      | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                      | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                     |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)       | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance            | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included              | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

DYNAMIQUE 1.5 Dci 106

1.5 DCI 105CV SS EXCEPTION

1.5DCI 105 EXCEPTION

1.5 DCI 105 FAP TECH LINE

1.5 DCI 105HP ECO2  
DYNAMIQUE S

1.5DCI 105PRIVILEGE



RENAULT

MÉGANE BERLINE

NON EURO ZONE COUNTRIES

|                                       | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                       | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5dr DYNAMIQUE 1.5 DCI 105 ECO2</b> |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008    |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                            | 16 873   | 14 061   | 22 982   | 19 313   | 34 731   | 18 382   |          |          | 18 584   | 15 487   | 18 691   | 15 840   |
| Price index                           | 89,0%    | 87,5%    | 121,3%   | 120,2%   | 183,3%   | 114,4%   |          |          | 98,1%    | 96,4%    | 98,6%    | 98,6%    |
| Major options                         |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                    | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box                  |          |          |          |          |          |          |          |          |          |          | S        | S        |
| - power steering                      | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                      |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                     |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)       | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        |
| - free roadside assistance            | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| - delivery cost included              | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| 1 EURO =<br>2/01/2008                 | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

Notes:

1.5 105 к.с. Дизел

1.5 DCI 105 BHP DYNAMIQUE

1.5DCI COMFORT

1.5 DCI PRIVILEGE BERLINE  
106 HP

DYNAMIQUE 1.5 Dci 105 (AG)

|                                       | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                       | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                       | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>5dr DYNAMIQUE 1.5 DCI 105 ECO2</b> |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008    |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                            | 18 526   | 15 327   | 20 965   | 16 758   | 17 199   | 14 453   | 19 487   | 15 589   | 20 333   | 17 086   | 19 776   | 16 831   |
| Price index                           | 97,8%    | 95,4%    | 110,6%   | 104,3%   | 90,8%    | 89,9%    | 102,8%   | 97,0%    | 107,3%   | 106,3%   | 104,4%   | 104,7%   |
| Major options                         |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                    | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box                  | S        | S        |          |          |          |          |          |          |          |          |          |          |
| - power steering                      | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                      |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                     |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)       | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance            | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| - delivery cost included              | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| 1 EURO =<br>2/01/2008                 | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

DYNAMIQUE 1.5 Dci 105 Zs

DYNAMIQUE 1.5 DCI 105 HP

DYNAMIQUE 1.5 Dci 105

1.9 DCI DYNAMIQUE

1.5 DCI 78KW DYNAMIQUE

1.5 DCI 106 DYNAMIQUE



**RENAULT  
SCENIC COURT**
**EURO ZONE COUNTRIES**

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>DYNAMIQUE 1.5 DCI 105 ECO2</b>  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 25 640   | 20 249   | 24 050   | 19 876   |          |          | 24 900   | 20 924   |          |          | 23 050   | 18 571   | 30 050   | 20 483   | 24 450   | 20 443   |
| Price index                        | 116,9%   | 109,0%   | 109,7%   | 107,0%   |          |          | 113,5%   | 112,7%   |          |          | 105,1%   | 100,0%   | 137,0%   | 110,3%   | 111,5%   | 110,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        |          |          | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

1.5DCI 105 EXCEPTION

EXCEPTION 1.5 DCI FAP  
ECO2 76KW

1.5 DCI EXTREME BUSINESS

EXCEPTION 1.5 DCI 103PS  
DPF

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>DYNAMIQUE 1.5 DCI 105 ECO2</b>  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 30 000   | 19 835   | 22 367   | 18 640   | 22 857   | 19 876   |          |          | 31 695   | 19 103   | 28 306   | 18 663   | 21 930   | 20 840   |
| Price index                        | 136,8%   | 106,8%   | 102,0%   | 100,4%   | 104,2%   | 107,0%   |          |          | 144,5%   | 102,9%   | 129,1%   | 100,5%   | 100,0%   | 112,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

DYNAMIQUE 1.5 Dci 106

1.5 DCI 105CV SERIE  
SPECIALE DYNAMIQUE

1.5DCI 105 EXCEPTION

1.5 dCi 105 FAP Tech Line II -  
SL eco21.5 DCI 105HP ECO2  
DYNAMIQUE S

1.5DCI 105 KM PRIVILEGE



RENAULT  
SCENIC COURT

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>DYNAMIQUE 1.5 DCI 105 ECO2</b>  |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 20 682   | 17 235   | 25 486   | 21 416   | 39 479   | 20 493   |          |          | 19 702   | 16 419   | 23 444   | 19 868   |
| Price index                        | 94,3%    | 92,8%    | 116,2%   | 115,3%   | 180,0%   | 110,3%   |          |          | 89,8%    | 88,4%    | 106,9%   | 107,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

Notes:

1.5 105 к.с. Дизел 1.5 DCI 105 BHP DYNAMIQUE 1.5 DCI COMFORT 105HK 1.5 DCI DYNAMIQUE 106 HP ALIZE 1.5 Dci 105 (AG)

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>DYNAMIQUE 1.5 DCI 105 ECO2</b>  |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 23 267   | 19 345   | 23 253   | 18 587   | 18 600   | 15 630   | 22 383   | 17 906   | 24 799   | 20 840   | 22 420   | 19 081   |
| Price index                        | 106,1%   | 104,2%   | 106,0%   | 100,1%   | 84,8%    | 84,2%    | 102,1%   | 96,4%    | 113,1%   | 112,2%   | 102,2%   | 102,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

ALIZE 1.5 Dci 105 Zs 1.5 DCI EXPRESSION 105HP DYNAMIQUE 1.5 Dci 105 1.9 DCI DYNAMIQUE 1.5 DCI 78KW DYNAMIQUE 1.5 DCI 106 EU4 DYNAMIQUE



## RENAULT

## LAGUNA III BERLINE

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 DCI 150 DYNAMIQUE</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 29 240   | 22 840   | 28 400   | 23 471   |          |          | 27 900   | 23 445   |          |          | 27 380   | 22 059   | 38 400   | 26 050   | 28 700   | 23 997   |
| Price index                        | 110,6%   | 109,3%   | 107,5%   | 112,3%   |          |          | 105,6%   | 112,2%   |          |          | 103,6%   | 105,5%   | 145,3%   | 124,6%   | 108,6%   | 114,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 3        | 3        |          |          | 3        | 3        |          |          | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

2.0DCI 150 DPF DYNAMIQUE

DYNAMIQUE 2.0 DCI FAP  
110KW2.0 DCI DYNAMIQUE  
BUSINESS

DYNAMIQUE 2.0 DCI 150 DPF

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0 DCI 150 DYNAMIQUE</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 36 350   | 23 109   | 26 428   | 22 023   | 26 992   | 23 471   |          |          | 34 650   | 20 903   | 36 756   | 21 104   | 26 700   | 25 343   |
| Price index                        | 137,5%   | 110,6%   | 100,0%   | 105,4%   | 102,1%   | 112,3%   |          |          | 131,1%   | 100,0%   | 139,1%   | 101,0%   | 101,0%   | 121,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 3        | 3        | 3        | 3        |          |          | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

2.0DCI 150 DPF DYNAMIQUE

2.0 DCI 150 FAP DYNAMIQUE 2.0 DCI 150HP DYNAMIQUE S 2.0 DCI 150KM DYNAMIQUE



**RENAULT**
**LAGUNA III BERLINE**
**NON EURO ZONE COUNTRIES**

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 2.0 DCI 150 DYNAMIQUE              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 31 479   | 26 453   | 50 778   | 25 515   |          |          | 25 105   | 20 921   | 26 216   | 22 217   |
| Price index                        |          |          | 119,1%   | 126,6%   | 192,1%   | 122,1%   |          |          | 95,0%    | 100,1%   | 99,2%    | 106,3%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          | S        | S        |
| - power steering                   |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                              |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                           |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 3        | 3        | 2        | 2        |          |          | 3        | 3        | 2        | 2        |
| - free roadside assistance         |          |          | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| - delivery cost included           |          |          | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

Notes:

2.0 DCI 110 KW DYNAMIQUE 2.0 DCI 150 PRIVILEGE

 2.0 DCI DYNAMIQUE  
BERLINE 150 HP

DYNAMIQUE 2.0 Dci 150 (AG)

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 2.0 DCI 150 DYNAMIQUE              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 26 892   | 22 790   | 27 629   | 22 085   |          |          | 25 133   | 20 107   | 30 158   | 25 343   | 23 823   | 20 275   |
| Price index                        | 101,8%   | 109,0%   | 104,5%   | 105,7%   |          |          | 95,1%    | 96,2%    | 114,1%   | 121,2%   | 90,1%    | 97,0%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        |          |          |          |          |          |          |          |          | S        | S        |
| - power steering                   | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 2        | 2        |          |          | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

 DYNAMIQUE 2.0 Dci 16v 150  
Zs

2.0 DCI DYNAMIQUE 150 HP

2.0 DCI 150FAP DYNAMIQUE



## RENAULT

## ESPACE COURT

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>PRIVILEGE 2.0 DCI 150</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 38 550   | 29 212   | 38 150   | 31 529   |          |          | 36 100   | 30 336   |          |          | 40 717   | 32 805   | 50 900   | 34 383   | 39 050   | 32 651   |
| Price index                        | 111,4%   | 101,3%   | 110,2%   | 109,3%   |          |          | 104,3%   | 105,2%   |          |          | 117,7%   | 113,7%   | 147,1%   | 119,2%   | 112,8%   | 113,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        |          |          | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        |          |          | 3        | 3        |          |          | 3        | 3        | 3        | 3        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        |          |          | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

PRIVILEGE 2.0 DCI FAP  
110KWPRIVILEGE 2.0DCI 16V  
150BHPGRAND ESPACE PRIVILEGE  
2.0 Dci 150PRIVILEGE 2.0 DCI 150PS  
DPF

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>PRIVILEGE 2.0 DCI 150</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 54 850   | 34 870   | 34 608   | 28 840   | 36 258   | 31 529   |          |          | 47 935   | 28 993   | 47 556   | 29 008   | 36 200   | 33 925   |
| Price index                        | 158,5%   | 120,9%   | 100,0%   | 100,0%   | 104,8%   | 109,3%   |          |          | 138,5%   | 100,5%   | 137,4%   | 100,6%   | 104,6%   | 117,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 3        | 3        | 3        | 3        |          |          | 3        | 3        | 4        | 4        | 2        | 2        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        |          |          | N        | N        | N        | N        | N        | N        |

Notes:

MONACO 2.0 Dci 150

2.0 DCI LUXE 150 BHP

2.0 DCI 16V 175 FAP  
PRIVILEGE2.0 DCI 175HP DPF SE  
TRAVEL

2.0DCI 150KM PRIVILEGE



RENAULT

RENAULT  
ESPACE COURT

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>PRIVILEGE 2.0 DCI 150</b>       |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         |          |          | 41 340   | 34 740   | 68 006   | 33 171   |          |          | 40 675   | 33 896   | 38 100   | 32 288   |
| Price index                        |          |          | 119,5%   | 120,5%   | 196,5%   | 115,0%   |          |          | 117,5%   | 117,5%   | 110,1%   | 112,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box               |          |          |          |          |          |          |          |          |          |          | S        | S        |
| - power steering                   |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                              |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                           |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        | 2        | 2        | 2        |          |          | 3        | 3        | 2        | 2        |
| - free roadside assistance         |          |          | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| - delivery cost included           |          |          | N        | N        | N        | N        |          |          | N        | N        | N        | N        |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

2.0 DCI 150 BHP PRIVILEGE GRAND ESPACE 2.0 DCI 150 GRAND ESPACE PRIVILEGE PRIVILEGE 2.0 Dci 150 (AG)  
FAP DYNAMIQUE 2.0 Dci 175

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>PRIVILEGE 2.0 DCI 150</b>       |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 36 863   | 30 867   | 39 375   | 31 475   | 32 801   | 27 564   | 33 922   | 27 138   | 40 371   | 33 925   | 33 650   | 28 639   |
| Price index                        | 106,5%   | 107,0%   | 113,8%   | 109,1%   | 94,8%    | 95,6%    | 98,0%    | 94,1%    | 116,7%   | 117,6%   | 97,2%    | 99,3%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | S        | S        |          |          |          |          |          |          |          |          |          |          |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   |          |          |          |          |          |          |          |          |          |          | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3        | 3        | 3        | 3        | 3        | 3        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance         | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| - delivery cost included           | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        | N        |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes: PRIVILEGE 2.0 Dci 150 Zs 2.0 DCI PRIVILEGE GRAND ESPACE PRIVILEGE 2.0 Dci 175 2.0 DCI 150 FAP PRIVILEGE 2.0 DCI 150 DYNAMIQUE S



SAAB  
9-3

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>SS 2.8TS Aero</b>               |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 42 900   | 31 360   | 38 480   | 31 801   |          |          | 39 250   | 32 983   | 48 460   | 31 555   | 42 379   | 33 109   | 48 770   | 27 622   | 36 410   | 30 443   |
| Price index                        | 117,8%   | 113,5%   | 105,7%   | 115,1%   |          |          | 107,8%   | 119,4%   | 133,1%   | 114,2%   | 116,4%   | 119,9%   | 133,9%   | 100,0%   | 100,0%   | 110,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      |          | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | 2410     | 1762     | 2000     | 1653     |          |          | 2200     | 1849     | 2817     | 1834     | 2000     | 1563     | 2600     | 1473     | 1900     | 1589     |
| - power steering                   | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 1163     | 850      | 1029     | 850      |          |          | 1012     | 850      | 1305     | 850      | 1088     | 850      | 1501     | 850      | 1017     | 850      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          |          |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          |          |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          |          |          | No       |          | No       |          | No       |          | No       |          | No       |          |

|                                    | IE       |          | IT       |          | LU       |          | MT |  | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>SS 2.8TS Aero</b>               |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Price EURO                         | 52 039   | 31 302   | 39 100   | 32 077   | 36 571   | 31 801   |    |  | 48 300   | 30 353   | 58 835   | 32 802   | 39 620   | 33 017   |
| Price index                        | 142,9%   | 113,3%   | 107,4%   | 116,1%   | 100,4%   | 115,1%   |    |  | 132,7%   | 109,9%   | 161,6%   | 118,8%   | 108,8%   | 119,5%   |
| Major options                      |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | 2410     | 1762     | 2000     | 1653     | 2200     | 1849     |    |  | 2817     | 1834     | 2000     | 1563     | 2600     | 1473     |
| - power steering                   | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | std      | std      | 1036     | 850      | 978      | 850      |    |  | 1353     | 850      | 1525     | 850      | 1020     | 850      |
| Other information                  |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          |    |  | No       |          | No       |          | No       |          |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on January 1st, 2008. Final prices are set by dealers.

Major options: std (standard), Option price, N/A (not applicable for selected model)

No data available for Cyprus and Malta

GENERAL MOTORS



SAAB  
9-3

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |          | DK       |          | EE       |          | HU         |           | LT       |          |
|------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|------------|-----------|----------|----------|
|                                    | BGN      |          | CZK       |          | DKK      |          | EEK      |          | HUF        |           | LTL      |          |
| SS 2.8TS Aero                      | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax   | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 78 232   | 65 175   | 1 119 000 | 940 336  | 593 158  | 189 712  | 545 450  | 462 503  | 11 517 181 | 7 724 528 | 115 799  | 98 186   |
| Price EURO                         | 40 000   | 33 324   | 42 444    | 35 667   | 79 563   | 25 447   | 34 861   | 29 559   | 45 483     | 30 505    | 33 538   | 28 437   |
| Price index                        | 109,9%   | 120,6%   | 116,6%    | 129,1%   | 218,5%   | 92,1%    | 95,7%    | 107,0%   | 124,9%     | 110,4%    | 92,1%    | 103,0%   |
| Major options                      |          |          |           |          |          |          |          |          |            |           |          |          |
| - air conditioning                 | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| - automatic gear box               | 1777     | 1480     | 45452     | 38195    | 29663    | 9487     | 26100    | 22131    | 606715     | 406921    | 5676     | 4813     |
| - power steering                   | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| - ABS                              | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| - airbag                           | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| Right-hand-drive                   | 1995     | 1662     | 26667     | 22409    | 19813    | 6337     | 15685    | 13300    | 320916     | 215237    | 3461     | 2935     |
| Other information                  |          |          |           |          |          |          |          |          |            |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years   |          | 2 years  |          | 2 years  |          | 2 years    |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes       |          | Yes      |          | Yes      |          | Yes        |           | Yes      |          |
| - delivery cost included           | No       |          | No        |          | No       |          | No       |          | No         |           | No       |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364    | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22     | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
| SS 2.8TS Aero                      | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 24 788   | 20 763   | 170 000  | 124 971  | 138 504  | 119 400  | 322 985  | 258 232  | 1 419 000 | 1 192 437 | 25 464   | 21 009   |
| Price EURO                         | 35 472   | 29 712   | 47 205   | 34 702   | 38 656   | 33 324   | 34 268   | 27 398   | 42 250    | 35 504    | 34 350   | 28 341   |
| Price index                        | 97,4%    | 107,6%   | 129,6%   | 125,6%   | 106,2%   | 120,6%   | 94,1%    | 99,2%    | 116,0%    | 128,5%    | 94,3%    | 102,6%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - automatic gear box               | 1172     | 982      | 11050    | 8123     | 1718     | 1481     | 16400    | 13112    | 94400     | 79328     | 1300     | 1073     |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 709      | 594      | 4164     | 3061     | 3533     | 3046     | 10021    | 8012     | 33972     | 28548     | std      | std      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          | No       |          | No        |           | No       |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Major options: std (standard), Option price, N/A (not applicable for selected model)

Countries showing 0 penetration have not launched/sold the vehicle in 2007

GENERAL MOTORS



SAAB  
9-5

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY |  | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.3T Vector 4D</b>              |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 42 250   | 31 436   | 37 590   | 31 066   |    |  | 39 200   | 32 941   | 51 967   | 34 614   | 42 924   | 33 534   | 49 350   | 28 262   | 36 950   | 30 895   |
| Price index                        | 118,3%   | 111,2%   | 105,2%   | 109,9%   |    |  | 109,7%   | 116,6%   | 145,5%   | 122,5%   | 120,1%   | 118,7%   | 138,1%   | 100,0%   | 103,4%   | 109,3%   |
| Major options                      |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | 2410     | 1793     | 2100     | 1736     |    |  | 1950     | 1639     | 2817     | 1876     | 2100     | 1641     | 2600     | 1489     | 1850     | 1547     |
| - power steering                   | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 1142     | 850      | 1029     | 850      |    |  | 1012     | 850      | 1276     | 850      | 1088     | 850      | 1484     | 850      | 1017     | 850      |
| Other information                  |          |          |          |          |    |  |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          |    |  | No       |          | No       |          | No       |          | No       |          | No       |          |

|                                    | IE       |          | IT       |          | LU       |          | MT |  | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----|--|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |    |  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.3T Vector 4D</b>              |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| Price EURO                         | 54 844   | 33 039   | 38 900   | 31 900   | 35 726   | 31 066   |    |  | 47 505   | 29 748   | 50 975   | 30 391   | 38 428   | 32 239   |
| Price index                        | 153,5%   | 116,9%   | 108,9%   | 112,9%   | 100,0%   | 109,9%   |    |  | 133,0%   | 105,3%   | 142,7%   | 107,5%   | 107,6%   | 114,1%   |
| Major options                      |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | 2410     | 1793     | 2100     | 1736     | 1950     | 1639     |    |  | 2817     | 1876     | 2100     | 1641     | 2600     | 1489     |
| - power steering                   | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |    |  | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 1411     | 850      | 1037     | 850      | 978      | 850      |    |  | 1357     | 850      | 1426     | 850      | 1013     | 850      |
| Other information                  |          |          |          |          |          |          |    |  |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years  |          | 2 years  |          |    |  | 2 years  |          | 2 years  |          | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          |    |  | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          |    |  | No       |          | No       |          | No       |          |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on January 1st, 2008. Final prices are set by dealers.

Major options: std (standard), Option price, N/A (not applicable for selected model)

No data available for Cyprus and Malta

GENERAL MOTORS



SAAB  
9-5

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ        |          | DK       |          | EE       |          | HU         |           | LT       |          |
|------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|------------|-----------|----------|----------|
|                                    | BGN      |          | CZK       |          | DKK      |          | EEK      |          | HUF        |           | LTL      |          |
| 2.3T Vector 4D                     | incl tax | excl tax | incl tax  | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax   | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 70 503   | 58 752   | 1 163 100 | 977 395  | 653 633  | 208 014  | 545 400  | 462 203  | 11 634 000 | 8 229 000 | 119 507  | 101 277  |
| Price EURO                         | 36 048   | 30 040   | 44 117    | 37 073   | 87 675   | 27 902   | 34 857   | 29 540   | 45 944     | 32 497    | 34 612   | 29 332   |
| Price index                        | 100,9%   | 106,3%   | 123,5%    | 131,2%   | 245,4%   | 98,7%    | 97,6%    | 104,5%   | 128,6%     | 115,0%    | 96,9%    | 103,8%   |
| Major options                      |          |          |           |          |          |          |          |          |            |           |          |          |
| - air conditioning                 | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| - automatic gear box               | 1756     | 1463     | 50000     | 42017    | 31500    | 10025    | 26100    | 22119    | 599000     | 423687    | 6165     | 5225     |
| - power steering                   | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| - ABS                              | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| - airbag                           | std      | std      | std       | std      | std      | std      | std      | std      | std        | std       | std      | std      |
| Right-hand-drive                   | 1995     | 1662     | 26667     | 22409    | 19912    | 6337     | 15694    | 13300    | 304298     | 215237    | 3463     | 2935     |
| Other information                  |          |          |           |          |          |          |          |          |            |           |          |          |
| - warranty condition ( x years)    | 2 years  |          | 2 years   |          | 2 years  |          | 2 years  |          | 2 years    |           | 2 years  |          |
| - free roadside assistance         | Yes      |          | Yes       |          | Yes      |          | Yes      |          | Yes        |           | Yes      |          |
| - delivery cost included           | No       |          | No        |          | No       |          | No       |          | No         |           | No       |          |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364    | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22     | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK        |           | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK       |           | GBP      |          |
| 2.3T Vector 4D                     | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 22 830   | 19 117   |          |          | 124 853  | 107 633  | 316 279  | 253 023  | 1 429 000 | 1 200 840 | 25 265   | 20 864   |
| Price EURO                         | 32 670   | 27 357   |          |          | 34 846   | 30 040   | 33 557   | 26 845   | 42 547    | 35 754    | 34 082   | 28 146   |
| Price index                        | 91,4%    | 96,8%    |          |          | 97,5%    | 106,3%   | 93,9%    | 95,0%    | 119,1%    | 126,5%    | 95,4%    | 99,6%    |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | std      | std      |          |          | std      | std      | std      | std      | std       | std       | std      | std      |
| - automatic gear box               | 1172     | 981      |          |          | 1697     | 1463     | 16900    | 13520    | 79800     | 67059     | 1320     | 1090     |
| - power steering                   | std      | std      |          |          | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      |          |          | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      |          |          | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 709      | 594      |          |          | 3533     | 3046     | 10015    | 8012     | 33972     | 28548     | 763      | 630      |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 2 years  |          |          |          | 2 years  |          | 2 years  |          | 2 years   |           | 2 years  |          |
| - free roadside assistance         | Yes      |          |          |          | Yes      |          | Yes      |          | Yes       |           | Yes      |          |
| - delivery cost included           | No       |          |          |          | No       |          | No       |          | No        |           | No       |          |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586    | 33,586    | 0,7413   | 0,7413   |

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.  
Major options: std (standard), Option price, N/A (not applicable for selected model)  
Countries showing 0 penetration have not launched/sold the vehicle in 2007

GENERAL MOTORS



SEAT

IBIZA

## EURO ZONE COUNTRIES

|                                    | AT                    |          | BE            |          | CY            |          | DE                    |          | EL               |          | ES                  |          | FI            |          | FR                    |          |
|------------------------------------|-----------------------|----------|---------------|----------|---------------|----------|-----------------------|----------|------------------|----------|---------------------|----------|---------------|----------|-----------------------|----------|
|                                    | incl tax              | excl tax | incl tax      | excl tax | incl tax      | excl tax | incl tax              | excl tax | incl tax         | excl tax | incl tax            | excl tax | incl tax      | excl tax | incl tax              | excl tax |
| <b>1.2 70 hp 3 doors</b>           |                       |          |               |          |               |          |                       |          |                  |          |                     |          |               |          |                       |          |
| Recommended retail price 1/01/2008 |                       |          |               |          |               |          |                       |          |                  |          |                     |          |               |          |                       |          |
| Price EURO                         | 10 990                | 7 563    | 10 490        | 7 665    | 11 300        | 7 481    | 12 690                | 7 950    | 9 390            | 6 656    | 12 718              | 8 093    | 12 780        | 7 729    | 12 185                | 7 914    |
| Price index                        | 117,0%                | 113,6%   | 111,7%        | 115,2%   | 120,3%        | 112,4%   | 135,1%                | 119,4%   | 100,0%           | 100,0%   | 135,4%              | 121,6%   | 136,1%        | 116,1%   | 129,8%                | 118,9%   |
| Major options                      |                       |          |               |          |               |          |                       |          |                  |          |                     |          |               |          |                       |          |
| - air conditioning                 | serie                 |          | serie         |          | serie         |          | serie (Climatronic)   |          | serie            |          | serie (Climatronic) |          | 770           | 424      | serie                 |          |
| - automatic gear box               | 1030                  | 810      | 1000          | 826      | 450           | 391      | 1250                  | 1078     | N.A.             |          | 1280                | 1041     | N.A.          |          | 1050                  | 882      |
| - power steering                   | serie                 |          | serie         |          | serie         |          | serie                 |          | serie            |          | serie               |          | serie         |          | serie                 |          |
| - ABS                              | serie                 |          | serie         |          | serie         |          | serie                 |          | serie            |          | serie               |          | serie         |          | serie                 |          |
| - airbag                           | serie (D & P/Side AB) |          | serie (D & P) |          | serie (D & P) |          | serie (D & P/Side AB) |          | serie (D & P)    |          | serie (D & P)       |          | serie (D & P) |          | serie (D & P/Side AB) |          |
| Right-hand-drive                   | 1145                  | 900      | 1089          | 900      | serie         | serie    | 1044                  | 900      | 1143             | 900      | 1107                | 900      | 1634          | 900      | 1072                  | 900      |
| Other information                  |                       |          |               |          |               |          |                       |          |                  |          |                     |          |               |          |                       |          |
| - warranty condition ( x years)    | 2                     |          | 2             |          | 2             |          | 2                     |          | 2                |          | 2                   |          | 2             |          | 2                     |          |
| - free roadside assistance         | YES                   |          | YES           |          | YES           |          | YES                   |          | YES              |          | YES                 |          | YES           |          | YES                   |          |
| - delivery cost included           | YES                   |          | YES           |          | YES           |          | YES                   |          | YES              |          | YES                 |          | YES           |          | YES                   |          |
|                                    | 1.2 Fresh 70hp        |          | 1.2 Life      |          | 1.2 Reference |          | 1.2 Best of           |          | 1.2 Reference 60 |          | 1.2 Rock & Roll     |          | 1.2 Reference |          | 1.2 Sport Edition     |          |

|                                    | IE            |          | IT            |          | LU                  |          | MT            |          | NL                    |          | PT                  |          | SI                  |          |
|------------------------------------|---------------|----------|---------------|----------|---------------------|----------|---------------|----------|-----------------------|----------|---------------------|----------|---------------------|----------|
|                                    | incl tax      | excl tax | incl tax      | excl tax | incl tax            | excl tax | incl tax      | excl tax | incl tax              | excl tax | incl tax            | excl tax | incl tax            | excl tax |
| <b>1.2 70 hp 3 doors</b>           |               |          |               |          |                     |          |               |          |                       |          |                     |          |                     |          |
| Recommended retail price 1/01/2008 |               |          |               |          |                     |          |               |          |                       |          |                     |          |                     |          |
| Price EURO                         | 13 995        | 7 550    | 10 900        | 7 876    | 11 980              | 7 765    | 14 900        | 7 341    | 14 195                | 7 883    | 12 951              | 6 862    | 10 390              | 6 704    |
| Price index                        | 149,0%        | 113,4%   | 116,1%        | 118,3%   | 127,6%              | 116,7%   | 158,7%        | 110,3%   | 151,2%                | 118,4%   | 137,9%              | 103,1%   | 110,6%              | 100,7%   |
| Major options                      |               |          |               |          |                     |          |               |          |                       |          |                     |          |                     |          |
| - air conditioning                 | 1050          | 692      | 900           | 750      | serie (Climatronic) |          | 655           | 570      | serie                 |          | serie (Climatronic) |          | serie (Climatronic) |          |
| - automatic gear box               | N.A.          |          | 1200          | 1000     | 940                 | 817      | N.A.          |          | 1300                  | 792      | 1900                | 1624     | 1643                | 1369     |
| - power steering                   | serie         |          | serie         |          | serie               |          | serie         |          | serie                 |          | serie               |          | serie               |          |
| - ABS                              | serie         |          | serie         |          | serie               |          | serie         |          | serie                 |          | serie               |          | serie               |          |
| - airbag                           | serie (D & P) |          | serie (D & P) |          | serie (D & P)       |          | serie (D & P) |          | serie (D & P/Side AB) |          | serie (D & P)       |          | serie (D & P)       |          |
| Right-hand-drive                   | serie         | serie    | 1080          | 900      | 1035                | 900      | serie         | serie    | 1478                  | 900      | 1053                | 900      | 1080                | 900      |
| Other information                  |               |          |               |          |                     |          |               |          |                       |          |                     |          |                     |          |
| - warranty condition ( x years)    | 2             |          | 2             |          | 2                   |          | 2             |          | 2                     |          | 2                   |          | 2                   |          |
| - free roadside assistance         | YES           |          | YES           |          | YES                 |          | YES           |          | YES                   |          | YES                 |          | YES                 |          |
| - delivery cost included           | YES           |          | YES           |          | YES                 |          | YES           |          | YES                   |          | YES                 |          | YES                 |          |
|                                    | 1.2 Costa     |          | 1.2 Reference |          | 1.4 SportRider 85hp |          | 1.2 Reference |          | 1.4 Trendstyle 85hp   |          | 1.2 Fresc Plus      |          | 1.2 SportRider II   |          |

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

VOLKSWAGEN GROUP



SEAT  
IBIZA

NON EURO ZONE COUNTRIES

|                                     | BG            |          | CZ            |          | DK                    |          | EE       |               | HU                |          | LT       |          |
|-------------------------------------|---------------|----------|---------------|----------|-----------------------|----------|----------|---------------|-------------------|----------|----------|----------|
|                                     | CYP           |          | CZK           |          | DKK                   |          | EEK      |               | HUF               |          | LTL      |          |
|                                     | incl tax      | excl tax | incl tax      | excl tax | incl tax              | excl tax | incl tax | excl tax      | incl tax          | excl tax | incl tax | excl tax |
| <b>1.2 70 hp 3 doors</b>            |               |          |               |          |                       |          |          |               |                   |          |          |          |
| Recommended retail price 1/01/2008  |               |          |               |          |                       |          |          |               |                   |          |          |          |
| Price EURO                          | 10 712        | 7 743    | 10 882        | 8 325    | 19 634                | 7 533    |          |               | 9 142             | 6 867    |          |          |
| Price index                         | 114,1%        | 116,3%   | 115,9%        | 125,1%   | 209,1%                | 113,2%   |          |               | 97,4%             | 103,2%   |          |          |
| Major options (Country currency)    |               |          |               |          |                       |          |          |               |                   |          |          |          |
| - air conditioning                  | serie         |          | 34500         | 28279    | 17592                 | 5026     |          |               | serie             |          |          |          |
| - automatic gear box                | 2500          | 2083     | 46000         | 37705    | N.A.                  |          |          | 399000        | 319200            |          |          |          |
| - power steering                    | serie         |          | serie         |          | serie                 |          |          | serie         |                   |          |          |          |
| - ABS                               | serie         |          | 17000         | 13934    | serie (ESP)           |          |          | serie         |                   |          |          |          |
| - airbag                            | serie (D & P) |          | serie (D & P) |          | serie (D & P/Side AB) |          |          | serie (D & P) |                   |          |          |          |
| Right-hand-drive (Country currency) | 2128          | 1773     | 36234         | 29700    | 23625                 | 6750     |          |               | 286875            | 229500   |          |          |
| Other information                   |               |          |               |          |                       |          |          |               |                   |          |          |          |
| - warranty condition ( x years)     | 2             |          | 2             |          | 2                     |          |          |               | 2                 |          |          |          |
| - free roadside assistance          | YES           |          | YES           |          | YES                   |          |          |               | YES               |          |          |          |
| - delivery cost included            | YES           |          | YES           |          | YES                   |          |          |               | YES               |          |          |          |
| 1 EURO =                            |               |          |               |          |                       |          |          |               |                   |          |          |          |
| 2/01/2008                           | 1,9558        | 1,9558   | 26,364        | 26,364   | 7,4552                | 7,4552   | 15,6466  | 15,6466       | 253,22            | 253,22   | 3,4528   | 3,4528   |
|                                     | 1.2 Reference |          | 1.2 Reference |          | 1.4 Reference 85hp    |          |          |               | 1.2 Ref.Easy Cool |          |          |          |

|                                    | LV            |          | PL            |          | RO                  |          | SE                    |          | SK            |          | UK            |          |
|------------------------------------|---------------|----------|---------------|----------|---------------------|----------|-----------------------|----------|---------------|----------|---------------|----------|
|                                    | LVL           |          | PLN           |          | PLN                 |          | SEK                   |          | SKK           |          | GBP           |          |
|                                    | incl tax      | excl tax | incl tax      | excl tax | incl tax            | excl tax | incl tax              | excl tax | incl tax      | excl tax | incl tax      | excl tax |
| <b>1.2 70 hp 3 doors</b>           |               |          |               |          |                     |          |                       |          |               |          |               |          |
| Recommended retail price 1/01/2008 |               |          |               |          |                     |          |                       |          |               |          |               |          |
| Price EURO                         |               |          | 10 132        | 7 973    | 11 964              | 8 226    | 12 084                | 7 631    | 10 364        | 7 327    | 11 729        | 6 744    |
| Price index                        |               |          | 107,9%        | 119,8%   | 127,4%              | 123,6%   | 128,7%                | 114,6%   | 110,4%        | 110,1%   | 124,9%        | 101,3%   |
| Major options (Country currency)   |               |          |               |          |                     |          |                       |          |               |          |               |          |
| - air conditioning                 |               |          | 4900          | 4016     | serie (Climatronic) |          | 9400                  | 7520     | serie         |          | serie         |          |
| - automatic gear box               |               |          | 7000          | 5738     | 5355                | 4500     | N.A.                  |          | 70800         | 59000    | 850           | 723      |
| - power steering                   |               |          | serie         |          | serie               |          | serie                 |          | serie         |          | serie         |          |
| - ABS                              |               |          | serie         |          | serie               |          | serie                 |          | serie         |          | serie         |          |
| - airbag                           |               |          | serie (D & P) |          | serie (D & P)       |          | serie (D & P/Side AB) |          | serie (D & P) |          | serie (D & P) |          |
| Right-hand-drive                   |               |          | 5161          | 4230     | 3748,5              | 3150     | 10350                 | 8280     | 43911         | 36900    | serie         | serie    |
| Other information                  |               |          |               |          |                     |          |                       |          |               |          |               |          |
| - warranty condition ( x years)    |               |          | 2             |          | 2                   |          | 2                     |          | 2             |          | 2             |          |
| - free roadside assistance         |               |          | YES           |          | YES                 |          | YES                   |          | YES           |          | YES           |          |
| - delivery cost included           |               |          | YES           |          | YES                 |          | YES                   |          | YES           |          | YES           |          |
| 1 EURO =                           |               |          |               |          |                     |          |                       |          |               |          |               |          |
| 2/01/2008                          | 0,6988        | 0,6988   | 3,6013        | 3,6013   | 3,583               | 3,583    | 9,4257                | 9,4257   | 33,586        | 33,586   | 0,7413        | 0,7413   |
|                                    | 1.2 Reference |          | 1.2 Fresc     |          | 1.4 Reference 85hp  |          | 1.2 Reference         |          | 1.2 Ref.Sport |          |               |          |

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.  
Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

VOLKSWAGEN GROUP



SEAT

ALTEA XL

## EURO ZONE COUNTRIES

|                                    | AT                    |          | BE                    |          | CY       |          | DE                    |          | EL                    |          | ES                    |          | FI                    |          | FR                    |          |
|------------------------------------|-----------------------|----------|-----------------------|----------|----------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|
|                                    | incl tax              | excl tax | incl tax              | excl tax | incl tax | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax |
| <b>1.9 Tdi 105 hp 5 doors</b>      |                       |          |                       |          |          |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Recommended retail price 1/01/2008 |                       |          |                       |          |          |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Price EURO                         | 24 430                | 18 130   | 21 590                | 17 050   |          |          | 23 990                | 18 357   | 22 900                | 14 966   | 22 369                | 17 491   | 24 270                | 15 276   | 23 100                | 18 344   |
| Price index                        | 118,4%                | 121,6%   | 104,7%                | 114,4%   |          |          | 116,3%                | 123,1%   | 111,0%                | 100,4%   | 108,4%                | 117,3%   | 117,6%                | 102,5%   | 112,0%                | 123,1%   |
| Major options                      |                       |          |                       |          |          |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - air conditioning                 | serie (Climatronic)   |          | serie (Climatronic)   |          |          |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          |
| - automatic gear box               | 2020                  | 1559     | 1340                  | 1107     |          |          | 1400                  | 1207     | 1700                  | 1269     | 1464                  | 1190     | 2205                  | 1215     | 1400                  | 1176     |
| - power steering                   | serie                 |          | serie                 |          |          |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          |
| - ABS                              | serie (ESP)           |          | serie (ESP)           |          |          |          | serie (ESP)           |          | serie (TCS)           |          | serie (ESP)           |          | serie (ESP)           |          | serie (ESP)           |          |
| - airbag                           | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |          |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |
| Right-hand-drive                   | 1166                  | 900      | 1089                  | 900      |          |          | 1044                  | 900      | 1197                  | 900      | 1107                  | 900      | 1634                  | 900      | 1072                  | 900      |
| Other information                  |                       |          |                       |          |          |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - warranty condition ( x years)    | 2                     |          | 2                     |          |          |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          |
| - free roadside assistance         | YES                   |          | YES                   |          |          |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          |
| - delivery cost included           | YES                   |          | YES                   |          |          |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          |
|                                    | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          |          |          |                       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          |

|                                    | IE                    |          | IT                    |          | LU                    |          | MT              |          | NL                    |          | PT                    |          | SI                    |          |
|------------------------------------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|
|                                    | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax        | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax |
| <b>1.9 Tdi 105 hp 5 doors</b>      |                       |          |                       |          |                       |          |                 |          |                       |          |                       |          |                       |          |
| Recommended retail price 1/01/2008 |                       |          |                       |          |                       |          |                 |          |                       |          |                       |          |                       |          |
| Price EURO                         | 27 240                | 15 938   | 21 385                | 16 913   | 20 630                | 17 104   |                 |          | 28 895                | 17 532   | 26 701                | 14 907   | 21 845                | 17 838   |
| Price index                        | 132,0%                | 106,9%   | 103,7%                | 113,5%   | 100,0%                | 114,7%   |                 |          | 140,1%                | 117,6%   | 129,4%                | 100,0%   | 105,9%                | 119,7%   |
| Major options                      |                       |          |                       |          |                       |          |                 |          |                       |          |                       |          |                       |          |
| - air conditioning                 | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          |                 |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          |
| - automatic gear box               | 1960                  | 1292     | 1400                  | 1167     | 1340                  | 1165     |                 |          | 1945                  | 1185     | 1359                  | 1162     | 239520                | 199600   |
| - power steering                   | serie                 |          | serie                 |          | serie                 |          |                 |          | serie                 |          | serie                 |          | serie                 |          |
| - ABS                              | serie (ESP)           |          | serie (TCS)           |          | serie (ESP)           |          |                 |          | serie (TCS)           |          | serie (ESP)           |          | serie (TCS)           |          |
| - airbag                           | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |                 |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |
| Right-hand-drive                   | serie                 | serie    | 1080                  | 900      | 1035                  | 900      |                 |          | 1478                  | 900      | 1053                  | 900      | 259200                | 216000   |
| Other information                  |                       |          |                       |          |                       |          |                 |          |                       |          |                       |          |                       |          |
| - warranty condition ( x years)    | 2                     |          | 2                     |          | 2                     |          |                 |          | 2                     |          | 2                     |          | 2                     |          |
| - free roadside assistance         | YES                   |          | YES                   |          | YES                   |          |                 |          | YES                   |          | YES                   |          | YES                   |          |
| - delivery cost included           | YES                   |          | YES                   |          | YES                   |          |                 |          | YES                   |          | YES                   |          | YES                   |          |
|                                    | 1.9Tdi Stylance       |          | 1.9Tdi S              |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          |

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

VOLKSWAGEN GROUP



SEAT  
ALTEA XL

NON EURO ZONE COUNTRIES

|                                     | BG              |          | CZ                    |          | DK                    |          | EE              |             | HU                  |          | LT       |          |
|-------------------------------------|-----------------|----------|-----------------------|----------|-----------------------|----------|-----------------|-------------|---------------------|----------|----------|----------|
|                                     | CYP             |          | CZK                   |          | DKK                   |          | EEK             |             | HUF                 |          | LTL      |          |
|                                     | incl tax        | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax        | excl tax    | incl tax            | excl tax | incl tax | excl tax |
| <b>1.9 Tdi 105 hp 5 doors</b>       |                 |          |                       |          |                       |          |                 |             |                     |          |          |          |
| Recommended retail price 1/01/2008  |                 |          |                       |          |                       |          |                 |             |                     |          |          |          |
| Price EURO                          |                 |          | 22 299                | 18 243   | 42 459                | 15 183   |                 |             | 19 177              | 15 629   |          |          |
| Price index                         |                 |          | 108,1%                | 122,4%   | 205,8%                | 101,9%   |                 |             | 93,0%               | 104,8%   |          |          |
| Major options (Country currency)    |                 |          |                       |          |                       |          |                 |             |                     |          |          |          |
| - air conditioning                  |                 |          | serie (Climatronic)   |          | serie (Climatronic)   |          |                 |             | serie (Climatronic) |          |          |          |
| - automatic gear box                |                 |          | 44000                 | 36066    | 28000                 | 8000     |                 |             | 330000              | 264000   |          |          |
| - power steering                    |                 |          | serie                 |          | serie                 |          |                 | serie       |                     |          |          |          |
| - ABS                               |                 |          | serie (TCS)           |          | serie (ESP)           |          |                 | serie (TCS) |                     |          |          |          |
| - airbag                            |                 |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |                 | serie (AB4) |                     |          |          |          |
| Right-hand-drive (Country currency) |                 |          | 36234                 | 29700    | 23625                 | 6750     |                 |             | 286875              | 229500   |          |          |
| Other information                   |                 |          |                       |          |                       |          |                 |             |                     |          |          |          |
| - warranty condition ( x years)     |                 |          | 2                     |          | 2                     |          |                 |             | 2                   |          |          |          |
| - free roadside assistance          |                 |          | YES                   |          | YES                   |          |                 |             | YES                 |          |          |          |
| - delivery cost included            |                 |          | YES                   |          | YES                   |          |                 |             | YES                 |          |          |          |
| 1 EURO =                            |                 |          |                       |          |                       |          |                 |             |                     |          |          |          |
| 2/01/2008                           | 1,9558          | 1,9558   | 26,364                | 26,364   | 7,4552                | 7,4552   | 15,6466         | 15,6466     | 253,22              | 253,22   | 3,4528   | 3,4528   |
|                                     | 1.9Tdi Stylance |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance |             | 1.9Tdi Stylance     |          |          |          |

|                                    | LV              |          | PL                    |          | RO                    |          | SE                    |          | SK                    |          | UK                    |          |
|------------------------------------|-----------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|
|                                    | LVL             |          | PLN                   |          | PLN                   |          | SEK                   |          | SKK                   |          | GBP                   |          |
|                                    | incl tax        | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax |
| <b>1.9 Tdi 105 hp 5 doors</b>      |                 |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Recommended retail price 1/01/2008 |                 |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Price EURO                         |                 |          | 23 739                | 18 671   | 20 477                | 16 905   | 22 163                | 16 142   | 22 652                | 18 355   | 20 572                | 15 738   |
| Price index                        |                 |          | 115,1%                | 125,3%   | 99,3%                 | 113,4%   | 107,4%                | 108,3%   | 109,8%                | 123,1%   | 99,7%                 | 105,6%   |
| Major options (Country currency)   |                 |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - air conditioning                 |                 |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          | serie (Climatronic)   |          |
| - automatic gear box               |                 |          | 6545                  | 5365     | 6422,5                | 5397     | 13000                 | 10400    | 54700                 | 45583    | 1400                  | 1191     |
| - power steering                   |                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          |
| - ABS                              |                 |          | serie (TCS)           |          | serie (TCS)           |          | serie (ESP)           |          | serie (ESP)           |          | serie (TCS)           |          |
| - airbag                           |                 |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |
| Right-hand-drive                   |                 |          | 5161                  | 4230     | 3748,5                | 3150     | 10350                 | 8280     | 43911                 | 36900    | serie                 | serie    |
| Other information                  |                 |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - warranty condition ( x years)    |                 |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          |
| - free roadside assistance         |                 |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          |
| - delivery cost included           |                 |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          |
| 1 EURO =                           |                 |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| 2/01/2008                          | 0,6988          | 0,6988   | 3,6013                | 3,6013   | 3,583                 | 3,583    | 9,4257                | 9,4257   | 33,586                | 33,586   | 0,7413                | 0,7413   |
|                                    | 1.9Tdi Stylance |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          | 1.9Tdi Stylance       |          |

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.  
Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

VOLKSWAGEN GROUP



SEAT  
LEON

## EURO ZONE COUNTRIES

|                                    | AT                    |          | BE                    |          | CY                    |          | DE                    |          | EL                    |          | ES                    |          | FI                    |          | FR                    |          |
|------------------------------------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|
|                                    | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax |
| <b>1.6 102 hp 5 doors</b>          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Recommended retail price 1/01/2008 |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Price EURO                         | 18 520                | 13 322   | 16 490                | 12 475   | 15 100                | 11 786   | 18 290                | 13 088   | 16 400                | 11 347   | 17 752                | 12 548   | 20 430                | 11 667   | 18 816                | 13 421   |
| Price index                        | 114,0%                | 117,4%   | 101,5%                | 110,0%   | 92,9%                 | 103,9%   | 112,6%                | 115,4%   | 100,9%                | 100,0%   | 109,2%                | 110,6%   | 125,7%                | 102,9%   | 115,8%                | 118,3%   |
| Major options                      |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - air conditioning                 | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          |
| - automatic gear box               | 2020                  | 1559     | 1340                  | 1107     | N.A.                  |          | 1400                  | 1207     | 1700                  | 1269     | 1464                  | 1190     | 1500                  | 826      | 1400                  | 1176     |
| - power steering                   | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          |
| - ABS                              | serie (TCS)           |          | serie (TCS)           |          | serie (TCS)           |          | serie (ESP)           |          | serie (TCS)           |          | serie (TCS)           |          | serie (TCS)           |          | serie (TCS)           |          |
| - airbag                           | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |
| Right-hand-drive                   | 1166                  | 900      | 1089                  | 900      | serie                 | serie    | 1044                  | 900      | 1197                  | 900      | 1107                  | 900      | 1634                  | 900      | 1072                  | 900      |
| Other information                  |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - warranty condition ( x years)    | 2                     |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          | 2                     |          |
| - free roadside assistance         | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          |
| - delivery cost included           | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          | YES                   |          |
|                                    | 1.6 Reference         |          | 1.6 Reference Travel  |          | 1.6 Reference         |          | 1.6 Sport Limited     |          | 1.6 Elegance          |          | 1.6 Sport Limited     |          | 1.6 Reference         |          | 1.6 Reference Style   |          |

|                                    | IE                    |          | IT                        |          | LU                    |          | MT                    |          | NL                    |          | PT                    |          | SI                    |          |
|------------------------------------|-----------------------|----------|---------------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|-----------------------|----------|
|                                    | incl tax              | excl tax | incl tax                  | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax |
| <b>LEON</b>                        |                       |          |                           |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| <b>1.6 102 hp 5 doors</b>          |                       |          |                           |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Recommended retail price 1/01/2008 |                       |          |                           |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| Price EURO                         | 21 700                | 12 726   | 17 585                    | 12 977   | 16 250                | 11 691   | 24 300                | 11 404   | 20 695                | 12 901   | 19 701                | 11 343   | 17 014                | 13 237   |
| Price index                        | 133,5%                | 112,2%   | 108,2%                    | 114,4%   | 100,0%                | 103,1%   | 149,5%                | 100,5%   | 127,4%                | 113,7%   | 121,2%                | 100,0%   | 104,7%                | 116,7%   |
| Major options                      |                       |          |                           |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - air conditioning                 | serie                 |          | serie                     |          | serie (Climatronic)   |          | serie                 |          | serie                 |          | serie (Climatronic)   |          | serie                 |          |
| - automatic gear box               | 1960                  | 1292     | 1400                      | 1167     | 1340                  | 1165     | N.A.                  |          | 1945                  | 1185     | 1359                  | 1162     | 239520                | 199600   |
| - power steering                   | serie                 |          | serie                     |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          | serie                 |          |
| - ABS                              | serie (TCS)           |          | serie (TCS)               |          | serie (TCS)           |          | serie (TCS)           |          | serie (TCS)           |          | serie (ESP)           |          | serie (TCS)           |          |
| - airbag                           | serie (AB4 + Curtain) |          | serie (AB4 + Curtain)     |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |
| Right-hand-drive                   | serie                 | serie    | 1080                      | 900      | 1035                  | 900      | serie                 | serie    | 1478                  | 900      | 1053                  | 900      | 259200                | 216000   |
| Other information                  |                       |          |                           |          |                       |          |                       |          |                       |          |                       |          |                       |          |
| - warranty condition ( x years)    | 2                     |          | 2                         |          | 2                     |          |                       |          | 2                     |          | 2                     |          | 2                     |          |
| - free roadside assistance         | YES                   |          | YES                       |          | YES                   |          |                       |          | YES                   |          | YES                   |          | YES                   |          |
| - delivery cost included           | YES                   |          | YES                       |          | YES                   |          |                       |          | YES                   |          | YES                   |          | YES                   |          |
|                                    | 1.6 R                 |          | 1.6 Sport Limited Edition |          | 1.6 Sport Limited     |          | 1.6 Reference         |          | 1.6 Reference         |          | 1.4 Sport Limited     |          | 1.6 Reference         |          |

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

VOLKSWAGEN GROUP



SEAT  
LEON

NON EURO ZONE COUNTRIES

|                                     | BG                    |          | CZ                    |          | DK                    |          | EE       |          | HU                    |          | LT       |          |
|-------------------------------------|-----------------------|----------|-----------------------|----------|-----------------------|----------|----------|----------|-----------------------|----------|----------|----------|
|                                     | CYP                   |          | CZK                   |          | DKK                   |          | EEK      |          | HUF                   |          | LTL      |          |
|                                     | incl tax              | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax | excl tax | incl tax              | excl tax | incl tax | excl tax |
| <b>1.6 102 hp 5 doors</b>           |                       |          |                       |          |                       |          |          |          |                       |          |          |          |
| Recommended retail price 1/01/2008  |                       |          |                       |          |                       |          |          |          |                       |          |          |          |
| Price EURO                          | 14 807                | 11 344   | 18 070                | 13 618   | 31 187                | 11 415   |          |          | 14 790                | 11 722   |          |          |
| Price index                         | 91,1%                 | 100,0%   | 111,2%                | 120,1%   | 191,9%                | 100,6%   |          |          | 91,0%                 | 103,3%   |          |          |
| Major options (Country currency)    |                       |          |                       |          |                       |          |          |          |                       |          |          |          |
| - air conditioning                  | serie                 |          | serie                 |          | serie                 |          |          |          | serie                 |          |          |          |
| - automatic gear box                | 2500                  | 2083     | 44000                 | 36066    | 28000                 | 8000     |          |          | 330000                | 264000   |          |          |
| - power steering                    | serie                 |          | serie                 |          | serie                 |          |          |          | serie                 |          |          |          |
| - ABS                               | serie (TCS)           |          | serie (TCS)           |          | serie (ESP)           |          |          |          | serie (TCS)           |          |          |          |
| - airbag                            | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |          |          | serie (AB4 + Curtain) |          |          |          |
| Right-hand-drive (Country currency) | 2128                  | 1773     | 36234                 | 29700    | 23625                 | 6750     |          |          | 286875                | 229500   |          |          |
| Other information                   |                       |          |                       |          |                       |          |          |          |                       |          |          |          |
| - warranty condition ( x years)     | 2                     |          | 2                     |          | 2                     |          |          |          | 2                     |          |          |          |
| - free roadside assistance          | YES                   |          | YES                   |          | YES                   |          |          |          | YES                   |          |          |          |
| - delivery cost included            | YES                   |          | YES                   |          | YES                   |          |          |          | YES                   |          |          |          |
| 1 EURO =                            |                       |          |                       |          |                       |          |          |          |                       |          |          |          |
| 2/01/2008                           | 1,9558                | 1,9558   | 26,364                | 26,364   | 7,4552                | 7,4552   | 15,6466  | 15,6466  | 253,22                | 253,22   | 3,4528   | 3,4528   |
|                                     | 1.6 Reference         |          | 1.6 Sport Limited     |          | 1.6 Reference         |          |          |          | 1.6 Reference         |          |          |          |

|                                    | LV       |          | PL                    |          | RO                    |          | SE                      |          | SK                    |          | UK                    |          |
|------------------------------------|----------|----------|-----------------------|----------|-----------------------|----------|-------------------------|----------|-----------------------|----------|-----------------------|----------|
|                                    | LVL      |          | PLN                   |          | PLN                   |          | SEK                     |          | SKK                   |          | GBP                   |          |
|                                    | incl tax | excl tax | incl tax              | excl tax | incl tax              | excl tax | incl tax                | excl tax | incl tax              | excl tax | incl tax              | excl tax |
| <b>1.6 102 hp 5 doors</b>          |          |          |                       |          |                       |          |                         |          |                       |          |                       |          |
| Recommended retail price 1/01/2008 |          |          |                       |          |                       |          |                         |          |                       |          |                       |          |
| Price EURO                         |          |          | 17 074                | 13 139   | 16 262                | 12 703   | 17 866                  | 11 801   | 16 885                | 13 269   | 17 058                | 12 467   |
| Price index                        |          |          | 105,1%                | 115,8%   | 100,1%                | 112,0%   | 109,9%                  | 104,0%   | 103,9%                | 117,0%   | 105,0%                | 109,9%   |
| Major options (Country currency)   |          |          |                       |          |                       |          |                         |          |                       |          |                       |          |
| - air conditioning                 |          |          | serie                 |          | serie                 |          | serie                   |          | serie                 |          | serie                 |          |
| - automatic gear box               |          |          | 6545                  | 5365     | 6422,5                | 5397     | 13000                   | 10400    | 54700                 | 45583    | 1400                  | 1191     |
| - power steering                   |          |          | serie                 |          | serie                 |          | serie                   |          | serie                 |          | serie                 |          |
| - ABS                              |          |          | serie (TCS)           |          | serie (TCS)           |          | serie (ESP)             |          | serie (TCS)           |          | serie (TCS)           |          |
| - airbag                           |          |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain)   |          | serie (AB4 + Curtain) |          | serie (AB4 + Curtain) |          |
| Right-hand-drive                   |          |          | 5161                  | 4230     | 3749                  | 3150     | 10350                   | 8280     | 43911                 | 36900    | serie                 | serie    |
| Other information                  |          |          |                       |          |                       |          |                         |          |                       |          |                       |          |
| - warranty condition ( x years)    |          |          | 2                     |          | 2                     |          | 2                       |          | 2                     |          | 2                     |          |
| - free roadside assistance         |          |          | YES                   |          | YES                   |          | YES                     |          | YES                   |          | YES                   |          |
| - delivery cost included           |          |          | YES                   |          | YES                   |          | YES                     |          | YES                   |          | YES                   |          |
| 1 EURO =                           |          |          |                       |          |                       |          |                         |          |                       |          |                       |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013                | 3,6013   | 3,583                 | 3,583    | 9,4257                  | 9,4257   | 33,586                | 33,586   | 0,7413                | 0,7413   |
|                                    |          |          | 1.6 Reference         |          | 1.6 Reference         |          | 1.4 Tsi Reference 125hp |          | 1.6 Reference         |          | 1.6 Reference         |          |

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.  
Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

VOLKSWAGEN GROUP



## ŠKODA

## NEW FABIA

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Ambiente 1,2/51kW</b>           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 300   | 9 670    | 10 878   | 8 990    |          |          | 10 913   | 9 171    | 10 594   | 8 084    | 10 854   | 8 989    | 11 347   | 7 600    | 10 094   | 8 440    |
| Price index                        | 138,7%   | 137,7%   | 122,7%   | 128,0%   |          |          | 123,1%   | 130,5%   | 119,5%   | 115,1%   | 122,4%   | 128,0%   | 128,0%   | 108,2%   | 113,9%   | 120,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        |          |          | s        | s        | s        | s        | 951      | 788      | s        | s        | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      |          |          | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 1175     | 924      | 1113     | 920      |          |          | 1251     | 1051     | 1183     | 910      | 1111     | 920      | 1279     | 851      | 1148     | 960      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | no       | no       |          |          | no       | no       | no       | no       | yes      | yes      | no       | no       | no       | no       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Ambiente 1,2/51kW</b>           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 13 917   | 9 173    | 10 215   | 8 513    | 10 307   | 8 963    | 11 864   | 7 025    | 12 229   | 8 385    | 11 282   | 8 126    | 8 865    | 7 199    |
| Price index                        | 157,0%   | 130,6%   | 115,2%   | 121,2%   | 116,3%   | 127,6%   | 133,8%   | 100,0%   | 137,9%   | 119,4%   | 127,3%   | 115,7%   | 100,0%   | 102,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1234     | 813      | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 1161     | 968      | 1058     | 920      | s        | s        | 1499     | 920      | 1082     | 894      | 1035     | 863      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | yes      | yes      | no       | no       | no       | no       | no       | no       | no       | no       | yes      | yes      |

Notes:

Prices based on recommended retail prices adjusted for equipment differences effective 01 January 2008

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone

VOLKSWAGEN GROUP



ŠKODA

NEW FABIA

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Ambiente 1,2/51kW</b>           |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 9 833    | 8 194    | 10 822   | 9 094    | 13 799   | 7 076    | 9 232    | 7 824    | 10 299   | 7 379    | 10 314   | 8 741    |
| Price index                        | 110,9%   | 116,6%   | 122,1%   | 129,5%   | 155,7%   | 100,7%   | 104,1%   | 111,4%   | 116,2%   | 105,0%   | 116,3%   | 124,4%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | 759      | 637      | s        | s        | 652      | 553      | s        | s        | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 1022     | 852      | 915      | 769      | 2959     | 855      | 915      | 775      | 1000     | 833      | 919      | 779      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | yes      | yes      | no       | no       | yes      | yes      | no       | no       | no       | no       |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Ambiente 1,2/51kW</b>           |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 9 602    | 7 767    | 11 152   | 8 867    | 9 459    | 7 949    | 10 486   | 8 389    | 9 863    | 8 229    | 10 284   | 8 433    |
| Price index                        | 108,3%   | 110,6%   | 125,8%   | 126,2%   | 106,7%   | 113,2%   | 118,3%   | 119,4%   | 111,3%   | 117,1%   | 116,0%   | 120,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | 722      | 574      | 701      | 589      | 947      | 758      | 744      | 626      | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 928      | 786      | 1028     | 818      | 1037     | 864      | 1122     | 898      | 981      | 824      | s        | s        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices based on recommended retail prices adjusted for equipment differences effective 01 January 2008

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone

VOLKSWAGEN GROUP



## ŠKODA

## NEW OCTAVIA

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Ambiente 1,6/75kW</b>           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 16 303   | 12 579   | 15 137   | 12 510   | 14 895   | 12 656   | 15 536   | 13 055   | 15 582   | 11 586   |          |          | 18 131   | 10 722   | 15 892   | 13 288   |
| Price index                        | 114,3%   | 117,3%   | 106,1%   | 116,7%   | 104,4%   | 118,0%   | 108,9%   | 121,8%   | 109,2%   | 108,1%   |          |          | 127,1%   | 100,0%   | 111,4%   | 123,9%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        |
| - automatic gear box               | 1610     | 934      | 1600     | 1322     | 1350     | 1191     | 1700     | 1428     | 2431     | 1749     |          |          | 2300     | 1267     | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        |
| Right-hand-drive                   | 1544     | 1191     | 1447     | 1196     | s        | s        | 1427     | 1199     | 1593     | 1146     |          |          | 2059     | 1135     | 1455     | 1217     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       |          |          | no       | no       | no       | no       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Ambiente 1,6/75kW</b>           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 20 095   | 12 871   | 15 590   | 12 992   | 15 476   | 13 457   | 15 206   | 13 223   | 19 457   | 12 787   | 20 271   | 12 671   | 14 263   | 11 485   |
| Price index                        | 140,9%   | 120,0%   | 109,3%   | 121,2%   | 108,5%   | 125,5%   | 106,6%   | 123,3%   | 136,4%   | 119,3%   | 142,1%   | 118,2%   | 100,0%   | 107,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1469     | 940      | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 2000     | 1281     | 1300     | 1084     | 1300     | 1131     | n/a      | n/a      | 2200     | 1340     | 2050     | 1694     | 2300     | 1639     |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 1525     | 1271     | 1367     | 1189     | s        | s        | 1954     | 1190     | 1375     | 1136     | 1616     | 1155     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | yes      | yes      | no       | no       | no       | no       | no       | no       | no       | no       | yes      | yes      |

Notes:

Prices based on recommended retail prices adjusted for equipment differences effective 01 January 2008

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone

VOLKSWAGEN GROUP



ŠKODA

NEW OCTAVIA

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| Ambiente 1,6/75kW                  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 13 938   | 11 615   | 17 829   | 14 982   |          |          | 13 128   | 11 125   | 16 726   | 12 363   | 13 183   | 11 172   |
| Price index                        | 97,7%    | 108,3%   | 125,0%   | 139,7%   |          |          | 92,0%    | 103,8%   | 117,3%   | 115,3%   | 92,4%    | 104,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 1723     | 1436     | 2086     | 1753     |          |          | 1797     | 1523     | 1696     | 1414     | 1925     | 1631     |
| - power steering                   | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 1241     | 1034     | 1202     | 1010     |          |          | 1175     | 996      | 1331     | 1110     | 1265     | 1071     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        |          |          | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      |          |          | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | no       | no       |          |          | yes      | yes      | no       | no       | no       | no       |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| Ambiente 1,6/75kW                  | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 13 485   | 11 058   | 16 738   | 13 308   | 14 330   | 12 042   | 13 899   | 11 119   | 15 767   | 13 160   |          |          |
| Price index                        | 94,5%    | 103,1%   | 117,4%   | 124,1%   | 100,5%   | 112,3%   | 97,4%    | 103,7%   | 110,5%   | 122,7%   |          |          |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          |
| - automatic gear box               | 2230     | 1890     | 2027     | 1622     | 2050     | 1723     | 1061     | 849      | 1935     | 1626     |          |          |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |          |          |
| Right-hand-drive                   | 1189     | 1008     | 1333     | 1066     | 1311     | 1133     | 1424     | 1139     | 1279     | 1074     |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |          |          |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |          |          |
| - delivery cost included           | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      |          |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices based on recommended retail prices adjusted for equipment differences effective 01 January 2008

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone

VOLKSWAGEN GROUP



## ŠKODA

## ROOMSTER

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Style 1,4/63 kW</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 14 141   | 10 911   | 13 026   | 10 765   | 11 837   | 10 148   | 13 798   | 11 595   | 12 305   | 9 492    | 13 480   | 10 720   | 15 541   | 10 067   | 13 438   | 11 236   |
| Price index                        | 119,5%   | 117,5%   | 110,0%   | 115,9%   | 100,0%   | 109,3%   | 116,6%   | 124,8%   | 104,0%   | 102,2%   | 113,9%   | 115,4%   | 131,3%   | 108,4%   | 113,5%   | 121,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | 1000     | 796      | s        | s        | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 1374     | 1041     | 1272     | 1051     | s        | s        | 1252     | 1052     | 1353     | 1040     | 1314     | 1045     | 1529     | 985      | 1277     | 1068     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | no       | no       | no       | no       | no       | no       | no       | no       | yes      | yes      | no       | no       | no       | no       |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Style 1,4/63 kW</b>             |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 16 693   | 11 003   | 13 283   | 11 069   | 11 906   | 10 353   | 15 673   | 9 288    | 15 711   | 10 506   | 15 687   | 10 314   | 11 969   | 9 621    |
| Price index                        | 141,0%   | 118,5%   | 112,2%   | 119,2%   | 100,6%   | 111,5%   | 132,4%   | 100,0%   | 132,7%   | 113,1%   | 132,5%   | 111,0%   | 101,1%   | 103,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 1225     | 808      | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 1339     | 1116     | 1208     | 1050     | s        | s        | 1715     | 1044     | 1221     | 1009     | 1200     | 972      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | yes      | yes      | no       | no       | no       | no       | no       | no       | no       | no       | yes      | yes      |

Notes:

Prices based on recommended retail prices adjusted for equipment differences effective 01 January 2008

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone

VOLKSWAGEN GROUP



ŠKODA  
ROOMSTER

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| Style 1,4/63 kW                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 12 248   | 10 207   | 14 020   | 11 782   | 20 779   | 9 021    | 11 610   | 9 839    | 12 254   | 10 450   | 11 793   | 9 624    |
| Price index                        | 103,5%   | 109,9%   | 118,4%   | 126,8%   | 175,5%   | 97,1%    | 98,1%    | 105,9%   | 103,5%   | 112,5%   | 99,6%    | 103,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | 776      | 658      | s        | s        | 819      | 694      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 1168     | 973      | 1127     | 947      | 3261     | 931      | 1037     | 879      | 1141     | 941      | 1052     | 892      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | no       | no       | yes      | yes      | no       | no       | yes      | yes      | no       | no       | no       | no       |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| Style 1,4/63 kW                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 11 576   | 9 440    | 13 161   | 10 464   | 12 155   | 10 214   | 12 446   | 9 957    | 12 633   | 10 556   | 12 930   | 10 843   |
| Price index                        | 97,8%    | 101,6%   | 111,2%   | 112,7%   | 102,7%   | 110,0%   | 105,1%   | 107,2%   | 106,7%   | 113,7%   | 109,2%   | 116,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 1061     | 899      | 1176     | 941      | 1218     | 1024     | 1267     | 1014     | 1115     | 937      | s        | s        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 2        | 3        | 3        |
| - free roadside assistance         | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      | yes      |
| - delivery cost included           | yes      | yes      | yes      | yes      | no       | no       | yes      | yes      | yes      | yes      | yes      | yes      |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

Prices based on recommended retail prices adjusted for equipment differences effective 01 January 2008

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone

VOLKSWAGEN GROUP



**SUBARU  
IMPREZA**

**EURO ZONE COUNTRIES**

|                                    | AT                   |          | BE                   |          | CY                   |          | DE                   |          | EL                  |          | ES                   |          | FI                   |          | FR                   |          |
|------------------------------------|----------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|---------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|
|                                    | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax            | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax |
| <b>1.5R</b>                        |                      |          |                      |          |                      |          |                      |          |                     |          |                      |          |                      |          |                      |          |
| Recommended retail price 1/01/2008 |                      |          |                      |          |                      |          |                      |          |                     |          |                      |          |                      |          |                      |          |
| Price EURO                         | 19 990               | 14 395   | 17 995               | 13 972   | 17 752               | 12 921   | 18 290               | 14 395   | 20 195              | 14 449   | 17 900               | 13 322   | 21 698               | 12 412   | 17 800               | 13 472   |
| Price index                        | 116,9%               | 116,0%   | 105,2%               | 112,6%   | 103,8%               | 104,1%   | 106,9%               | 116,0%   | 118,1%              | 116,4%   | 104,6%               | 107,3%   | 126,9%               | 100,0%   | 104,1%               | 108,5%   |
| Major options                      |                      |          |                      |          |                      |          |                      |          |                     |          |                      |          |                      |          |                      |          |
| - air conditioning                 | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| - automatic gear box               |                      |          |                      |          |                      |          |                      |          |                     |          |                      |          |                      |          |                      |          |
| - power steering                   | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| - ABS                              | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| - airbag                           | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| Right-hand-drive                   | 1582                 | 1318     | 1474                 | 1218     |                      |          | 1533                 | 1288     |                     |          | 1533                 | 1288     |                      |          | 1500                 | 1254     |
| Other information                  |                      |          |                      |          |                      |          |                      |          |                     |          |                      |          |                      |          |                      |          |
| - warranty condition ( x years)    | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | UNLIMITED (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          |
| - free roadside assistance         | Yes                  |          | Yes                  |          |                      |          | Yes                  |          | Yes                 |          | Yes                  |          | Yes                  |          | Yes                  |          |
| - delivery cost included           | Yes                  |          | Yes                  |          |                      |          |                      |          | Yes                 |          |                      |          | Yes                  |          | Yes                  |          |

|                                    | IE                   |          | IT                   |          | LU                   |          | MT                   |          | NL                   |          | PT       |          | SI                   |          |
|------------------------------------|----------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|----------|----------|----------------------|----------|
|                                    | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax | excl tax | incl tax             | excl tax |
| <b>1.5R</b>                        |                      |          |                      |          |                      |          |                      |          |                      |          |          |          |                      |          |
| Recommended retail price 1/01/2008 |                      |          |                      |          |                      |          |                      |          |                      |          |          |          |                      |          |
| Price EURO                         | 22 953               | 13 763   | 17 990               | 13 837   | 17 105               | 13 974   | 25 448               | 15 245   | 21 995               | 13 351   |          |          | 17 990               | 13 514   |
| Price index                        | 134,2%               | 110,9%   | 105,2%               | 111,5%   | 100,0%               | 112,6%   | 148,8%               | 122,8%   | 128,6%               | 107,6%   |          |          | 105,2%               | 108,9%   |
| Major options                      |                      |          |                      |          |                      |          |                      |          |                      |          |          |          |                      |          |
| - air conditioning                 | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s        |          |          | s                    | s        |
| - automatic gear box               |                      |          |                      |          |                      |          |                      |          |                      |          |          |          |                      |          |
| - power steering                   | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s        |          |          | s                    | s        |
| - ABS                              | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s        |          |          | s                    | s        |
| - airbag                           | s                    | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s        |          |          | s                    | s        |
| Right-hand-drive                   |                      |          | 1582                 | 1318     | 1401                 | 1218     |                      |          | 2000                 | 1218     |          |          | 1582                 | 1318     |
| Other information                  |                      |          |                      |          |                      |          |                      |          |                      |          |          |          |                      |          |
| - warranty condition ( x years)    | 160 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          |          |          | 100 000 km (3 years) |          |
| - free roadside assistance         | Yes                  |          | Yes                  |          | Yes                  |          | Yes                  |          | Yes                  |          |          |          |                      |          |
| - delivery cost included           |                      |          | Yes                  |          | Yes                  |          | Yes                  |          |                      |          |          |          | Yes                  |          |

**SUBARU  
IMPREZA**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b>           |          | <b>CZ</b>            |          | <b>DK</b>            |          | <b>EE</b>            |          | <b>HU</b>            |           | <b>LT</b>            |          |
|------------------------------------|---------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|----------------------|-----------|----------------------|----------|
|                                    | <b>BGN</b>          |          | <b>CZK</b>           |          | <b>DKK</b>           |          | <b>EEK</b>           |          | <b>HUF</b>           |           | <b>LTL</b>           |          |
| <b>1.5R</b>                        | incl tax            | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax  | incl tax             | excl tax |
| Recommended retail price 1/01/2008 | 36 847              | 28 521   | 498 800              | 389 514  | 246 007              | 83 714   | 255 734              | 203 072  | 4 650 000            | 3 185 161 | 50 692               | 39 984   |
| Price EURO                         | 18 840              | 14 583   | 18 920               | 14 774   | 32 998               | 11 229   | 16 344               | 12 979   | 18 363               | 12 579    | 14 681               | 11 580   |
| Price index                        | 110,1%              | 117,5%   | 110,6%               | 119,0%   | 192,9%               | 90,5%    | 95,6%                | 104,6%   | 107,4%               | 101,3%    | 85,8%                | 93,3%    |
| Major options                      |                     |          |                      |          |                      |          |                      |          |                      |           |                      |          |
| - air conditioning                 | s                   | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s         | s                    | s        |
| - automatic gear box               |                     |          |                      |          |                      |          |                      |          |                      |           |                      |          |
| - power steering                   | s                   | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s         | s                    | s        |
| - ABS                              | s                   | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s         | s                    | s        |
| - airbag                           | s                   | s        | s                    | s        | s                    | s        | s                    | s        | s                    | s         | s                    | s        |
| Right-hand-drive                   |                     |          | 1533                 | 1322     | 2414                 | 2267     |                      |          |                      |           |                      |          |
| Other information                  |                     |          |                      |          |                      |          |                      |          |                      |           |                      |          |
| - warranty condition ( x years)    | UNLIMITED (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |           | 100 000 km (3 years) |          |
| - free roadside assistance         |                     |          | Yes                  |          | Yes                  |          | Yes                  |          | Yes                  |           | Yes                  |          |
| - delivery cost included           | Yes                 |          |                      |          | Yes                  |          | Yes                  |          |                      |           | Yes                  |          |
| 1 EURO =<br>2/01/2008              | 1,9558              | 1,9558   | 26,364               | 26,364   | 7,4552               | 7,4552   | 15,6466              | 15,6466  | 253,22               | 253,22    | 3,4528               | 3,4528   |

|                                    | <b>LV</b>            |          | <b>PL</b>           |          | <b>RO</b>           |          | <b>SE</b>            |          | <b>SK</b>            |          | <b>UK</b>            |          |
|------------------------------------|----------------------|----------|---------------------|----------|---------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|
|                                    | <b>LVL</b>           |          | <b>PLN</b>          |          | <b>RON</b>          |          | <b>SEK</b>           |          | <b>SKK</b>           |          | <b>GBP</b>           |          |
| <b>1.5R</b>                        | incl tax             | excl tax | incl tax            | excl tax | incl tax            | excl tax | incl tax             | excl tax | incl tax             | excl tax | incl tax             | excl tax |
| Recommended retail price 1/01/2008 | 12 223               | 9 367    | 65 868              | 52 367   | 66 780              | 51 685   | 170 458              | 128 266  | 629 000              | 498 619  | 12 207               | 9 653    |
| Price EURO                         | 17 491               | 13 404   | 18 290              | 14 541   | 18 638              | 14 425   | 18 084               | 13 608   | 18 728               | 14 846   | 16 467               | 13 022   |
| Price index                        | 102,3%               | 108,0%   | 106,9%              | 117,2%   | 109,0%              | 116,2%   | 105,7%               | 109,6%   | 109,5%               | 119,6%   | 96,3%                | 104,9%   |
| Major options                      |                      |          |                     |          |                     |          |                      |          |                      |          |                      |          |
| - air conditioning                 | s                    | s        | s                   | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| - automatic gear box               |                      |          |                     |          |                     |          |                      |          |                      |          |                      |          |
| - power steering                   | s                    | s        | s                   | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| - ABS                              | s                    | s        | s                   | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| - airbag                           | s                    | s        | s                   | s        | s                   | s        | s                    | s        | s                    | s        | s                    | s        |
| Right-hand-drive                   |                      |          |                     |          |                     |          |                      |          | 1589                 | 1335     |                      |          |
| Other information                  |                      |          |                     |          |                     |          |                      |          |                      |          |                      |          |
| - warranty condition ( x years)    | 100 000 km (3 years) |          | UNLIMITED (3 years) |          | UNLIMITED (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          | 100 000 km (3 years) |          |
| - free roadside assistance         | Yes                  |          |                     |          | Yes                 |          | Yes                  |          | Yes                  |          | Yes                  |          |
| - delivery cost included           | Yes                  |          |                     |          | Yes                 |          | Yes                  |          |                      |          | Yes                  |          |
| 1 EURO =<br>2/01/2008              | 0,6988               | 0,6988   | 3,6013              | 3,6013   | 3,583               | 3,583    | 9,4257               | 9,4257   | 33,586               | 33,586   | 0,7413               | 0,7413   |

FUJI GROUP



## SUZUKI

## SWIFT

## EURO ZONE COUNTRIES

|                                      | AT                 |          | BE                |          | CY                |          | DE                |          | EL                |          | ES                |          | FI                |          | FR                |          |
|--------------------------------------|--------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|
|                                      | incl tax           | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax |
| <b>GL-A 5DOOR 2WD 1,328CC PETROL</b> |                    |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Recommended retail price 1/01/2008   |                    |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Price EURO                           | 14 126             | 11 105   | 14 227            | 11 758   | 12 173            | 10 111   | 13 884            | 11 667   | 13 240            | 10 333   | 12 881            | 10 701   | 15 406            | 10 178   | 13 101            | 10 954   |
| Price index                          | 116,0%             | 121,0%   | 116,9%            | 128,1%   | 100,0%            | 110,1%   | 114,1%            | 127,1%   | 108,8%            | 112,6%   | 105,8%            | 116,6%   | 126,6%            | 110,9%   | 107,6%            | 119,3%   |
| Major options                        |                    |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - air conditioning                   | S                  | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - automatic gear box                 | 800                | 629      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | 1.200             | 947      | 1.500             | 1.242    | N/A               | N/A      | 1.000             | 836      |
| - power steering                     | S                  | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - ABS                                | S                  | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - airbag                             | S6                 | S6       | S2                | S2       | S2                | S2       | S6                | S6       | S6                | S6       | S2                | S2       | S2                | S2       | S6                | S6       |
| Right-hand-drive                     | 220                | 171      | 248               | 205      | S                 | S        | 220               | 190      | 210               | 164      | 220               | 179      | 221               | 181      | 230               | 192      |
| Other information                    |                    |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - warranty condition ( x years)      | 100,000km/3 yeasrs |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          |
| - free roadside assistance           | Yes                |          | Yes               |          | No                |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          |
| - delivery cost included             | Yes                |          | Yes               |          | Yes               |          | No                |          | No                |          | No                |          | No                |          | No                |          |

|                                      | IE                |          | IT                |          | LU                |          | MT                |          | NL                |          | PT                |          | SI                |          |
|--------------------------------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|
|                                      | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax |
| <b>GL-A 5DOOR 2WD 1,328CC PETROL</b> |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Recommended retail price 1/01/2008   |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Price EURO                           | 16 867            | 11 117   | 13 220            | 10 530   | 13 677            | 11 893   | 15 788            | 9 180    | 14 864            | 9 990    | 15 539            | 11 271   | 12 690            | 10 059   |
| Price index                          | 138,6%            | 121,1%   | 108,6%            | 114,7%   | 112,4%            | 129,6%   | 129,7%            | 100,0%   | 122,1%            | 108,8%   | 127,7%            | 122,8%   | 104,2%            | 109,6%   |
| Major options                        |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - air conditioning                   | N/A               | N/A      | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - automatic gear box                 | N/A               | N/A      | 1000              | 833      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | 610               | 339      | 900               | 750      |
| - power steering                     | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - ABS                                | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - airbag                             | S6                | S6       | S2                | S2       | S2                | S2       | S2                | S2       | S6                | S6       | S6                | S6       | S6                | S6       |
| Right-hand-drive                     | S                 | S        | 200               | 167      | 220               | 192      | S                 | S        | 260               | 158      | 200               | 165      | 189               | 150      |
| Other information                    |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - warranty condition ( x years)      | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          |
| - free roadside assistance           | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | No                |          |
| - delivery cost included             | No                |          | Yes               |          | Yes               |          | Yes               |          | No                |          | No                |          | No                |          |

Notes:

Final prices are set by dealers. / Adjusted for equipment differences.

S2:driver+passenger, S6: driver+passenger+side+curtain

The validity of roadside assistance is different by country.



SUZUKI MOTOR CORPORATION

SUZUKI  
SWIFT

NON EURO ZONE COUNTRIES

|                                      | BG                |          | CZ                |          | DK                |          | EE                |          | HU                |           | LT                |          |
|--------------------------------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|-----------|-------------------|----------|
|                                      | BGN               |          | CZK               |          | DKK               |          | EEK               |          | HUF               |           | LTL               |          |
|                                      | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax  | incl tax          | excl tax |
| <b>GL-A 5DOOR 2WD 1,328CC PETROL</b> |                   |          |                   |          |                   |          |                   |          |                   |           |                   |          |
| Recommended retail price 1/01/2008   | 23 333            | 19 364   | 326 571           | 274 423  | 170 031           | 70 198   | 183 738           | 155 715  | 3 252 358         | 2 409 388 | 42 117            | 35 692   |
| Price EURO                           | 11 930            | 9 901    | 12 387            | 10 409   | 22 807            | 9 416    | 11 743            | 9 952    | 12 844            | 9 515     | 12 198            | 10 337   |
| Price index                          | 98,0%             | 107,9%   | 101,8%            | 113,4%   | 187,4%            | 102,6%   | 96,5%             | 108,4%   | 105,5%            | 103,6%    | 100,2%            | 112,6%   |
| Major options                        |                   |          |                   |          |                   |          |                   |          |                   |           |                   |          |
| - air conditioning                   | S                 | S        | S                 | S        | N/A               | N/A      | S                 | S        | S                 | S         | S                 | S        |
| - automatic gear box                 | 511               | 426      | 948               | 797      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A       | N/A               | N/A      |
| - power steering                     | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S         | S                 | S        |
| - ABS                                | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S         | S                 | S        |
| - airbag                             | S6                | S6       | S2                | S2       | S6                | S6       | S2                | S2       | S6                | S6        | S2                | S2       |
| Right-hand-drive                     | 207               | 172      | 189               | 159      | 602               | 173      | 218               | 185      | 179               | 149       | 233               | 197      |
| Other information                    |                   |          |                   |          |                   |          |                   |          |                   |           |                   |          |
| - warranty condition ( x years)      | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |           | 100,000km/3 years |          |
| - free roadside assistance           | Yes               |          | No                |          | No                |          | Yes               |          | Yes               |           | Yes               |          |
| - delivery cost included             | Yes               |          | Yes               |          | No                |          | Yes               |          | Yes               |           | Yes               |          |
| 1 EURO =<br>2/01/2008                | 1,9558            | 1,9558   | 26,364            | 26,364   | 7,4552            | 7,4552   | 15,6466           | 15,6466  | 253,22            | 253,22    | 3,4528            | 3,4528   |

|                                      | LV                |          | PL                |          | RO                |          | SE                |          | SK                |          | UK                  |          |
|--------------------------------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|---------------------|----------|
|                                      | LVL               |          | PLN               |          | RON               |          | SEK               |          | SKK               |          | GBP                 |          |
|                                      | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax            | excl tax |
| <b>GL-A 5DOOR 2WD 1,328CC PETROL</b> |                   |          |                   |          |                   |          |                   |          |                   |          |                     |          |
| Recommended retail price 1/01/2008   | 8 718             | 6 988    | 47 663            | 37 857   | 40 470            | 34 010   | 127 426           | 101 854  | 397 961           | 331 930  | 9 672               | 8 135    |
| Price EURO                           | 12 475            | 10 000   | 13 235            | 10 512   | 11 295            | 9 492    | 13 519            | 10 806   | 11 849            | 9 883    | 13 047              | 10 974   |
| Price index                          | 102,5%            | 108,9%   | 108,7%            | 114,5%   | 92,8%             | 103,4%   | 111,1%            | 117,7%   | 97,3%             | 107,7%   | 107,2%              | 119,5%   |
| Major options                        |                   |          |                   |          |                   |          |                   |          |                   |          |                     |          |
| - air conditioning                   | S                 | S        | S                 | S        | S                 | S        | S                 | S        | 1.042             | 876      | N/A                 | N/A      |
| - automatic gear box                 | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | 1.050             | 840      | N/A               | N/A      | N/A                 | N/A      |
| - power steering                     | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                   | S        |
| - ABS                                | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                   | S        |
| - airbag                             | S2                | S2       | S6                | S6       | S6                | S6       | S6                | S6       | S2                | S2       | S6                  | S6       |
| Right-hand-drive                     | 210               | 178      | 203               | 162      | 180               | 152      | 212               | 170      | 139               | 117      | S                   | S        |
| Other information                    |                   |          |                   |          |                   |          |                   |          |                   |          |                     |          |
| - warranty condition ( x years)      | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 60,000miles/3 years |          |
| - free roadside assistance           | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | No                  |          |
| - delivery cost included             | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes                 |          |
| 1 EURO =<br>2/01/2008                | 0,6988            | 0,6988   | 3,6013            | 3,6013   | 3,583             | 3,583    | 9,4257            | 9,4257   | 33,586            | 33,586   | 0,7413              | 0,7413   |

Notes:

Final prices are set by dealers. / Adjusted for equipment differences.

S2:driver+passenger, S6: driver+passenger+side+curtain

The validity of roadside assistance is different by country.

SUZUKI MOTOR CORPORATION



## SUZUKI

## GRAND VITARA

## EURO ZONE COUNTRIES

|                                       | AT                |          | BE                |          | CY       |          | DE                |          | EL                |          | ES                |          | FI                |          | FR                |          |
|---------------------------------------|-------------------|----------|-------------------|----------|----------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|
|                                       | incl tax          | excl tax | incl tax          | excl tax | incl tax | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax |
| <b>JLX-E 5DOOR 4WD 1,870CC DIESEL</b> |                   |          |                   |          |          |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Recommended retail price 1/01/2008    |                   |          |                   |          |          |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Price EURO                            | 27 073            | 21 284   | 28 245            | 23 343   |          |          | 28 346            | 23 820   | 33 006            | 23 061   | 27 726            | 22 091   | 36 122            | 21 805   | 27 879            | 23 310   |
| Price index                           | 100,0%            | 132,3%   | 104,3%            | 145,1%   |          |          | 104,7%            | 148,0%   | 121,9%            | 143,3%   | 102,4%            | 137,3%   | 133,4%            | 135,5%   | 103,0%            | 144,9%   |
| Major options                         |                   |          |                   |          |          |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - air conditioning                    | S                 | S        | S                 | S        |          |          | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - automatic gear box                  | N/A               | N/A      | N/A               | N/A      |          |          | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      |
| - power steering                      | S                 | S        | S                 | S        |          |          | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - ABS                                 | S                 | S        | S                 | S        |          |          | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - airbag                              | S6                | S6       | S6                | S6       |          |          | S6                | S6       | S6                | S6       | S6                | S6       | S6                | S6       | S6                | S6       |
| Right-hand-drive                      | 508               | 399      | 433               | 358      |          |          | 470               | 405      | 500               | 306      | 450               | 366      | 800               | 441      | 450               | 376      |
| Other information                     |                   |          |                   |          |          |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - warranty condition ( x years)       | 100,000km/3 years |          | 100,000km/3 years |          |          |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          |
| - free roadside assistance            | Yes               |          | Yes               |          |          |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          |
| - delivery cost included              | Yes               |          | Yes               |          |          |          | No                |          | No                |          | No                |          | No                |          | Yes               |          |

|                                       | IE                |          | IT                |          | LU                |          | MT                |          | NL                |          | PT                |          | SI                |          |
|---------------------------------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|
|                                       | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax |
| <b>JLX-E 5DOOR 4WD 1,870CC DIESEL</b> |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Recommended retail price 1/01/2008    |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| Price EURO                            | 34 692            | 22 865   | 28 160            | 22 930   | 27 068            | 23 537   | 28 987            | 16 090   | 33 328            | 20 216   | 39 695            | 19 706   | 27 270            | 21 674   |
| Price index                           | 128,2%            | 142,1%   | 104,0%            | 142,5%   | 100,0%            | 146,3%   | 107,1%            | 100,0%   | 123,1%            | 125,6%   | 146,6%            | 122,5%   | 100,7%            | 134,7%   |
| Major options                         |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - air conditioning                    | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - automatic gear box                  | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      |
| - power steering                      | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - ABS                                 | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        |
| - airbag                              | S6                | S6       | S6                | S6       | S6                | S6       | S2                | S2       | S6                | S6       | S6                | S6       | S6                | S6       |
| Right-hand-drive                      | S                 | S        | 430               | 358      | 464               | 404      | S                 | S        | 796               | 485      | 430               | 335      | 450               | 357      |
| Other information                     |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |                   |          |
| - warranty condition ( x years)       | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          |
| - free roadside assistance            | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | No                |          |
| - delivery cost included              | No                |          | Yes               |          | Yes               |          | Yes               |          | No                |          | No                |          | No                |          |

Notes:

Final prices are set by dealers. / Adjusted for equipment differences.

S2:driver+passenger, S6: driver+passenger+side+curtain

The validity of roadside assistance is different by country.



SUZUKI MOTOR CORPORATION

SUZUKI  
GRAND VITARA

NON EURO ZONE COUNTRIES

|                                    | BG                |          | CZ                |          | DK                |          | EE                |          | HU                |           | LT                |          |
|------------------------------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|-----------|-------------------|----------|
|                                    | BGN               |          | CZK               |          | DKK               |          | EEK               |          | HUF               |           | LTL               |          |
| JLX-E 5DOOR 4WD 1,870CC DIESEL     | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax  | incl tax          | excl tax |
| Recommended retail price 1/01/2008 | 53 286            | 44 324   | 777 026           | 652 957  | 375 928           | 131 830  | 388 364           | 329 126  | 7 551 780         | 5 673 901 | 89 072            | 75 485   |
| Price EURO                         | 27 245            | 22 663   | 29 473            | 24 767   | 50 425            | 17 683   | 24 821            | 21 035   | 29 823            | 22 407    | 25 797            | 21 862   |
| Price index                        | 100,7%            | 140,9%   | 108,9%            | 153,9%   | 186,3%            | 109,9%   | 91,7%             | 130,7%   | 110,2%            | 139,3%    | 95,3%             | 135,9%   |
| Major options                      |                   |          |                   |          |                   |          |                   |          |                   |           |                   |          |
| - air conditioning                 | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S         | S                 | S        |
| - automatic gear box               | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A       | N/A               | N/A      |
| - power steering                   | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S         | S                 | S        |
| - ABS                              | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S         | S                 | S        |
| - airbag                           | S6                | S6       | S6                | S6       | S6                | S6       | S6                | S6       | S6                | S6        | S6                | S6       |
| Right-hand-drive                   | 563               | 468      | 428               | 358      | 1.065             | 304      | 535               | 454      | 457               | 381       | 543               | 460      |
| Other information                  |                   |          |                   |          |                   |          |                   |          |                   |           |                   |          |
| - warranty condition ( x years)    | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |           | 100,000km/3 years |          |
| - free roadside assistance         | Yes               |          | No                |          | No                |          | Yes               |          | Yes               |           | Yes               |          |
| - delivery cost included           | Yes               |          | Yes               |          | No                |          | Yes               |          | Yes               |           | Yes               |          |
| 1 EURO =<br>2/01/2008              | 1,9558            | 1,9558   | 26,364            | 26,364   | 7,4552            | 7,4552   | 15,6466           | 15,6466  | 253,22            | 253,22    | 3,4528            | 3,4528   |

|                                    | LV                |          | PL                |          | RO                |          | SE                |          | SK                |          | UK                  |          |
|------------------------------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|---------------------|----------|
|                                    | LVL               |          | PLN               |          | RON               |          | SEK               |          | SKK               |          | GBP                 |          |
| JLX-E 5DOOR 4WD 1,870CC DIESEL     | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax          | excl tax | incl tax            | excl tax |
| Recommended retail price 1/01/2008 | 19 246            | 15 910   | 107 981           | 85 765   | 105 186           | 88 393   | 257 284           | 205 744  | 865 075           | 724 450  | 16 977              | 14 309   |
| Price EURO                         | 27 541            | 22 767   | 29 984            | 23 815   | 29 357            | 24 670   | 27 296            | 21 828   | 25 757            | 21 570   | 22 901              | 19 303   |
| Price index                        | 101,7%            | 141,5%   | 110,8%            | 148,0%   | 108,5%            | 153,3%   | 100,8%            | 135,7%   | 95,2%             | 134,1%   | 84,6%               | 120,0%   |
| Major options                      |                   |          |                   |          |                   |          |                   |          |                   |          |                     |          |
| - air conditioning                 | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                   | S        |
| - automatic gear box               | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A               | N/A      | N/A                 | N/A      |
| - power steering                   | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                   | S        |
| - ABS                              | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                 | S        | S                   | S        |
| - airbag                           | S6                | S6       | S6                | S6       | S6                | S6       | S6                | S6       | S6                | S6       | S6                  | S6       |
| Right-hand-drive                   | 558               | 473      | 357               | 286      | 476               | 364      | 435               | 348      | 507               | 426      | S                   | S        |
| Other information                  |                   |          |                   |          |                   |          |                   |          |                   |          |                     |          |
| - warranty condition ( x years)    | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 100,000km/3 years |          | 60,000miles/3 years |          |
| - free roadside assistance         | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | No                  |          |
| - delivery cost included           | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes               |          | Yes                 |          |
| 1 EURO =<br>2/01/2008              | 0,6988            | 0,6988   | 3,6013            | 3,6013   | 3,583             | 3,583    | 9,4257            | 9,4257   | 33,586            | 33,586   | 0,7413              | 0,7413   |

Notes:

Final prices are set by dealers. / Adjusted for equipment differences.  
S2:driver+passenger, S6: driver+passenger+side+curtain  
The validity of roadside assistance is different by country.

SUZUKI MOTOR CORPORATION



## TOYOTA

## YARIS

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.3L 5dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 16 710   | 13 135   | 15 485   | 12 798   | 14 099   | 11 710   | 15 790   | 13 269   | 15 485   | 12 065   | 15 188   | 12 429   | 17 387   | 11 285   | 15 147   | 12 665   |
| Price index                        | 121,7%   | 118,0%   | 112,8%   | 114,9%   | 102,7%   | 105,2%   | 115,0%   | 119,2%   | 112,8%   | 108,4%   | 110,6%   | 111,6%   | 126,6%   | 101,4%   | 110,3%   | 113,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | 750      | 620      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 445      | 350      | 424      | 350      | std      | std      | 417      | 350      | 449      | 350      | 428      | 350      | 539      | 350      | 419      | 350      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 5 years  | 5 years  | 3 years  | 3 years  | 3 years  | 3 years  | 6 years  | 6 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        |
| - delivery cost included           | Y        | Y        | Y        | Y        | Y        | Y        | N        | N        | N        | N        | Y        | Y        | N        | N        | Y        | Y        |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.3L 5dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 18 920   | 12 684   | 14 570   | 11 644   | 14 717   | 12 798   |          |          | 17 220   | 11 572   | 17 350   | 12 861   | 13 729   | 11 134   |
| Price index                        | 137,8%   | 113,9%   | 106,1%   | 104,6%   | 107,2%   | 114,9%   |          |          | 125,4%   | 103,9%   | 126,4%   | 115,5%   | 100,0%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 990      | 664      | std      | std      | 750      | 620      |          |          | std      | std      | 790      | 586      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |          |          | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | std      | std      | 438      | 350      | 403      | 350      |          |          | 521      | 350      | 472      | 350      | 432      | 350      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 5 years  | 5 years  |          |          | 3 years  | 3 years  | 5 years  | 5 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | Y        | Y        |          |          | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | Y        | Y        |          |          | Y        | Y        | N        | N        | Y        | Y        |

Notes:

- Prices are recommended retail prices, effective January 1, 2008. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD(standard), Option price, N/A (not available or included in package)



TOYOTA  
YARIS

NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.3L 5dr                           | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 27 895   | 23 246   | 370 140  | 311 041  | 200 900  | 81 561   | 219 145  | 186 854  | 3 541 000 | 2 650 350 | 50 261   | 41 234   |
| Price EURO                         | 14 263   | 11 885   | 14.040   | 11.798   | 26.948   | 10.940   | 14 006   | 11 942   | 13.984    | 10.467    | 14 557   | 11 942   |
| Price index                        | 103,9%   | 106,7%   | 102,3%   | 106,0%   | 196,3%   | 98,3%    | 102,0%   | 107,3%   | 101,9%    | 94,0%     | 106,0%   | 107,3%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | std      | std      | std      | std      | 14950    | 6069     | std      | std      | std       | std       | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a       | n/a       | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 821      | 685      | 10981    | 9227     | 6427     | 2609     | 6423     | 5476     | 118410    | 88627     | 1473     | 1208     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years   | 3 years   | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        | Y         | Y         | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | N        | N        | N        | N        | Y         | Y         | N        | N        |
| 1 EURO =<br>2/01/2008              | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.3L 5dr                           | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 9 787    | 8 345    | 55 620   | 44 224   | 53 096   | 44 619   | 139 740  | 111 792  | 471 533  | 396 246  | 11 638   | 9 313    |
| Price EURO                         | 14 006   | 11 942   | 15.444   | 12.280   | 14.819   | 12.453   | 14.825   | 11.860   | 14.040   | 11.798   | 15.699   | 12.563   |
| Price index                        | 102,0%   | 107,3%   | 112,5%   | 110,3%   | 107,9%   | 111,8%   | 108,0%   | 106,5%   | 102,3%   | 106,0%   | 114,3%   | 112,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 287      | 245      | 1585     | 1260     | 1492     | 1254     | 4124     | 3299     | 13989    | 11755    | std      | std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| 1 EURO =<br>2/01/2008              | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

- Prices are recommended retail prices, effective January 1, 2008. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



TOYOTA  
AURIS

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6L 5dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 20 997   | 16 201   | 19 968   | 16 502   | 17 963   | 14 942   | 19 550   | 16 429   | 20 082   | 14 896   | 19 038   | 14 996   | 21 237   | 13 103   | 19 702   | 16 473   |
| Price index                        | 118,4%   | 123,6%   | 112,6%   | 125,9%   | 101,3%   | 114,0%   | 110,2%   | 125,4%   | 113,2%   | 113,7%   | 107,3%   | 114,4%   | 119,7%   | 100,0%   | 111,1%   | 125,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 454      | 350      | 424      | 350      | std      | std      | 417      | 350      | 472      | 350      | 444      | 350      | 567      | 350      | 419      | 350      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 5 years  | 5 years  | 3 years  | 3 years  | 3 years  | 3 years  | 6 years  | 6 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        |
| - delivery cost included           | Y        | Y        | Y        | Y        | Y        | Y        | N        | N        | N        | N        | Y        | Y        | N        | N        | Y        | Y        |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6L 5dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 25 606   | 16 400   | 19 061   | 15 385   | 18 978   | 16 502   |          |          | 22 995   | 15 150   | 23 532   | 15 759   | 17 734   | 14 213   |
| Price index                        | 144,4%   | 125,2%   | 107,5%   | 117,4%   | 107,0%   | 125,9%   |          |          | 129,7%   | 115,6%   | 132,7%   | 120,3%   | 100,0%   | 108,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |          |          | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | std      | std      | 434      | 350      | 403      | 350      |          |          | 531      | 350      | 523      | 350      | 437      | 350      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 5 years  | 5 years  |          |          | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | Y        | Y        |          |          | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | Y        | Y        |          |          | Y        | Y        | Y        | Y        | Y        | Y        |

Notes:

- Prices are recommended retail prices, effective January 1, 2008. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



TOYOTA  
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NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| <b>1.6L 5dr</b>                    |          |          |          |          |          |          |          |          |           |           |          |          |
| Recommended retail price 1/01/2008 | 32 937   | 27 447   | 520 774  | 437 625  | 261 265  | 97 980   | 264 775  | 224 343  | 4 757 398 | 3 566 165 | 60 023   | 49 507   |
| Price EURO                         | 16 841   | 14 034   | 19,753   | 16,599   | 35,045   | 13,143   | 16 922   | 14 338   | 18,788    | 14,083    | 17 384   | 14 338   |
| Price index                        | 95,0%    | 107,1%   | 111,4%   | 126,7%   | 197,6%   | 100,3%   | 95,4%    | 109,4%   | 105,9%    | 107,5%    | 98,0%    | 109,4%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a       | n/a       | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 821      | 685      | 10981    | 9227     | 6958     | 2609     | 6463     | 5476     | 118232    | 88627     | 1465     | 1208     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years   | 3 years   | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        | Y         | Y         | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | N        | N        | N        | N        | Y         | Y         | N        | N        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.6L 5dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 | 11 825   | 10 019   | 71 346   | 56 722   | 63 526   | 53 383   | 165 713  | 132 571  | 663 432  | 557 506  | 14 619   | 11 808   |
| Price EURO                         | 16 922   | 14 338   | 19,811   | 15,750   | 17,730   | 14,899   | 17,581   | 14,065   | 19,753   | 16,599   | 19,721   | 15,928   |
| Price index                        | 95,4%    | 109,4%   | 111,7%   | 120,2%   | 100,0%   | 113,7%   | 99,1%    | 107,3%   | 111,4%   | 126,7%   | 111,2%   | 121,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           |          |          |          |          |          |          |          |          |          |          |          |          |
| Right-hand-drive                   | 289      | 245      | 1585     | 1260     | 1492     | 1254     | 4124     | 3299     | 13989    | 11755    | std      | std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

- Prices are recommended retail prices, effective January 1, 2008. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



TOYOTA  
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## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.8L 4dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 25 470   | 19 654   | 23 600   | 19 504   | 27 646   | 18 486   | 23 540   | 19 781   | 22 230   | 16 507   | 21 220   | 16 730   | 26 240   | 16 254   | 21 510   | 17 986   |
| Price index                        | 121,4%   | 120,9%   | 112,5%   | 120,0%   | 131,8%   | 113,7%   | 112,2%   | 121,7%   | 106,0%   | 101,6%   | 101,1%   | 102,9%   | 125,1%   | 100,0%   | 102,5%   | 110,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 454      | 350      | 424      | 350      | 523      | 350      | 417      | 350      | 471      | 350      | 444      | 350      | 565      | 350      | 419      | 350      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 5 years  | 5 years  | 3 years  | 3 years  | 3 years  | 3 years  | 6 years  | 6 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | Y        | Y        | Y        | Y        | Y        | Y        | N        | N        | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>1.8L 4dr</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 29 280   | 18 751   | 20 980   | 17 481   | 22.430   | 19.504   |          |          | 26 410   | 17 268   | 27 080   | 18 451   | 21 190   | 16 742   |
| Price index                        | 139,6%   | 115,4%   | 100,0%   | 107,5%   | 106,9%   | 120,0%   |          |          | 125,9%   | 106,2%   | 129,1%   | 113,5%   | 101,0%   | 103,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |          |          | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      |          |          | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | std      | std      | 420      | 350      | 403      | 350      |          |          | 535      | 350      | 514      | 350      | 443      | 350      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 5 years  | 3 years  | 5 years  | 5 years  |          |          | 3 years  | 3 years  | 5 years  | 5 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | Y        | Y        |          |          | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | Y        | Y        |          |          | Y        | Y        | N        | N        | N        | N        |

Notes:

- Prices are recommended retail prices, effective January 1, 2008. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



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NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU        |           | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF       |           | LTL      |          |
| 1.8L 4dr                           | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax  | excl tax  | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 40 526   | 33 772   | 699 990  | 588 228  | 333 480  | 118 041  | 321 494  | 272 459  | 6 120 000 | 4 391 850 | 72 552   | 60 125   |
| Price EURO                         | 20 721   | 17 267   | 26,551   | 22,312   | 44,731   | 15,833   | 20 547   | 17 413   | 24,169    | 17,344    | 21 013   | 17 413   |
| Price index                        | 98,8%    | 106,2%   | 126,6%   | 137,3%   | 213,2%   | 97,4%    | 97,9%    | 107,1%   | 115,2%    | 106,7%    | 100,2%   | 107,1%   |
| Major options                      |          |          |          |          |          |          |          |          |           |           |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a       | n/a       | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std       | std       | std      | std      |
| Right-hand-drive                   | 821      | 685      | 10.981   | 9227     | 7372     | 2609     | 6462     | 5476     | 123501    | 88627     | 1458     | 1208     |
| Other information                  |          |          |          |          |          |          |          |          |           |           |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years   | 3 years   | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | N        | N        | Y        | Y        | Y         | Y         | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | N        | N        | N        | N        | Y         | Y         | Y        | Y        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |           |           |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22    | 253,22    | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 1.8L 4dr                           | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 | 14 358   | 12 168   | 83 230   | 68 095   | 74 697   | 62 771   | 198 900  | 159 156  | 891 742  | 749 363  | 16 695   | 13 597   |
| Price EURO                         | 20 547   | 17 413   | 23,111   | 18,909   | 20 848   | 17 519   | 21,102   | 16,885   | 26,551   | 22,312   | 22,521   | 18,343   |
| Price index                        | 97,9%    | 107,1%   | 110,2%   | 116,3%   | 99,4%    | 107,8%   | 100,6%   | 103,9%   | 126,6%   | 137,3%   | 107,3%   | 112,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - automatic gear box               | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      | n/a      |
| - power steering                   | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - ABS                              | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| - airbag                           | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      | std      |
| Right-hand-drive                   | 289      | 245      | 1541     | 1260     | 1492     | 1254     | 4123     | 3299     | 13989    | 11755    | std      | std      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  | 3 years  |
| - free roadside assistance         | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| - delivery cost included           | N        | N        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        | Y        |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

Notes:

- Prices are recommended retail prices, effective January 1, 2008. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



## VOLKSWAGEN

## POLO

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendline 60 PS 5G 2T</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          | 80 PS    |          | 80 PS    |          |
| Price EURO                         | 12 311   | 9 678    | 10 715   | 8 855    | 10 690   | 8 658    | 11 900   | 10 000   | 11 156   | 8 619    | 11 630   | 9 631    | 13 694   | 8 784    | 11 150   | 9 323    |
| Price index                        | 127,4%   | 120,2%   | 110,9%   | 109,9%   | 110,6%   | 107,5%   | 123,1%   | 124,2%   | 115,4%   | 107,0%   | 120,3%   | 119,6%   | 141,7%   | 109,1%   | 115,4%   | 115,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 840      | 660      | 467      | 386      | 885      | 770      | 890      | 748      | 967      | 750      | 1040     | 846      | 900      | 584      | 1082     | 905      |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1453     | 1142     | 1474     | 1218     | S        | S        | 1190     | 1000     | 1363     | 1057     | 1406     | 1164     | NA       | NA       | 1545     | 1292     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          | No       |          | Yes      |          | No       |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>Trendline 60 PS 5G 2T</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          | 70 PS    |          |
| Price EURO                         | 15 365   | 10 070   | 11 844   | 9 351    | 10 466   | 9 101    | 14 735   | 9 004    | 13 575   | 9 205    |          |          | 9 665    | 8 054    |
| Price index                        | 159,0%   | 125,0%   | 122,5%   | 116,1%   | 108,3%   | 113,0%   | 152,5%   | 111,8%   | 140,5%   | 114,3%   |          |          | 100,0%   | 100,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | NA       | NA       | 945      | 822      | 1304     | 784      | 1110     | 676      |          |          | 873      | 773      |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |          |          | S        | S        |
| Right-hand-drive                   | S        | S        | 1472     | 1227     | 1315     | 1143     | S        | S        | 2120     | 1291     |          |          | 1393     | 1161     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |          |          | 2        |          |
| - free roadside assistance         | No       |          | Yes      |          | Yes      |          | No       |          | No       |          |          |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | No       |          | Yes      |          | No       |          |          |          | Yes      |          |



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## VOLKSWAGEN

## POLO

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| Trendline 60 PS 5G 2T              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 9 099    | 7 582    | 12 388   | 10 410   | 20 480   | 8 645    | 9 935    | 8 419    | 12 175   | 10 382   | 9 935    | 8 419    |
| Price index                        | 94,1%    | 94,1%    | 128,2%   | 129,3%   | 211,9%   | 107,3%   | 102,8%   | 104,5%   | 126,0%   | 128,9%   | 102,8%   | 104,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 907      | 755      | 1123     | 943      | 1855     | 530      | 750      | 615      | 806      | 671      | 750      | 615      |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | NA       | NA       | 1650     | 1387     | 4186     | 1196     | NA       | NA       | 1481     | 1236     | NA       | NA       |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | No       |          | Yes      |          | No       |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| Trendline 60 PS 5G 2T              | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 10 355   | 8 775    | 11 224   | 9 200    | 11 176   | 9 392    | 12 608   | 9 601    | 9 852    | 8 279    | 10 131   | 8 622    |
| Price index                        | 107,1%   | 109,0%   | 116,1%   | 114,2%   | 115,6%   | 116,6%   | 130,5%   | 119,2%   | 101,9%   | 102,8%   | 104,8%   | 107,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 750      | 615      | 944      | 774      | 917      | 771      | 1018     | 815      | 435      | 366      | 1187     | 1010     |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | 1485     | 1188     | NA       | NA       | S        | S        |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | NA       | NA       | NA       | NA       | 1403     | 1179     | NA       | NA       | NA       | NA       | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | No       |          | Yes      |          | No       |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

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## VOLKSWAGEN

## GOLF

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>80 PS Trendline 5G 2T</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          | 102 PS   |          |          |          | 102 PS   |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 16 770   | 12 940   | 16 473   | 13 614   | 14 530   | 11 896   | 16 300   | 13 698   | 14 290   | 11 027   | 16 895   | 13 372   | 18 090   | 11 142   | 15 293   | 12 787   |
| Price index                        | 117,4%   | 117,3%   | 115,3%   | 123,5%   | 101,7%   | 107,9%   | 114,1%   | 124,2%   | 100,0%   | 100,0%   | 118,2%   | 121,3%   | 126,6%   | 101,0%   | 107,0%   | 116,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 420      | 324      | 369      | 305      | 958      | 832      | 910      | 765      | 1000     | 773      | 1202     | 956      | 680      | 416      | 810      | 677      |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1712     | 1321     | 1609     | 1330     | S        | S        | 1410     | 1185     | 1430     | 1105     | 1651     | 1313     | NA       | NA       | 1696     | 1418     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          | Yes      |          | Yes      |          | No       |          | Yes      |          |
| - delivery cost included           | Yes      |          | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>80 PS Trendline 5G 2T</b>       |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          | 102 PS   |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 20 915   | 13 707   | 15 831   | 12 889   | 14 758   | 12 833   | 21 140   | 12 709   | 20 000   | 13 118   | 18 388   | 12 471   | 16 412   | 13 677   |
| Price index                        | 146,4%   | 124,3%   | 110,8%   | 116,9%   | 103,3%   | 116,4%   | 147,9%   | 115,3%   | 140,0%   | 119,0%   | 128,7%   | 113,1%   | 114,8%   | 124,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | 265      | 221      | S        | S        | 1630     | 966      | 1210     | 737      | 774      | 640      | 1251     | 1038     |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1518     | 1265     | 1505     | 1309     | S        | S        | 2475     | 1507     | 1472     | 1217     | 1475     | 1229     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | No       |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | No       |          | Yes      |          | No       |          | No       |          | Yes      |          |



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## GOLF

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>80 PS Trendline 5G 2T</b>       |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 14 905   | 12 420   | 16 879   | 14 184   | 27 683   | 10 986   | 13 482   | 11 426   | 16 646   | 14 110   | 13 482   | 11 426   |
| Price index                        | 104,3%   | 112,6%   | 118,1%   | 128,6%   | 193,7%   | 99,6%    | 94,3%    | 103,6%   | 116,5%   | 128,0%   | 94,3%    | 103,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | 497      | 418      | 1288     | 368      | 516      | 423      | 391      | 328      | 516      | 423      |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | NA       | NA       | 1866     | 1568     | 4806     | 1373     | NA       | NA       | 1532     | 1280     |          |          |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | No       |          | Yes      |          | No       |          |
| - delivery cost included           | Yes      |          | Yes      |          | No       |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>80 PS Trendline 5G 2T</b>       |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 13 902   | 11 782   | 16 516   | 13 538   | 13 252   | 11 136   | 16 413   | 12 636   | 14 245   | 11 971   | 15 158   | 12 900   |
| Price index                        | 97,3%    | 106,8%   | 115,6%   | 122,8%   | 92,7%    | 101,0%   | 114,9%   | 114,6%   | 99,7%    | 108,6%   | 106,1%   | 117,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | 516      | 423      | 952      | 781      | 349      | 293      | 424      | 339      | 403      | 339      | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | 1485     | 1188     | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | NA       | NA       | NA       | NA       | 1326     | 1114     | NA       | NA       | 1599     | 1344     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         |          |          | Yes      |          | No       |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          | No       |          | No       |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |



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## VOLKSWAGEN

## TOURAN

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>Conceptline 102 PS</b>          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 24 204   | 18 336   | 22 469   | 18 569   | 19 497   | 16 665   | 22 730   | 19 101   | 21 945   | 17 268   | 21 945   | 17 268   | 24 417   | 14 620   | 20 250   | 16 931   |
| Price index                        | 125,8%   | 125,4%   | 116,8%   | 127,0%   | 101,3%   | 114,0%   | 118,1%   | 130,7%   | 114,0%   | 118,1%   | 114,0%   | 118,1%   | 126,9%   | 100,0%   | 105,2%   | 115,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 1768     | 1339     | 1599     | 1329     | S        | S        | 1415     | 1189     | 1710     | 1261     | 1519     | 1196     | 2015     | 1207     | 1820     | 1207     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 3        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          | Yes      |          | Yes      |          | No       |          | Yes      |          |
| - delivery cost included           | Yes      |          | No       |          | Yes      |          | No       |          | No       |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>Conceptline 102 PS</b>          | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 26 141   | 16 633   | 19 245   | 16 038   | 21 131   | 18 374   | 26 852   | 15 310   | 27 860   | 17 892   | 28 718   | 18 387   | 19 949   | 16 624   |
| Price index                        | 135,8%   | 113,8%   | 100,0%   | 109,7%   | 109,8%   | 125,7%   | 139,5%   | 104,7%   | 144,8%   | 122,4%   | 149,2%   | 125,8%   | 103,7%   | 113,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | S        | S        | 1321     | 1101     | 1551     | 1348     | S        | S        | 2364     | 1443     | 1339     | 1128     | 1627     | 1356     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | No       |          | Yes      |          | Yes      |          | No       |          | No       |          | No       |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | No       |          | No       |          | No       |          | No       |          | Yes      |          |



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**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>Conceptline 102 PS</b>          |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 18 792    | 15 138   |           |          | 43 775    | 15 499   | 19 189    | 16 261   | 21 292    | 17 743   | 17 871    | 15 144   |
| Price index                        | 97,6%     | 103,5%   |           |          | 227,5%    | 106,0%   | 99,7%     | 111,2%   | 110,6%    | 121,4%   | 92,9%     | 103,6%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         | S        |           |          | S         | S        | S         | S        | S         | S        | S         | S        |
| - automatic gear box               | NA        | NA       |           |          | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       |
| - power steering                   | S         | S        |           |          | S         | S        | S         | S        | S         | S        | S         | S        |
| - ABS                              | S         | S        |           |          | S         | S        | S         | S        | S         | S        | S         | S        |
| - airbag                           | S         | S        |           |          | S         | S        | S         | S        | S         | S        | S         | S        |
| Right-hand-drive                   | 1607      | 1295     |           |          | 3929      | 1033     | 1767      | 1498     | 3337      | 1181     | 1767      | 1498     |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2         |          |           |          | 2         |          | 2         |          | 3         |          | 2         |          |
| - free roadside assistance         | No        |          |           |          | Yes       |          | No        |          | Yes       |          | No        |          |
| - delivery cost included           | Yes       |          |           |          | No        |          | No        |          | Yes       |          | No        |          |
| 1 EURO =<br>2/01/2008              | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>Conceptline 102 PS</b>          |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 18 612    | 15 772   | 20 073    | 16 453   | 19 532    | 16 413   | 20 716    | 16 573   | 20 121    | 16 908   | 19 604    | 16 683   |
| Price index                        | 96,7%     | 107,9%   | 104,3%    | 112,5%   | 101,5%    | 112,3%   | 107,6%    | 113,4%   | 104,6%    | 115,7%   | 101,9%    | 114,1%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - automatic gear box               | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       |
| - power steering                   | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - ABS                              | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| - airbag                           | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        | S         | S        |
| Right-hand-drive                   | 2010      | 1675     | 1945      | 1586     | 1550      | 1271     | 1525      | 1292     | 2059      | 1647     | S         | S        |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2         |          | 2         |          | 2         |          | 2         |          | 2         |          | 2         |          |
| - free roadside assistance         | No        |          | Yes       |          | No        |          | Yes       |          | No        |          | No        |          |
| - delivery cost included           | No        |          | No        |          | No        |          | No        |          | No        |          | Yes       |          |
| 1 EURO =<br>2/01/2008              | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |



VOLKSWAGEN

## VOLKSWAGEN

## PASSAT

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>102 PS Trendline 5G 4T</b>      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          | 122 PS   |          | 122 PS   |          | 122 PS   |          |
| Price EURO                         | 23 835   | 18 222   |          |          | 21 167   | 17 342   | 23 075   | 19 391   |          |          | 22 531   | 18 609   | 26 340   | 16 666   | 19 902   | 16 640   |
| Price index                        | 119,8%   | 110,0%   |          |          | 106,4%   | 104,7%   | 115,9%   | 117,1%   |          |          | 113,2%   | 112,4%   | 132,3%   | 100,6%   | 100,0%   | 100,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       |          |          | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        |          |          | S        | S        | S        | S        |          |          | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | 2860     | 2187     |          |          | S        | S        | NA       | NA       |          |          | 2500     | 2070     | NA       | NA       | 2738     | 2289     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          |          |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         | Yes      |          |          |          | No       |          | Yes      |          |          |          | Yes      |          | No       |          | Yes      |          |
| - delivery cost included           | Yes      |          |          |          | Yes      |          | No       |          |          |          | Yes      |          | No       |          | Yes      |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>102 PS Trendline 5G 4T</b>      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 25 257   | 16 559   | 22 412   | 18 373   | 20 057   | 17 441   |          |          | 28 129   | 18 069   |          |          | 21 199   | 17 666   |
| Price index                        | 126,9%   | 100,0%   | 112,6%   | 111,0%   | 100,8%   | 105,3%   |          |          | 141,3%   | 109,1%   |          |          | 106,5%   | 106,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        |          |          |          | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       |          |          |          | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        |          |          |          | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        |          |          |          | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        |          |          |          | S        | S        |
| Right-hand-drive                   | S        | S        | 2520     | 2100     | 2323     | 2020     |          |          | S        |          |          |          | 2649     | 2208     |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          |          |          | 2        |          |          |          | 2        |          |
| - free roadside assistance         | No       |          | Yes      |          | Yes      |          |          |          | No       |          |          |          | Yes      |          |
| - delivery cost included           | No       |          | Yes      |          | No       |          |          |          | No       |          |          |          | Yes      |          |



VOLKSWAGEN

## VOLKSWAGEN

## PASSAT

## NON EURO ZONE COUNTRIES

|                                    | BG       |          | CZ       |          | DK       |          | EE       |          | HU       |          | LT       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | BGN      |          | CZK      |          | DKK      |          | EEK      |          | HUF      |          | LTL      |          |
| 102 PS Trendline 5G 4T             | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 21 740   | 18 116   | 24 446   | 20 543   | 40 543   | 14 671   | 18 530   | 15 704   | 20 792   | 17 641   | 18 530   | 15 704   |
| Price index                        | 109,2%   | 109,4%   | 122,8%   | 124,1%   | 203,7%   | 88,6%    | 93,1%    | 94,8%    | 104,5%   | 106,5%   | 93,1%    | 94,8%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        | S        |
| Right-hand-drive                   | NA       | NA       | 2689     | 2260     | 7353     | 2101     | NA       | NA       | 1880     | 1568     | NA       | NA       |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    |          |          | 2        |          | 2        |          | 2        |          | 2        |          | 2        |          |
| - free roadside assistance         |          |          | Yes      |          | Yes      |          | No       |          | Yes      |          | No       |          |
| - delivery cost included           |          |          | Yes      |          | No       |          | No       |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 1,9558   | 1,9558   | 26,364   | 26,364   | 7,4552   | 7,4552   | 15,6466  | 15,6466  | 253,22   | 253,22   | 3,4528   | 3,4528   |

|                                    | LV       |          | PL       |          | RO       |          | SE       |          | SK       |          | UK       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | LVL      |          | PLN      |          | RON      |          | SEK      |          | SKK      |          | GBP      |          |
| 102 PS Trendline 5G 4T             | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 18 950   | 16 060   | 22 517   | 18 456   | 19 303   | 16 221   |          |          | 20 484   | 17 213   | 19 169   | 16 314   |
| Price index                        | 95,2%    | 97,0%    | 113,1%   | 111,5%   | 97,0%    | 98,0%    |          |          | 102,9%   | 103,9%   | 96,3%    | 98,5%    |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - automatic gear box               | NA       | NA       | NA       | NA       | NA       | NA       |          |          | NA       | NA       | NA       | NA       |
| - power steering                   | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - ABS                              | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| - airbag                           | S        | S        | S        | S        | S        | S        |          |          | S        | S        | S        | S        |
| Right-hand-drive                   | NA       | NA       | NA       | NA       | 1915     | 1609     |          |          | 2529     | 2126     | S        | S        |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2        |          | 2        |          | 2        |          |          |          | 2        |          | 2        |          |
| - free roadside assistance         | No       |          | Yes      |          | No       |          |          |          | Yes      |          | Yes      |          |
| - delivery cost included           | No       |          | No       |          | No       |          |          |          | Yes      |          | No       |          |
| 1 EURO =                           |          |          |          |          |          |          |          |          |          |          |          |          |
| 2/01/2008                          | 0,6988   | 0,6988   | 3,6013   | 3,6013   | 3,583    | 3,583    | 9,4257   | 9,4257   | 33,586   | 33,586   | 0,7413   | 0,7413   |

VOLKSWAGEN



VOLVO  
S40

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0D 136hp</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 28 120   | 22 400   | 25 150   | 21 035   | 36 734   | 20 407   | 26 010   | 21 857   |          |          | 26 155   | 21 455   | 29 200   | 18 721   | 25 550   | 21 383   |
| Price index                        | 117,7%   | 119,7%   | 105,2%   | 112,4%   | 153,7%   | 109,0%   | 108,8%   | 116,8%   |          |          | 109,4%   | 114,6%   | 122,2%   | 100,0%   | 106,9%   | 114,2%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        |          | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | NA       | NA       | 1800     | 1488     | 1000     | 900      | NA       | NA       |          |          | NA       | NA       | NA       | NA       | 2000     | 1672     |
| - power steering                   | s        | s        | s        | s        | s        |          | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        |          | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        |          | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 900      | 750      | 847      | 700      | s        | s        | 800      | 689      |          |          | 923      | 750      | 1387     | 650      | 1000     | 836      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |          |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          |          |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>2.0D 136hp</b>                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 33 150   | 19 340   | 25 775   | 21 274   | 24 132   | 21 234   | 38 750   | 19 902   | 32 575   | 20 560   | 35 815   | 21 073   | 23 900   | 20 587   |
| Price index                        | 138,7%   | 103,3%   | 107,8%   | 113,6%   | 101,0%   | 113,4%   | 162,1%   | 106,3%   | 136,3%   | 109,8%   | 149,9%   | 112,6%   | 100,0%   | 110,0%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | NA       | NA       | 1650     | 1375     | NA       | NA       |          |          | 2650     | 1614     | NA       | NA       | NA       | NA       |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 700      | 583      | 847      | 700      | s        | s        | 833      | 700      | 750      | 620      | 780      | 650      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  | 2 Years  | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | NA       | NA       | Yes      |          | Yes      |          | No       |          |
| - delivery cost included           |          |          | 520      | 433      |          |          |          |          | 590      |          |          |          |          |          |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)

VOLVO CAR CORPORATION  
FORD MOTOR COMPANY

**VOLVO**  
**S40**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
| <b>2.0D 136hp</b>                  | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 23 550    | 19 375   | 28 410    | 24 544   | 51 349    | 17 753   | 24 363    | 20 397   | 26 380    | 20 208   | 24 647    | 20 637   |
| Price index                        | 98,5%     | 103,5%   | 118,9%    | 131,1%   | 214,8%    | 94,8%    | 101,9%    | 109,0%   | 110,4%    | 107,9%   | 103,1%    | 110,2%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   |           | 700      | 843       | 708      | NA        | 755      | NA        | NA       | 814       | 678      | NA        | NA       |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          |
| - free roadside assistance         | No        |          | Yes       |          | Yes       | 454      | No        | 517      | Yes       |          | No        | 757      |
| - delivery cost included           |           |          |           |          | 454       | 454      | 610       | 517      |           |          | 893       | 757      |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
| <b>2.0D 136hp</b>                  | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 24 299    | 20 342   | 26 074    | 21 061   | 24 036    | 20 199   | 24 179    | 19 197   | 25 665    | 22 238   | 23 101    | 17 480   |
| Price index                        | 101,7%    | 108,7%   | 109,1%    | 112,5%   | 100,6%    | 107,9%   | 101,2%    | 102,5%   | 107,4%    | 118,8%   | 96,7%     | 93,4%    |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       | NA        | NA       |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   | NA        | NA       | 998       | 720      |           | 700      | 653       | 522      | 832       | 699      | s         | s        |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          |
| - free roadside assistance         | No        |          | Yes       |          | No        |          | Yes       |          | No        |          | Yes       |          |
| - delivery cost included           | 545       | 462      |           |          |           |          | 322       | 258      |           |          |           |          |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)

**VOLVO CAR CORPORATION**  
**FORD MOTOR COMPANY**



VOLVO  
S60

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>D5 185hp</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 34 800   | 26 481   | 30 600   | 25 289   | 56 383   | 28 730   | 32 520   | 27 328   |          |          | 34 875   | 26 509   | 39 950   | 24 103   | 33 950   | 27 161   |
| Price index                        | 118,7%   | 110,9%   | 104,4%   | 105,9%   | 192,3%   | 120,3%   | 110,9%   | 114,5%   |          |          | 119,0%   | 111,0%   | 136,3%   | 101,0%   | 115,8%   | 113,8%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 2900     | 2177     | 2180     | 1802     | 1000     | 900      | 2050     | 1723     |          |          | 2045     | 1598     | 2500     | 1470     | 2000     | 1672     |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        |          |          | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 900      | 750      | 847      | 700      | s        | s        | 800      | 689      |          |          | 960      | 750      | 1387     | 650      | 1000     | 836      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |          |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          |          |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>D5 185hp</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 46 450   | 28 253   | 34 300   | 26 558   | 29 313   | 25 490   | 49 300   | 23 874   | 39 950   | 26 002   | 47 520   | 26 752   | 33 375   | 27 348   |
| Price index                        | 158,5%   | 118,3%   | 117,0%   | 111,2%   | 100,0%   | 106,8%   | 168,2%   | 100,0%   | 136,3%   | 108,9%   | 162,1%   | 112,1%   | 113,9%   | 114,6%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 2365     | 1415     | 1900     | 1583     | 2180     | 1802     | 2500     | 2118     | 2995     | 1825     | 3380     | 2793     | 1844     | 1401     |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 700      | 583      | 847      | 700      | s        | s        | 833      | 700      | 750      | 620      | 780      | 650      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  | NA       | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          | 520      | 433      |          |          |          |          | 590      |          |          |          |          |          |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)

VOLVO CAR CORPORATION  
FORD MOTOR COMPANY

**VOLVO**  
**S60**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>D5 185hp</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 30 950    | 26 417   | 36 755    | 30 421   | 60 092    | 22 225   | 30 724    | 26 972   | 35 424    | 25 698   | 31 007    | 27 212   |
| Price index                        | 105,6%    | 110,7%   | 125,4%    | 127,4%   | 205,0%    | 93,1%    | 104,8%    | 113,0%   | 120,8%    | 107,6%   | 105,8%    | 114,0%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | 1900      | 1583     | 1653      | 1389     | 4499      | 1295     | 1782      | 1510     | 2394      | 1915     | 1782      | 1510     |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   |           | 700      | 843       | 708      | NA        | 755      | NA        | NA       | 814       | 678      | NA        | NA       |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   | 2 Years  | 2 Years   |          | 2 Years   | 2 Years  |
| - free roadside assistance         | No        |          | Yes       |          | Yes       |          | No        | No       | Yes       |          | No        | No       |
| - delivery cost included           |           |          |           |          | 454       | 454      | 610       | 517      |           |          | 893       | 757      |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>D5 185hp</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 30 659    | 26 917   | 40 235    | 28 557   | 32 982    | 27 716   | 28 741    | 21 047   | 33 407    | 27 608   | 30 453    | 24 317   |
| Price index                        | 104,6%    | 112,7%   | 137,3%    | 119,6%   | 112,5%    | 116,1%   | 98,0%     | 88,2%    | 114,0%    | 115,6%   | 103,9%    | 101,9%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | 1782      | 1510     | 2264      | 1856     | 2201,5    | 1850     | 1764      | 1412     | 2177      | 1830     | 1620      | 1378     |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   | NA        | NA       | 998       | 720      |           | 700      | 653       | 522      | 832       | 699      | s         | s        |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   | 2 Years  | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 3 Years   |          |
| - free roadside assistance         | No        |          | Yes       |          | No        |          | Yes       |          | Yes       |          | Yes       |          |
| - delivery cost included           | 545       | 462      |           |          |           |          | 322       | 258      |           |          |           |          |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)



**VOLVO CAR CORPORATION**  
**FORD MOTOR COMPANY**

VOLVO  
S80

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>D5 185hp</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 40 650   | 31 078   | 36 750   | 30 447   | 64 926   | 31 600   | 37 930   | 31 874   | 47 900   | 31 392   | 39 280   | 31 187   | 46 600   | 29 860   | 39 700   | 30 294   |
| Price index                        | 115,6%   | 104,1%   | 104,5%   | 102,0%   | 184,7%   | 105,8%   | 107,9%   | 106,7%   | 136,2%   | 105,1%   | 111,7%   | 104,4%   | 132,5%   | 100,0%   | 112,9%   | 101,5%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 3200     | 2402     | 2180     | 1802     | 1000     | 900      | 2050     | 1723     |          |          | 2150     | 1680     | 2500     | 1470     | 1660     | 1388     |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 900      | 750      | 847      | 700      | s        | s        | 800      | 689      |          |          | 960      | 750      |          | 650      | 1000     | 836      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>D5 185hp</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 54 070   | 32 538   | 39 650   | 32 992   | 35 158   | 30 647   | 59 850   | 31 308   | 47 200   | 30 804   | 55 130   | 31 276   | 40 800   | 33 660   |
| Price index                        | 153,8%   | 109,0%   | 112,8%   | 110,5%   | 100,0%   | 102,6%   | 170,2%   | 104,8%   | 134,3%   | 103,2%   | 156,8%   | 104,7%   | 116,0%   | 112,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        |          | s        | s        | s        |          | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 2365     | 1415     | 2050     | 1708     | 2180     | 1802     | 2500     | 2118     | 2525     | 1537     | 2670     | 2206     | 1878     | 1401     |
| - power steering                   | s        | s        | s        |          | s        | s        | s        |          | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        |          | s        | s        | s        |          | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        |          | s        | s        | s        |          | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 700      | 583      | 847      | 700      | s        | s        | 833      | 700      | 750      | 620      |          | 650      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | NA       |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          | 520      | 433      |          |          |          |          | 590      |          |          |          |          |          |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)

VOLVO CAR CORPORATION  
FORD MOTOR COMPANY

**VOLVO  
S80**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>D5 185hp</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 37 500    | 31 250   | 43 961    | 36 602   | 88 116    | 28 708   | 32 989    | 28 907   | 42 335    | 31 582   | 33 272    | 29 147   |
| Price index                        | 106,7%    | 104,7%   | 125,0%    | 122,6%   | 250,6%    | 96,1%    | 93,8%     | 96,8%    | 120,4%    | 105,8%   | 94,6%     | 97,6%    |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | 1900      | 1583     | 1653      | 1389     | 4499      | 1295     | 1782      | 1510     | 2394      | 1915     | 1782      | 1510     |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   |           | 700      |           | 708      |           | 755      | NA        | NA       |           | 678      | NA        | NA       |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   | 2 Years  | 2 Years   |          | 2 Years   | 2 Years  |
| - free roadside assistance         | No        |          | Yes       |          | Yes       |          | No        | No       | Yes       |          | No        | No       |
| - delivery cost included           |           |          |           |          |           |          | 610       | 517      |           |          | 893       | 757      |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>D5 185hp</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 32 924    | 28 852   | 49 704    | 35 512   | 40 717    | 35 512   | 33 196    | 27 612   | 40 940    | 34 263   | 34 804    | 26 344   |
| Price index                        | 93,6%     | 96,6%    | 141,4%    | 118,9%   | 115,8%    | 118,9%   | 94,4%     | 92,5%    | 116,4%    | 114,7%   | 99,0%     | 88,2%    |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | 1782      | 1510     | 2264      | 1856     | 2201,5    | 1850     | 1878      | 1401     | 2177      | 1830     | 1620      | 1378     |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   | NA        | NA       |           | 720      |           | 700      |           | 650      |           | 699      | s         | s        |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 3 Years   |          |
| - free roadside assistance         | No        |          | Yes       |          | No        |          | Yes       |          | Yes       |          | Yes       |          |
| - delivery cost included           |           |          |           |          |           |          |           |          |           |          |           |          |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)



**VOLVO CAR CORPORATION  
FORD MOTOR COMPANY**

VOLVO  
XC90

## EURO ZONE COUNTRIES

|                                    | AT       |          | BE       |          | CY       |          | DE       |          | EL       |          | ES       |          | FI       |          | FR       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>D5 185hp</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 49 700   | 36 330   | 46 090   | 37 431   | 73 640   | 37 230   | 43 530   | 36 580   | 60 000   | 39 621   | 48 735   | 37 773   | 66 800   | 36 631   | 44 950   | 36 959   |
| Price index                        | 114,2%   | 100,0%   | 105,9%   | 103,0%   | 169,2%   | 102,5%   | 100,0%   | 100,7%   | 137,8%   | 109,1%   | 112,0%   | 104,0%   | 153,5%   | 100,8%   | 103,3%   | 101,7%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 2700     | 1874     | 2180     | 1802     | 1000     | 900      | 2050     | 1723     | s        | s        | 2045     | 1598     | 3300     | 1829     | s        | s        |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | 900      | 750      | 847      | 700      | s        | s        | 800      | 689      | 765      | 500      | 960      | 750      | 1387     | 650      | 1000     | 836      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | No       |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |

|                                    | IE       |          | IT       |          | LU       |          | MT       |          | NL       |          | PT       |          | SI       |          |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                                    | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| <b>D5 185hp</b>                    |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Recommended retail price 1/01/2008 |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Price EURO                         | 67 200   | 38 901   | 48 700   | 37 783   | 44 035   | 37 631   | 70 800   | 37 288   | 65 300   | 39 533   | 72 545   | 37 932   | 48 400   | 39 993   |
| Price index                        | 154,4%   | 107,1%   | 111,9%   | 104,0%   | 101,2%   | 103,6%   | 162,6%   | 102,6%   | 150,0%   | 108,8%   | 166,7%   | 104,4%   | 111,2%   | 110,1%   |
| Major options                      |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - air conditioning                 | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - automatic gear box               | 2365     | 1403     | 1900     | 1583     | 2180     | 1802     | 2500     | 2118     | 2750     | 1675     | 2650     | 2190     | 1878     | 1401     |
| - power steering                   | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - ABS                              | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| - airbag                           | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        | s        |
| Right-hand-drive                   | s        | s        | 700      | 583      | 847      | 700      | s        | s        | 833      | 700      | 750      | 620      | 780      | 650      |
| Other information                  |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| - warranty condition ( x years)    | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          | 2 Years  |          |
| - free roadside assistance         | Yes      |          | Yes      |          | Yes      |          | NA       |          | Yes      |          | Yes      |          | Yes      |          |
| - delivery cost included           |          |          | 520      | 433      |          |          |          |          | 590      |          |          |          |          |          |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)

VOLVO CAR CORPORATION  
FORD MOTOR COMPANY

**VOLVO  
XC90**

**NON EURO ZONE COUNTRIES**

|                                    | <b>BG</b> |          | <b>CZ</b> |          | <b>DK</b> |          | <b>EE</b> |          | <b>HU</b> |          | <b>LT</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | BGN       |          | CZK       |          | DKK       |          | EEK       |          | HUF       |          | LTL       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>D5 185hp</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 41 800    | 34 833   | 50 979    | 42 499   | 109 565   | 34 411   | 43 019    | 37 082   | 47 350    | 36 012   | 43 302    | 37 322   |
| Price index                        | 96,0%     | 95,9%    | 117,1%    | 117,0%   | 251,7%    | 94,7%    | 98,8%     | 102,1%   | 108,8%    | 99,1%    | 99,5%     | 102,7%   |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | 1900      | 1583     | s         | s        | 4499      | 1295     | 1782      | 1510     | s         | s        | 1782      | 1510     |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   |           | 700      | 843       | 708      | NA        | 755      | NA        | NA       | 814       | 678      | NA        | NA       |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   | 2 Years  | 2 Years   |          | 2 Years   | 2 Years  |
| - free roadside assistance         | No        |          | Yes       |          | Yes       |          | No        | No       | Yes       |          | No        | No       |
| - delivery cost included           |           |          |           |          |           |          | 610       | 517      |           |          | 893       | 757      |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 1,9558    | 1,9558   | 26,364    | 26,364   | 7,4552    | 7,4552   | 15,6466   | 15,6466  | 253,22    | 253,22   | 3,4528    | 3,4528   |

|                                    | <b>LV</b> |          | <b>PL</b> |          | <b>RO</b> |          | <b>SE</b> |          | <b>SK</b> |          | <b>UK</b> |          |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
|                                    | LVL       |          | PLN       |          | RON       |          | SEK       |          | SKK       |          | GBP       |          |
|                                    | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax | incl tax  | excl tax |
| <b>D5 185hp</b>                    |           |          |           |          |           |          |           |          |           |          |           |          |
| Recommended retail price 1/01/2008 |           |          |           |          |           |          |           |          |           |          |           |          |
| Price EURO                         | 42 954    | 37 027   | 56 507    | 40 419   | 44 430    | 37 336   | 42 533    | 34 756   | 46 865    | 39 042   | 43 316    | 34 204   |
| Price index                        | 98,7%     | 101,9%   | 129,8%    | 111,3%   | 102,1%    | 102,8%   | 97,7%     | 95,7%    | 107,7%    | 107,5%   | 99,5%     | 94,1%    |
| Major options                      |           |          |           |          |           |          |           |          |           |          |           |          |
| - air conditioning                 | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - automatic gear box               | 1782      | 1510     | 2264      | 1856     | 2201,5    | 1850     | 1764      | 1412     | 2177      | 1830     | 1250      | 1064     |
| - power steering                   | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - ABS                              | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| - airbag                           | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        | s         | s        |
| Right-hand-drive                   | NA        | NA       | 998       | 720      |           | 700      | 653       | 522      | 832       | 699      | s         | s        |
| Other information                  |           |          |           |          |           |          |           |          |           |          |           |          |
| - warranty condition ( x years)    | 2 Years   | 2 Years  | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          | 2 Years   |          |
| - free roadside assistance         | Yes       | Yes      | Yes       |          | No        |          | Yes       |          | Yes       |          | Yes       |          |
| - delivery cost included           | 545       | 462      |           |          |           |          | 322       | 258      |           |          |           |          |
| 1 EURO =                           |           |          |           |          |           |          |           |          |           |          |           |          |
| 2/01/2008                          | 0,6988    | 0,6988   | 3,6013    | 3,6013   | 3,583     | 3,583    | 9,4257    | 9,4257   | 33,586    | 33,586   | 0,7413    | 0,7413   |

Notes:

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers.
- Major options: S (Standard) . Option price. NA (not available)



**VOLVO CAR CORPORATION  
FORD MOTOR COMPANY**